



**STATE OF IOWA
MASTER AGREEMENT**

Contract Declaration and Execution

MA 005

20101

EFFECTIVE BEGIN DATE: 10-15-2019
EXPIRATION DATE: 10-14-2021
PAGE: 1 of 3

VENDOR:

Charles Gabus Ford

00002110093

**4545 Merle Hay Rd
Des Moines, IA 50310**

VENDOR CONTACT:

Greg Gioffredi

PHONE: 515-270-5573

EMAIL: ggioffredi@charlesgabus.com

ISSUER:

David Kuldig

EXT: 1100 **PHONE:** 515-745-2796

EMAIL: david.kuldig@iowa.gov

FOB: FOB Dest, Freight Prepaid

Contract For: 2021 Model Year Sedan & Hybrid Vehicles - Charles Gabus Ford

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation RFB1120005005.

Attachment 2: Contractors Bid Response for RFB1120005005.

Attachment 3: Contractor's Cost (final pricing documentation) for RFB1120005005.

Attachment 4: Vehicle Specifications Terms and Conditions

Sales Contact Information
Greg Gioffredi
515-270-5573
ggioffredi@charlesgabus.com

Payment Terms: Net 60 days

RENEWAL OPTIONS

AUTHORIZED DEPARTMENT

- ALL
- SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
Group D 4.1: Specialty Coupe Ford Mustang - DAS Spec

Compact 2 Door Specialty Sedan - Ford Mustang. See Group D 4.1 bid specifications and pricing attached to the Contract.

Delivery charge is \$2.00 per mile anywhere within the state of Iowa.

Final purchase price will vary depending on vehicle options selected.



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TERMS AND CONDITIONS

Goods Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.) <i>CHARLES GABUS FORD</i>		AGENCY NAME DAS Central Procurement and Fleet Enterprise	
BY (Authorized Signature) <i>[Signature]</i>	Date Signed <i>10-2-2020</i>	BY (Authorized Signature) <i>David Kunding</i>	Date Signed <i>10/2/2021</i>
Printed Name and Title of Person Signing <i>GREG GIOFFREDI - FLEET SALES MGR.</i>		Printed Name and Title of Person Signing David Kunding – Purchasing Agent III	
Address <i>4410 MERIE HAY RD. DES MOINES IA 50310</i>		Address Iowa Department of Administrative Services Hoover State Office Building, Level 3 1305 East Walnut Street Des Moines, IA 50319	

**Group D - SUBCOMPACT/COMPACT 2 DOOR SPECIALITY COUPES
SPECIALTY PERFORMANCE COUPES**

APPROVED MAKES: FORD MUSTANG GT, CHEVROLET CAMARO 1SS

Make:

FORD

Model Name:

MUSTANG

Exact Model Code:

GT

Trim Pkg. Common Name:

300A

Exact Trim Pkg. Code:

P8C

Engine Code:

99F

Transmission Code:

44U

DEALER NAME: CHARLES GABUS FORD

BASE VEHICLE SPECIFICATIONS			
Powerplant	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available	
Engine	V6 or V8; highest performance engine / drivetrain package available	Cylinders: 8	5 HP: 460 420
Transmission	Automatic	10 SPEED TRANSMISSION	
Doors & Windows			
Doors	Power locks with remote keyless entry.	STD	
Key Sets	2 key sets total (key with fob)	STD	
Rear Window	Defroster	STD	
Windows	Power, all four windows; standard solar tint	STD	
Wipers	Intermittent Wipers, front	STD	
Electrical			
Power Point	Located in Driver Area	STD	
Exterior			
Mirrors	Side view, power adjustable	STD	
Floor			
Floor Covering	Full floor carpet covering, OEM floor mats front and rear.	STD	
Interior			
Air Conditioning	With all required options	STD	
Bluetooth	Dealer installed when factory installed is not available.	STD	
Radio	Radio, electronic AM/FM/Stereo; satellite radio (telematics) or equivalent capability if available must provide	STD	Factory installed?
Seating	Front bucket seats; all cloth upholstery; minimum manual 4-way adjustable driver's seat	STD	
Steering	Tilt column with cruise control; telescoping, if standard option	STD	
Trim Package	Interior trim package w/insulating headliner, full door panels, dome lamp	STD	
Safety			
Air Bags	Standard	STD	
Brakes	Power 4 Wheel Anti-lock (ABS)	STD	
Daytime Running Lights	If available must provide	STD	
Backup Camera		STD	
Suspension			
Suspension Package	Performance Suspension package, if available must provide	N/A	
Tires & Wheels			
Spare	If available must provide	Available?: NO	Full NO Inflatior Kit Only? YES
Tires	All Season Radials	STD	
Wheels	Alloy wheels, if available must provide	Available? YES ALUMINUM ALLOY	
THIS IS A MULTIPLE AWARD ITEM		BASE VEHICLE PRICE CONFIGURED AS PER ABOVE: \$33,229.00	
		Delivery Cost to Department of Administrative Services, Des Moines \$0.00	
GROUP D 4.1		TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY: \$33,229.00	

MY 2021 Price
\$33,829.00

FINAL BID PRICE

ADDITIONAL OPTIONS			
Instructions: Bidder should enter the additional cost for the options listed below. If "Deduct Cost" is noted for an option, it is indicating the deletion of an option in the base vehicle specifications and Bidder should enter the amount deducted for the deletion of the option from the base vehicle.			
Engine	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available	Cost
Engine Block Heater		41H	\$100.00
Doors & Windows			
Key Sets, Additional	2 additional Key sets including fobs; 4 total key sets per vehicle	DEALER	\$250.00
Windows	Glass, privacy behind pillar B;		N/A
Electrical			
Power Point	120 Volt		N/A
Exterior			
Lights	Fog		STD
Mirrors	Heated, power adjustable		STD
Undercoating		DEALER	\$250.00
Interior			
Driver Seat	Power with adjustable lumbar support		STD
Floor Mats	All-weather rubber mats	12A	\$170.00
Floor Mats	Digital Fit Floor Mats	DEALER	\$300.00
Navigation System		91N 301A PACKAGE	\$4,995.00
Trim Package Upgrade #1	Upgraded comfort interior/exterior trim package.	301 A PACKAGE	\$4,100.00
Trim Package Upgrade #2	Upgraded comfort interior/exterior trim package.	400A PREMIUM PACKAGE	\$9,700.00
Upholstery	Treated to resist stains		STD

CHARLES GABUS FORD

ADDITIONAL OPTIONS (Cont.)			
Safety (Cont.)	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available	Cost
Adaptive Cruise Control	Adjusts vehicle speed to adapt to the speed of the vehicle in front.	SAFE SMART PACKAGE	\$1,100.00
Automatic Emergency Braking	Detects impending forward crash and assists in braking to prevent a crash	SAFE SMART PACKAGE	\$1,100.00
Blind Spot Detection	Alerts driver to a car in the blind spot		N/A
Forward Collision Warning	Detects an imminent crash	SAFE SMART PACKAGE	\$1,100.00
Lane Departure Warning	Warns driver when vehicle is moving out of the lane.	SAFE SMART PACKAGE	\$1,100.00
Park Assist	Assists driver by guiding the vehicle into a parking spot.		N/A
Rear Cross Traffic Alert	Detects vehicles approaching from the left or right of the vehicle when reverse is selected.		STD
Remote Start	Includes remote; Factory preferred but dealer installed acceptable	Dealer installed?	STD
Reverse Sensing System	Obstacle Detection System when reverse is selected		STD
OTHER			
Options not listed above	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded from this discount option.	Enter Percentage Discount MSRP:	1%
DELIVERY			
DELIVERY PRICE PER MILE:	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge	\$2.00
Delivery FOB	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	\$0.00