

**IOWA DEPARTMENT OF ADMINISTRATIVE SERVICES  
BID SUMMARY**

**Solicitation Number:** 005-RFB-2094-2026

**Project Number:** NA

**Project Name:** Maintenance of Broadcast Towers

**Bid Date:** Friday, June 19th, 2026



|                                                | Global<br>Diversified, Inc. | HighTower<br>Solutions, Inc. | Murphy<br>Tower Service,<br>LLC | National Control<br>Towers | One Way<br>Wireless<br>Construction,<br>LLC | Second Sight<br>Systems, LLC |
|------------------------------------------------|-----------------------------|------------------------------|---------------------------------|----------------------------|---------------------------------------------|------------------------------|
| <b>Zone 1</b>                                  |                             |                              |                                 |                            |                                             |                              |
| Standard Labor Rate                            | \$ 155.00                   | \$ 156.00                    | \$ 110.00                       | \$ 110.00                  | \$ 135.00                                   | \$ 130.00                    |
| Emergency Labor Rate                           | \$ 165.00                   | \$ 195.00                    | \$ 165.00                       | \$ 125.00                  | \$ 202.50                                   | \$ 185.00                    |
| Trip Fee                                       | \$ 2,000.00                 | \$ 156.00                    | \$ 750.00                       | \$ 3,700.00                | \$ 1,565.00                                 | \$ 7,125.00                  |
|                                                |                             | *per person/hr               |                                 |                            |                                             |                              |
| <b>Zone 2</b>                                  |                             |                              |                                 |                            |                                             |                              |
| Standard Labor Rate                            | \$ 155.00                   | \$ 156.00                    | \$ 110.00                       | \$ 110.00                  | \$ 135.00                                   | \$ 130.00                    |
| Emergency Labor Rate                           | \$ 165.00                   | \$ 195.00                    | \$ 165.00                       | \$ 125.00                  | \$ 202.50                                   | \$ 185.00                    |
| Trip Fee                                       | \$ 2,000.00                 | \$ 156.00                    | \$ 750.00                       | \$ 2,600.00                | \$ 1,565.00                                 | \$ 6,600.00                  |
|                                                |                             | *per person/hr               |                                 |                            |                                             |                              |
| <b>Zone 3</b>                                  |                             |                              |                                 |                            |                                             |                              |
| Standard Labor Rate                            | \$ 155.00                   | \$ 156.00                    | \$ 110.00                       | \$ 110.00                  | \$ 135.00                                   | \$ 130.00                    |
| Emergency Labor Rate                           | \$ 165.00                   | \$ 195.00                    | \$ 165.00                       | \$ 125.00                  | \$ 202.50                                   | \$ 185.00                    |
| Trip Fee                                       | \$ 2,000.00                 | \$ 156.00                    | \$ 550.00                       | \$ 3,150.00                | \$ 1,835.00                                 | \$ 5,400.00                  |
|                                                |                             | *per person/hr               |                                 |                            |                                             |                              |
| <b>Zone 4</b>                                  |                             |                              |                                 |                            |                                             |                              |
| Standard Labor Rate                            | \$ 155.00                   | \$ 156.00                    | \$ 110.00                       | \$ 110.00                  | \$ 135.00                                   | \$ 130.00                    |
| Emergency Labor Rate                           | \$ 165.00                   | \$ 195.00                    | \$ 165.00                       | \$ 125.00                  | \$ 202.50                                   | \$ 185.00                    |
| Trip Fee                                       | \$ 2,000.00                 | \$ 156.00                    | \$ 550.00                       | \$ 4,875.00                | \$ 1,835.00                                 | \$ 3,900.00                  |
|                                                |                             | *per person/hr               |                                 |                            |                                             |                              |
| <b>Zone 5</b>                                  |                             |                              |                                 |                            |                                             |                              |
| Standard Labor Rate                            | \$ 155.00                   | \$ 156.00                    | \$ 110.00                       | \$ 110.00                  | \$ 135.00                                   | \$ 130.00                    |
| Emergency Labor Rate                           | \$ 165.00                   | \$ 195.00                    | \$ 165.00                       | \$ 125.00                  | \$ 202.50                                   | \$ 185.00                    |
| Trip Fee                                       | \$ 2,000.00                 | \$ 156.00                    | \$ 250.00                       | \$ 3,350.00                | \$ 1,565.00                                 | \$ 5,105.00                  |
|                                                |                             | *per person/hr               |                                 |                            |                                             |                              |
| <b>Percentage Mark-Up on Materials Cost</b>    | 10%                         | 10%                          | 15%                             | 20%                        | 10%                                         | 50%                          |
| <b>Percentage Mark-Up on Equipment Rentals</b> | 5%                          | 10%                          | 15%                             | 15%                        | 5%                                          | 25%                          |
|                                                |                             |                              |                                 |                            |                                             |                              |