Attachment 3
Cost Proposal Content

The following is meant as a guide and not required to be used. However, Respondent's Cost Proposal, at a minimum, shall include the information requested in Section 3.3 – Cost Proposal.

Position	**Hourly Rate**
Conservator - Stone	
Conservator - Wood	
Conservator - Metal	
Assistant/Apprentice Conservator - Stone	
Assistant/Apprentice Conservator - Wood	
Assistant/Apprentice Conservator - Metal	
Historic Preservation Specialist	
Assistant Historic Preservation	
Architectural Conservator	
Conservation Technician	
Preservation Architect	
Heritage/Preservation Coordinator	
Other:	
Other:	
Other:	
Materials	**Markup Percentage (cost-plus)**
Equipment Rentals	**Markup Percentage (cost-plus)**
Optional Services	**Pricing**
Other Expenses	**Pricing**
Recurring Costs	**Pricing**

Attachment 3
Cost Proposal Content (Continued)

Parrott Rifle Project
The following project is outlined for you to demonstrate your pricing model for a specific project. Please provide a quote for restoring the Parrott Rifle (description in previous attachment).
See video found at Parrott Rifle Video.MOV.

Phase	Labor	Materials & Equipment	Other Expenses	Total Price
Phase 1: Mobilization/Access				
Phase 2: Wood Restoration				
Phase 3: Bronze Restoration				
Phase 4: Clean-up/Demobilization				
Total Fixed-Price				