



COST PROPOSAL

**Iowa Department of Administrative Services
RFP1820335025:
Elevator Maintenance and Repair – Capitol Complex**

Bid Date: January 31, 2020

Attn: Bobbi Pulley
Iowa Department of Administrative Services
Hoover State Office Building, Level 3
1305 East Walnut St
Des Moines, IA 50319-0105

**Exhibit B
Cost Chart**

Recurring Monthly Costs (See Section 3.3)
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Elevator #	Monthly Cost
11118	\$150.00
103	\$350.00
9788	\$350.00
11044	\$350.00
11868	\$350.00
111	\$350.00
112	\$350.00
113	\$350.00
6511	\$150.00
6604	\$150.00
6514	\$350.00
6512	\$350.00
6513	\$350.00
1490	\$350.00
1491	\$350.00
1492	\$350.00
1493	\$350.00
1494	\$350.00
12849	\$350.00
115	\$350.00
117	\$350.00
116	\$350.00

Elevator #	Monthly Cost
107	\$350.00
109	\$350.00
106	\$350.00
108	\$350.00
4174	\$150.00
110	\$350.00
9501	\$150.00
9502	\$150.00
10809	\$150.00
10808	\$150.00
11589	\$350.00
11588	\$350.00
118	\$150.00
119	\$150.00
120	\$150.00
2501	\$150.00
2502	\$150.00
1470	\$350.00
1471	\$350.00
1473	\$350.00
1472	\$350.00

Hourly Rates for Non-Contract Repairs/Event Stand-By

Regular Hours	Overtime Hours (Saturdays & Evenings)	Double Time Hours (Sundays & Holidays)
Mechanic - \$217.00	Mechanic - \$368.90	Mechanic - \$434.00
Helper - \$195.00	Helper - \$331.50	Helper - \$390.00
Team - \$412.00	Team - \$700.40	Team - \$824.00

Material Mark-up	15%
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Respondent Discounts

- The following discounts are offered by Schumacher:
 - Semi-Annual Payments: 1% Discount
 - Annual Payments: 3% Discount

Additional Cost Notes

- Schumacher Elevator Company will provide full maintenance services at the cost of \$124,200.00 for the first year and \$149,400.00 for years 2, 3, 4, 5, and 6.
- The monthly pricing listed in Exhibit B will be discounted for the first year, as several of the listed elevators will be out of service for modernizations and subsequent 12 months free warranty maintenance.
- Schumacher is able to service/repair additional equipment such as chairlifts, dumbwaiters, platform lifts, etc. If requested, additional pricing can be provided upon inspection.