



**STATE OF IOWA**  
**MASTER AGREEMENT**  
 Contract Declaration and Execution

**MA 005**

**23098C**

**EFFECTIVE BEGIN DATE:** 10-12-2025  
**EXPIRATION DATE:** 10-11-2026  
**PAGE:** 1 of 8

**VENDOR:**

**EmbarkIT Inc**

**00002092718**

**PO BOX 65275**

**WEST DES MOINES, IA 50265-0275**

**VENDOR CONTACT:**

Lenore Hamill

**PHONE:** 515-440-1329

**EMAIL:** lenore@embarkit.com

**FOB:** FOB Dest, Freight Prepaid

**ISSUER:**

Craig Trotter

**EXT: PHONE:** 515-322-8593

**EMAIL:** craig.trotter@iowa.gov

**Contract For:** Data Center Equipment Maintenance

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Services - Central Procurement.

Attachment 1: Competitive Solicitation 005-RFB-0166-2022

Attachment 2: Contractor's Response to Solicitation Criteria 005-RFB-0166-2022 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing)

Attachment 3: Bid Tabulation to competitive solicitation 005-RFB-0166-2022.

For ordering contact the Vendor located in the header.

1% Administrative Fee to be sent to DAS Central Services COO, Hoover Building, 3rd Floor, 1305 E Walnut Street, Des Moines, Iowa 50321.

**RENEWAL OPTIONS**

**FROM** 10-12-2026 **TO** 10-11-2027

**FROM** 10-12-2027 **TO** 10-11-2028

**AUTHORIZED DEPARTMENT**

ALL

SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	936	\$ 58,365.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**EQUIP MAINT/REPAIR SVCS-GENERAL EQUIPMENT**

**Category 1 - Routine Maintenance UPS and Electrical Distribu**

Routine Maintenance UPS and Electrical Distribution Equipment

Annual Routine Scheduled Maintenance of UPS and Liebert SiteScan Systems

Total for annual maintenance shall be inclusive of all travel, labor, and parts replacement deemed to be routine in nature. This routine annual maintenance cost shall not include parts replacement and labor for non-scheduled service requests.

Individual State Agencies needing service, for Emerson/Liebert products, please contact Lenore Hamill (lenore@embarkit.com) 515-440-1451 for a price quote.

2	0.00000	EA	936	\$ 350.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**EQUIP MAINT/REPAIR SVCS-GENERAL EQUIPMENT**

**Category 1 -Hourly Service Rate for UPS & SiteScan non-routi**

Hourly Service Rate for UPS & SiteScan non-routine scheduled maintenance

Hourly Rate:  
 Business Hours, 8am-5pm, Monday thru Friday

Individual State Agencies needing service, for Emerson/Liebert products, please contact Lenore Hamill (lenore@embarkit.com) 515-440-1451 for a price quote.

3	0.00000	EA	936	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**EQUIP MAINT/REPAIR SVCS-GENERAL EQUIPMENT**

**Category 1 - Parts for non-routine Maintenance Parts**

10% off list price

4	0.00000	EA	936	\$ 56,418.000000
				\$ 0.000000

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**EQUIP MAINT/REPAIR SVCS-GENERAL EQUIPMENT**

**Category 2 - Routine Maintenance Data Center Air Conditionin**

Annual Routine Scheduled Maintenance of Air Conditioning Equipment

Total for annual maintenance shall be inclusive of all travel, labor, and parts replacement deemed to be routine in nature. This routine annual maintenance cost shall not include parts replacement and labor for non-scheduled service requests.

Individual State Agencies needing service, for Emerson/Liebert products, please contact Lenore Hamill (lenore@embarkit.com) 515-440-1451 for a price quote.

5	0.00000	EA	936	\$ 350.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**EQUIP MAINT/REPAIR SVCS-GENERAL EQUIPMENT**

**Category 2 - Hourly Service Rate for Data Center Air Condi**

Hourly Service Rate for Air Conditioning Equipment non-routine scheduled maintenance

Hourly Rate:  
 Business Hours, 8am-5pm, Monday thru Friday

Individual State Agencies needing service, for Emerson/Liebert products, please contact Lenore Hamill (lenore@embarkit.com) 515-440-1451 for a price quote.

6	0.00000	EA	936	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**EQUIP MAINT/REPAIR SVCS-GENERAL EQUIPMENT**

**Category 2 - Parts for non-routine Maintenance Parts**

10% off list price

7	0.00000	EA	936	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**EQUIP MAINT/REPAIR SVCS-GENERAL EQUIPMENT**

**Site Scan**

Individual State Agencies needing service, for a site scan of products, please contact Lenore Hamill (lenore@embarkit.com) 515-440-1451 for a price quote.



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8	0.00000	EA	936	\$ 16,119.050000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**EQUIP MAINT/REPAIR SVCS-GENERAL EQUIPMENT**  
**Public Safety - Annual Liebert Maintenance**

- 1 NX 20-30 38SA030C0C00
- 2 Sealed Battery 38BP030RPX1BNL
- 1 NX MBC 38DU030C5F000
- 2 Sealed Battery 47BPDMX52L100ZG
- 1 EXM10-200PERIPH
- 47MBD32CC0R12RW
- 1 EXM 208V 30 47SA030DACM25CT

9	0.00000	EA	936	\$ 84,773.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**EQUIP MAINT/REPAIR SVCS-GENERAL EQUIPMENT**  
**Hoover Bldg. - Annual Liebert Maintenance**

- 2 EXL 625-800 52SA500ADCAAAAAB
- 1 SSWEB Software SSWEB
- 1 PREFSVC 150-225KVA FPC 1PM24X7 PFA22C150CA7026
- 1 PREFSVC 150-225KVA FPC 1PM24X7 PFA22C150CA7026
- 1 SS IGM INTER SM VSSW-2E
- 1 FND DIST CAB FDC4424SB79A086
- 1 FND DIST CAB FDC4424SB79A086
- 1 SS IGM INTER SM VSSW-2E
- 1 SS IGM INTER SM VSSW-2E
- 1 SS IGM INTER SM VSSW-2E
- 1 FPC 150-300 PPA225C315S6307
- 1 FPC 150-300 PPA225C315S6307
- 1 FND DIST CAB FDC4424SB10S307
- 1 FND DIST CAB FDC4424SB10S307
- 1 SS IO MODULE MD SSW-28IOE
- 1 SS IGM INTER LG VSSW-12EWO
- 1 SS IGM INTER LG VSSW-12EWO
- 1 SS IGM INTER LG VSSW-12EWO
- 2 SEALED Battery 52BP500XXX1BAAO
- 2 SEALED Battery 52BP500XXX1BAAO
- 2 SEALED Battery 52BP500XXX1BAAO
- 4 DELUXE CW FH422C-A
- 4 DELUXE CW FH422C-A
- 4 DELUXE CW FH422C-A
- 4 DELUXE CW FH422C-A
- 4 DELUXE CW FH422C-A
- 4 DELUXE CW FH422C-A
- 4 DELUXE CW FH422C-A
- 4 DELUXE CW FH422C-A
- 4 DELUXE CW FH422C-A4S CW CW106DC1A2B065
- 1 FND DIST CAB FDC4424SB10S307
- 1 FND DIST CAB FDC4424SB10S307



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			SS IGM INTER LG VSSW-12EWO	
10	0.00000	EA	936	\$ 27,596.000000 \$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**EQUIP MAINT/REPAIR SVCS-GENERAL EQUIPMENT**  
 Workforce Development - Annual Liebert Maintenance

- 2 - Sealed Battery - U36BP150UJBNUUU
- 2 - S00T MBC 1200 - U36MB15230AA25S
- 2 - S600T 150-225 - UDA63152A36A784
- 1 - FPC 75-125 - PPA075C2252673
- 1 - FPC 75-125 - PPA075C2252673
- 1 - Site IOE - SSSWEB
- 2 - Sealed Battery - U36BP150UJBNUUU
- 1 - Site Link - VSSW-12E
- 1 - Site IOE - 166510G1

11	0.00000	EA	936	\$ 31,277.630000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**EQUIP MAINT/REPAIR SVCS-GENERAL EQUIPMENT**  
 Iowa PBS Vertiv Annual Maintenance

12	0.00000	EA	936	\$ 80,070.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**EQUIP MAINT/REPAIR SVCS-GENERAL EQUIPMENT**  
 Site#: 1177867 OCIO 1305 E WALNUT DES MOINES, IA 50319 US

Liebert - Annual Maintenance Renewal  
 Liebert UPS / Power / Battery Services and Cooling Services:  
 We are the Original Equipment Manufacturer and the experts on Liebert equipment. Vertiv is a factory direct OEM service provider with sole access to factory training and certification, factory engineered parts, proprietary control and operational software including firmware updates and changes, knowledge of engineering schematics and specifications, current issues and how to fix them correctly.

13	0.00000	EA	936	\$ 34,229.000000 \$ 0.000000
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EQUIP MAINT/REPAIR SVCS-GENERAL EQUIPMENT

Site: 1250244 Iowa PBS

- 1428549 - S600 SCC<2500 - U39CC10M4AT353
- 1428550 - S600T 150-225 - U39MM227A0AB353
- 1428551 - S600T 150-225 - U39MM227A0AB353
- 17128665 - HPL Lithium - 3P26A22S3PB0NNN
- 17123706 - HPL Lithium - 3P26A22S3PB0NNN

14	0.00000	EA	936	\$ 104,990.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

EQUIP MAINT/REPAIR SVCS-GENERAL EQUIPMENT

Site: 1270835 For Madison

- 1916656 - Sealed Battery - SP-Battery
- 1916657 - Sealed Battery - SP-Battery
- 1916658 - Sealed Battery - SP-Battery
- 1592357 - Sealed Battery - 37BP050XPXDBAL
- 1592358 - Sealed Battery - 37BP050XPXDBAL
- 1592359 - Sealed Battery - 38BP080XMX1BNS
- 1592360 - NX BDC 75 - FFA07C5NNG3
- 1592361 - Sealed Battery - 37BP050XPXCBAL
- 1592362 - Sealed Battery - 37BP050XPXDBAL
- 1592363 - Sealed Battery - 37BP050XPXDBAL
- 1592364 - Sealed Battery - 38BP080XMX1BNS
- 1592366 - NX BDC 75 - FFA07C5NNG3
- 1592368 - Sealed Battery - 37BP050XPXCBAL
- 1592369 - Sealed Battery - 37BP050XPXCBAL
- 1592370 - Sealed Battery - 37BP050XPXCBAL
- 1592352 - Sealed Battery - 38BP030RMX1BNL
- 1592353 - Sealed Battery - 38BP080XMX1BNS
- 1592354 - NX BDC 75 - FFA07C5NNG3
- 1592356 - Sealed Battery - 37BP050XPXCBAL
- 1620780 - Sealed Battery - 37BP050XPXCBAL
- 1620781 - Sealed Battery - 37BP050XPXCBAL
- 1620782 - Sealed Battery - 37BP050XPXCBAL
- 1607508 - NX 40-80 - 38SA040A0A00
- 1699167 - NL UPS 30-64 - SP-UPS-UNIT
- 1699168 - NL UPS 30-64 - SP-UPS-UNIT
- 1699169 - NL UPS 30-64 - SP-UPS-UNIT
- 160413 - NPOWER 30-50 - 37SA050A0A6BN57
- 1618679 - Sealed Battery - 38BP080XMX1BNS
- 1618681 - NPOWER 30-50 - 37SA050A0A6BN57
- 1618690 - NX MBC - 38MB0150AC6ML
- 1618693 - NX MBC - 38MB0150AC6ML
- 1618701 - NPOWER 30-50 - 37SA050A0A6BN57
- 1608907 - NX MBC - 38SA040A0A00
- 1608908 - Sealed Battery - 38BP080XMX1BNS
- 1609157 - NPOWER 30-50 - 37SA050A0A6BN57
- 1609158 - Sealed Battery - 37BP050XPXEBAL
- 1609160 - Sealed Battery - 37BP050XPXDBAL
- 1609161 - Sealed Battery - 37BP050XPXCBAL
- 1609203 - NX BDC 75 - FFA07C5NNG3



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			1608906 - NX 10-15 INTBAT - 38A015C0CHX	
			1591560 - NX 40-80 - 38SA040A0A00	
			1591562 - NPOWER 30-50 - 37SA050A0A6B023	
			1591564 - NPOWER 30-50 - 37SA050A0A6B023	
			1608647 - NPOWER 30-50 - 37SA050A0A6B023	
			1608648 - Sealed Battery - 37BP050XPXCBAL	
			1608649 - Sealed Battery - 37BP050XPXCBAL	
			1608651 - Sealed Battery - 37BP050XPXCBAL	
			1622747 - Sealed Battery - 37BP050XPXCBAL	
			1622748 - Sealed Battery - 37BP050XPXCBAL	
			1622749 - Sealed Battery - 37BP050XPXCBAL	
			1592941 - NX 20-30 - 38SB030000	
			1620334 - NX 10-15 INTBAT - 38SA015C0CHX	
			1620343 - NX MBC - 38MB0150AC6ML	
			1620346 - NPOWER 30-50 - 37SA050A0A6BN57	
			1620349 - Sealed Battery - 37BP050XPXCBAL	
			1620350 - Sealed Battery - 37BP050XPXEBAL	
			1620351 - Sealed Battery - 37BP050XPXDBAL	
			1619629 - NX 10-15 INTBAT - 38SA015C0CHX	
			1619633 - NX BDC 75 - FFA07C5NNG3	
			1619636 - NX 40-80 - 38SA040A0A00	



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**TERMS AND CONDITIONS**

**Services Effective 1 May 16**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for service contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20services.pdf>

**THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.**

CONTRACTOR	STATE OF IOWA
<b>CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.)</b> EmbarkIT, Inc.	<b>AGENCY NAME</b> DAS Central Procurement
<b>BY (Authorized Signature)</b> <b>Date Signed</b> 07/21/2025 <i>Stephanie Messerschmidt</i>	<b>BY (Authorized Signature)</b> <b>Date Signed</b> <i>Craig Trotter</i> 07/28/2025
<b>Printed Name and Title of Person Signing</b> Stephanie Messerschmidt, CEO	<b>Printed Name and Title of Person Signing</b> Craig Trotter – Sr. Statewide Procurement Officer
<b>Address</b> 1854 Fuller Rd. WDM, IA 50265	<b>Address</b> Iowa Department of Administrative Services Hoover State Office Building, Level 3 1305 East Walnut Street Des Moines, IA 50319