The IEDA has received the following questions to the “Iowa Energy Storage Economic Development Assessment” RFP. Each question is posted first followed by IEDA’s response in red font.

Q1: Do you have an estimated budget range or maximum available budget for this project? If so, could you please share it?

A1: We do not but at a high level, do not see it being more than $100K.

Q2: Do you anticipate a need to attend any meetings in person as part of this work, presentation of the results, etc.? If so, how many meetings and at which stage(s) of the project?

A2: We envision most being done virtually. Definitely want a final in-person presentation to IEDA and will probably want similar presentations to be given to other stakeholder groups.

Q3: Do you expect the contracted assessment to include modeling of Iowa's electric grid in its regional context?

A3: We understand that storage can play a role in the regional grid but what storage’s role will be in that scenario and how it effects or could affect economic development is what we’re looking for.

Q4: The summary statement in the RFP states that you are seeking "a deep dive of energy storage technology" but nowhere else in the RFP discusses the need to evaluate or describe different energy storage technologies. Do you expect the report/analysis to include an assessment of different energy storage technologies and their potential role(s) in Iowa?

A4: Yes, a report/analysis of the different technologies is desired. We are not looking for the final report to promote or “pick” one technology over another but how they could play a role in Iowa would be helpful.

Q5: What metrics do you anticipate for the economic development analysis (e.g. GSP, jobs)?

A5: GSP and jobs are a great start. Looking for overall economic value and opportunity, in whatever form that is.

Q6: Page 2 of the RFP states that responders should provide their affiliated Quality Assurance Providers. We have not encountered this requirement before in relation to this type of work. While we perform internal QC and have a review process with our clients, we do not have an independent provider. Can you confirm that this is required for this project?

A6: That specifically applies to HERS raters so you can disregard.

Q7: Does the Authority have a standard contract type that it uses which will help us determine whether we should submit our standard time & materials bid, or if we need to provide something else? If you have a standard services contract, please provide a sample.

A7: Template attached. It is an old CDBG template so some references won’t apply or be used in the final contract, but it should be something similar.

Q8: Further to the above, does the authority have any additional guidance for the cost proposal - time & materials with monthly invoicing or something else?

A8: No additional guidance but yes, time and material with no more than monthly invoicing.