

Baker & Taylor, LLC Terms and Conditions of Sale Iowa State Contract MA21229

Books/Spoken Word Audio - Firm Order:

I.	Adult Hardcover Trade Editions	
	1-4 copies/title:	43.0%
	5+ copies/title:	45.0%
II.	Juvenile Hardcover Trade Editions 1-4 copies/title:	43.0%
	5+ copies/title:	45.0%
III.	Adult Quality Paperback Editions	
	1-4 copies/title:	40.0%
	5+ copies/title:	42.0%
IV.	Inversity Overlier Demockant Editions	
IV.	Juvenile Quality Paperback Editions	40.00/
	1-4 copies/title:	40.0% 42.0%
	5+ copies/title:	42.0%
٧.	Mass Market Paperback Editions	
	1-4 copies/title:	40.0%
	5+ copies/title:	42.0%
VI.	Single Edition Reinforced (Reinforced Trade)	20.1%
II.	Publisher's Library Editions	20.1%
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II. VIII.	Publisher's Library Editions University Press Trade Editions	20.1% 15.0%
	•	15.0% ical, ig f 20.1%* Press titles
VIII.	University Press Trade Editions Text, Technical, Reference, Professional Medi Small Press, Some University Press (excluding University Press Trade Editions), and Titles of Limited Demand: (May be of any binding and includes non-trade University and some spoken word audio) *Titles which receive a minimal publisher discount will be	15.0% ical, ig f 20.1%* Press titles
VIII.	University Press Trade Editions Text, Technical, Reference, Professional Medis Small Press, Some University Press (excluding University Press Trade Editions), and Titles of Limited Demand: (May be of any binding and includes non-trade University and some spoken word audio) *Titles which receive a minimal publisher discount will be price.	15.0% ical, ig f 20.1%* Press titles

	in demand and/or non-commercial publishe price.	ers will be invoiced at list
XII.	Spoken Word Audio	45.0%
		20.40/

XII.	Spoken Word Audio	45.0%
XIII.	Board Books	20.1%
XIV.	Novelty Items/Activity Books	20.1%
XV.	Special Programs such as: Folletbound Editions Turtleback Editions	20.0% 0.0%

To Order Firm Order Books/SWA:

Email: orders@baker-taylor.com Phone: 1-800-775-1100 Fax: 1-800-775-7480

To Order Music CDs/DVDs:

By Phone: 800-775-2600 By Fax: 412-875-9816

Dan Metro, AV Sales: 1-800-775-2600 x2097

avinfo@baker-taylor.com

<u>Cataloging and Processing</u>: (Firm Order Print Books/Spoken Word Audio)

M	ylar Jacket (Loose or Glued)	\$.69/unit
Mylar Jacket (Taped)		\$.89/unit
Spine Label		\$.25/label
Ownership Label		\$.25/label
Date Due Slips		\$.25/label
Custom Designed Label		\$.25/label
M	ARC Record	\$.30/unit
Ва	arcode	\$.20/label
Laminate Covering for Paperbacks (10ml)		\$2.09/unit
Laminate Covering for Paperbacks (8ml)		\$1.29/unit
Theft Detection (3M or Checkpoint)		\$.59/unit
	FID ncludes B&T Universal tag, supplied/applied/linked)	\$.69/unit
Lib	orary-supplied Barcode	\$.25/label
Lib	orary-supplied Label	\$.25/label
Lit	orary-Supplied Stamp: First Impression: Additional impressions:	\$.20/stamp \$.10/stamp

Spoken Word Audio DMP Processing (1)

\$5.79/unit

(Includes case, digitally scanned artwork with embedded labels for library ownership label (for single and multiple disc formats).

Barcode	\$.20/label
Number of Discs Label	\$.40/label
MARC	\$.75/record)

Music CD/DVD

DVD/Blu-Ray 30.0% Music Compact Disc 15.0%

DVD/Blu-Ray/Music CD DMP Processing (2) \$2.20/unit

(Includes case, digitally scanned artwork with embedded labels for library ownership label and barcode label (for single and multiple disc formats).

Number of Discs Label	\$.20/label
MARC	\$.75/record

- (1): Due to supplier restrictions, digitally scanned artwork is not available for titles issued by Blackstone Audio.
- (2): Processing Services are not available for product issued by Buena Vista Home Entertainment, aka Walt Disney Studios Home Entertainment (BVHE).

New account forms and techXpress cataloging & processing forms may be found online:

www.baker-taylor.com

Customer Service

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