



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

17166

EFFECTIVE BEGIN DATE: 11-07-2016
EXPIRATION DATE: 11-06-2017
PAGE: 1 of 4

VENDOR:

GL DODGE CITY LLC
Stew Hansens Dodge City

12103 Hickman Rd
Des Moines, IA 50323

VENDOR CONTACT:

Harry Bougher
PHONE: 515-251-4234
EMAIL: harryb@stewhansens.com

ISSUER:

Nancy Wheelock
PHONE: 515-725-2268
EMAIL: Nancy.Wheelock@iowa.gov

EXT:

FOB: FOB Dest, Freight Prepaid

Contract For: 2017 Sedan Vehicles - Stew Hansen Dodge City

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement. Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation RFB1116005151.

Attachment 2: Contractor's Response to Competitive Solicitation RFB1116005151 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing)

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation document RFB1116005151.

Attachment 4: Special Terms

See Vehicle Specifications Terms and Conditions attachment. See Section 4.9 for information on purchases by political subdivisions in surrounding states.

Sales Contact Information
Harry Bougher
515-251-4234
harryb@stewhansens.com

RENEWAL OPTIONS

FROM 11-07-2017 **TO** 11-06-2018

AUTHORIZED DEPARTMENT

ALL
SUB Other Governmental Entities

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR	STATE OF IOWA
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.)	AGENCY NAME
BY (Authorized Signature) Date Signed	BY (Authorized Signature) Date Signed
Printed Name and Title of Person Signing	Printed Name and Title of Person Signing
Address	Address



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	07104	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Automobiles and Station Wagons (See 071-80 for SUV Types)
C 3.1 Full Size Sedans - DAS

Dodge Charger AWD per DAS specifications.

Make: Dodge
Model: Charger AWD
Exact Model: LDEM48
Trim: SE
Exact Trim: 28G
Engine: ERB
Transmission: DFL

Bid Price is: \$22,171.00 delivered to DAS Fleet Services in Des Moines, IA.

Price for vehicles not delivered to DAS is \$22,171.00 plus any additional cost per mile delivery charges.

The delivery cost is limited to a fee of \$1.25 per mile (one way) anywhere else in Iowa.

The price will vary depending on the options selected for each vehicle.

2	0.00000	EA	07104	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Automobiles and Station Wagons (See 071-80 for SUV Types)
F 6.1 Full Size Specialty Sedan - DAS

Dodge Charger with V8 engine per DAS specifications.

Make: Dodge
Model: Charger
Exact Model: LDDP48
Trim: RT
Exact Trim: 29N
Engine: EZH
Transmission: DFK

Bid Price is: \$26,429.00 delivered to DAS Fleet Services in Des Moines, IA.

Price for vehicles not delivered to DAS is \$26,429.00 plus any additional cost per mile delivery charges.

The delivery cost is limited to a fee of \$1.25 per mile (one way) anywhere else in Iowa.



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The price will vary depending on the options selected for each vehicle.



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TERMS AND CONDITIONS

Goods Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

Group C - Full-Size 4 Door FWD or AWD Sedan with Automatic Transmission

APPROVED MAKES: CHEVY IMPALA, FORD TAURUS, BUICK LACROSSE, DODGE CHARGER

DEALER NAME: STEW HANSEN DODGE CITY

BASE VEHICLE SPECIFICATIONS			
Engine	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available	
Engine	6 cylinder base engine; E85 FFV engine if available in 6 cylinder - include all required options and other pertinent information. <div>E85 FFV Engine? YES</div>	Cylinders: 6 Liters:3.6	HP: 292 Torque:260
Doors & Windows			
Doors	Power locks with remote keyess entry.	STANDARD	
Key Sets	2 key sets total (key with fob)	STANDARD	
Rear Window	Defroster	STANDARD	
Windows	Power, all four windows	STANDARD	
Wipers	Intermittent Wipers	STANDARD	
Electrical			
Power Point	Located in Driver Area	STANDARD	
Exterior			
Mirrors	Power adjustable	STANDARD	
Floor			
Floor Covering	Full floor carpet covering. OEM floor mats front and back.	STANDARD	
Interior			
Air Conditioning	With all required options	STANDARD	
Bluetooth	Dealer installed when factory installed is not available.	STANDARD	Factory installed? YES
Radio	Radio, Electronic AM/FM/Stereo; delete satellite radio if not needed for Bluetooth	STANDARD	
Steering	Tilt column with cruise control	STANDARD	
Trim Package	Interior trim package w/insulating headliner, full door panels, dome lamp. Cloth upholstery	STANDARD	
Safety			
Air Bags	Standard	STANDARD	
Brakes	Power 4 Wheel Disk, Anti-lock	STANDARD	
Daytime Running Lights		STANDARD	
Tires & Wheels			
Spare	If available must provide	Is spare tire available?: YES Full size?: NO	
BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:			\$22,087.00

NOT FINAL BID PRICE

ADDITIONAL OPTIONS				
Instructions: Bidder should enter the additional cost for the options listed below. If "Deduct Cost" is noted for an option, it is indicating the deletion of an option in the base vehicle specifications and Bidder should enter the amount deducted for the deletion of the option from the base vehicle.				
Engine	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available		Cost
Engine Block Heater		NHK		\$84.00
E85 Engine Upgrade	E85 Engine in lieu of base engine, if available; include all required options and other pertinent information.	Cylinders:	Liters: HP: Torque:	STANDARD
Doors & Windows				
Key Sets, Additional	2 additional Key sets including fobs; 4 total key sets per vehicle			\$182.00
Keys, Working	2 working keys without fobs			\$182.00
Windows	Glass, tinted; Factory preferred but dealer installed acceptable			\$195.00
Interior				
Bluetooth	DELETE	DEDUCT COST:		N/A
Driver Seat	Power with adjustable lumbar support	AF1		\$750.00
Rear Seat	"Flip and fold" flat rear seat			STANDARD
Upholstery	Treated to resist stains			STANDARD
Safety				
Rear View Camera		DEALER INSTALL		\$595.00
Reverse Sensing System	Factory preferred but dealer installed acceptable	AF1 Dealer installed? NO		\$755.00
OTHER				
Options not listed above	Discount percentage off MSRP for options \$1500 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded.	Enter Percentage Discount MSRP:		5%
DELIVERY				Cost
DELIVERY PRICE PER MILE:	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge		\$1.25
Delivery FOB	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	0	\$0.00
Delivery FOB	Delivery Cost to University of Northern Iowa, Cedar Falls, IA	Enter miles in whole number:	0	\$0.00
Delivery FOB	Delivery Cost to Department of Transportation, Ames, IA	Enter miles in whole number:	0	\$0.00

STEW HANSEN DODGE CITY

Group C 3.1 - DEPARTMENT OF ADMINISTRATIVE SERVICES - FWD or AWD		Mfg. Code / NA / STD	Option Price
Engine Block Heater	-	NHK	\$84.00
Keys, Working	2 working keys without fobs	-	\$182.00
Upholstery	Treated to resist stains	-	STANDARD
THIS IS A MULTIPLE AWARD ITEM		Estimated Quantity	1
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)			\$22,353.00

Final Bid Price

Make:	DODGE
Model Name:	CHARGER
Exact Model Code:	LDEM48
Trim Pkg. Common Name:	SE
Exact Trim Pkg. Code:	28G
Engine Code:	ERB
Transmission Code:	DFL

\$22,171.00

Revised Final Bid Price

APPROVED MAKES: BUICK LUCERNE, DODGE CHARGER R/T, TAURUS SE, CHEVROLET IMPALA

Make:	DODGE
Model Name:	CHARGER
Exact Model Code:	LDDP48
Trim Pkg. Common Name:	RT
Exact Trim Pkg. Code:	29N
Engine Code:	EZH
Transmission Code:	DFK

THIS IS A MULTIPLE AWARD ITEM

Instructions: Bidder should enter the additional cost for the options listed below. If "Deduct Cost" is noted for an option, it is indicating the deletion of an option in the base vehicle specifications and Bidder should enter the amount deducted for the deletion of the option from the base vehicle.

Engine					Minimum Requirements		Mfg. Codes / STD for standard / NA for not available		Cost
Engine Block Heater						NHK			\$95.00
Drivetrain									
All Wheel Drive		Upgrade, if available							NOT AVAILABLE
Doors & Windows									
Key Sets, Additional		2 additional Key sets including fobs; 4 total key sets per vehicle				DEALER			\$395.00
Keys, Working		2 working keys without fobs				DEALER			\$395.00
Windows		Glass, privacy behind pillar B				DEALER			\$195.00
Interior									
Driver Seat		Power with adjustable lumbar support							STANDARD
Navigation System						AMN			\$1,095.00
Steering Column		Tilt/Telescope Steering Column							STANDARD
Trim Package Upgrade #1		Upgraded comfort interior/exterior trim package.				AAY			\$2,495.00
Trim Package Upgrade #2		Upgraded comfort interior/exterior trim package.				AC9			\$5,995.00
Upholstery		Treated to resist stains							STANDARD
Safety									
Blind Spot Monitor						AJV			\$1,395.00
Park Assist						AJV			\$1,395.00
Rear View Camera						AJV			\$1,395.00
Remote Start		Factory preferred but dealer installed acceptable				Dealer installed?			STANDARD
Reverse Sensing System		Factory preferred but dealer installed acceptable				AJV Dealer installed? NO			\$1,395.00
OTHER									
Options not listed above		Discount percentage off MSRP for options \$1500 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded.				Enter Percentage Discount MSRP:			2%
DELIVERY									Cost
DELIVERY PRICE PER MILE:		Price per mile to deliver vehicle anywhere in State of Iowa				Per Mile Charge			\$1.25
Delivery FOB		Delivery Cost to Department of Administrative Services, in Des Moines, IA				Enter miles in whole number:		0	\$0.00