



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

23096

EFFECTIVE BEGIN DATE: 09-28-2022
EXPIRATION DATE: 10-14-2024
PAGE: 1 of 8

VENDOR:

Gabus Automotive Inc
Kia of Des Moines
00003103722

4475 MERLE HAY RD
DES MOINES, IA 50310-1413

VENDOR CONTACT:

Gregg Gioffredi
PHONE: 515-270-5573
EMAIL: ggioffredi@charlesgabus.com

FOB: FOB Dest, Freight Prepaid

ISSUER:

David Kundid
PHONE: 515-745-2796
EMAIL: david.kundid@iowa.gov

EXT:

Contract For: 2024 Kia Sedans, SUVs, and HEV Vehicles

Charles Gabus agreed to pay to Iowa DAS a \$100 Administrative Fee for each vehicle purchase made against this Master Agreement.

Charles Gabus agreed, The price between Charles Gabus and Agency at the time of purchase shall not change, regardless of any change to the MSRP or model year of the vehicle at the time of delivery. Charles Gabus shall not request additional funds if the price of the vehicle goes up or the model year is newer.

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation 005-RFB-0138-2022.

Attachment 2: Contractor's Response to Competitive Solicitation 005-RFB-0138-2022 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing)

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation document 005-RFB-0138-2022.

RENEWAL OPTIONS

FROM 10-15-2024 **TO** 10-14-2025

AUTHORIZED DEPARTMENT

ALL
SUB Other Governmental Entities



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| | | | | |
|---|---------|----|-----|-------------|
| 1 | 0.00000 | EA | 071 | \$ 0.000000 |
| | | | | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
SUV Group 1.1 - Small 4 Door FWD SUV

Kia Sportage
 Small 4 Door FWD SUV

Make: Kia
 Model: Sportage
 Exact Model Code: SX
 Trim Pkg: SX
 Exact Trim: 42262
 Engine Code: N/A

2024 MY price is \$34,985.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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|---|---------|----|-----|-------------|
| 2 | 0.00000 | EA | 071 | \$ 0.000000 |
| | | | | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
SUV Group 2.1 - Small 4 Door AWD SUV

Kia Sportage
 Small 4 Door AWD SUV

Make: Kia
 Model: Sportage
 Exact Model Code: SX
 Trim Pkg: SX
 Exact Trim: 42462
 Engine Code: N/A

2024 MY price is \$38,785.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 3 | 0.00000 | EA | 071 | \$ 0.000000 |
| | | | | \$ 0.000000 |

REF DOC: REF TYPE: FINAL



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REF VNDR LN: REF COMM LN:

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

Group A 1.1 - Compact Sedan FWD (DAS)

Kia Forte
 Compact Sedan FWD (DAS)

Make: Kia
 Model: Forte
 Exact Model Code: LXS
 Trim Pkg: N/A
 Exact Trim: N/A
 Engine Code: N/A

2023 MY price is \$22,549.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 4 | 0.00000 | EA | 071 | \$ 0.000000 |
| | | | | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

Group A 1.2 - Compact Sedan FWD (U of I)

Kia Forte
 Compact Sedan FWD (U of I)

Make: Kia
 Model: Forte
 Exact Model Code: LXS
 Trim Pkg: N/A
 Exact Trim: N/A
 Engine Code: N/A

2023 MY price is \$24,399.00 including delivery to the University of Iowa.

Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 5 | 0.00000 | EA | 071 | \$ 0.000000 |
| | | | | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

Group A 1.3 - Compact Sedan FWD (ISU)



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Kia Forte
 Compact Sedan FWD (ISU)

Make: Kia
 Model: Forte
 Exact Model Code: LXS
 Trim Pkg: N/A
 Exact Trim: N/A
 Engine Code: N/A

2023 MY price is \$23,249.00 including delivery to Iowa State University.

Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 6 | 0.00000 | EA | 071 | \$ 0.000000 |
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES
Group B 2.1 - Mid-Size 4 Door Sedan FWD (DAS)

Kia K5
 Mid-Size 4 Door Sedan FWD (DAS)

Make: Kia
 Model: K5
 Exact Model Code: GT Line
 Trim Pkg: N/A
 Exact Trim: N/A
 Engine Code: N/A

2024 MY price is \$30,740.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 7 | 0.00000 | EA | 071 | \$ 0.000000 |
| | | | | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES
Group B 2.2 - Mid-Size 4 Door Sedan FWD (ISU)

Kia K5
 Mid-Size 4 Door Sedan FWD (ISU)



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Make: Kia
 Model: K5
 Exact Model Code: GT Line
 Trim Pkg: N/A
 Exact Trim: N/A
 Engine Code: N/A

2024 MY price is \$31,440.00 including delivery to Iowa State University.

Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 8 | 0.00000 | EA | 071 | \$ 0.000000 \$ 0.000000 |
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES
Group B 2.3 - Mid-Size 4 Door Sedan FWD (U of I)

Kia K5
 Mid-Size 4 Door Sedan FWD (U of I)

Make: Kia
 Model: K5
 Exact Model Code: GT Line
 Trim Pkg: N/A
 Exact Trim: N/A
 Engine Code: N/A

2024 MY price is \$32,590.00 including delivery to Iowa State University.

Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 9 | 0.00000 | EA | 071 | \$ 0.000000 \$ 0.000000 |
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES
DO NOT USE

DO NOT USE

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| 10 | 0.00000 | EA | 071 | \$ 0.000000 \$ 0.000000 |
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AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES
Group G 7.1 Compact (HEV) Hybrid Electric Vehicle (DAS)

Kia Niro
 Compact (HEV) Hybrid Electric Vehicle (DAS)

Make: Kia
 Model: Niro
 Exact Model Code: SX
 Trim Pkg: N/A
 Exact Trim: N/A
 Engine Code: N/A

2023 MY price is \$36,690.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 11 | 0.00000 | EA | 071 | \$ 0.000000 |
| | | | | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES
Group G 7.2 Compact (HEV) Hybrid Electric Vehicle (ISU)

Kia Niro
 Compact (HEV) Hybrid Electric Vehicle (ISU)

Make: Kia
 Model: Niro
 Exact Model Code: SX
 Trim Pkg: N/A
 Exact Trim: N/A
 Engine Code: N/A

2023 MY price is \$37,740.00 including delivery to Iowa State University.

Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 12 | 0.00000 | EA | 071 | \$ 0.000000 |
| | | | | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES
Group H 8.1 - HEV Mid-Size 4 Door FWD (DAS)



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Kia Sorento
 HEV Mid-Size 4 Door FWD (DAS)

Make: Kia
 Model: Sorento
 Exact Model Code: SX Prestige
 Trim Pkg: N/A
 Exact Trim: N/A
 Engine Code: N/A

2023 MY price is \$53,386.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 13 | 0.00000 | EA | 071 | \$ 0.000000 |
| | | | | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES
Group H 8.2 - HEV Mid-Size 4 Door FWD (ISU)

Kia Sorento
 HEV Mid-Size 4 Door FWD (ISU)

Make: Kia
 Model: Sorento
 Exact Model Code: SX Prestige
 Trim Pkg: N/A
 Exact Trim: N/A
 Engine Code: N/A

2023 MY price is \$54,436.00 including delivery to Iowa State University.

Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.



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TERMS AND CONDITIONS

Goods Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN “EFFECTIVE BEGIN DATE” IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

| CONTRACTOR | | STATE OF IOWA | |
|---|------------------------------------|---|------------------------------------|
| CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.) Charles Gabus Ford | | AGENCY NAME Central Procurement & Fleet Services Enterprise | |
| BY (Authorized Signature) <i>Gregory Gioffredi</i> <small>Gregory Gioffredi (Jul 24, 2023 13:14 CDT)</small> | Date Signed Jul 24, 2023 | BY (Authorized Signature) <i>DK</i> <small>David Kupid (Jul 24, 2023 13:15 CDT)</small> | Date Signed Jul 24, 2023 |
| Printed Name and Title of Person Signing Gregory Gioffredi | | Printed Name and Title of Person Signing David Kupid – Purchasing Agent III | |
| Address 4515 Merle Hay Rd DesMoines Iowa 50310 | | Address Department of Administrative Services Hoover State Office Building, Level 3 1305 East Walnut Street Des Moines, IA 50319 | |










MA 23096 Unsigned 7.24.23

Final Audit Report

2023-07-24

| | |
|-----------------|--|
| Created: | 2023-07-24 |
| By: | David Kupid (david.kupid@iowa.gov) |
| Status: | Signed |
| Transaction ID: | CBJCHBCAABAANydgRQWcJDpHj77cfEEyoKmPATFes5t_ |

"MA 23096 Unsigned 7.24.23" History

-  Document created by David Kupid (david.kupid@iowa.gov)
2023-07-24 - 6:07:59 PM GMT- IP address: 165.206.169.150
-  Document emailed to ggioffredi@charlesgabus.com for signature
2023-07-24 - 6:08:48 PM GMT
-  Email viewed by ggioffredi@charlesgabus.com
2023-07-24 - 6:09:24 PM GMT- IP address: 65.155.132.106
-  Signer ggioffredi@charlesgabus.com entered name at signing as Gregory Gioffredi
2023-07-24 - 6:14:41 PM GMT- IP address: 65.155.132.106
-  Document e-signed by Gregory Gioffredi (ggioffredi@charlesgabus.com)
Signature Date: 2023-07-24 - 6:14:43 PM GMT - Time Source: server- IP address: 65.155.132.106
-  Document emailed to David Kupid (david.kupid@iowa.gov) for signature
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-  Email viewed by David Kupid (david.kupid@iowa.gov)
2023-07-24 - 6:15:40 PM GMT- IP address: 66.102.6.38
-  Document e-signed by David Kupid (david.kupid@iowa.gov)
Signature Date: 2023-07-24 - 6:15:47 PM GMT - Time Source: server- IP address: 165.206.169.150
-  Agreement completed.
2023-07-24 - 6:15:47 PM GMT