



STATE OF IOWA
MASTER AGREEMENT
 Contract Declaration and Execution

MA 005

17180

EFFECTIVE BEGIN DATE: 11-08-2016
EXPIRATION DATE: 11-07-2017
PAGE: 1 of 5

VENDOR:

Charles Gabus Ford

**4545 Merle Hay Rd
 Des Moines, IA 50310**

VENDOR CONTACT:

Greg Gioffredi

PHONE: 515-270-5573

EMAIL: ggioffredi@charlesgabus.com

FOB: FOB Dest, Freight Prepaid

ISSUER:

Nancy Wheelock

EXT: PHONE: 515-725-2268

EMAIL: Nancy.Wheelock@iowa.gov

Contract For: 2018 Trucks, Vans & SUVs - Charles Gabus Ford

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement. Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation RFB1117005161.

Attachment 2: Contractor's Response to Competitive Solicitation RFB1117005161 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing)

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation document RFB1117005161.

Attachment 4: Special Terms

See Vehicle Specifications Terms and Conditions document attached. See Section 4.9 for information on purchases by political subdivisions in surrounding states.

Sales Contact Information
 Greg Geioffredi
 515-270-5573
 ggioffredi@charlesgabus.com

RENEWAL OPTIONS

FROM 11-08-2017 **TO** 11-07-2018

AUTHORIZED DEPARTMENT

ALL
 SUB Other Governmental Entities

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.		AGENCY NAME	
BY (Authorized Signature)	Date Signed	BY (Authorized Signature)	Date Signed
Printed Name and Title of Person Signing		Printed Name and Title of Person Signing	
Address		Address	



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

STP Group 5 - Crew Cab Standard Pickup 4X4

Ford F150 Crew Cab Standard Pickup 4X4 with V8 FFV Engine per DAS Specifications.

Make: Ford
 Model: F150
 Exact Model: W1E
 Trim: XL
 Exact Trim: 101A
 Engine: 99F
 Transmission: 446
 Payload: 2,157 lbs.
 Towing Capacity: 8,900 lbs.
 GVWR: 7,050 lbs.

Bid Price is: \$30,187.00 delivered to DAS Fleet Services in Des Moines, IA.

Price for vehicles not delivered to DAS is \$30,179.50 plus any additional cost per mile delivery charges.

The deliver cost is limited to a fee of \$1.50 per mile (one way) anywhere else in Iowa.

Price may vary depending on the options selected for a vehicle.

2	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

HPU Group 10 - Crew Cab F250 Heavy Pickup 4X4

Ford F250 Crew Cab Pickup 4X4 with V8 Diesel Engine per DAS Specifications.

Make: Ford
 Model: F250
 Exact Model: W2B
 Trim: XLT
 Exact Trim: 600A
 Engine: 99T
 Transmission: 44W
 Payload Capacity: 3,522 lbs.
 GVWR: 10,000 lbs.

Bid Price is: \$38,467.00 delivered to DAS Fleet Services in Des Moines, IA.



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Price for vehicles not delivered to DAS is \$38,459.50 plus any additional cost per mile delivery charges.

The deliver cost is limited to a fee of \$1.50 per mile (one way) anywhere else in Iowa.

Price may vary depending on the options selected for a vehicle.

3	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

HPU Group 11 - Crew Cab F350 Heavy Pickup 4X4

Ford F350 Crew Cab Pickup 4X4 with V8 Diesel Engine per DAS Specifications.

Make: Ford
 Model: F350
 Exact Model: W3B
 Trim: XL
 Exact Trim: 610A
 Engine: 99T
 Transmission: 44W
 Payload Capacity: 3,785 lbs.
 GVWR: 11,500 lbs.

Bid Price is: \$40,902.00 delivered to DAS Fleet Services in Des Moines, IA.

Price for vehicles not delivered to DAS is \$40,894.50 plus any additional cost per mile delivery charges.

The deliver cost is limited to a fee of \$1.50 per mile (one way) anywhere else in Iowa.

Price may vary depending on the options selected for a vehicle.

4	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

HPU Group 13 - Crew Cab F350 Heavy Pickup 4X4 DRW

Ford F350 Crew Cab Pickup 4X4 DRW with V8 Diesel Engine per DAS Specifications.

Make: Ford
 Model: F350
 Exact Model: W3D
 Trim: XL



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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Exact Trim: 620A
Engine: 99T
Transmission: 44W
Payload Capacity: 5,881 lbs.
GVWR: 14,000 lbs.

Bid Price is: \$41,248.00 delivered to DAS Fleet Services in Des Moines, IA.

Price for vehicles not delivered to DAS is \$41,240.50 plus any additional cost per mile delivery charges.

The deliver cost is limited to a fee of \$1.50 per mile (one way) anywhere else in Iowa.

Price may vary depending on the options selected for a vehicle.



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TERMS AND CONDITIONS

Goods Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

STP Group 5 - Crew Cab - Standard 4X4 Pickup, Automatic Transmission

Examples: Silverado 1500, Ford F150, RAM 1500, Sierra 1500, Titan 1500
 Cab Examples: SuperCrew, Crew Cab

DEALER NAME: **Charles Gabus Ford**

Make:	FORD
Model Name:	F150
Exact Model Code:	W1E
Trim Pkg. Common Name:	XL
Exact Trim Pkg. Code:	101A
Engine Code:	99F
Transmission Code:	446
Payload Capacity:	2157
Towing Capacity:	8900

BASE VEHICLE SPECIFICATIONS

Body & Chassis	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)	
Gross Vehicle Weight Rating	5,500 lb. GVWR minimum	7050	
Wheelbase length	Minimum 139 inches	157	
Bed	5'-7" Minimum bed length	STATE LENGTH:	78
Engine			
Engine	V6 base engine, E85 FFV engine if available in V6; include all required options and other pertinent information. V8 base engine acceptable only if V6 is not available. E85 FFV Engine? YES	V8 5.0 385 387 YES FFV	HP: Torque:
Engine Block Heater	41H	41H	
Drive Axle			
Rear Axle	Locking differential must be provided if available; limited slip acceptable if locking differential not available.	STATE RATIO:	XL3 3.31 LOCKING
Transfer Case	With Hi/Lo ranges	STD	
Transfer Case	Shift-on-the-fly, electric	STD	
Electrical			
Power Point	Located in Driver Area	STD	
Doors & Windows			
Doors	Power locks with remote keyless entry	STD	
Key Sets with Fobs	2 key sets with fobs	STD	
Windows	Power	STD	
Windows	Rear Defroster, if available must provide	57Q YES	
Wipers	Intermittent	STD	
Exterior			
Bumper	Rear Step	STD	
Mirrors	Power, if available must provide	STD	
Flooring			
Floor Covering	Full floor covering, rubber preferred - if available it must be provided. OEM Floor Mats only provided if floor covering must be carpet.	STD	
Interior			
Air Conditioning	AC with all required options.	STD	
Bluetooth	Factory preferred but dealer installed acceptable	52B YES	Factory installed?
Radio	AM/FM with internal clock	STD	
Steering Column	Tilt / Cruise Control	50S	
Trim Package	Interior, with insulating headliner, full door and back of cab panels, dome lamp. Split bench seat (3-pass) w/cloth upholstery, folding center seat/armrest/storage box.	CG	
Safety			
Brakes	Power 4 Wheel Anti-lock	STD	
Daytime Running Lights	If available must provide	942	
Suspension			
Suspension Package	Heavy Duty 4x4 off-road suspension and undercarriage protection package (heavy-duty shocks, skid plates, etc.)	55A WITH 413	
Tires & Wheels			
Tires	Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires acceptable only when "LT" all terrain radials not available.	All Terrain or M&S provided?	T7C
Spare	If available must provide	YES	YES

BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:	\$29,705.28
Delivery Cost to Department of Administrative Services, Des Moines:	\$7.50
TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:	\$29,712.78

Final Bid Price

Examples: Silverado 1500, Ford F150, RAM 1500, Sierra 1500, Titan 1500

Charles Gabus Ford

ADDITIONAL OPTIONS				
Engine	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)		Cost
Engine Block Heater		DEDUCT COST:		\$80.00
Engine Upgrade	Minimum 4.5 L displacement in lieu of base engine - include all required options and other pertinent information.	Cylinders:	Liters:	HP: Torque:
				NA
Doors & Windows				
Key Sets, Additional	2 key sets including fobs	DLR		\$380.00
Keys, Working	2 working keys without fobs	DLR		\$80.00
Window	Sliding Rear - Factory installed only	STD WITH 101A		
Electrical				
Power Point	Power outlet, 110 Volt; Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	91V		\$200.00
Exterior				
Bed Liner	Spray In, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	YES 96W		\$495.00
Bed Insert	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	YES 96P		\$350.00
Bed Mat	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	DLR		\$250.00
Cargo Tie Downs	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	YES 55B		\$80.00
Mud flaps	OEM or OEM authorized flexible heavy duty, behind all wheels. No dealer logo on mud flaps.	DLR		\$185.00
Recovery Hooks	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	STD		STD
Running Boards	Tubular, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	YES 18B		\$250.00
Tailgate	Locking, if not standard			STD W 101A
Tonneau Cover	Soft material style, rolling or trifold; dealer installed acceptable	YES 96T		\$525.00
Tonneau Cover	Hard surface, locking; dealer installed acceptable	YES 96X		\$995.00
Trailer Brake Controller	OEM integrated; Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	YES 67T		\$275.00
Trailer tow mirrors	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	YES 54Y		\$0.40
Trailer tow package	Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at hitch. Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	YES 53B		\$90.00
Underbody Shield	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	YES 413		\$160.00
Safety				
Alarm	Backup alarm, Factory preferred but dealer installed acceptable	YES 85H		\$125.00
Rearview Camera	OEM; Factory installed only	YES 76C		\$250.00
Reverse Sensing System	Factory preferred but dealer installed acceptable	YES 76R		\$275.00
Tires & Wheels				
Spare	Full Size tire, if not included in base			STD
Tires	Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires acceptable only when "LT" all terrain radials not available.			DEDUCT COST: \$220.00
Other				
Options not listed above	Discount percentage off MSRP for options \$1500 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded.	Enter Percentage Discount MSRP:		2.50%

DELIVERY				
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge		\$1.50
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	5.00	\$7.50

HPU Group 10 - Crew Cab 4X4 Heavy Pickup, Automatic Transmission

Examples: Silverado 2500, F250, Sierra 2500, RAM 2500

DEALER NAME: **CHARLES GABUS FORD**

Make:	FORD
Model Name:	F250
Exact Model Code:	W2B
Trim Pkg. Common Name:	XLT
Exact Trim Pkg. Code:	600A
Engine Code:	99T
Transmission Code:	44W
Payload Capacity:	3522
Towing Capacity:	NA AT TIME OF BID

BASE VEHICLE SPECIFICATIONS		
Body & Chassis	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)
Gross Vehicle Weight Rating	9,000 lb. GVWR minimum	10000
Wheelbase length	Minimum 148 inches.	160
Bed	SHORT BOX	81.9
Engine		
Engine Upgrade	Turbocharged Diesel, minimum 6.6L displacement - Must be rated minimum 350 HP, minimum 750 lb./ft. torque with HD automatic transmission. Include all required options and other pertinent information.	V8 6.7 480 925
Engine Block Heater		41H
Drive Axle		
Rear Axle	Locking differential must be provided if available; limited slip acceptable if locking differential not available.	STATE RATIO: X3H 3.31 LOCKING
Electrical		
Power Point	Located in Driver Area	STD
Doors & Windows		
Doors	Power locks with remote keyless entry	90L
Key Sets with Fobs	2 key sets with fobs	90L
Windows	Power	90L
Window	Rear defroster, if available must provide	43B
Wipers	Intermittent	STD
Exterior		
Bumper	Rear Step	STD
Mirrors	Power, if available must provide; manual acceptable if power not available	90L YES
Floor		
Floor Covering	Full floor carpeting & OEM mats	16F
Interior		
Air Conditioning	AC with all required options.	STD
Bluetooth	Factory preferred but dealer installed acceptable	91M
Gauge Package	Tachometer, oil pressure, coolant temperature, voltmeter and/or transmission temperature.	STD
Radio	AM/FM with internal clock	STD
Steering Column	Tilt / Cruise Control	525
Trim Package	Interior, with insulating headliner, full door and back of cab panels, dome lamp. Split bench seat (3-pass) w/cloth upholstery, folding center seat/armrest/storage box.	1S
Safety		
Brakes	Power 4 Wheel Anti-lock	STD
Daytime Running Lights		942
Suspension		
Suspension Package	4x4 off-road suspension and undercarriage protection package (heavy-duty shocks, skid plates, etc.)	17X 41P
Tires & Wheels		
Tires	Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires acceptable only when "LT" all terrain radials not available.	TDX ALL TERRIN
Spare	If available	YES YES

BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:	\$37,984.00
Delivery Cost to Department of Administrative Services, Des Moines:	\$7.50
TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:	\$37,991.50 Final Bid Price

Examples: Silverado 2500, F250, Sierra 2500, RAM 2500

CHARLES GABUS FORD

ADDITIONAL OPTIONS					
Engine	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)			Cost
Engine Block Heater				DEDUCT COST:	-\$80.00
Base Engine	Base V8 Engine (E85 FFV, if available in V8, must be provided) E85 FFV Engine?	Cylinders: V8 6.2 385 430 YES	Liters: 430 YES	HP: Notes:	-\$6,900.00
Drive Axle					
Transfer Case	Shift-on-the-fly	213			\$195.00
Doors & Windows					
Key Sets, Additional	2 key sets including fobs			DLR	\$380.00
Keys, Working	2 working keys without fobs			DLR IF AVAILABLE	\$80.00
Window	Sliding Rear, Factory installed only	473			\$405.00
Exterior					
Bed Liner	Spray In, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			85S	\$495.00
Bed Insert	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			85L	\$350.00
Bed Mat	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			85M	\$250.00
Cargo Tie Downs	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			66B	\$75.00
Fog Lamps	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			Factory installed?	NA
Mud flaps	OEM or OEM authorized flexible heavy duty, behind all wheels. No dealer logo on mud flaps. Dealer installed acceptable.	DLR			\$185.00
Recovery Hooks	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			Factory installed?	STD
Running Boards	Tubular, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			18B	\$425.00
Tailgate	Locking, if not standard				IN BASE
Tonneau Cover	Soft material style, rolling or trifold; dealer installed acceptable			DLR	\$595.00
Tonneau Cover	Hard surface, locking; dealer installed acceptable			DLR	\$995.00
Trailer Brake Controller	OEM integrated; Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			52B	\$270.00
Trailer tow mirrors	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			Factory installed?	IN BASE
Trailer tow package #1	Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at hitch. Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			Factory installed?	CLASS V STD
Trailer tow package #2	Gooseneck Trailer Hitch; Includes 7 way trailer wiring, steel, powder coated finish(if available must provide), must meet all OEM fastening requirements, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			15J	\$670.00
Underbody Shield	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	\$		41P	\$100.00
Floor					
Floor Covering	Full floor carpeting & OEM mats, if not provided in base above.			DEDUCT COST:	-\$1,555.00
Floor Mats	All Weather				DLR
Safety		\$250.00			
Alarm	Backup alarm, Factory preferred but dealer installed acceptable			76C	\$140.00
Rearview Camera	Factory installed only.			873	\$1,100.00
Reverse Sensing System	Factory preferred but dealer installed acceptable			76R	\$245.00
Suspension					
Snow Plow Prep Package	Increased capacity front suspension and other components necessary for increased load caused by installation of a front snow plow. Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			473	\$300.00
Tires & Wheels					
Spare	Full Size tire, if not included in base				STD
Tires	Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires acceptable only when "LT" all terrain radials not available.			TD8	-\$130.00
Other					
Options not listed above	Discount percentage off MSRP for options \$1500 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded.			Enter Percentage Discount MSRP:	2%

DELIVERY					
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa			Per Mile Charge	\$1.50
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:		5.00	\$7.50

HPU Group 11 - Crew Cab 4X4 Heavy Pickup, Automatic Transmission

Examples: Silverado 3500, F350, Sierra 3500, RAM 3500

DEALER NAME: **CHARLES GABUS FORD**

Make:	FORD
Model Name:	F350
Exact Model Code:	W3B
Trim Pkg. Common Name:	XL
Exact Trim Pkg. Code:	610A
Engine Code:	99T
Transmission Code:	44W
Payload Capacity:	3785
Towing Capacity:	NA AT TIME OF BID

BASE VEHICLE SPECIFICATIONS

Body & Chassis	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)
Gross Vehicle Weight Rating	9,000 lb. GVWR minimum	11500
Wheelbase length	Minimum 148 inches.	160
Bed	SHORT BOX	81.9
Engine		
Engine Upgrade	Turbocharged Diesel, minimum 6.6L displacement - Must be rated minimum 350 HP, minimum 750 lb./ft. torque with HD automatic transmission. Include all required options and other pertinent information.	V8 6.7 410 925
Engine Block Heater		41H
Drive Axle		
Rear Axle	Locking differential must be provided if available; limited slip acceptable if locking differential not available.	STATE RATIO: X3H 3.31 LOCKING
Electrical		
Power Point	Located in Driver Area	STD
Doors & Windows		
Doors	Power locks with remote keyless entry	90L
Key Sets with Fobs	2 key sets with fobs	90L
Windows	Power	90L
Window	Rear defroster, if available must provide	43B YES Rear Defroster Included?
Wipers	Intermittent	STD
Exterior		
Bumper	Rear Step	STD
Mirrors	Power, if available must provide; manual acceptable if power not available	90L YES Power Included?
Floor		
Floor Covering	Full floor carpeting & OEM mats	648 16F 17S 585
Interior		
Air Conditioning	AC with all required options.	STD
Bluetooth	Factory preferred but dealer installed acceptable	91M 585 Factory installed?
Gauge Package	Tachometer, oil pressure, coolant temperature, voltmeter and/or transmission temperature.	STD
Radio	AM/FM with internal clock	STD
Steering Column	Tilt / Cruise Control	525
Trim Package	Interior, with insulating headliner, full door and back of cab panels, dome lamp. Split bench seat (3-pass) w/cloth upholstery, folding center seat/armrest/storage box.	1S
Safety		
Brakes	Power 4 Wheel Anti-lock	STD
Daytime Running Lights	if available must provide	942
Suspension		
Suspension Package	4x4 off-road suspension and undercarriage protection package (heavy-duty shocks, skid plates, etc.)	17X
Tires & Wheels		
Tires	Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires acceptable only when "LT" all terrain radials not available.	TDX ALL TERRIN
Spare	if available must provide	YES YES

BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:	\$40,420.00
Delivery Cost to Department of Administrative Services, Des Moines:	\$7.50
TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:	\$40,427.50

Final Bid Price

Examples: Silverado 3500, F350, Sierra 3500, RAM 3500

CHARLES GABUS FORD

ADDITIONAL OPTIONS					
Engine	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)			Cost
Engine Block Heater		DEDUCT COST:			-\$80.00
Base Engine	Base V8 Engine (E85 FFV, if available in V8, must be provided) E85 FFV Engine?	Cylinders: V8 6.2 385	Liters: 430 YES	HP: Torque: Notes:	-\$6,900.00
Drive Axle					
Transfer Case	Shift-on-the-fly	213			\$195.00
Doors & Windows					
Key Sets, Additional	2 key sets including fobs			DLR	\$380.00
Keys, Working	2 working keys without fobs			DLR IF AVAILABLE	\$80.00
Window	Sliding Rear, Factory installed only	473			\$405.00
Exterior					
Bed Liner	Spray In, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			85S	\$495.00
Bed Insert	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			85L	\$350.00
Bed Mat	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			85M	\$250.00
Cargo Tie Downs	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			66B	\$75.00
Fog Lamps	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			Factory installed?	NA
Mud flaps	OEM or OEM authorized flexible heavy duty, behind all wheels. No dealer logo on mud flaps. Dealer installed acceptable.	DLR			\$185.00
Recovery Hooks	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			Factory installed?	IN BASE
Running Boards	Tubular, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			18B	\$425.00
Tailgate	Locking, if not standard				IN BASE
Tonneau Cover	Soft material style, rolling or trifold; dealer installed acceptable			DLR	\$595.00
Tonneau Cover	Hard surface, locking; dealer installed acceptable			DLR	\$995.00
Trailer Brake Controller	OEM integrated; Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			52B	\$270.00
Trailer tow mirrors	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			Factory installed?	IN BASE
Trailer tow package #1	Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at hitch. Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			Factory installed?	CLASS V STD
Trailer tow package #2	Gooseneck Trailer Hitch; Includes 7 way trailer wiring, steel, powder coated finish(if available must provide), must meet all OEM fastening requirements, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			15J	\$670.00
Underbody Shield	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			41P	\$100.00
Floor					
Floor Covering	Full floor carpeting & OEM mats, if not provided in base above.				DEDUCT COST: -\$1,555.00
Floor Mats	All Weather; dealer installed acceptable	DLR			\$100.00
Safety					
Alarm	Backup alarm, Factory preferred but dealer installed acceptable			76C	\$140.00
Rearview Camera	Factory installed only.			873	\$1,100.00
Reverse Sensing System	Factory preferred but dealer installed acceptable			76R	\$245.00
Suspension					
Snow Plow Prep Package	Increased capacity front suspension and other components necessary for increased load caused by installation of a front snow plow. Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.			473	\$300.00
Tires & Wheels					
Spare	Full Size tire, if not included in base				IN BASE
Tires	Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires acceptable only when "LT" all terrain radials not available.				TD8 -\$130.00
Other					
Options not listed above	Discount percentage off MSRP for options \$1500 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded.			Enter Percentage Discount MSRP:	2%

DELIVERY				
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa		Per Mile Charge	\$1.50
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	5.00	\$7.50

HPU Group 13 - Crew Cab 4X4 DRW Heavy Pickup, Automatic Transmission

Examples: Silverado 3500, F350, Sierra 3500, RAM 3500

DEALER NAME: **CHARLES GABUS FORD**

Make:	FORD
Model Name:	F350
Exact Model Code:	W3D
Trim Pkg. Common Name:	XL
Exact Trim Pkg. Code:	620A
Engine Code:	99T
Transmission Code:	44W
Payload Capacity:	5881
Towing Capacity:	NA AT TIME OF BID

BASE VEHICLE SPECIFICATIONS		
Body & Chassis	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)
Gross Vehicle Weight Rating	13,000 lb. GVWR minimum	14000
Wheelbase length	Minimum 167-172 inches, 56 inch CA only	176
Bed	LONG BOX	STATE LENGTH: 98.1
Engine		
Engine Upgrade	Turbocharged Diesel, minimum 6.6L displacement - Must be rated minimum 350 HP, minimum 750 lb./ft. torque with HD automatic transmission. Include all required options and other pertinent information.	V8 6.7 440 925
Engine Block Heater		41H
Drive Axle		
Rear Axle	Locking differential must be provided if available; limited slip acceptable if locking differential not available.	X3K 3.55 LIMITED Locking or Limited Slip provided?
Rear Axle	Optional lower ratio (higher numerically); must provide if available	4.10 LIMITED
Transfer Case	With Hi/Lo ranges; if available must provide	STD
Transfer Case	Shift-on-the-fly	213
Electrical		
Power Point	Located in Driver Area	STD
Doors & Windows		
Doors	Power locks with remote keyless entry	90L
Key Sets with Fobs	2 key sets with fobs	90L
Windows	Power	90L
Window	Rear defroster, if available	43B Rear Defroster Included? Yes
Wipers	Intermittent	STD
Exterior		
Bumper	Rear Step	STD
Mirrors	Power, if available must provide; manual acceptable if power not available	90L Power Included? Yes
Floor		
Floor Covering	Full floor covering, rubber preferred - if available it must be provided. OEM Floor Mats only provided if floor covering must be carpet.	STD
Interior		
Air Conditioning	AC with all required options.	STD
Bluetooth	Factory preferred but dealer installed acceptable	91M 585 Factory Installed? YES
Radio	AM/FM with internal clock	STD
Steering Column	Tilt / Cruise Control	525
Trim Package	Interior, with insulating headliner, full door and back of cab panels, dome lamp. Split bench seat (3-pass) w/cloth upholstery, folding center seat/armrest/storage box.	1S
Safety		
Brakes	Power 4 Wheel Anti-lock	STD
Daytime Running Lights	If available must provide	942
Suspension		
Suspension Package	4x4 off-road suspension and undercarriage protection package (heavy-duty shocks, skid plates, etc.);	17X TBM 41P
Tires & Wheels		
Tires	Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires acceptable only when "LT" all terrain radials not available.	TBM ALL TERRAIN
Spare	If available must provide	Spare Available? YES Is spare full size? YES
BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:		\$40,990.00
Delivery Cost to Department of Administrative Services, Des Moines		\$7.50
TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:		\$40,997.50 Final Bid Price

Examples: Silverado 3500, F350, Sierra 3500, RAM 3500

CHARLES GABUS FORD

ADDITIONAL OPTIONS			
Engine	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)	Cost
Engine Block Heater		DEDUCT COST:	-\$80.00
Base Engine	Base V8 or V10 Engine; (E85 FFV engine in V8 or V10, if available must be provided) E85 FFV Engine?	Cylinders: Liters: HP: Torque: V8 6.2 385 430 YES	-\$6,900.00
Doors & Windows			
Key Sets, Additional	2 key sets including fobs	DLR	\$380.00
Keys, Working	2 working keys without fobs	DLR IF AVAILABLE	\$80.00
Exterior			
Bed Liner	Spray In, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	85S	\$495.00
Bed Insert	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	85L	\$350.00
Bed Mat	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	85M	\$250.00
Cargo Tie Downs	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	66B	\$75.00
Fog Lamps	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	Factory installed?	NA
Mud flaps	OEM or OEM authorized flexible heavy duty, behind all wheels. No dealer logo on mud flaps. Dealer installed acceptable.	DLR	\$185.00
Recovery Hooks	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	Factory installed?	STD
Running Boards	Tubular, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	18B	\$425.00
Tailgate	Locking, if not standard		IN BASE
Tonneau Cover	Soft material style, rolling or trifold; dealer installed acceptable	DLR	\$595.00
Tonneau Cover	Hard surface, locking; dealer installed acceptable	DLR	\$995.00
Trailer Brake Controller	OEM integrated; Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	52B	\$270.00
Trailer tow mirrors	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	Factory installed?	IN BASE
Trailer tow package #1	Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at hitch. Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	Factory installed?	CLASS V STD
Trailer tow package #2	Gooseneck Trailer Hitch; Includes 7 way trailer wiring, steel, powder coated finish(if available must provide), must meet all OEM fastening requirements, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	15J	\$670.00
Underbody Shield	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	41P	\$100.00
Floor			
Floor Covering	Full floor carpeting & OEM mats, if not provided in base above.		NA
Floor Mats	All Weather; dealer installed acceptable	DLR	\$150.00
Safety			
Alarm	Backup Alarm, Factory preferred but dealer installed acceptable	76C	\$140.00
Rearview Camera	Factory installed only.	873	\$1,100.00
Reverse Sensing System	Factory preferred but dealer installed acceptable	76R	\$240.00
Suspension			
Snow Plow Prep Package	Increased capacity front suspension and other components necessary for increased load caused by installation of a front snow plow. Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	473	\$300.00
Tires & Wheels			
Tires	Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires acceptable only when "LT" all terrain radials not available.		DEDUCT COST: NA
Spare	Full Size tire, if not included in base		STD
Other			
Options not listed above	Discount percentage off MSRP for options \$1500 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded.	Enter Percentage Discount MSRP:	2%

1.5			
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge	\$1.50
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	5.00
			\$7.50