

IOWA DEPARTMENT OF ADMINISTRATIVE SERVICES
 BID SUMMARY

Solicitation Number: 005-RFB-2636-2026
 Project Number: x
 Project Name: Access Control and Entry Systems
 Bid Date: Friday, May 22nd, 2026



Energy Manufacturer/Brand Name System	Astra Security	Baker Mechanical, Inc	Communication Innovators, Inc	Control Installations of Iowa	Curve Communications Inc	Electronic Engineering Company	Excel Mechanical	High Point Networks	Per Mar Security	Proline Development Inc.
	Percentage Discount	Percentage Discount	Percentage Discount	Percentage Discount	Percentage Discount	Percentage Discount	Percentage Discount	Percentage Discount	Percentage Discount	Percentage Discount
350 Surveillance				10.00%						
Access Sentry										
Accurate Controls		15.00%								
ACRE/RS2 Technologies					35-40%					
Aiphone			15.00%	30.00%	47.00%		15.00%		10.00%	
Alarm-SAF Inc				10.00%						
Altronix			15.00%	35.00%	38-46%				10.00%	
Alvarado Dormakaba Group			10.00%	20.00%						
American FiberTek				28.00%						
AnyVision/Oosto										
Asa Ablay			15.00%	30.00%	28-46%				10.00%	
AXIS Communications			18.00%	12.00%	15.00%	21.00%	15.00%	Highest Partner Tier: 28%	10.00%	
BCDV			25.00%	30.00%						
Blonder				10.00%						
Boon Edam		Cost + 20%	10.00%							
Bosch Security			15.00%	10.00%	32-40%	25.00%	15.00%			
Brivo/Eagle Eye Networks							15.00%			
ButterflyMX/CloudKeyz						10.00%				
Canon Group										
Carrier/ LenelS2				10.00%						
Case Cracker										
CBC America										
CheckVideo		3.00%								
Cisco/Fluidmesh				3.00%						
Commend		35.00%		20.00%						
CommScope		25.00%	15.00%							
ComNet			15.00%	25.00%						
Cornell		15.00%		Cost + 15%						
CPI Security				Cost + 15%	40.00%					
Creative Security Technology				Cost + 15%						
Crown				Cost + 15%						
Designed Security Inc		15.00%		10.00%						
Doorking				Cost + 15%	44.00%					
Ditek		31.00%	15.00%	23.00%					10.00%	
DMP		33.50%							10.00%	
DSX					43.00%					
Dynalock										
Extreme Networks/Enterasys			47.00%							
FAAC Group/Magnetic										
Gallagher		17.00%								
GE /UTC (legacy)										
Genea			15.00%							
Genetec			15.00%	15.00%		21.00%		Highest Partner Tier: 35%		
Hanwha Vision			30.00%	12.00%	46.00%					
Hexagon			25.00%	40.00%	51.00%	22.00%			10.00%	
HID Global										
Hikvision										
Honeywell				30.00%			15.00%		10.00%	
HySecurity/NICE Systems		15.10%								
IDEMIA			15.00%						10.00%	
Hersch (Identiv/Vitaprotech)		22.00%							10.00%	
International Fiber Sys. (legacy)				25.00%	15.00%					
Isonas/Allegion			15.00%	20.00%						
JBL				Cost + 15%	21.00%		15.00%			
Johnson Controls/Tyco									10.00%	
Kisi										
Life Safety Power			15.00%							
Lencore				40.00%	20.00%					
LiftMaster				10.00%						
Lorimis				5.00%						
Lynxpring Security		66.00%								
Magnetic Auto Control		21.10%								
Middle Atlantic Products				30.00%	37-45%					
Mobotix/Konica Minolta				10.00%						
Motorola/Pelco/Avigilon		32.00%		20.00%	25.00%	25.50%				
Nitek			15.00%	30.00%						
NVT			15.00%	25.00%						
Open Eye		11.00%								
Panasonic Security/I-PRO			15.00%	10.00%						
Parkeon		1.00%								
Parker Technology										
Saito System Inc.		29.10%	15.00%	20.00%		25.50%				
Schlage Electronics			15.00%	35.00%	25-47%				10.00%	
Schneider Electric (Continuum)				10.00%						
Schneider Electric (Security Expert)				50.00%						
Schneider Electric (Access Expert)		66.00%		50.00%						
Securtron			15.00%		25-51%				10.00%	
Senstar			15.00%	10.00%						
Sentry 360				20.00%						
Shooter Detection Systems				10.00%						
Siemens OTN										
Sievelance/Siveillance										
SiPass/Vanderbilt(ACRE)					35-40%					
Skidata		15.00%								
Software House				13.00%						
Sony										
Spectra Logic				6.00%						
Stentofon			25.00%	65.00%						
Stone Lock Global				10.00%						
Suprema			15.00%	15.00%						
SureCall		9.00%								
Tagmaster		8.00%		6.00%						
Talk-A-Phone				25.00%						
Tamron										
Teledyne			15.00%							
Tridium Niagara Security		60.10%								
Ubiquiti										
Validio Video Analytics				6.00%						
Verkada							15.00%			
Video Insights				10.00%						
Viking Access Systems		26.00%	15.00%							
Von Duprin			15.00%	30.00%	41.00%					
Winsted				15.00%						