



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

26245A

EFFECTIVE BEGIN DATE: 10-01-2026
EXPIRATION DATE: 09-30-2027
PAGE: 1 of 4

VENDOR:

Gabus Automotive Inc
Kia of Des Moines
00003103722

4475 MERLE HAY RD
DES MOINES, IA 50310-1413

VENDOR CONTACT:

Greg Gioffredi

PHONE: (515) 270-5573

EMAIL: ggioffredi@charlesgabus.com

FOB: FOB Dest, Freight Prepaid

ISSUER:

Rick Tucker

EXT: **PHONE:** 515-360-9912

EMAIL: rick.tucker@das.iowa.gov

Contract For: SED 3, HEV 1-3 - KIA of Des Moines

The State of Iowa and KIA of Des Moines (2026 compact 4 door sedan, compact/midsize & full size SUV hybrids KIA or equivalent) establish this agreement pursuant to the specifications, and terms and conditions from solicitation 005-RFB-2444-2026. Within the State of Iowa, all state agencies, state facilities, cities, counties or education entities or any entity funded in part with state tax dollars, are eligible purchasers and authorized to purchase products and services under the terms of the contract in lieu of a separate competitive selection process.

See the Solicitation Documents in the Attachments Section:

Attachment 1 - RFB Document

Attachment 2 - Bid Response

Attachment 3 - Bid Tab

Sales Contact:

Greg Gioffredi - Fleet Sales Manager

ggioffredi@charlesgabus.com

(515) 270-5573 office

Charles Gabus Ford

Toyota of Des Moines

KIA of Des Moines

RENEWAL OPTIONS

AUTHORIZED DEPARTMENT

ALL

SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

SED 3 - Compact Four Door FWD Sedan

Compact Four Door FWD Sedan

Make: KIA

Model: K4

Exact Model Code: EX

Trim Pkg: EX

Exact Trim: EX

Engine Code: N/A

2027 MY price is \$27,380.00.

Cost to deliver a vehicle is \$200.00 to DAS Fleet Services in Des Moines, Iowa.

Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

2	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

HEV 1 - Compact SUV - 4 Door FWD

Compact SUV - 4 Door FWD

Make: KIA

Model: Sportage

Exact Model Code: Hybrid

Trim Pkg: LX

Exact Trim: LX

Engine Code: N/A

2027 MY price is \$32,980.00.

Cost to deliver a vehicle is \$200.00 to DAS Fleet Services in Des Moines, Iowa.

Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

3	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

HEV 2 - Mid-size 4 door FWD SUV

Mid-size 4 door FWD SUV

Make: KIA

Model: Sorento



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
			Exact Model Code: Hybrid Trim Pkg: LX Exact Trim: LX Engine Code: N/A 2026 MY price is \$40,880.00. Cost to deliver a vehicle is \$200.00 to DAS Fleet Services in Des Moines, Iowa. Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa. Price will vary due to additional and deletions of options.	
4	0.00000	EA	071	\$ 0.000000 \$ 0.000000

REF DOC:

REF VNDR LN:

REF COMM LN:

REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

HEV 3 - Mid-size 4 door AWD SUV

Mid-size 4 door AWD SUV
Model: Sorento
Exact Model Code: Hybrid
Trim Pkg: X LINE EX
Exact Trim: X LINE EX
Engine Code: N/A
2026 MY price is \$42,680.00.
Cost to deliver a vehicle is \$200.00 to DAS Fleet Services in Des Moines, Iowa.
Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.
Price will vary due to additional and deletions of options.



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TERMS AND CONDITIONS

Referenced Terms

<https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

<https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20services.pdf>

<https://das.iowa.gov/sites/default/files/procurement/pdf/Terms%20and%20Conditions%20for%20Federal%20Compliance.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.) KIA OF DESMOINES		AGENCY NAME Iowa Dept. of Administrative Services	
BY (Authorized Signature)	Date Signed	BY (Authorized Signature)	Date Signed
<u>GREGORY GIOFFREDI</u> GREGORY GIOFFREDI (Aug 19, 2026 13:41:30 CDT)	08/19/2026	<u>Rick Tucker</u> Rick Tucker (Aug 19, 2026 13:52:48 CDT)	08/19/2026
Printed Name and Title of Person Signing GREGORY GIOFFREDI FLEET SALES MANAGER		Printed Name and Title of Person Signing Rick Tucker Statewide Procurement Officer	
Address 4475 MERLE HAY RD DESMOINES IOWA 50310		Address 1305 E Walnut St Des Moines, IA 50319	

Created:	2026-08-19
By:	Rick Tucker (rick.tucker@das.iowa.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAZMfdzDq1SqZElyRj9cdFfcUHQdFCXaBm

"26245A" History

-  Document created by Rick Tucker (rick.tucker@das.iowa.gov)
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-  Document emailed to ggioffredi@charlesgabus.com for signature
2026-08-19 - 6:04:18 PM GMT
-  Email viewed by ggioffredi@charlesgabus.com
2026-08-19 - 6:40:02 PM GMT- IP address: 104.47.55.254
-  Signer ggioffredi@charlesgabus.com entered name at signing as GREGORY GIOFFREDI
2026-08-19 - 6:41:28 PM GMT- IP address: 149.154.35.98
-  Document e-signed by GREGORY GIOFFREDI (ggioffredi@charlesgabus.com)
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