



STATE OF IOWA  
MASTER AGREEMENT

Contract Declaration and Execution

MA 005

22168

EFFECTIVE BEGIN DATE: 12-21-2021  
EXPIRATION DATE: 12-31-2024  
PAGE: 1 of 9

**VENDOR:**

Demco Inc

00002102632

PO Box 7488

Madison, WI 53707-7488

**VENDOR CONTACT:**

Alli Starry

**PHONE:** 800.462.8709

**EMAIL:** quote@demco.com

**ISSUER:**

Julie Janssen

**EXT:** 2396 **PHONE:** 515-240-2698

**EMAIL:** julie.janssen@iowa.gov

**FOB:** FOB Dest, Freight Prepaid

**Contract For:** Library Supplies, Equipment and Furnishings Catalog Discount

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation RFB0322282009.

Attachment 2: Contractor's Response to Competitive Solicitation RFB0322282009 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing).

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation document RFB0322282009.

The State reserves the right to add additional items or manufacturers to the Contract.

Contract Manager: Kristopher L Snow, Contracts Facilitator, 866.558.9068, 888.320.0288, contracts@demco.com.

Orders: 800.356.1200, Fax: 800.245.1329, order@demco.com.

Billing: 800.752.7614, Fax: 800.417.7614, billing@demco.com

Payment Terms: NET60

Delivery Terms: FOB DESTINATION, FREIGHT PREPAID. Express parcel shipping is not included. Shipping and Processing will be prepaid and added to all drop ship orders, such as furniture and equipment.

Delivery Dates: 7-10 days ARO - in stock order. 10-120 Days ARO for items shipped directly from the manufacturer such as furniture and equipment.

Minimum Order: \$75.00 after discount applied.

1% Administrative Fee to be paid to DAS PROCUREMENT COO quarterly.

**RENEWAL OPTIONS**

**FROM** 01-01-2025 **TO** 12-31-2025

**FROM** 01-01-2026 **TO** 12-31-2026

**FROM** 01-01-2027 **TO** 12-31-2027

**AUTHORIZED DEPARTMENT**

ALL

SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	525	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**  
**Library Supplies - 17% Category Discount off MSRP MINIMUM**

17% PERCENTAGE DISCOUNT OFF MSRP on library, office and technology supplies (consumables).

Discount is for supplies only and applies to the Demco list price published on [www.demco.com](http://www.demco.com).

For any large quantity orders, or purchases over \$2,000, contact the Demco Inside Sales Team at 800.462.8709 or email [quote@demco.com](mailto:quote@demco.com)

Use discount code C21121 to receive contract pricing under the awarded contract.

Exclusions to Contract Discounts: Security products, Periodicals and subscription products, Licensed Products including but not limited to: Dr. Seuss(TM), Pete the Cat, Garfield, Eric Carle(TM), Arthur(R) and Clifford. Discount Exclusion List Attached.

2	0.00000	EA	525	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**  
**Learning Materials - 5% Category Discount off MSRP MINIMUM**

5%PERCENTAGE DISCOUNT OFF MSRP MINIMUM on learning materials.

Use discount code C21121 to receive contract pricing under the awarded contract.

For any large quantity orders, or purchases over \$2,000, contact the Demco Inside Sales Team at 800.462.8709 or email [quote@demco.com](mailto:quote@demco.com)

Exclusions to Contract Discounts: Security products, Periodicals and subscription products, Licensed Products including but not limited to: Dr. Seuss(TM), Pete the Cat, Garfield, Eric Carle(TM), Arthur(R) and Clifford. Discount Exclusion List Attached.

3	0.00000	EA	525	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**  
**Furniture and Equipment - 5% Category Discount off MSRP**



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5%PERCENTAGE DISCOUNT OFF MSRP MINIMUM for Furniture and Equipment.

Discount 5% on furniture and equipment under \$2,000\* (non-consumable).

Use discount code C21121 to receive contract pricing under the awarded contract.

For any large quantity orders, or purchases over \$2,000, contact the Demco Inside Sales Team at 800.462.8709 or email quote@demco.com

Exclusions to Contract Discounts: Security products, Periodicals and subscription products, Licensed Products including but not limited to: Dr. Seuss(TM), Pete the Cat, Garfield, Eric Carle(TM), Arthur(R) and Clifford. Discount Exclusion List Attached.

4	0.00000	EA	525	\$ 24.770000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**  
**MARKETBASKET ITEM - Binder magazine holders**

MARKETBASKET ITEM - Binder magazine holders. Product # 14300880  
 Description: Secure Gard Rigid Lock 12-5/8" Mag Size 11-3/4"H x 9"W  
 Black UOM: EACH 2022 List price \$29.84

5	0.00000	EA	525	\$ 580.440000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**  
**MARKETBASKET ITEM - Metal book shelves - tall**

MARKETBASKET ITEM - Metal book shelves - tall. Product # 14300880.  
 Description: Secure Gard Rigid Lock 12-5/8" Mag Size 11-3/4"H x 9"W  
 Black UOM: EACH 2022 List price \$29.84

6	0.00000	EA	525	\$ 4.520000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**  
**MARKETBASKET ITEM - 1" Book Tape**

MARKETBASKET ITEM - 1" Book Tape. Product # 12228020. Description:  
 DEMCO Economy Book Tape 1" x 30 Yards. ROLL List Price: \$5.44

7	0.00000	EA	525	\$ 5.930000
				\$ 0.000000

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**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**  
**MARKETBASKET ITEM - Norbound Liquid Plastic Adhesive**

MARKETBASKET ITEM - Norbound Liquid Plastic Adhesive. Product # 16208000. Description: Norbond Liquid Plastic Adhesive 9 Ounce Bottle. EACH. List Price: \$7.14

8	0.00000	EA	525	\$ 580.990000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**  
**MARKETBASKET ITEM - Square RFID Tags**

MARKETBASKET ITEM - Square RFID Tags. Product # 20584890  
 Description: RFID Basic Tags 2000/Roll. ROLL List Price: \$699.99

9	0.00000	EA	525	\$ 1,107.210000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**  
**MARKETBASKET ITEM - Stingray Overlay RFID Tags**

MARKETBASKET ITEM - Stingray Overlay RFID Tags. Product # 12232370.  
 Description: RFID CD/DVD Overlay Tag 1000/Roll. ROLL. List Price: \$1,333.99

10	0.00000	EA	525	\$ 43.650000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**  
**MARKETBASKET ITEM - Clear Heavy-Duty Non-Glare Label Protect**

MARKETBASKET ITEM - Clear Heavy-Duty Non-Glare Label Protector.  
 Product # 13796900. Description: Clear Heavy-Duty Non-Glare Lbl Protector 1"Hx1-1/2"W 1000/Roll. ROLL. List Price: \$52.59

11	0.00000	EA	525	\$ 11.530000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**  
**MARKETBASKET ITEM - "Current copy non-circulating" Labels**

MARKETBASKET ITEM - "Current copy non-circulating" Labels. Product # 12817100. Description: Circulation Label CURRENT COPY NON-



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CIRCULATING 500/Roll. ROLL. List Price: \$13.89

12	0.00000	EA	525	\$ 4.180000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**  
**MARKETBASKET ITEM - DVD Case - 8 Disc**

MARKETBASKET ITEM - DVD Case - 8 Disc. Product # 12228580.  
 Description: Multi-Disc DVD Albums 8 Cap 7-1/2"H x 5-1/4"W x 1"D.  
 EACH List Price: \$5.04

13	0.00000	EA	525	\$ 417.990000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**  
**MARKETBASKET ITEM - Book Truck, 3 Sloped Shelves**

MARKETBASKET ITEM - Book Truck, 3 Sloped Shelves. Product # 12187000.  
 Description: LibraryQuiet Single-side Bktrk End-Range 44-1/2"x18"x17" Blue. EACH List Price: \$439.99

14	0.00000	EA	525	\$ 2,838.590000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**  
**MARKETBASKET ITEM - GBC HeatSeal Ultima 65 Laminator**

MARKETBASKET ITEM - GBC HeatSeal Ultima 65 Laminator. Product # 14954670.  
 Description: GBC HeatSeal Ultima 65 Laminator 14" x 35" x 21". EACH  
 List Price: \$2987.99

15	0.00000	EA	525	\$ 211.840000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**  
**MARKETBASKET ITEM - Versa-Frames Double-Sided Sign And Poste**

MARKETBASKET ITEM - Versa-Frames Double-Sided Sign And Poster  
 Display 65" x 28" x 22". Product # 20574040. Description: Dble Sided  
 Poster Stand w/Black Frame 65" x 28" x 22". EACH List Price: \$222.99

16	0.00000	EA	525	\$ 85.490000
				\$ 0.000000



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**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**  
**MARKETBASKET ITEM - Cramer Kik Step Stools**

MARKETBASKET ITEM - Cramer Kik Step Stools. Product # 14172290.  
 Description: Kik Step Stool 14-1/4"H x 16" Diameter Navy. EACH. List Price: \$89.99

17	0.00000	EA	525	\$ 281.190000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**  
**MARKETBASKET ITEM - TENSABARRIER Slimline Traffic Control S**

MARKETBASKET ITEM - TENSABARRIER Slimline Traffic Control System Posts. Product # 16301510. Description: TensaBarrier 890 Portable Post Black. EACH. List Price: \$295.99

18	0.00000	EA	525	\$ 352.440000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**  
**MARKETBASKET ITEM - Fun Builder Large Building Brick (Lego)**

MARKETBASKET ITEM - Fun Builder Large Building Brick (Lego) Tables. Product # 13651820. Description: Fun Builder Table w/ Block Kit 17" x 27" x 27". EACH. List Price: \$370.99

19	0.00000	EA	525	\$ 6.550000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**  
**MARKETBASKET ITEM - Storex Storage Crates**

MARKETBASKET ITEM - Storex Storage Crates. Product # 13646610. Description: Mini Crate Black 6" x 7-3/4" x 9" (3/Pkg). PKG List Price: \$6.89

20	0.00000	EA	525	\$ 63.970000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**  
**MARKETBASKET ITEM - Flexible Tripod Stands**



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MARKETBASKET ITEM - Flexible Tripod Stands. Product # 13632980.  
 Description: Joby GorillaPod Original Stand for Smartphones EACH  
 List Price: \$67.34

21	0.00000	EA	525	\$ 13.100000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**

**MARKETBASKET ITEM - Conversation Cubes**

MARKETBASKET ITEM - Conversation Cubes. Product # 13802100.  
 Description: Conversation Cubes 6/Set. SET List Price: \$13.79

22	0.00000	EA	525	\$ 384.740000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**

**MARKETBASKET ITEM - Jonti-Craft Mobile Book Organizers**

Jonti-Craft Mobile Book Organizers, 6-Section Mobile Bk Organizer  
 29-1/2" x 36" x 16. Product # 13644050. Description: 6-Section  
 Mobile Bk Organizer 29-1/2" x 36" x 16". EA List Price: \$404.99

23	0.00000	EA	525	\$ 79.790000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**

**MARKETBASKET ITEM - Round Convex Security Mirrors**

MARKETBASKET ITEM - Round Convex Security Mirrors Acrylic Mirror 18"  
 Distance Covered 20'. Product # 14109920. Description: Acrylic  
 Mirror 18" Distance Covered 20'. EA List Price: \$83.99

24	0.00000	EA	525	\$ 240.340000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**

**MARKETBASKET ITEM - Copernicus Traveling Teacher Trolley**

MARKETBASKET ITEM -  
 Copernicus Traveling Teacher Trolley Organizer Cart 46" x 20" x 16".  
 Product # 12241260. Description: Traveling Teacher Trolley Organizer  
 Cart 46" x 20" x 16". EACH List Price: \$252.99

25	0.00000	EA	525	\$ 222.290000
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\$ 0.000000

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**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**  
**MARKETBASKET ITEM -Luxor Reversible Markerboard Easel 39-3/8**

Luxor Reversible Markerboard Easel 39-3/8"x29-7/8" Surface. Product # 13763120. Description: Luxor Reversible Markerboard Easel 39-3/8"x29-7/8" Surface. EACH List Price: \$233.99

26	0.00000	EA	525	\$ 11.870000
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\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**LIBRARY AND ARCHIVAL EQUIPMENT, MACHINES, AND SUPPLIES**  
**MARKETBASKET ITEM - Brown Sales Story Hour Cushions**

MARKETBASKET ITEM - Brown Sales Story Hour Cushions (Assorted Colors). Product # 13776010. Description: Story Hour Cushion 1" x 15" x 12" Purple. EACH List Price: \$12.49





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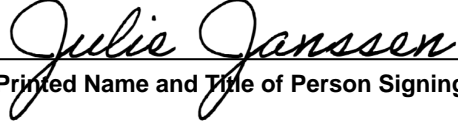
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**TERMS AND CONDITIONS**

**Goods Effective 1 May 16**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

**THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.**

CONTRACTOR		STATE OF IOWA	
<b>CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.</b> Demco, Inc		<b>AGENCY NAME</b> DAS CENTRAL PROCUREMENT	
<b>BY (Authorized Signature)</b> 	<b>Date Signed</b> 12-14-21	<b>BY (Authorized Signature)</b> 	<b>Date Signed</b> 12/14/2021
<b>Printed Name and Title of Person Signing</b> Kristopher L. Snow, Contracts Facilitator		<b>Printed Name and Title of Person Signing</b> JULIE JANSSEN, PURCHASING AGENT III	
<b>Address</b> 4810 Forest Run Rd., Madison, WI 53704		<b>Address</b> HOOVER BUILDING, 3RD FLOOR 1305 E Walnut Street, Des Moines, IA 50319	