

To get the Appendix E, Cost Proposal Part 1 & 2 in Excel format (preferred method) please click here:

<http://www.ialottery.com/PDF/Vendor/2018/RFP18-04AppendixE-CostProposalPart1&2.xlsx>

APPENDIX E

PRICE PROPOSAL

Part 1 - Iowa Lottery

**Price-Per-Thousand Pricing.** The prices requested in the following table are for tickets produced under a contract which requires all of the items specified in Sections 3 of this RFP except for cost variations applicable to optional features. All prices quoted in this section are prices per thousand (1,000) tickets.

Ticket Quantity*																					Big Tickets at \$20				Big Crossword Tickets				Game Book			
	Bingo ** 4" x 6"	Bingo ** 4" x 8"	Crossword** 4" x 6"	Crossword ** 4" x 8"	Crossword ** 4" x 8"	Crossword ** 4" x 8"	Crossword ** 4" x 10"	2.4" x 4"	4" x 4"	4" x 6"	4" x 6"	4" x 6"	4" x 6"	4" x 8"	4" x 8"	4" x 8"	4" x 8"	4" x 8"	4" x 10"	4" x 10"	4" x 10"	4" x 10"	77/8"x8"	77/8"x10"	77/8"x12"	Crossword **77/8"x8"	Crossword **77/8"x8"	Crossword Double Sided ** 77/8"x8"	Crossword Double Sided ** 77/8"x8"	3.9"x8" Folded Size with 6 pages (fanfolded tickets)	3.9"x8" Folded Size with 6 pages (fanfolded tickets)	
	150/pack	150/pack	100/pack	60/pack	30/pack	15/pack	15/pack	300/pack	150/pack	150/pack	100/pack	75/pack	60/pack	100/pack	60/pack	30/pack	15/pack	12/pack	30/pack	15/pack	12/pack	10/pack	15/pack	15/pack	15/pack	15/pack	10/pack	15/pack	10/pack	15/pack	10/pack	
360,000																																
480,000																																
600,000																																
720,000																																
840,000																																
960,000																																
1,080,000																																
1,200,000																																
1,320,000																																
1,440,000																																
1,560,000																																
1,680,000																																
1,800,000																																
1,920,000																																
2,040,000																																
2,160,000																																
2,280,000																																
2,400,000																																
2,520,000																																
2,640,000																																
2,760,000																																
2,880,000																																
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4,080,000																																
5,040,000																																
6,000,000																																
7,080,000																																
8,160,000																																
9,120,000																																
10,080,000																																
11,040,000																																
12,000,000																																
13,080,000																																
14,040,000																																

\* Prices for actual quantities ordered will be pro-rated from the matrix prices.

\*\* This pricing shall apply to games using this type of marking system. The pricing must include all costs associated with production of these games.

**APPENDIX E**  
**PRICE PROPOSAL - OPTIONAL FEATURES**  
Part 2 - Iowa Lottery

**PRINTING OPTIONS PRICING**

TICKET OPTION	UNIT OF MEASURE	FIRM, FIXED UNIT PRICE	DESCRIPTION	POTENTIAL ADDITIONAL FLAT FEES
Symbols in dual color				
Savings for NOT using full varnish or UV coating				
Additional display colors on back of ticket (above 1), per color				
Additional display colors on front of ticket (above 5 colors) , per color				
Savings for using less than 5 colors in overprint				
Savings for NOT using security tint				
Multiple or continuous scenes				
Potential per scene additional costs not included in a per scene flat rate				
Color pulse (per pulse)				
Potential per pulse additional costs not included in a per pulse flat rate				
Accelerated schedule				
Delayed delivery/storage of games				
Savings for NOT conducting a game audit for each game				
Printing of sample game if requested by Lottery				
Additional void tickets				
Producing and inserting additional ITVM display cards into packs of tickets				

## PRINTING OPTIONS PRICING

TICKET OPTION	UNIT OF MEASURE	FIRM, FIXED UNIT PRICE	DESCRIPTION	POTENTIAL ADDITIONAL FLAT FEES
Producing additional ITVM display cards				
Additional Point of Purchase Posters				
Fluorescent ink, per color				
Metallic ink, per color				
Fluorescent/Neon ink, per color				
Dual color ink, ticket back				
Multiple color ink imaging (more than 2 colors)				
Aromatic Tickets				
Die cuts, simple				
Die cuts, medium				
Die cuts, complicated				
Pouch tickets				
Data Synchronization (op area matched to imaged area underneath)				
Flood Coat Varnish applied to the ticket backs				
Stub game with perforations, with covering				
Stub game with perforations, without covering				
Please list any other available options:				