



**REQUEST FOR QUOTE (RFQ)
INFORMAL COMPETITIVE SOLICITATION
OTOHIME FISH DIET
21CRDFBJRUDA-100G**

Introduction: In accordance with the informal competition procedures provided for in 11 Iowa Administrative Code rules 117.9(1), the Department of Natural Resources (DNR) is seeking to enter into an **Agency Contract for purchasing Otohime Fish Diet** meeting the specifications in this RFQ. The initial term of this contract will be up to 1 year and the DNR will have the sole option to extend the Contract for up to no more than six total years. Vendors interested in providing these products should submit quotes to the **DNR Issuing Officer** at the following address:

Michael Gulick, DNR Procurement Officer
Wallace Building 4th Floor
502 E 9th Street
Des Moines, Iowa 50319
515.361.0743
michael.gulick@dnr.iowa.gov

Quotes are due March 17, 2021 at 2:00 PM central time. Email quotes required. Late quotes are not eligible for consideration.

Description of Good:

The Department of Natural Resources (DNR) is seeking to purchase the following Otohime Fish Diet or a State of Iowa approved equivalent. The Otohime Fish Diet is intended to illustrate the general characteristics of the fish diet needed and not meant to limit competition. All equivalents must provide detailed specifications with their quote. Any deviations to the terms and conditions or specifications should be noted next to the term and condition or specifications listed by either handwriting or inserting a comment next to the term and condition or specification. The DNR reserves the right to determine if the deviations are acceptable.

Otohime Fish Diet Specifications

	Shape	Size	Crude Protein % MIN	Crude Fat % MIN	Crude Fiber % MAX	Crude Ash % MAX	Crude Calcium % MIN	Phosphorus % MIN	Moisture % MAX	Packaging
A1	Granule	75 – 150 µm	53.0	8.0	3.0	16.0	2.2	1.5	8.0	1 kg
A2	Granule	150 – 250 µm	53.0	8.0	3.0	16.0	2.2	1.5	8.0	1 kg
A	Granule	75 – 250 µm	52.0	12.0	3.5	15.0	2.0	2.0	6.5	1 kg
B1	Granule	250 – 360 µm	51.0	11.0	3.0	15.0	2.3	1.5	6.5	2 kg
B2	Granule	360 – 650 µm	51.0	11.0	3.0	15.0	2.3	1.5	6.5	2 kg
C1	Granule	580 – 840 µm	51.0	11.0	3.5	15.0	2.3	1.5	7.0	2 kg
C2	Granule	840 – 1410 µm	51.0	11.0	3.5	15.0	2.3	1.5	7.0	2 kg



S1	Mar. Pellet	610 – 1410 µm	52.0	14.0	3.5	15.0	2.3	1.5	6.5	2 kg
S2	Mar. Pellet	920 – 1800 µm	52.0	14.0	3.5	15.0	2.3	1.5	6.5	2 kg
EP1	Ext. Pellet	1.7 mm	48.0	14.0	2.0	14.0	2.2	1.7	6.5	10 kg
EP2	Ext. Pellet	2.3 mm	48.0	14.5	2.0	14.0	2.2	1.7	6.5	20 kg
EP3	Ext. Pellet	3.1 mm	48.0	14.5	2.0	14.0	2.2	1.7	6.5	20 kg
EP4	Ext. Pellet	4.1 mm	48.0	14.0	2.0	15.0	2.5	1.7	7.0	20 kg
EP6	Ext. Pellet	6.5 mm	48.0	14.0	2.0	15.0	2.5	1.7	7.0	20 kg
EP8	Ext. Pellet	8.1 mm	48.0	14.0	2.0	15.0	2.5	1.7	7.0	20 kg
EP10	Ext. Pellet	10.0 mm	48.0	14.0	2.0	15.0	2.5	1.7	7.0	20 kg

Ingredients	
A	Krill Meal, Fish Meal, Squid Meal, Potato Starch, Wheat Flour, Fish Oil, Feed Yeast, Yeast Extract, Xanthan Gum, Calcium Phosphate, Guar Gum, Betaine, Licorice Plant Extract, Apple Extract
B	Krill Meal, Fish Meal, Squid Meal, Potato Starch, Wheat Flour, Fish Oil, Brewers Yeast, Calcium Phosphate, Guar Gum, Soy Lecithin, Betaine, Licorice Plant, Apple Extract, Wheat Germ
C	Krill Meal, Fish Meal, Squid Meal, Potato Starch, Wheat Flour, Fish Oil, Brewers Yeast, Calcium Phosphate, Guar Gum, Soy Lecithin, Betaine, Licorice Plant, Apple Extract, Wheat Germ
S	Krill meal, Fish meal, Squid meal, Potato Starch, Wheat flour, Fish oil, Calcium Phosphate, Guar gum, Betaine, Brewers yeast, Licorice plant
EP1	Krill Meal, Fish Meal, Squid Meal, Wheat Flour, Potato Starch, Corn Starch, Tapioca Starch, Wheat Flour, Fish Oil, Calcium Phosphate, Astaxanthin, Calcium Carbonate, Betaine, Plant Gum Substance, Licorice Plant, Wheat Germ
EP2	Krill Meal, Fish Meal, Squid Meal, Wheat Flour, Potato Starch, Corn Starch, Tapioca Starch, Wheat Flour, Fish Oil, Calcium Phosphate, Betaine, Plant Gum Substance, Licorice Plant, Wheat Germ
EP3	Fish Meal, Wheat Flour, Tapioca Starch, Corn Starch, Potato Starch, Wheat Flour, Fish Oil, Calcium Phosphate, SoyWhey, Wheat Germ
EP4-6	Fish Meal, Wheat Flour, Tapioca Starch, Corn Starch, Potato Starch, Wheat Flour, Soy Protein Concentrate, Fish Oil, Calcium Phosphate, Soy Whey, Wheat Germ
EP8-10	Fish Meal, Wheat Flour, Tapioca Starch, Corn Starch, Potato Starch, Fish Oil, Calcium Phosphate, Soy Meal, Wheat Germ



Estimated Annual Usage and Order Information is as follows. The DNR reserves the right to adjust quantities as needed throughout the life of the Contract within the ordering parameters of the Contract.

Rathbun Fish Hatchery (Typically April Delivery)

Otohome

B1–2 kg, 1 bag

B2–8 kg, 4 bags

C1–18 kg, 9 bags

C2–428 kg, 214 bags

FOB Destination: Rathbun Fish Hatchery, 15053 Hatchery Place, Moravia, IA 52571 (641) 647-2406

Spirit Lake Fish Hatchery (Typically March Delivery)

Otohome

B1–6 kg, 3 bags

B2–8 kg, 4 bags

C1–18 kg, 9 bags

C2–110 kg, 55 bags

EP1 – 300 kg, 30 bags

EP2 – 160 kg, 8 bags

FOB Destination: Spirit Lake Fish Hatchery, 122 252nd Avenue, Spirit Lake, IA 51360 (712) 336-1840

FOB Destination: Freight Prepay and Added

From the date of issuance of this Informal Competitive Solicitation until announcement of the successful Vendor, **Vendors may not contact any employee of the State of Iowa about this RFQ other than the DNR Issuing Officer named above.** Vendors may submit written questions relating to the interpretation of this Informal Competitive Solicitation and the procurement process to the DNR Issuing Officer at the above address. Written responses to any questions received will be provided to all known potential Vendors.

**Acceptance of Attached Contract Terms and Conditions**

By submitting a quote, Vendor acknowledges its acceptance of the Terms and Conditions located at:

<https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

Miscellaneous Information: DNR reserves the right to reject any or all quotes, in whole or in part, to advertise for new quotes, to abandon the need for such, and to cancel this Informal Competitive Solicitation at any time prior to the execution of a written contract.

All information submitted by a Vendor may be treated as a public record by the DNR unless the Vendor properly requests that the information be treated as confidential information in accordance with the public records laws of the State of Iowa at the time its quote is submitted.

The costs of preparation and delivery of the quote are solely the responsibility of the Vendor.

COST PROPOSAL 21CRDFBJRUDA-100G

The Cost Proposal shall include an all-inclusive, total cost in U.S. Dollars (including all travel, expenses, etc.) to provide and deliver the requested Otohime Marine Diet or State of Iowa approved equivalent meeting the specifications in this RFQ. FOB Destination: Freight Prepay and Added.

Vendor Price List for Fish Diet

	Shape	Size	Packaging	Cost per Bag (1 bag)	Vendor to insert bag quantity breaks		
					Cost per Bag (___ to ___ bags)	Cost per Bag (___ to ___ bags)	Cost per Bag (___ to ___ bags)
A1	Granule	75 – 150 µm	1 kg				
A2	Granule	150 – 250 µm	1 kg				
A	Granule	75 – 250 µm	1 kg				
B1	Granule	250 – 360 µm	2 kg				
B2	Granule	360 – 650 µm	2 kg				
C1	Granule	580 – 840 µm	2 kg				
C2	Granule	840 – 1410 µm	2 kg				
S1	Mar. Pellet	610 – 1410 µm	2 kg				
S2	Mar. Pellet	920 – 1800 µm	2 kg				
EP1	Ext. Pellet	1.7 mm	10 kg				
EP2	Ext. Pellet	2.3 mm	20 kg				
EP3	Ext. Pellet	3.1 mm	20 kg				
EP4	Ext. Pellet	4.1 mm	20 kg				
EP6	Ext. Pellet	6.5 mm	20 kg				
EP8	Ext. Pellet	8.1 mm	20 kg				



EP10	Ext. Pellet	10.0 mm	20 kg				
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FOB Destination: Freight Prepay and Added

Bidder has read understands the terms and conditions of this solicitation. Bidder understands that equivalents must provide detailed specifications with their quote for it to be considered.

Bidder has read and agrees to this section: Yes ☐ No ☐

Signature: _____ Date: _____

Printed Name and Title: _____

Name of Vendor Organization: _____

Address: _____

Phone: _____ Email: _____