	HighTower Solutions, Inc.	Murphy Tower Service, LLC	One Way Wireless Construction, LLC	Global Diversified Inc	National Tower Controls	Second Sight Systems, LLC
Response Notes						
Total Bid	2,555.00	4,255.00	10,067.50	11,615.00	18,885.00	29,780.00
Subtotal: Required Items	1,775.00	1,485.00	1,702.50	1,615.00	1,210.00	1,650.00
Subtotal: Optional Items	780.00	2,850.00	8,365.00	10,000.00	17,675.00	28,130.00
Product Line Items	20.00	30.00	15.00	15.00	35.00	75.00
Group P1: Materials and Equipment Rentals	20.00	30.00	15.00	15.00	35.00	75.00
P1.1 Percentage Mark-Up on Materials Cost						
Unit Price	10.00	15.00	10.00	10.00	20.00	50.00
Item Total Price	10.00	15.00	10.00	10.00	20.00	50.00
Commodity Code	-	-	-	-	-	-
Catalog Number	-	-	-	-	-	-
Description	The percentage mark-up applied to material cost.	The percentage mark-up applied to material cost.	The percentage mark-up applied to material cost.	The percentage mark-up applied to material cost.	The percentage mark-up applied to material cost.	The percentage mark-up applied to material cost.
Quantity	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Delivery Date		6/19/2026	6/18/2026		6/20/2026	6/19/2026
Comment (Optional)	The unit price does not reflect the markup of materials. HighTower proposes a cost plus 10% on all material provided.		10% markup on materials		Estimated delivery time vary drastically between vendors. ANCO Wireless has a great working relationship with many vendors that will help in expediting material delivery times.	
P1.2 Percentage Mark-Up on Equipment Rentals						
Unit Price	10.00	15.00	5.00	5.00	15.00	25.00
Item Total Price	10.00	15.00	5.00	5.00	15.00	25.00
Commodity Code		-	-	-	-	-
Catalog Number		-	-	-	-	-
Description	Percentage mark-up on cost of specialized equipment rentals	Percentage mark-up on cost of specialized equipment rentals	Percentage mark-up on cost of specialized equipment rentals	Percentage mark-up on cost of specialized equipment rentals	Percentage mark-up on cost of specialized equipment rentals	Percentage mark-up on cost of specialized equipment rentals
Quantity	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Delivery Date		6/19/2026	6/18/2026		6/20/2026	6/19/2026
Comment (Optional)	The unit price does not reflect the markup of materials. HighTower proposes a cost plus 10% on all materials provided.		5% markup on equipment rentals		When necessary, ANCO Wireless will rent equipment but most equipment is available within the company.	
Service Line Items	2,535.00	4,225.00	10,052.50	11,600.00	18,850.00	29,705.00
Group S1: Zone 1	507.00	1,825.00	1,902.50	2,320.00	3,935.00	7,440.00
S1.1 Standard Labor Rate						
Unit Price	156.00	110.00	135.00	155.00	110.00	130.00
Item Total Price	156.00	110.00	135.00	155.00	110.00	130.00
Commodity Code	-	-	-	-	-	-
Description	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.
Quantity	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates		6/19/2026	7/1/2026		6/20/2026	7/7/2026
Estimated Service End Dates		6/18/2029	7/1/2027		12/1/2027	7/18/2026
Comment (Optional)	Hourly rate equals 156 per hour/per man. Please see proposal for more details.	This is a 1 man per hour rate while on site.		Response time: 8 Hours after notification		
S1.2 Emergency Labor Rate						
Unit Price	195.00	165.00	202.50	165.00	125.00	185.00
Item Total Price	195.00	165.00	202.50	165.00	125.00	185.00
Commodity Code	-	-	-	-	-	-
Description	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.
Quantity	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates		6/19/2026	7/1/2026		6/20/2026	7/7/2026
Estimated Service End Dates		6/18/2029	7/1/2027		12/1/2027	7/18/2026
Comment (Optional)	Hourly rate equals 195 per hour/per man. Please see proposal for more details.	This is a 1 man per hour rate while on site.		Response time: 8 Hours after notification		
S1.3 Trip Fee						
Unit Price	156.00	750.00	1,565.00	2,000.00	3,700.00	7,125.00
Item Total Price	156.00	750.00	1,565.00	2,000.00	3,700.00	7,125.00
Commodity Code	-	-	-	-	-	-
Description	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.
Quantity	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates		6/19/2026	7/1/2026		6/20/2026	
Estimated Service End Dates		6/18/2029	7/1/2027		12/1/2027	
Comment (Optional)	Hourly rate equals 156 per hour/per man. For after hours mobilization the cost is 195 per hour/per man. This includes time we leave the shop to time of return. Please see proposal for more details.	mob cost for both way travel.			Above pricing covers a standard 3 man tower crew for mobilization per trip in Zone 1. Subsistence will be charged for any overnight stay at a rate of $175.00 per man, per day.	
Group S2: Zone 2	507.00	1,825.00	1,902.50	2,320.00	2,835.00	6,915.00
S2.1 Standard Labor Rate						
Unit Price	156.00	110.00	135.00	155.00	110.00	130.00
Item Total Price	156.00	110.00	135.00	155.00	110.00	130.00
Commodity Code	-	-	-	-	-	-
Description	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.
Quantity	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates		6/19/2026	7/1/2026		6/20/2026	
Estimated Service End Dates		6/18/2029	7/1/2027		12/1/2027	
Comment (Optional)	Hourly rate equals 156 per hour/per man. Please see proposal for more details.	This is a 1 man per hour rate while on site.		Response time: 8 Hours after notification		
S2.2 Emergency Labor Rate						
Unit Price	195.00	165.00	202.50	165.00	125.00	185.00
Item Total Price	195.00	165.00	202.50	165.00	125.00	185.00
Commodity Code	-	-	-	-	-	-
Description	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.
Quantity	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates		6/19/2026	7/1/2026		6/20/2026	
Estimated Service End Dates		6/18/2029	7/1/2027		12/1/2027	
Comment (Optional)	Hourly rate equals 195 per hour/per man. Please see proposal for more details.	This is a 1 man per hour rate while on site.		Response time: 8 Hours after notification		
S2.3 Trip Fee						
Unit Price	156.00	750.00	1,565.00	2,000.00	2,800.00	6,600.00
Item Total Price	156.00	750.00	1,565.00	2,000.00	2,800.00	6,600.00
Commodity Code	-	-	-	-	-	-
Description	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.
Quantity	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates		6/19/2026	7/1/2026		6/20/2026	
Estimated Service End Dates		6/18/2029	7/1/2027		12/1/2027	
Comment (Optional)	Hourly rate equals 156 per hour/per man. For after hours mobilization the cost is 195 per hour/per man. This includes time we leave the shop to time of return. Please see proposal for more details.	mob cost both way travel			Above pricing covers a standard 3 man tower crew for mobilization per trip in Zone 2. Subsistence will be charged for any overnight stay at a rate of $175.00 per man, per day.	
Group S3: Zone 3	507.00	825.00	2,172.50	2,320.00	3,385.00	5,715.00
S3.1 Standard Labor Rate						
Unit Price	156.00	110.00	135.00	155.00	110.00	130.00
Item Total Price	156.00	110.00	135.00	155.00	110.00	130.00
Commodity Code	-	-	-	-	-	-
Description	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.
Quantity	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates		6/19/2026	7/1/2026		6/20/2026	
Estimated Service End Dates		6/18/2029	7/1/2027		12/1/2027	
Comment (Optional)	Hourly rate equals 156 per hour/per man. Please see proposal for more details.	This is a 1 man per hour rate while on site.		Response time: 8 Hours after notification		
S3.2 Emergency Labor Rate						
Unit Price	195.00	165.00	202.50	165.00	125.00	185.00
Item Total Price	195.00	165.00	202.50	165.00	125.00	185.00
Commodity Code	-	-	-	-	-	-
Description	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.
Quantity	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates		6/19/2026	7/1/2026		6/20/2026	
Estimated Service End Dates		6/18/2029	7/1/2027		12/1/2027	
Comment (Optional)	Hourly rate equals 195 per hour/per man. Please see proposal for more details.	This is a 1 man per hour rate while on site.		Response time: 8 Hours after notification		
S3.3 Trip Fee						
Unit Price	156.00	550.00	1,835.00	2,000.00	3,150.00	5,400.00
Item Total Price	156.00	550.00	1,835.00	2,000.00	3,150.00	5,400.00
Commodity Code	-	-	-	-	-	-
Description	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.
Quantity	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates		6/19/2026	7/1/2026		6/20/2026	
Estimated Service End Dates		6/18/2029	7/1/2027		12/1/2027	
Comment (Optional)	Hourly rate equals 156 per hour/per man. For after hours mobilization the cost is 195 per hour/per man. This includes time we leave the shop to time of return. Please see proposal for more details.	mob cost both way travel			Above pricing covers a standard 3 man tower crew for mobilization per trip in Zone 3. Subsistence will be charged for any overnight stay at a rate of $175.00 per man, per day.	
Group S4: Zone 4	507.00	825.00	2,172.50	2,320.00	5,110.00	4,215.00
S4.1 Standard Labor Rate						
Unit Price	156.00	110.00	135.00	155.00	110.00	130.00
Item Total Price	156.00	110.00	135.00	155.00	110.00	130.00
Commodity Code	-	-	-	-	-	-
Description	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.
Quantity	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates		6/19/2026	7/1/2026		6/20/2026	
Estimated Service End Dates		6/18/2029	7/1/2027		12/1/2027	
Comment (Optional)	Hourly rate equals 156 per hour/per man. Please see proposal for more details.	This is a 1 man per hour rate while on site.		Response time: 8 Hours after notification		
S4.2 Emergency Labor Rate						
Unit Price	195.00	165.00	202.50	165.00	125.00	185.00
Item Total Price	195.00	165.00	202.50	165.00	125.00	185.00
Commodity Code	-	-	-	-	-	-
Description	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.
Quantity	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates		6/19/2026	7/1/2026		6/20/2026	
Estimated Service End Dates		6/18/2029	7/1/2027		12/1/2027	
Comment (Optional)	Hourly rate equals 195 per hour/per man. Please see proposal for more details.	This is a 1 man per hour rate while on site.		Response time: 8 Hours after notification		
S4.3 Trip Fee						
Unit Price	156.00	550.00	1,835.00	2,000.00	4,875.00	3,900.00
Item Total Price	156.00	550.00	1,835.00	2,000.00	4,875.00	3,900.00
Commodity Code	-	-	-	-	-	-
Description	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.
Quantity	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates		6/19/2026	7/1/2026		6/20/2026	
Estimated Service End Dates		6/18/2029	7/1/2027		12/1/2027	
Comment (Optional)	Hourly rate equals 156 per hour/per man. For after hours mobilization the cost is 195 per hour/per man. This includes time we leave the shop to time of return. Please see proposal for more details.	mob cost both way travel			Above pricing covers a standard 3 man tower crew for mobilization per trip in Zone 4. Subsistence will be charged for any overnight stay at a rate of $175.00 per man, per day.	
Group S5: Zone 5	507.00	525.00	1,902.50	2,320.00	3,585.00	5,420.00
S5.1 Standard Labor Rate						
Unit Price	156.00	110.00	135.00	155.00	110.00	130.00
Item Total Price	156.00	110.00	135.00	155.00	110.00	130.00
Commodity Code	-	-	-	-	-	-
Description	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.	Standard hourly labor rate. Monday-Friday / 7a-5p.
Quantity	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates		6/19/2026	7/1/2026		6/20/2026	
Estimated Service End Dates		6/18/2029	7/1/2027		12/1/2027	
Comment (Optional)	Hourly rate equals 156 per hour/per man. Please see proposal for more details.	This is a 1 man per hour rate while on site.		Response time: 8 Hours after notification		
S5.2 Emergency Labor Rate						
Unit Price	195.00	165.00	202.50	165.00	125.00	185.00
Item Total Price	195.00	165.00	202.50	165.00	125.00	185.00
Commodity Code	-	-	-	-	-	-
Description	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.	Labor rate that falls outside of the standard rate hours.
Quantity	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates		6/19/2026	7/1/2026		6/20/2026	
Estimated Service End Dates		6/18/2029	7/1/2027		12/1/2027	
Comment (Optional)	Hourly rate equals 195 per hour/per man. Please see proposal for more details.	This is a 1 man per hour rate while on site.		Response time: 8 Hours after notification		
S5.3 Trip Fee						
Unit Price	156.00	250.00	1,565.00	2,000.00	1,350.00	5,105.00
Item Total Price	156.00	250.00	1,565.00	2,000.00	1,350.00	5,105.00
Commodity Code	-	-	-	-	-	-
Description	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.	Fee associated with service Call/Trip.
Quantity	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates		6/19/2026	7/1/2026		6/20/2026	
Estimated Service End Dates		6/18/2029	7/1/2027		12/1/2027	
Comment (Optional)	Hourly rate equals 156 per hour/per man. For after hours mobilization the cost is 195 per hour/per man. This includes time we leave the shop to time of return. Please see proposal for more details.	Mob rate for travel both ways			Above pricing covers a standard 3 man tower crew for mobilization per trip in Zone 5. Subsistence will be charged for any overnight stay at a rate of $175.00 per man, per day.	
Questions						
Page1						
Group 1: Form of Bid						
1.1 Enter the Bidder's contact name, telephone number, email address, and shipping address for questions regarding this solicitation.	Liv Duff, (859)248-8479, gov.jobs@hightowersolutionsinc.com, 15225 NE-36, Bennington, NE 68007	Shawn Clark 641-891-3591, shawnc@murphytower.com, Murphy tower Service 20220 HWY 5 Carlisle Iowa 50047	Madison Poirsch, 507-594-0902, madison.poirsch@owwc.com, 8700 13th Ave E, Shakopee MN 55379	Jason Miller, President, Global Diversified Inc, 734-777-7463, jmiller@gdiversified.com, 6750 Bethel Church Rd Saline, MI 48176	Nick Wagner -(605)929-1928, nick.wagner@ancoholdings.com, ANCO Wireless 46619 SD HWY 38, Hartford, SD 57033	Evan Luthenauer 314.683.8844 evan.luthenauer@sssof.com 12949 Maurer Industrial Drive Saint Louis, MO 63127
1.2 Enter the number of years the Bidder has been in business in the text box.	26.00	30.00	49.00	20.00	15.00	27.00
1.3 Describe the level of technical experience in providing the types of goods and/or services sought by the solicitation. Enter the information in the the text box or upload a document to the Vendor Attachments Section and enter "see attached" in the text box.	HighTower Solutions, Inc. is a telecommunications infrastructure company with specialized experience in the inspection, assessment, maintenance, and management of telecommunications towers and related facilities. Our team possesses the technical expertise, industry knowledge, and operational capabilities necessary to perform comprehensive tower inspections in accordance with applicable federal, state, local, and industry standards. HighTower Solutions, Inc. employs trained and qualified personnel with experience inspecting telecommunications structures, antenna support systems, mounts, foundations, grounding systems, transmission equipment, and associated infrastructure. Our inspection services include detailed visual assessments, structural condition evaluations, documentation of deficiencies, photographic reporting, and recommendations for corrective actions to support the continued safety, reliability, and performance of tower assets. We maintain a strong commitment to workplace safety and regulatory compliance and conduct all work in accordance with applicable OSHA requirements, industry best practices, and customer-specific safety protocols. Our personnel are experienced in working within active telecommunications environments and understand the importance of minimizing operational disruptions while performing inspection activities. The company utilizes established quality control procedures and standardized reporting methods to provide accurate, thorough, and timely inspection deliverables. Our inspection reports are designed to help asset owners identify maintenance needs, prioritize repairs, support regulatory compliance efforts, and extend the service life of telecommunications infrastructure. HighTower Solutions, Inc. is fully qualified to provide the tower inspection services sought under this solicitation and is committed to delivering professional, safe, and reliable services that meet or exceed the requirements of the contracting agency.	Murphy Tower Service LLC brings extensive technical experience in broadcast and telecommunications tower maintenance across approximately 19 states. Our crews are OSHA-certified tower climbers with current safety and rescue training, experienced in FAA obstruction lighting inspection, testing, and repair; grounding system inspection and bonding verification; structural inspection of lattice, guyed, and monopole towers; antenna and transmission line visual inspection; electrical panel and wiring assessment within tower shelters; and HVAC filter changes and system checks. MTS has served as primary contractor for major tower lighting programs including Crown Castle's statewide lighting maintenance contract, executed warranty and service programs for wireless carriers including Verizon, TMO and various other national carriers and ITC's. MTS provides detailed maintenance logs, inspection reports, FAA compliance documentation, and emergency call-out reports as standard deliverables on all service programs.	One Way Wireless Construction brings nearly five decades of experience in telecommunications construction and maintenance, with a dedicated focus on wireless infrastructure since the early 2000s. Our firm specializes in the installation, inspection, maintenance, and repair of complex telecommunications systems, including tower structures, antenna systems, transmission lines, and associated electrical and ground infrastructure—directly aligning with the services required in this solicitation. We currently employ approximately 145 personnel operating from three Midwest offices (Minnesota, Kansas, and Colorado), allowing us to efficiently support geographically dispersed networks such as the State of Iowa's broadcast tower system. Our field operations include ten fully equipped 4-person construction crews supporting major carriers such as Verizon and T-Mobile, providing us with extensive experience working on active, high-reliability communication systems where uptime, safety, and compliance are critical. In addition, we deploy twelve specialized two-person "tiger teams" dedicated to maintenance, inspections, troubleshooting, and rapid response—services that directly align with the RFB's requirements for ongoing preventative maintenance and 24/7 emergency response capabilities. These teams routinely perform structural inspections, lighting system diagnostics and repairs, grounding verification, and site condition assessments consistent with FAA, OSHA, and industry standards. Our capabilities are further supported by three civil crews experienced in full-scope low-band and site infrastructure-development, as well as seven electrical crews staffed with licensed journeyman electricians and apprentices. We maintain electrical licenses across multiple Midwest states, including Iowa, ensuring compliance with all applicable regulatory requirements. Our electrical teams regularly service power systems, generators, transfer switches, and site grounding—critical components of broadcast tower operations. Additionally, One Way Wireless maintains dedicated project support staff responsible for permitting, documentation, inspections, and closeout reporting. This administrative and technical support ensures thorough maintenance documentation, inspection reporting, and compliance tracking, as required by this solicitation. We also acknolage and accept the ammedum	See attached "Technical Experience"	Over 30 years of broadcast tower experience for management and crew leads. Experience includes Antenna & Line installation, removal and maintenance. Incandescent and LED lighting installation, removal and maintenance for all types of manufacturers. An in-depth tower inspection process that can include plumb and tension of all guy wire and tower sizes. Inspections include recommendations from experience/technical expertise along with descriptive photo identification.	Second Sight Systems (SSS) has over 20 years of experience providing telecommunications and broadcast infrastructure services throughout the United States. SSS specializes in tower maintenance, tower inspections, FAA lighting systems, antenna and transmission line installation, grounding and lightning protection systems, structural modifications, emergency response services, shelter maintenance, and communications infrastructure construction. Our personnel include experienced tower climbers, foremen, RF technicians, and project managers with extensive experience working on broadcast, public safety, utility, federal, commercial wireless, and microwave communication systems. SSS routinely performs tower structural inspections, guy wire inspections, obstruction lighting repairs, grounding system inspections, shelter maintenance, antenna and feedline inspections, and emergency response services on structures ranging from small public safety towers to large broadcast towers exceeding 1,000 feet in height. Recent experience includes maintenance and construction services for utility companies, public safety agencies, state and local governments, federal agencies, and telecommunications providers throughout the Midwest and nationally. SSS maintains a comprehensive safety program and all tower personnel possess current tower climbing, rescue, RF awareness, and OSHA safety training certifications. The company maintains the specialized vehicles, test equipment, climbing gear, and rigging equipment necessary to safely perform the services required under this solicitation. SSS is capable of providing scheduled maintenance, inspection services, corrective maintenance, emergency response, and detailed reporting for tower, lighting, grounding, shelter, and associated communications infrastructure systems.
1.4 Bidder shall read, fill-out and upload the Terminations, Litigation and Debarment document.	Terminations	Termination disclosure	Terminations filled out	Terminations Response	Terminations	Terminations
1.5 The State of Iowa requires shipping to be FOB Destination, Freight Prepaid. Does the Bidder agree to the terms?	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
Group 2: Terms and Conditions						
2.1 Bidder shall read the RFB Definitions and enter a response.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
2.2 Bidder shall read the Administrative Terms and enter a response.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
2.3 Bidder shall read the Contract Terms & Conditions and enter a response.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
2.4 Bidder shall read the Specification Terms and enter a response.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
2.5 Bidder shall read the Terms and Conditions for SERVICES and enter a response.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
2.6 Bidder shall read the Federal Terms and Conditions and enter a response.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
2.7 Bidder shall read the Insurance Requirements and enter a response.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
2.8 Public Entities (Political Subdivisions) - The resulting Contract will be made available to Political Entities, i.e. cities, counties, and schools. Bidder shall enter a response.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
2.9 Nonprofit Entities - The resulting Contract will be made available to nonprofit entities that qualify under I.R.S. § 501 (c) provisions. Bidder shall enter a response.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
2.10 Quarterly Sales Report - The Bidder shall provide a detailed quarterly report in Microsoft Excel on ALL sales made under the resulting Contract via e-mail to the Iowa Department of Administrative Services. Bidder shall enter a response.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
2.11 Administrative Fee - In addition to the approved discounts or prices specified in the solicitation herein, the Bidder shall pay to the Agency a 1.00% Administrative Fee on all sales made against the resulting Contract. The fee shall be paid quarterly to the Iowa Department of Administrative Services. Bidder shall enter a response.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
Group 3: Payment Terms						
3.1 Payment Terms - Per Iowa Code § 8A.514 the State of Iowa is allowed sixty (60) days to pay an invoice submitted by a Bidder. Does the Bidder agree to the terms?	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder does NOT accept the Terms & Conditions (submit exceptions question)
3.2 The resulting Contract will require the Bidder to provide for performance (e.g. retained funds, escrow, letter of credit, liquidated damage). The Bidder will be required to provide a performance bond in the amount of $ _____. Agency shall retain ten percent (10%) of each payment due Bidder under the resulting Contract. Agency shall pay the retained amount only after all performance of the Work has been completed by Bidder and accepted by Agency.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
3.3 What discount will the Bidder give for payment in 30 days? Enter the discount in the text box. If none, enter zero.	0.00	3.00	0.00	3.00	0.00	0.00
3.4 Terms of Pcard Acceptance - The State of Iowa prefers to pay Bidders using its Purchasing Card Program (Pcard) whenever possible. Bidders accepting Pcard payments shall comply with the Terms of Pcard Acceptance.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder does NOT accept the Terms & Conditions (submit exceptions question)
3.5 Required Use of Pcard - All payments, by State of Iowa agencies, against the resulting Contract(s) will require use of the State of Iowa Pcard. Does the Bidder agree?	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder does NOT accept the Terms & Conditions (submit exceptions question)
Group 4: Coverage Area and Material Mark-Up						
4.1 Bidder to refer to Appendix A - Tower Inventory and Select the the territory or territories where bidder can provide services.	[Northeastern Region], [Southeastern Region], [Northwestern Region], [Southwestern Region]	[Northeastern Region], [Southeastern Region], [Northwestern Region], [Southwestern Region]	[Northeastern Region], [Southeastern Region], [Northwestern Region], [Southwestern Region]	[Northeastern Region], [Southeastern Region], [Northwestern Region], [Southwestern Region]	[Northeastern Region], [Southeastern Region], [Northwestern Region], [Southwestern Region]	[Northeastern Region], [Southeastern Region], [Northwestern Region], [Southwestern Region]
4.2 Material and Parts required for repair or replacement shall be quoted to and scheduled through the Agency. Original, paid invoices or receipts that substantiate any material mark-up applied to the repair or replacement must be submitted with the invoice package.	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees
4.3 Percentage of Material and Parts Mark-Up	10.00	15.00	10.00	10.00	20.00	50.00
4.4 Overtime and/or Emergency Services - Work performed outside normal working hours (Monday-Friday, 7:00 a.m. to 5:00 p.m.) requires prior approval from the State Agency.	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees
4.5 Reimbursable Expenses - The State has established rules for limitations on reimbursement expenses. Please reference Department of Administrative Services - State Accounting Enterprise Procedure 210-245 (https://das.iowa.gov/state-employees/state-accounting/travel-relocation/210-travel) for limits on travel expenses. Bidder shall enter a response.	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees