

**REQUEST FOR QUOTES (RFQ)**  
**for**  
**Reva Heston IHAP – Lucas County White Breast 13 – Sorghum and Sunflower Food Plots 2019**  
**20CRDWBSCHM-0095**

The Department of Natural Resources (DNR) is seeking a Service Provider to establish 2 acres of grain sorghum, 4 acres of sunflowers and to mow sunflowers down in August. DNR anticipates that the term of any resulting contract will be March 1, 2020 through November 1, 2020. **Service Providers may not contact any employee of the State of Iowa about this Informal RFP other than the DNR Issuing Officer:**

Brian Hickman, Private Lands Coordinator  
Iowa Department of Natural Resources -Wildlife  
502 East 9th  
Des Moines, IA 50319  
E-mail: [Brian.Hickman@dnr.iowa.gov](mailto:Brian.Hickman@dnr.iowa.gov)

If a Service Provider or someone acting on a Service Provider's behalf attempts to discuss this RFQ orally or in writing with any members of the DNR, any employee of the State of Iowa, or anyone other than the named DNR Issuing Officer, then the Service Provider may be disqualified.

**Submission of Quotes:** Service Providers interested in providing the services described under the "Description of Work and Scope of Services" shall submit quotes to the **DNR Issuing Officer** no later than **3:00 PM CST on January 17, 2020**. Any quote received after this deadline shall not be considered.

Only written quotes received via hand delivery, e-mail, or hard copy mail using the form labeled "Service Provider Cost Proposal – DNR RFQ #20CRDWBNSCHM-0095" included in this RFQ will be accepted.

Service Providers may submit written questions regarding this RFQ and the procurement process to the DNR Issuing Officer at the above address through **3:00 CST on January 14, 2020**. Written responses to any questions received will be provided no later than January 15, 2020 to all potential Service Providers via the State of Iowa Bid Opportunities / Hosted Bids website: <http://bidopportunities.iowa.gov/>.

**Description of Work and Scope of Services:**

**Statement of Work.** Contractor shall perform the following Tasks by the Task Milestone Dates set out in the following table:

<b>Deliverables</b>	<b>Task Milestone Date</b>
<p><b>Task 1: Grain Sorghum (2 Acres)</b></p> <p><b>Description:</b> Contractor shall establish 2 acres of Grain Sorghum in the area labeled in Attachment A by completing the following:</p> <ul style="list-style-type: none"><li>• Apply 200#/acre 12-12-12 (or approved equivalent) fertilizer. Fertilizer incorporation shall be completed between May 1, 2020 and the planting date.</li><li>• Apply a pre-emergent herbicide to control weed competition. Post emergence herbicide may also be necessary. DNR Project Manager approval shall be obtained prior to any herbicide spraying.</li><li>• Plant seed (grain drill or planter) at a rate of 5 pounds per acre at a depth of 1 to 1 ½ inches.</li></ul> <p><b>Contractor shall hold an Iowa Commercial Pesticide Applicators License issued by the Iowa Department of Agriculture and Land Stewardship (IDALS) Pesticide Bureau</b></p>	<p style="text-align:center">Between May 1, 2020 – June 15, 2020</p>
<p><b>Task 2: Sunflowers (4 Acres)</b></p> <p><b>Description:</b> Contractor shall establish 4 acres of sunflowers in the area labeled in Attachment A by completing the following:</p>	<p style="text-align:center">April 15, 2020 – May 15, 2020</p>

<ul style="list-style-type: none"> <li>• Apply 200#/acre of 12-12-12 (or approved equivalent) fertilizer and incorporate prior to planting.</li> <li>• Plant seed (grain drill or planter) at a rate of 5 pounds per acre at a depth of 1 to 1 ½ inches.</li> <li>• Sunflowers shall be planted between April 15 through May 15, 2020.</li> <li>• Apply a pre-emergent herbicide to control weed competition. Post emergence herbicide may also be necessary. DNR Project Manager approval shall be obtained prior to any herbicide spraying.</li> </ul> <p><b>Contractor shall hold an Iowa Commercial Pesticide Applicators License issued by the Iowa Department of Agriculture and Land Stewardship (IDALS) Pesticide Bureau</b></p>	
<p><b>Task 3: Mow Sunflowers Food Plot</b></p> <p><b>Description:</b> Contractor shall mow, as labeled in Attachment A, down the outside edges of the sunflower plot, leaving a strip 5 yards wide through the middle of the plots.</p>	<p>Between August 15 and August 21, 2020</p>

**Minimum Qualifications/Equipment Specifications:** The DNR will not evaluate minimum qualifications/equipment specifications but does expect documentation to be provided with the “Service Provider Cost Proposal – DNR RFQ # 20CRDWBNSCHM-0095”. The following are minimum qualifications required for this project:

- Contractor shall hold an Iowa Commercial Pesticide Applicators License issued by the Iowa Department of Agriculture and Land Stewardship (IDALS) Pesticide Bureau and provide license number to the DNR Project Manager
- Minimum 80 Horsepower Tractor
- Equipment to mow down sunflowers
- Equipment Necessary for Seedbed preparation
- Grain drill or planter

**Source of Funding:** The source of funding for the Contract entered into from this RFQ is Wildlife Habitat Fees.

**Acceptance of Contract Terms and Conditions:** By submitting a response, each Service Provider acknowledges its acceptance of the terms and conditions of the contract template “DNR Standard Contract Conditions” and “General Conditions” found at <http://www.iowadnr.gov/About-DNR/RFP-Bid-Lettings>.

If a Service Provider takes exception to a contract provision, then the Service Provider must state the specific exception and the reason for the exception, and must attach to its “Service Provider Cost Proposal” the specific contract language it proposes to include as an alternative to the provision. Contract provision exceptions that materially change the terms or the requirements of this informal bidding process may be deemed non-responsive by the DNR, as determined in its sole discretion, resulting in possible disqualification of the Service Provider’s quote. With regard to the “DNR Standard Contract Conditions,” DNR and the successful Service Provider may agree to modifications to the terms of the “DNR Standard Contract Conditions” as necessary to negotiate the terms of a contract. A Service Provider’s failure to state an exception to any contract provision and propose alternative language may be deemed by the DNR to constitute the Service Provider’s acceptance thereof. The State reserves the right to refuse to enter into a contract with the successful Service Provider for any reason, even after delivery of notice of selection or intent to award a contract.

**Additional information:** The costs of preparation and delivery in response to this RFQ are solely the responsibility of the Service Provider.

DNR reserves the right to reject any or all submitted responses, in whole or in part, to advertise a new RFQ, to abandon the need for such RFQ, and to cancel this RFQ opportunity at any time prior to the execution of a written contract.

All information submitted by a Service Provider may be treated as a public record by the DNR.

By submitting a response, a Service Provider agrees that it will not bring any claim or have any cause of action against DNR or the State of Iowa based on any misunderstanding concerning the information provided within this RFQ or

concerning the DNR or the State of Iowa's failure, negligent or otherwise, to provide the Service Provider with pertinent information as intended by this RFQ.

If the apparent successful Service Provider fails to negotiate and deliver an executed contract within a reasonable period of time following selection, then the DNR may, in its sole discretion, cancel the award and award the contract to the next highest ranked Service Provider.

The DNR shall have the sole option to amend the contract resulting from this RFQ for subsequent periods, adding up to no more than six years total from the beginning date of the original contract, by executing a signed amendment prior to the expiration of the original contract.

**Evaluation Criteria:** Quotes will be evaluated and ***the contract awarded to the responsible Service Provider submitting the lowest priced quote.***

### Service Provider Cost Proposal – DNR RFQ #20CRDWBNSCHM-0095

The Service Provider quote shall include an all-inclusive, total cost in U.S. Dollars (including all travel, expenses, etc.) to provide the requested services. All pricing to be FOB Destination, freight cost included; and based on Net 60 Days Payment Terms. All fees expected for payment are to be included in this bid.

Quote for Tasks:

Task	Unit Cost	Time Frame	Total Costs
<b>Task 1: Grain Sorghum Food Plot</b>	Quantity: <u>2 Acres</u> \$ _____ / acre	May 15 and June 15, 2020	\$ _____
<b>Task 2: Sunflower Food Plot</b>	Quantity: <u>4 Acres</u> \$ _____ / acre	Between April 15, 2020 - May 15, 2020	\$ _____
<b>Task 3: Mow Sunflower Food Plot</b>	Quantity: <u>3.5 Acres</u> \$ _____ / acre	Between August 15 - August 21, 2020	\$ _____
<b>Grand Total Quote</b>			\$ _____

☐ Documentation is attached for DNR verification that the Service Provider meets the “minimum qualifications/ equipment specifications” listed in the RFQ.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

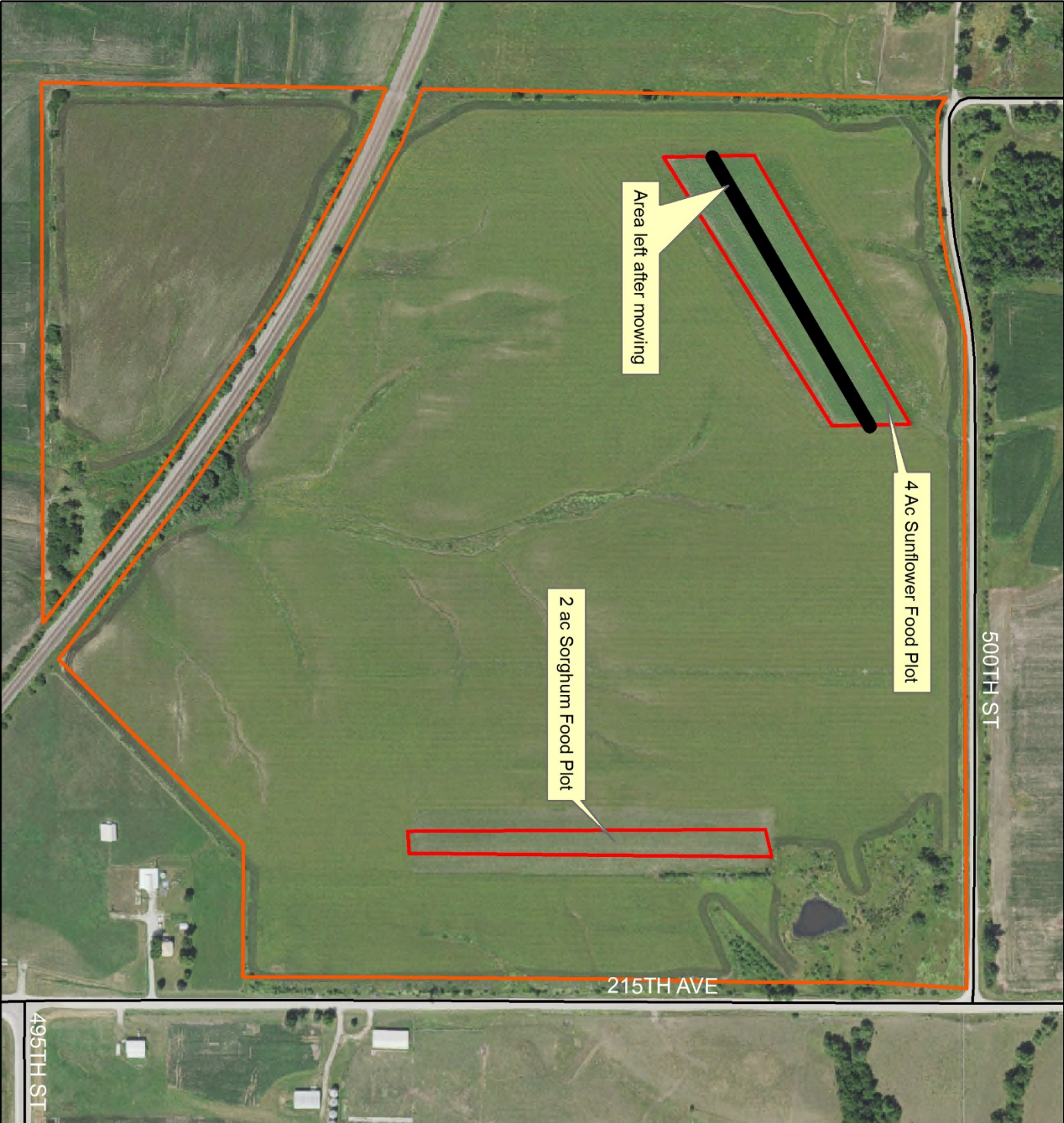
Printed Name and Title: \_\_\_\_\_

Name of Vendor Organization: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_





**Attachment A**

**Reva Heston**

**IHAP**

**Lucas County**

**White Breast**

**13**

**Food Plots**

**2020**

**4 Acres**

**Sunflower**

**2 Acres**

**Sorghum**

**Legend**

— Roads

Food Plots

IHAP

260 130 0 260 Feet

Nathan Schnitz  
Iowa DNR - Wildlife Bureau

