

Appendix E: Total Cost Proposal Form

INSTRUCTIONS:

Scoring Component 1: (150 Possible Points out of 200 Total Points)

The Bidder will complete the information requested for Table 1 as designated on the tabs within this workbook. This Tab will be used to generate the calculations used for scoring criteria as described in Section 9.3 using Table 1 Cell C8.

Note 1: Table 2 and Table 3 will not be included in generating the total cost for scoring.

Weighted Cost Score = (price of lowest cost proposal/price of each higher priced cost proposal) X (points assigned to pricing)

CPCM (Table 1 Cell C8)	Monthly Average Active Households	# of Months	Estimated Annual Cost (Average CPCM x Monthly Average Active Households x 12 months)
\$ 0.10	171,269	12	\$ 205,522.80

Scoring Component 2: (50 Possible Points out of 200 Total Points)

The Bidder will complete the information requested for Table 4 as designated on the tabs within this workbook. This Tab will be used to generate the calculations used for scoring criteria as described in Section 9.3 using Table 4 Cell F17.

Weighted Cost Score = (price of lowest cost proposal/price of each higher priced cost proposal) X (points assigned to pricing)

Total Estimated Annual Cost for Wireless EBT Project
(Table 4 Cell F17)

\$ 26,775.00

Appendix E.1 EBT Cost Proposal Form

Bidders shall use the following EBT cost proposal form. The EBT Solution shall be all inclusive of activities related to satisfy requirements described in RFP Section 5 General Scope of Work, RFP Section 6 EBT Scope of Work and all supporting requirements Appendix A and Appendix B of the RFP. Costs shall include all work performed during transition periods before contract start date and after contract end date, and maintenance as specified by the RFP.

Bidders shall provide cost for EBT solution and services for the Contract. Table 1 is for future Contract management information only and will not be scored as a whole. The CPCM provided for the Active Household range 170,001-200,000 will be used to calculate the Estimated Annual Cost on Tab 1 that will be used for the Cost Proposal evaluation criteria described in Section 9.3.

Table 1: Cost Per Case Month (CPCM) for EBT SNAP

Active Households	CPCM
<150,000	\$ 0.10
150,001-170,000	\$ 0.10
170,001-200,000	\$ 0.10
200,001-225,000	\$ 0.10
225,001-250,000	\$ 0.10
>250,001	\$ 0.10

Table 2: Value Added Services

Bidders shall describe any innovation or efficiencies provided by its solution, including its advance data warehouse offering with the technical proposal. Bidders shall use Table 2 to indicate the following pricing options: any pricing impact these items will have on the bidder's CPCM provided in Table 1, how much the service would cost if paid for upfront, and a monthly cost option that would extend for the lifetime of the Contract.

Table 2 is for future Contract management information only and will not be scored.

Table 2: Value Added Services

Value Added Services	Cost in addition to the CPCM provided in Table 1	One time cost	Monthly cost
Advance Data Warehouse (Section 6.9.2)	\$ -	\$ -	\$ -
Specify other service:	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -
Specify other service:	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -
Specify other service:	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -
Specify other service:	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -
Specify other service:	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -

Appendix E.2EPC Fee Chart

Bidders shall propose an EPC Solution at no cost to the Agency. The EPC Solution shall adhere to the RFP Section 7 EPC Scope of Work and requirements, and include all work performed during transition periods before contract start date and after contract end date, and maintenance as specified by the RFP.

Table 3 is for future Contract management information only and will not be scored.

Table 3: EPC Fee Chart

Transaction Type	Minimum Number of Free Transactions	Description of services provided	Associated Cardholder Fees
ATM Withdrawals	At least three (3) free in network withdrawals per calendar month		
ATM Balance Inquiry	At least three (3) free per calendar month		
ATM Transaction Denial for Insufficient Funds	At least three (3) free per calendar month		
International ATM Withdrawals	-----		
International ATM Balance Inquiry	-----		
International ATM Transaction Denial for Insufficient Funds	-----		
Bank/Credit Union Branch Teller Cash Withdrawal	-----		Free
PIN-based POS Transactions	-----		Free
Signature-based POS Transactions	-----		Free
POS Denial Transactions	-----		Free
Interactive Voice Response (IVR) System Funds Transfer	-----		
Cardholder call to the IVR that is not transferred to a Customer Service Representative (CSR)	At least six (6) free per calendar month		No more than \$0.40 per call after six (6) calls
Cardholder call to the IVR that is transferred to a (CSR) (i.e., card replacement request; dispute request; etc.)	-----		Free
Account Enrollment/Set-up	-----		Free
Account Inactivity	-----		Free
Overdraft	-----		Free
Initial EPC Issuance	-----		Free

EPC Replacement	Provide one (1) free replacement per twelve (12) month period, if requested by the cardholder. Twelve (12) month period is calculated from the issuance date of the first replacement card in that period.		
Express EPC Delivery			
Online Bill Pay	-----		Free
Online Account Access via Cardholder Web Site, including current balance inquiry; transaction history reports; email, text or phone deposit notification set-up and maintenance; and EPC program collaterals.	-----		Free
Monthly Account Service	-----		Free
Instant Mobile Balance Request or Text Alert	-----		
Mobile Application	-----		Free
Other charges that may apply			
<i>Specify other charge:</i>			
<i>Specify other charge:</i>			
<i>Specify other charge:</i>			
<i>Specify other charge:</i>			
<i>Specify other charge:</i>			
<i>Specify other charge:</i>			

Appendix E.3 Wireless EBT Project Cost Proposal Form

Bidders shall use the following Wireless EBT Project cost proposal form. The Wireless EBT Project Solution shall be all inclusive of activities related to satisfy requirements described in RFP Section 8 Wireless EBT Project scope of work and all supporting requirements Appendix D of the RFP. Costs shall include all work performed during transition periods before contract start date and after contract start date, and maintenance as specified by the RFP.

The average farmers market season runs April through October. Historically, this is when the majority of the work load occurs. However, there are some farmers that operate year-round and will require support throughout the year.

Bidders shall provide cost for Wireless EBT Project solution and services for the Contract. Total Estimated Annual Costs calculated in Table 4 (Cell F17) will be used for the Cost Proposal evaluation criteria described in Section 9.3.

Table 4: Cost per Farmer per Month for Wireless EBT Project

<u>Monthly</u> Cost Per Farmer	Monthly Cost April-October	Monthly Cost November - March
Average Device Cost	\$ 20.00	\$ 20.00
Operations – other than Monthly Statements	\$ 1.00	\$ 0.50
Operations – Monthly Statements	\$ 1.00	\$ 0.50
DUFB (This only applies to the farmers that are participating in the DUFB pilot/project. This fee goes away if DUFB pilot/project ends).	\$ 1.00	DUFB does not operate during this time frame.
Total Monthly Cost Per Farmer (Sum of above)	\$ 23.00	\$ 21.00

	Total Monthly Cost Per Farmer	Average # of Farmers	# of Months	Estimated Annual Costs (Total Monthly Cost Per Farmer x Average # of Farmers x # of Months)
Total Estimated Annual Cost for Wireless EBT Project April - October	\$ 23.00	150	7	\$ 24,150.00
Total Estimated Annual Cost for Wireless EBT Project November - March	\$ 21.00	25	5	\$ 2,625.00
Total Estimated Annual Cost for Wireless EBT Project				\$ 26,775.00