



## State of Iowa

### Cost Proposal for MAPCON Implementation

May 31, 2018



#### **Mapcon Technologies, Inc.**

8191 Birchwood Court, Suite A  
Johnston, Iowa 50131-2930

Sales & Marketing: **800-922-4336**

Support: **800-923-4791**

Administration: **515-331-3358**

Fax: **515-331-3373**

Email: **support@mapcon.com**

**Attachment #6  
Cost Proposal Form**

**Payment Terms**

Per *Iowa Code § 8A.514* the State of Iowa is allowed sixty (60) days to pay an invoice submitted by a vendor.

What discount will you give for payment in 15 days?     0    

What discount will you give for payment in 30 days?     0    

**1.0 Cost Proposal – Self-Hosted**

Deliverable Item	Estimated # of Hours	Blended Hourly Rate	Total First Term Cost (2 Years)	Year 3	Year 4	Year 5	Year 6	Total Recurring 6 Years Costs
Core System	n/a	n/a	\$22,060	\$9,542	\$9,542	\$9,542	\$9,542	\$60,228
Implementation	0	150	already implemented at CCM	0	0	0	0	0
Data Conversion	0	150	n/a	0	0	0	0	0
In-House Training	24	n/a	\$2,790	quoted at request				
On-Site Training	24	150	\$3,600	quoted at request				
Inventory Module	n/a	n/a	\$2,532	\$362	\$362	\$362	\$362	\$3,980
Customer Surveys Module	20	150	\$6,000	\$1,500	\$1,500	\$1,500	\$1,500	\$12,000
<b>Total Cost:</b>			\$36,982	\$11,404	\$11,404	\$11,404	\$11,404	\$82,598

## 1.0 Cost Proposal – Hosted

Deliverable Item	Estimated # of Hours	Blended Hourly Rate	Total First Term Cost (2 Years)	Year 3	Year 4	Year 5	Year 6	Total Recurring 6 Years Costs
Hosted Core System	n/a	n/a	\$108,000	\$54,000	\$54,000	\$54,000	\$54,000	\$324,000
Implementation	0	150	already implemented at CCM	0	0	0	0	0
Data Conversion	0	150	n/a	0	0	0	0	0
In-House Training	24	n/a	\$2,790	quoted at request				
On-Site Training	24	150	\$3,600	quoted at request				
Inventory Module	n/a	n/a	\$1,920	\$960	\$960	\$960	\$960	\$5,760
Customer Surveys Module	20	150	\$6,000	\$1,500	\$1,500	\$1,500	\$1,500	\$12,000
<b>Total Cost:</b>			\$122,310	\$56,460	\$56,460	\$56,460	\$56,460	\$348,150

## Pricing Summary – Self Hosted

### MAPCON Software – Self Hosted

Quoted Items	Cost
MAPCON Professional – 5000 Assets, 8 Users, 5 Mobile Users, Advanced Maintenance, Advanced Administration, System Utilities and Barcode <b>NOTE: CCM already owns and has this license Installed on their servers, CCM does not have to re-purchase. This is reference for other State Agencies</b>	\$24,861.00
MAPCON Professional Advanced Human Resources Module (for above license)	\$2,976.00
Optional: MAPCON Professional Advanced Inventory Module – 500 Parts	\$1,808.00
Custom Programming – Customer Survey Module	\$3,000.00
<b>Total for Self- Hosted MAPCON Software at CCM</b>	<b>\$7,784.00</b>
<b>Total for Self- Hosted MAPCON Software at other State Agencies (assuming same licensing)</b>	<b>\$32,645.00</b>

### MAPCON Annual Support – Self Hosted

Quoted Items	Cost
MAPCON Professional Annual Support for above License	\$4,972.00
Premium Support for Current CCM Customizations (includes re-application of modifications to version upgrades)	\$3,975.00
Premium Support for new Customer Survey Module (includes re-application of modifications to version upgrades)	\$1,500.00
Annual Support for Advanced HR Module for above license	\$595.00
Annual Support for Advanced Inventory Module – 500 Parts	\$362.00
<b>Total for MAPCON Premium Annual Support – Self Hosted</b>	<b>\$11,404.00</b>

## Pricing Summary – Hosted

### MAPCON Software – Hosted

Quoted Items	Cost
MAPCON Professional – 5000 Assets, 8 Users, 5 Mobile Users, Advanced Maintenance, Advanced Administration, Advanced Human Resources, System Utilities and Barcode – Including Premium Technical Support <b>NOTE: CCM already owns and has this license Installed on their servers, CCM does not have to re-purchase. This license will be moved to our Hosted Servers. This is reference for other State Agencies</b>	\$1,584.00/Month
Ultimate Hosting in a Secure Cloud Environment	\$4,500.00/Month
MAPCON Professional Advanced Human Resources Module	Included
Optional: MAPCON Professional Advanced Inventory Module – 500 Parts	\$80/Month
Custom Programming – Customer Survey Module	\$250/Month
<b>Total for Hosted MAPCON Software at CCM</b>	<b>\$4,830.00/Month</b>
<b>Total for Hosted MAPCON Software at other State Agencies (assuming same licensing)</b>	<b>\$6,414.00/Month</b>

## Pricing Summary – Services

### MAPCON Services

Quoted Items	Cost
3 Days In-House Training @ MAPCON Offices (2 People)	\$2,790.00
3 Days On-Site Training @ DAS/CCM	\$3,600.00
<b>Total for MAPCON Services</b>	<b>\$6,390.00</b>