



**STATE OF IOWA  
MASTER AGREEMENT**

Contract Declaration and Execution

**MA 005**

**21149**

**EFFECTIVE BEGIN DATE:** 10-05-2020  
**EXPIRATION DATE:** 10-14-2022  
**PAGE:** 1 of 8

**VENDOR:**

**Charles Gabus Ford**

**00002110093**

**4545 Merle Hay Rd  
Des Moines, IA 50310**

**VENDOR CONTACT:**

Greg Gioffredi

**PHONE:** 515-270-5573

**EMAIL:** ggioffredi@charlesgabus.com

**ISSUER:**

David Kuldig

**PHONE:** 515-745-2796

**EMAIL:** david.kuldig@iowa.gov

**EXT:**

**FOB:** FOB Dest, Freight Prepaid

**Contract For:** 2021 Model Year SUVs, Trucks, and Vans - Charles Gabus

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation RFB0221005009

Attachment 2: Contractor's Response to Competitive Solicitation RFB0221005009 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing)

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation document RFB0221005009.

Attachment 4: See Vehicle Specifications Terms and Conditions.

Contact:

Greg Gioffredi

515-270-5573

ggioffredi@charlesgabus.com

Net 60 Days

**RENEWAL OPTIONS**

**AUTHORIZED DEPARTMENT**

ALL

SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**TRUCKS; ALL FUEL TYPES**

**HPU Group 1.1: Standard Cab - Heavy Pickup 4X2**

Ford F250  
 Standard Cab - Heavy Pickup 4X2

Make: Ford  
 Model: F250  
 Exact Model Code: F2A  
 Trim Pkg: XL  
 Exact Trim: 600A  
 Engine Code: 996

2022 MY price is \$28,363.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$3.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

2	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**TRUCKS; ALL FUEL TYPES**

**HPU Group 9.1: Crew Cab - Heavy Pickup 4X2 DRW**

Ford F350  
 Crew Cab - Heavy Pickup 4X2 DRW

Make: Ford  
 Model: F350  
 Exact Model Code: W3C  
 Trim Pkg: XL  
 Exact Trim: 620A  
 Engine Code: 99T

2022 MY price is \$46,568.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$3.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

3	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

REF DOC: REF TYPE: FINAL



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REF VNDR LN:                      REF COMM LN:

**TRUCKS; ALL FUEL TYPES**

**HPU Group 9.2: Crew Cab - Heavy Pickup 4X4 DRW**

Ford F350  
 Crew Cab - Heavy Pickup 4X4 DRW

Make: Ford  
 Model: F350  
 Exact Model Code: W3D  
 Trim Pkg: XL  
 Exact Trim: 620A  
 Engine Code: 99T

2022 MY price is \$49,695.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$3.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

4	0.00000	EA	07190	\$ 0.000000
				\$ 0.000000

REF DOC:                                      REF VNDR LN:                      REF COMM LN:                      REF TYPE: FINAL

**Vans, Cargo**

**FVN Group 1.1: Full Size Standard Cargo Van RWD- 2 Passenger**

Ford Transit  
 Full Size Standard Cargo Van RWD- 2 Passenger

Make: Ford  
 Model: Transit  
 Exact Model Code: E1Y  
 Trim Pkg: XL  
 Exact Trim: 101A  
 Engine Code: 998

2022 MY price is \$28,498.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$3.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

5	0.00000	EA	07190	\$ 0.000000
				\$ 0.000000

REF DOC:                                      REF VNDR LN:                      REF COMM LN:                      REF TYPE: FINAL

**Vans, Cargo**

**FVN Group 1.2: Full Size Standard Cargo Van AWD- 2 Passenger**



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Ford Transit  
 Full Size Standard Cargo Van AWD- 2 Passenger

Make: Ford  
 Model: Transit  
 Exact Model Code: E2Y  
 Trim Pkg: XL  
 Exact Trim: 101A  
 Engine Code: 998

2022 MY price is \$32,851.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$3.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

6	0.00000	EA	07190	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Vans, Cargo**

**FVN Group 2.1: Full Size Extended Cargo Van RWD- 2 Passenger**

Ford Transit  
 Full Size Extended Cargo Van RWD- 2 Passenger

Make: Ford  
 Model: Transit  
 Exact Model Code: W1Y  
 Trim Pkg: XL  
 Exact Trim: 101A  
 Engine Code: 998

2022 MY price is \$32,038.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$3.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

7	0.00000	EA	07190	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Vans, Cargo**

**FVN Group 2.2: Full Size Extended Cargo Van AWD- 2 Passenger**

Ford Transit  
 Full Size Extended Cargo Van AWD- 2 Passenger



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Make: Ford  
 Model: Transit  
 Exact Model Code: W2Y  
 Trim Pkg: XL  
 Exact Trim: 101A  
 Engine Code: 998

2022 MY price is \$36,392.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$3.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

8	0.00000	EA	07190	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Vans, Cargo**

**FVN Group 3.1: Full Size Ext. Med Roof Cargo Van RWD**

Ford Transit  
 Full Size Extended Medium Roof Cargo Van RWD 2 Passenger

Make: Ford  
 Model: Transit  
 Exact Model Code: W1X  
 Trim Pkg: XL  
 Exact Trim: 101A  
 Engine Code: 998

2022 MY price is \$38,383.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$3.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

9	0.00000	EA	07190	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Vans, Cargo**

**FVN Group 3.2: Full Size Ext. Med Roof Cargo Van AWD**

Ford Transit  
 Full Size Extended Medium Roof Cargo Van AWD 2 Passenger

Make: Ford  
 Model: Transit  
 Exact Model Code: W2X  
 Trim Pkg: XL



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Exact Trim: 101A  
 Engine Code: 998

2022 MY price is \$43,050.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$3.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

10	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES**

**SUV Group 4.1: Large 4 Door SUV 4X4**

Ford Expedition MAX  
 Large 4 Door SUV 4X4

Make: Ford  
 Model: Expedition  
 Exact Model Code: K1G  
 Trim Pkg: XL  
 Exact Trim: 100A  
 Engine Code: 99T

2022 MY price is \$47,532.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$3.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

11	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**TRUCKS; ALL FUEL TYPES**

**HDC Group 5.1: Standard Cab HD Chassis Crew Cab 4X2 DRW**

Ford F600  
 Standard Cab HD Chassis Crew Cab 4X2 DRW

Make: Ford  
 Model: F600  
 Exact Model Code: F6K  
 Trim Pkg: XL  
 Exact Trim: 680A  
 Engine Code: 99N

2022 MY price is \$42,008.00 including delivery to DAS Fleet Services



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in Des Moines, IA.

Cost to deliver a vehicle is \$3.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.



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**TERMS AND CONDITIONS**

**Goods Effective 1 May 16**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

**THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.**

CONTRACTOR		STATE OF IOWA	
<b>CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.</b> CHARLES GABUS FORD		<b>AGENCY NAME</b> DAS Central Procurement	
<b>BY (Authorized Signature)</b> <i>GREG GIOFFREDI</i>	<b>Date Signed</b> 10/11/21	<b>BY (Authorized Signature)</b> <i>David Kunding</i>	<b>Date Signed</b> 10/12/2021
<b>Printed Name and Title of Person Signing</b> GREG GIOFFREDI- FLEET SALES MANAGER		<b>Printed Name and Title of Person Signing</b> David Kunding – Purchasing Agent III	
<b>Address</b> 4410 MERLE HAY ROAD DESMOINES IOWA 50310		<b>Address</b> Iowa Department of Administrative Services Hoover State Office Building, Level 3 1305 East Walnut Street Des Moines, IA 50319	