



NASPO OK-MA 192-23 Discounts

Bobcat Company

ORDER ADDRESS:

CLARK EQUIPMENT COMPANY dba BOBCAT COMPANY
250 EAST BEATON DRIVE
PO BOX 6000
WEST FARGO, ND 58078-6000

Government Sales Points of Contact:

Phone:

Heather Messmer - Government Accounts Sales Support Mgr.
heather.messmer@doosan.com

(701) 241-8719

Nate Dwelle - Government Account Manager
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Barry Hanson - Government Account Manager
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Randy Fuss - Director, Government Accounts
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TOLL FREE #: 800-965-4232, Opt#2
FAX#: (855) 608-0681

PROMPT PAYMENT TERMS: Net 30
TIME OF DELIVERY: 60 to 90 Days ARO
COMMERCIAL CREDIT CARD: Accepted (Visa/Mastercard/American Express)

TID#: 38-0425350

REMIT TO ADDRESS:

CLARK EQUIPMENT COMPANY dba BOBCAT COMPANY
PO BOX 74007382
CHICAGO, IL 60674

| Product | Discount Percent | |
|----------------------------------|------------------|----------------------------------|
| | <u>Machines</u> | <u>Factory Installed Options</u> |
| Skid Steer Loaders | 20.0% | 20.0% |
| Compact Track Loaders | 24.0% | 24.0% |
| Loader Attachments | 24.0% | 24.0% |
| Compact Wheel Loader (CWL) | 22.0% | 22.0% |
| CWL Attachments | 24.0% | 24.0% |
| Small Articulating Loaders (SAL) | 22.0% | 22.0% |
| SAL Attachments | 24.0% | 24.0% |
| Compact Excavators | 26.0% | 26.0% |

| | | |
|---|--------------|--------------|
| Large Excavators | 22.0% | 22.0% |
| Excavator Attachments | 24.0% | 24.0% |
| Mini Track Loaders (MTL) | 22.0% | 22.0% |
| MTL Attachments | 24.0% | 24.0% |
| Toolcat | 0.0% | 18.0% |
| Toolcat Attachments | 24.0% | 24.0% |
| Compact Tractors | 18.0% | 20.0% |
| Compact Tractor Implements and Attachments | 24.0% | 24.0% |
| Articulating Tractors & Attachments | 0.0% | 0.0% |
| Utility Vehicles | 18.0% | 18.0% |
| Telehandlers | 22.0% | 22.0% |
| VH Attachments | 24.0% | 24.0% |