



Kimball NATIONAL. *Etc.* interwoven DAVID EDWARD

Dear Valued Customer,

Due to increased pressure from energy-related input costs impacting petroleum-based materials and transportation, Kimball International will implement a 4% surcharge effective April 27, 2026. This surcharge applies to all products within the Kimball, National, Etc., Interwoven, and David Edward brands.

This is not a base price increase. We have worked to absorb these impacts where possible; however, current conditions require this adjustment.

Key details:

- The surcharge will be applied as a separate line item on order acknowledgements and final invoices.
- The surcharge will be taxable, unless the order is tax-exempt.
- The surcharge will not apply to orders in-house prior to April 27th, 2026, that are acknowledged within standard lead times.
- Orders placed in advance for future projects beyond standard lead times will be subject to the surcharge.

We will continue to monitor market conditions and will adjust this surcharge as appropriate. We recognize the impact this may have and appreciate your continued partnership and understanding.

Sincerely,

A handwritten signature in black ink that reads "Dennis Gerber".

Dennis Gerber
VP, Finance