



## STATE OF IOWA - DEPARTMENT OF ADMINISTRATIVE SERVICES

GRAYBAR ELECTRIC COMPANY, INC.

STATE OF IOWA CONTRACT # MA-26234

## CONTRACT FOR ELECTRICAL, LIGHTING, IT/COMMUNICATION, NETWORKING, WIRELESS, SECURITY AND RELATED PRODUCTS, SERVICES AND SOLUTIONS

**About Graybar:** Graybar, a Fortune 500 corporation and one of the largest employee-owned companies in North America, is a leader in the distribution of high quality electrical, lighting, IT/communications, networking, wireless & security products, and specializes in related supply chain management and logistics services. Through its network of 300+ North American distribution facilities, it stocks and sells products from thousands of manufacturers, helping our customers' power, network and secure their facilities with speed, intelligence and efficiency.

**Customer Focus:** Graybar has developed an unmatched selection of value-added services and solutions to support the products we distribute daily. We are committed to satisfying our customers through delivery of consistent, reliable, and quality service.

**Graybar Products:** 2 Million Products SKUs, 5,000 Manufacturers, \$920 Million Inventory, 350 Locations

- **Electrical:** A complete and comprehensive offering of wholesale electrical supplies such as, but not limited to: Conduit, Wire, Boxes, Fittings, Devices, Enclosures, Fuses, Electrical Distribution and Control, Tools, Safety and Related General Electrical Materials
- **Lighting:** A complete and comprehensive offering of wholesale lighting products such as, but not limited to: LED, Lamps, Ballasts, Fixtures, Controls, all related Lighting and LED Products
- **Power:** A complete and comprehensive offering of wholesale power products such as, but not limited to: Power Supply, Control, Conditioning, Protection, Back-Up, Monitoring and Electrical Automation
- **IT / Communication, Broadband, Networking, Wireless & AV:** A complete and comprehensive offering of wholesale IT / communication, networking, broadband Infrastructure (FTTx), Audio Visual and Wireless supplies such as, but not limited to: Networking & Wireless, Fiber Cabling & Hardware, Copper/Fiber Cabling, Connectivity and Termination, Electronics, Power Backup & Power Protection, Racks, Cabinets, Duct and Enclosures, Raceway, and Wire-Way
- **Security:** A complete and comprehensive offering of wholesale security products such as, but not limited to: Cameras, Monitoring, Entrance Protection, Paging, Notification, Fire, and Intrusion
- **Services:** A complete and comprehensive offering of value-added internal & third-party services is available to support contracted electrical, lighting and power products.

- **Related Maintenance, Repair and Operation (MRO) and Miscellaneous Products:** A comprehensive offering of related wholesale MRO and Miscellaneous products that support contracted electrical, lighting, power, IT/communication, network, wireless & security products.

**State of Iowa - Contract Management**

**State of Iowa Procurement Contact:**

Contract Administration | Paul Manges | (515) 330-7325 | [paul.manges@iowa.gov](mailto:paul.manges@iowa.gov)

**Graybar Contract Management:**

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**Graybar Regional Management:**

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**Graybar Sales & Customer Service Contacts:**

**Graybar - State of Iowa Contract Des Moines Contacts:**

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**Graybar Regional Offices**

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