

Group B - Mid-Size 4 Door FWD Sedan 5 Passenger

APPROVED MAKES: CHEVY MALIBU, FORD FUSION, TOYOTA CAMRY XLE

DEALER NAME: 

KARL CHEVROLET Inc

| BASE VEHICLE SPECIFICATIONS |   |  |                       |                        |
|-----------------------------|---|--|-----------------------|------------------------|
| Powerplant                  | Minimum Requirements  | Mfg. Codes / STD for standard / NA for not available |                       |                        |
| Engine                      | 4 cylinder base engine; If E85 FFV is available in 4 cylinder, it must be provided; include all required options and other pertinent information. | Cylinders: 4   | Liters: 1.5           | HP: 160    Torque: 184 |
|                             | E85 FFV Engine?   | Notes:   |                       |                        |
| Transmission                | Automatic   | MRG  |                       |                        |
| Doors & Windows             |   |  |                       |                        |
| Doors                       | Power locks with remote keyess entry.   | STD  |                       |                        |
| Key Sets                    | 2 key sets total (key with fob)   | STD  |                       |                        |
| Rear Window                 | Defroster/Defogger  | STD  |                       |                        |
| Windows                     | Power, all four windows; standard solar tint  | STD  |                       |                        |
| Wipers                      | Intermittent or Variable Intermittent Wipers, front   | STD  |                       |                        |
| Electrical                  |   |  |                       |                        |
| Power Point                 | Located in Driver Area  | STD  |                       |                        |
| Exterior                    |   |  |                       |                        |
| Mirrors                     | Side view, power adjustable   | STD  |                       |                        |
| Floor                       |   |  |                       |                        |
| Floor Covering              | Full floor carpet covering. OEM floor mats front and rear.  | STD  |                       |                        |
| Interior                    |   |  |                       |                        |
| Air Conditioning            | With all required options   | STD  |                       |                        |
| Bluetooth                   | Dealer installed when factory installed is not available.   | STD  | Factory installed?YES |                        |
| Radio                       | Radio, electronic AM/FM/Stereo; satellite radio (telematics) or equivalent capability if available must provide                                   | STD  |                       |                        |
| Seating                     | Front bucket seats; all cloth upholstery; minimum manual 4-way adjustable driver's seat   | STD  |                       |                        |
| Steering                    | Tilt column with cruise control; telescoping, if standard option  | STD  |                       |                        |
| Trim Package                | Interior trim package w/insulating headliner, full door panels, dome lamp.  | STD  |                       |                        |
| Safety                      |   |  |                       |                        |
| Air Bags                    | Standard  | STD  |                       |                        |
| Brakes                      | Power 4 Wheel Disk, Anti-lock (ABS)   | STD  |                       |                        |
| Daytime Running Lights      | If available must provide   | STD  |                       |                        |
| Backup Camera               |   | STD  |                       |                        |
| Tires & Wheels              |   |  |                       |                        |
| Spare                       | If available must provide   | Available?: Y  | Full Size?:           | Inflator Kit Only?     |
|                             |   | NO   |                       |                        |
| Tires                       | All Season Radials  | STD  |                       |                        |
|                             |   |  |                       |                        |
|                             | FRONT WHEEL DRIVE BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:   |  |                       | \$18,656.09            |

| ADDITIONAL OPTIONS  |  |  |    |            |
|---|--|--|----|------------|
| Instructions: Bidder should enter the additional cost for the options listed below which they can provide. If "Deduct Cost" is noted for an option, it is indicating the deletion of an option in the base vehicle specifications and Bidder should enter the amount deducted for the deletion of the option from the base vehicle. |  |  |    |            |
| Engine  | Minimum Requirements   | Mfg. Codes / STD for standard / NA for not available |    | Cost       |
| Engine Block Heater   |  | K05  |    | \$100.00   |
| Doors & Windows   |  |  |    |            |
| Key Sets, Additional  | 2 additional Key sets including fobs; 4 total key sets per vehicle   | DI   |    | \$202.32   |
| Exterior  |  |  |    |            |
| Mirrors   | Side view, power adjustable and heated   | N/A  |    | \$0.00     |
| Mirrors   | Side view, power adjustable, heated with turn signal indicators  | N/A  |    | \$0.00     |
| Undercoating  |  | N/A  |    | \$0.00     |
| Interior  |  |  |    |            |
| Bluetooth   | DELETE   | N/A DEDUCT COST:                                     |    | \$0.00     |
| Driver Seat   | Power with adjustable lumbar support   | AE8  |    | \$400.00   |
| Floor Mats  | All-weather rubber mats  | VAV  |    | \$150.00   |
| Floor Mats  | Digital Fit Floor Mats   | RIA  |    | \$210.00   |
| Upholstery  | Treated to resist stains   | STD  |    | \$0.00     |
| Safety  |  |  |    |            |
| Adaptive Cruise Control   | Adjusts vehicle speed to adapt to the speed of the vehicle in front.   | N/A  |    | \$0.00     |
| Automatic Emergency Braking   | Detects impending forward crash and assists in braking to prevent a crash  | WPS -REQ WPR   |    | \$1,315.00 |
| Blind Spot Detection  | Alerts driver to a car in the blind spot   | WPS -REQ WPR   |    | INC ABOVE  |
| Forward Collision Warning   | Detects an imminent crash  | WPS -REQ WPR   |    | INC ABOVE  |
| Lane Departure Warning  | Warns driver when vehicle is moving out of the lane.   | WPS -REQ WPR   |    | INC ABOVE  |
| Park Assist   | Assists driver by guiding the vehicle into a parking spot.   | WPS -REQ WPR   |    | INC ABOVE  |
| Rear Cross Traffic Alert  | Detects vehicles approaching from the left or right of the vehicle when reverse is selected.   | WPS -REQ WPR   |    | INC ABOVE  |
| Remote Start  | Includes remote; Factory preferred but dealer installed acceptable   | BTV Dealer installed?YES                             |    | \$300.00   |
| Reverse Sensing System  | Obstacle Detection System when reverse is selected   | WPR REQ AE8  |    | \$945.00   |
| OTHER   |  |  |    |            |
| Options not listed above  | Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded from this discount option. | Enter Percentage Discount MSRP:                      |    | 1%         |
| DELIVERY  |  |  |    | Cost       |
| DELIVERY PRICE PER MILE:  | Price per mile to deliver vehicle anywhere in State of Iowa  | Per Mile Charge                                      |    | \$1.50     |
| Delivery FOB  | Delivery Cost to Department of Administrative Services, in Des Moines, IA  | Enter miles in whole number:                         | 0  | \$0.00     |
| Delivery FOB  | Delivery Cost to Iowa State University, Ames, IA   | Enter miles in whole number:                         | 0  | \$0.00     |
| Delivery FOB  | Delivery Cost to University of Iowa, Iowa City, IA   | Enter miles in whole number:                         | 75 | \$112.50   |

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| Group B 2.1 - DEPARTMENT OF ADMINISTRATIVE SERVICES                                    |                          | Mfg. Code / NA / STD   | Option Price |
|--|--------------------------|------------------------|--------------|
| Upholstery   | Treated to resist stains | STD                    | \$0.00       |
| THIS IS A MULTIPLE AWARD ITEM  |                          | Estimated Quantity     | 1            |
| TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost) |                          |                        | \$18,656.09  |
|  |                          | Make:                  | CHEVROLET    |
|  |                          | Model Name:            | MALIBU       |
|  |                          | Exact Model Code:      | 1ZC69        |
|  |                          | Trim Pkg. Common Name: | 1FL          |
|  |                          | Exact Trim Pkg. Code:  | 1FL          |
|  |                          | Engine Code:           | LFV          |
|  |                          | Transmission Code:     | MRG          |

FINAL BID PRICE

| Group B 2.2 - IOWA STATE UNIVERSITY  |  | Mfg. Code / NA / STD   | Option Price |
|--|--|------------------------|--------------|
| Driver Seat  | Power with adjustable lumbar support                               | AE8                    | \$400.00     |
| Key Sets, Additional   | 2 additional Key sets including fobs; 4 total key sets per vehicle | DI                     | \$202.32     |
|  |  | Estimated Quantity     | 15           |
| TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost) |  |                        | \$19,258.41  |
|  |  | Make:                  | CHEVROLET    |
|  |  | Model Name:            | MALIBU       |
|  |  | Exact Model Code:      | 1ZC69        |
|  |  | Trim Pkg. Common Name: | 1FL          |
|  |  | Exact Trim Pkg. Code:  | 1FL          |
|  |  | Engine Code:           | LFV          |
|  |  | Transmission Code:     | MRG          |

FINAL BID PRICE

| Group B 2.3 - UNIVERSITY OF IOWA   |  | Mfg. Code / NA / STD   | Option Price |
|--|--|------------------------|--------------|
| Bluetooth  | DELETE   | DEDUCT COST:           | \$0.00       |
| Driver Seat  | Power with adjustable lumbar support                               | AE8                    | \$400.00     |
| Key Sets, Additional   | 2 additional Key sets including fobs; 4 total key sets per vehicle | DI                     | \$202.32     |
| Upholstery   | Treated to resist stains   | STD                    | \$0.00       |
|  |  | Estimated Quantity     | 3            |
| TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost) |  |                        | \$19,370.91  |
|  |  | Make:                  | CHEVROLET    |
|  |  | Model Name:            | MALIBU       |
|  |  | Exact Model Code:      | 1ZC69        |
|  |  | Trim Pkg. Common Name: | 1FL          |
|  |  | Exact Trim Pkg. Code:  | 1FL          |
|  |  | Engine Code:           | LFV          |
|  |  | Transmission Code:     | MRG          |

FINAL BID PRICE