DEERE & COMPANY Contract E194-81037 /CTR006030			
Price Page Tabs	DISCOUNT SCHEDULE Product  Descriptions	Discounts off MSRP	
	TURF EQUIPMENT		
L21	Residential Zero-Turn-Radius Mowers & Equipment (excludes Z700s)	4%	
L21	Residential Zero-Turn-Radius Mowers & Equipment (Z700s only)	9%	
L25	Lawn Tractors (E100s, S240s only) & Equipment	4%	
L25	Lawn Tractors (X300s only) & Equipment	18%	
L30	Garden Tractors & Equipment	18%	
L35	Equipment for Lawn & Garden Tractors	18%	
C10	Commercial Walk-Behind Mowers & Equipment	23%	
C13	Commercial Zero-Turn-Radius Mowers & Equipment	23%	
C15	Commercial Front Mowers & Equipment	23%	
C18	Commercial Wide Area Mowers & Equipment	23%	
C20	Compact Utility Tractors & Equipment	18%	
C21	Equipment for Commercial Mowing Products	23%	
C25	Equipment for Compact Utility Tractors	18%	
C39	High Performance Utility Vehicles & Equipment	14%	
C40	Mid Duty Crossover Utility Vehicles & Equipment	14%	
C41	Full Size Crossover Utility Vehicles & Equipment	14%	
C42	Gator Utility Vehicles & Equipment	17%	
C47	HPX Utility Vehicles & Equipment	14%	
C48	Implements for Utility Vehicles	14%	
	GOLF EQUIPMENT		
G10	Reel Mowers & Equipment	24%	
G15	Special Application Mowers & Equipment	24%	
G20	Special Application Vehicles & Equipment	24%	
G25	Aeration & Equipment	24%	
G30	Debris Maintenance & Equipment	24%	
G35	Golf Fleet Management	13%	
	AGRICULTURAL EQUIPMENT		
A2	Ag Tractors	14%	
A2	5045E, 5055E, 5065E, 5075E Ag Tractors 5090E, 5090EL, 5100E	19%	
A2	Ag Tractors 5000Ms, Rs, GLs, GVs, GNs, MHs and MLs	22%	
A2	Ag Tractors	24%	
	6000-9000 Series		
A3	Combines	22%	
A4	Cotton	22%	
A5	Hay & Forage	22%	
A6	Tillage	22%	
A7	Planting & Seeding	22%	
A8	Sprayers	22%	
A9	Implements & Attachments	24%	
A10	Ag Management Solutions (AMS)	Discount will be the same as the tractor discount	
	FRONTIER PRODUCTS		
Frontier	Cotton	18%	
Frontier	Cutting & Mowing	18%	
Frontier	Hay & Forage	18%	
Frontier	Landscaping	18%	
Frontier	Livestock	18%	
Frontier	Material Handling	18%	

DEERE & COMPANY Contract CTR006030 Formerly Contract			
Price Page Tabs	Product Descriptions	Discounts off MSRP	
Frontier	Planting & Seeding	18%	
Frontier	Snow Equipment	18%	
Frontier	Sprayers	18%	
Frontier	Tillage	18%	

Discounts listed are off John Deere's list price (MSRP). List price can be found on www.deere.com by utilizing "Build Your Own" and building the desired machine.

Note: Discounts will be calculated based on <u>current</u> pricing at the time an agency requests the quote and will be valid for 30 days.

Note: For equipment deliveries to NASPO participating entities in Alaska or Hawaii, factory freight to the delivering dealer will be paid by the end-user. Factory freight is known at the time of quoting and will be included on the quote to the end-user.

Note: John Deere dealers have the option to charge \$6.00 per loaded mile to deliver the equipment to the end-user. Mileages will be calculated using Google Maps.