

Vendor Name: Aronson Security Group, Inc.
Nationwide or Region or State Proposed: Nationwide

Each Participating Entity will negotiate any travel costs. All cost associated below (including material markup) to include shipping, configuration, kitting, processing, reporting, warehousing, ValuePoint and Participating Entity fees.

<u>Category 1 - Access Control Systems</u>	<u>Per Hour</u>
Normal Business Hours (8:00am - 5:00pm M-F)	\$115.00
After Hours (5:01pm - 7:59am M-F)	\$172.50
Weekend/Holiday Hours	\$230.00
Other miscellaneous labor service description (if applicable):	
Technician - Level 1	\$115.00
Technician - Level 2	\$135.00
Shop Tech	\$110.00
Project Manager	\$140.00
Application Engineer	\$145.00
Consulting Engineer	\$145.00
Design Engineer	\$145.00
CAD Designer	\$135.00
Warehouse	\$75.00
Administrative	\$75.00
Consulting Principal	\$225.00
Consulting Analyst	\$185.00
Markup on Subcontractor Labor	15%

<u>Maintenance Work (Non-Warranty)</u>	<u>Per Hour</u>
Hourly rate for telephone consultation only	\$130.00
Normal Business Hours (8:00am - 5:00pm M-F)	\$130.00
After Hours (5:01pm - 7:59am M-F)	\$195.00
Weekend/Holiday Hours	\$260.00
Service Technician	\$130.00
Service Manager	\$135.00
Service Project Manager	\$140.00
Service Application Engineer	\$145.00
Markup on Subcontractor Labor	15%
	<u>Per Month</u>
Costs for Maintenance and Monitoring	\$15.00 per unit
OR	<u>Per Year</u>
Percentage of total system cost	n/a
Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	28.75%

PENALTY FOR IMPROPER PRICING:

- It is the vendor's responsibility to ensure that all prices proposed for all projects are accurate and consistent with the terms of the contract.
- For all projects completed under this contract: if a vendor submits an invoice containing incorrect pricing in favor of the vendor, that vendor shall submit a new, corrected invoice with a 25% reduction in cost for each incorrectly priced item.
- If vendor continues to provide incorrect invoicing each Purchasing Entity has the option to cancel their contract in its entirety without penalty.
- Vendors are not allowed to aggregate fees into contract after award has been made. Failure to comply may be grounds for cancellation.

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<u>Category 2 - Burglar Alarms</u>	Per Hour
Normal Business Hours (8:00am - 5:00pm M-F)	\$115.00
After Hours (5:01pm - 7:59am M-F)	\$172.50
Weekend/Holiday Hours	\$230.00

Other miscellaneous labor service description (if applicable):

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Shop Tech	\$110.00
Project Manager	\$140.00
Application Engineer	\$145.00
Consulting Engineer	\$145.00
Design Engineer	\$145.00
CAD Designer	\$135.00
Warehouse	\$75.00
Administrative	\$75.00
Consulting Principal	\$225.00
Consulting Analyst	\$185.00
Markup on Subcontractor Labor	15%

<u>Maintenance Work (Non-Warranty)</u>	Per Hour
Hourly rate for telephone consultation only	\$130.00
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After Hours (5:01pm - 7:59am M-F)	\$195.00
Weekend/Holiday Hours	\$260.00
Service Technician	\$130.00
Service Manager	\$135.00
Service Project Manager	\$140.00
Service Application Engineer	\$145.00
Markup on Subcontractor Labor	15%
	Per Month
Costs for Maintenance and Monitoring	\$15.00 per unit
OR	Per Year
Percentage of total system cost	n/a
Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	28.75%

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Category 3 - Surveillance Services & Equipment

	Per Hour
Normal Business Hours (8:00am - 5:00pm M-F)	\$115.00
After Hours (5:01pm - 7:59am M-F)	\$172.50
Weekend/Holiday Hours	\$230.00

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Consulting Engineer	\$145.00
Design Engineer	\$145.00
CAD Designer	\$135.00
Warehouse	\$75.00
Administrative	\$75.00
Consulting Principal	\$225.00
Consulting Analyst	\$185.00
Markup on Subcontractor Labor	15%

Maintenance Work (Non-Warranty)

	Per Hour
Hourly rate for telephone consultation only	\$130.00
Normal Business Hours (8:00am - 5:00pm M-F)	\$130.00
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Weekend/Holiday Hours	\$260.00
Service Technician	\$130.00
Service Manager	\$135.00
Service Project Manager	\$140.00
Service Application Engineer	\$145.00
Markup on Subcontractor Labor	15%

	Per Month
Costs for Maintenance and Monitoring	\$15.00 per unit
OR	Per Year
Percentage of total system cost	n/a
Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	28.75%

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Category 8 - High Security Control Systems	
	Per Hour
Normal Business Hours (8:00am - 5:00pm M-F)	\$115.00
After Hours (5:01pm - 7:59am M-F)	\$172.50
Weekend/Holiday Hours	\$230.00
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	Per Hour
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Service Technician	\$130.00
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Service Project Manager	\$140.00
Service Application Engineer	\$145.00
Markup on Subcontractor Labor	15%
	Per Month
Costs for Maintenance and Monitoring	\$15.00 per unit
OR	Per Year
Percentage of total system cost	n/a
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