

AV Contracts - Pricing Comparison

	AVI Systems Inc	Conference Technologies Inc	EmbarkIT Inc	Marco Technologies LLC
Hourly Rate for Consulting	\$ 134.21	\$ 112.00	\$ 150.00	\$ 135.00
Hourly Rate for Installation	\$ 127.86	\$ 88.00	\$ 85.00	\$ 99.00
Hourly Rate for Engineering	\$ 134.21	\$ 112.00	\$ 120.00	\$ 135.00
Hourly Rate for Programming	\$ 134.21	\$ 112.00	\$ 125.00	\$ 135.00
Equipment Mark-Up	15%	15%	20%	20%
Software Mark-up	15%	10%	20%	20%