

DISCOUNT MATRIX BY MANUFACTURER

Manufacturer	Description of Products	Discount off LIST	Remarks
3M-CUNO	Water filtration solutions for foodservice applications	50%	
Aarco Products, Inc.	signage and accessories	40%	
ABC Procurement - (Allied Buying Corp)	smallwares	59%	
Accurex	Ventilation	CUSTOM	Custom quote required
AccuTemp Products, Inc.	cooking equipment	49%	
Admiralcraft Equipment	import Smallwares	50%	
Advance Tabco	Stainless products	57%	
Aerowerks	Foodservice conveyors	CUSTOM	Custom quote required
Alfa International	Food prep smallwares	40%	
Allied Metal Spinning	Bakery supplies	43%	
Alluserv	Healthcare meal service solutions	40%	
Alto-Shaam	Cooking equipment	35%	
Amana	Microwaves, Speed ovens	60%	
Americal Panel	Blast Chiller	51%	
American Metalcraft	Chafing Dishes	48%	
American Panel	Walk-ins	CUSTOM	Custom quote required
American Range	Cooking equipment	45%	
Amerikooler	Walk -ins	CUSTOM	Custom quote required
Anchor Hocking Foodservice Glass	tabletop products	46%	
Andersen Company	Floor Mat	35%	
Anets	Fryers	52%	
APEX Matting & Foodservice Products (Notrax)	Mats, Cutting Boards, Hot Water Hose	45%	
APW/ Wyott	cooking equipment	55%	
Araven Equipment LLC	Retail and Kitchen solutions	20%	
Arctic Air dba Broich Enterprises, Inc.	Walk-ins	CUSTOM	Custom quote required
Arctic Air dba Broich Enterprises, Inc.	Refrigerated products	43%	
Atlas Metal Industries	stainless products	47%	
Atosa	refrigerated products	25%	
AVTEC	Hood, Ventilation and Conveyors	CUSTOM	Custom quote required
Avtec - Unified Brands	Stock Items Hood and Accessories	55%	
Bakers Pride	cooking equipment	51%	
Bally Refrigerated Boxes	Walk-ins	CUSTOM	Custom quote required
Bar Maid Corporation	bar products	40%	
Bauscher Hepp, Inc	China	51%	
Baxter	bakery products	15%	
Beech Ovens - Jade Group	cooking equipment	42%	
Belleco	Conveyer Toasters	40%	
Berkel - Vulcan	cooking equipment	57%	
Berner International	Air Doors	45%	
Beverage Air	refrigerated products	65%	
BIA Cordon Bleu, Inc.	tabletop products	48%	
Bissell BigGreen Commercial	cleaning solutions	35%	
Bizerba	scales and slicing equipment	40%	
BK RESOURCES	stainless products and solutions	50%	
BKI	Combination ovens	27%	
BKI	cooking equipment	45%	
Blodgett	Cooking equipment / conventional & convection ovens	57%	
Blodgett - Combi ovens	Combination ovens	38%	
Bobrick Washroom Equipment		38%	
Bon Chef	Table Top	50%	
Brass Smith (BSI)	Custom breath guards	CUSTOM	Custom quote required

Browne Foodservice	smallwares	55%	
Bunn-O-Matic	coffee and beverage equipment	48%	
CADCO, Ltd.	Convection Ovens, Hot Plates, Warmers, Warming Shelves, Griddles, Panini Grills, Mobile Specialty Carts, Electric Chafers & Toasters	48%	
Caddy Corp	Stock Items Conveyors, Carts, Serving Counters	50%	
Caddy Corp	Hood Systems	CUSTOM	Custom quote required
California Umbrella	outdoor umbrellas	48%	
Cal-Mil	food dispensing and serving solutions	53%	
Cambro Manufacturing Company	food storage and shelving products	53%	
CaptiveAire	Ventilation	CUSTOM	Custom quote required
Cardinal International, Inc.	tabletop products	50%	
Carlisle Foodservice Products/ Dinex	ware washing and tray systems	45%	
Carlisle Foodservice Products/ FSP	smallwares and storage	55%	
Carter-Hoffman	Transport Carts	45%	
Centaur	shelving and value equipment	55%	
Champion	Warewash & Conveyors	41%	
Channel Manufacturing	stainless products and solutions	55%	
Chef Revival	Chef's Coats, Pants, Hats, Aprons,	45%	
Chef Specialties Company, Inc	Pepper Mills	37%	
Chef Works	Chef's Coats, Pants, Hats, Aprons,	30%	
Chicago Metallic	Cake, Pie and Bread pans	42%	
Choice Equipment Company	pan racks and shelving solutions	54%	
Churchill China	China	55%	
Cleveland Range - Welbilt	Cook Chill Only	48%	
Cleveland Range - Welbilt	cooking equipment	60%	
CMA Dishmachines, LLC	Warewash	50%	
Come Along	Crowd Control	45%	
Component Design NW (CDN)	Thermometers & Timers	35%	
Component Hardware	Faucets and parts	25%	
Continental Commercial Products	Floor Care, Janitorial and Food Service Cleaning Products	40%	
Continental Refrigerator	refrigerated products	60%	
Convotherm - Welbilt	cooking equipment	57%	
Cookshack	cooking equipment, smokers	15%	
Cooktek	cooking equipment	45%	
Cooper-Atkins Corp.	Thermometers & Timers	45%	
Cornelius	refrigerated products	50%	
Cres Cor	Mobile Cabinets	52%	
Crown Brands - Focus Foodservice LLC (includes Regal Ware, Johnson Rose and Update International)	smallwares	50%	
CROWN STEAM- MIDDLEBY	Cooking Equipment	60%	
Crown Verity	commercial bbq grills	10%	
CSL Foodservice & Hospitality	Traystands & Hotel carts	50%	
Curton Products	Curtron Strip Doors, Protecto Covers (Durable Rack Covers), Insul Covers (Insulated Rack Covers), Air Doors,	54%	

Delfield - Welbilt	refrigerated products	60%	
Dexter-Russell, Inc.	Cutlery	55%	
Disco Inc	Fryer Filter paper and Envelopes	50%	
Diversified Ceramics Corp.	China Mugs, Cookware, Salsa Dishes, Onion Soups, Rarebits, Souffles, etc.	51%	
Diversified Metal Products - Dispense Rite	Cup Dispensers-Stainless Steel, Cup Dispensing Cabinets, Lid, Condiment and Straw Organizers, Ice Cream Cone Dispensers	47%	
Dormont Manufacturing Co.	gas hoses and accessories	60%	
Doyon/ Nu-Vu	bakery equipment and supplies	45%	
Dudson USA, Inc	china	50%	
Duke Manufacturing	refrigerated and temp holding products	50%	
Eagle	Stainless products	66%	
Eastern Tabletop Mfg. Co	Buffet and smallwares products	51%	
Edlund LLC	smallwares and chef tools	50%	
Electrolux	cooking equipment	47%	
Elkay Foodservice	stainless foodservice products	40%	
Eloma Combi Ovens	cooking equipment	18%	
English Manufacturing	Sneeze guards, Flexguards, instaguards	45%	
Equipex	cooking equipment	42%	
Espresso Soci - Casadio	coffee and beverage equipment	25%	
Espresso Soci - Faema	coffee and beverage equipment	25%	
Everest	refrigeration equipment	60%	
Everpure	Water Filtration	50%	
Federal	refrigerated merchandisers	52%	
Fermod	Shelving, Dunnage, Keg Racks	50%	
Fetco	coffee and beverage equipment	35%	
Fisher Manufacturing	Faucets	52%	
Fletchers' Mill	Pepper Mills, Salt Mills, Rolling Pins, Silicone Tools, Kitchen Accessories and more	35%	
Florida Seating	Furniture	52%	
Fluke (Comark)	Thermometers	50%	
FMP & Allpoints	foodservice parts and solutions	40%	
Follett	Ice Storage and transport Ice & Water Dispensers Ice a& Beverage Dispensers Ice Machines	45%	
Food Warming Equipment	heating and holding equipment	53%	
Foodservice Seating Inc.	commercial seating products	50%	
Forbes Industries	banquet and housekeeping equipment	40%	
Franke	cooking and coffee equipment	20%	
Frieling USA, Inc.	Smallwares and Tabletop	45%	
Front of the House	Table Top	40%	
Frosty Factory	frozen beverage products	40%	
Frymaster/Dean - Welbilt	Fryers	57%	
G&A Commercial Seating Products	Furniture	52%	
G.E.T. Enterprises, Inc.	Melamine, Wood High Chairs, Traystands	60%	
Garland -Welbilt	cooking equipment	55%	
Gaylord Industries	Ventilation	CUSTOM	Custom quote required
Giles Foodservice Equipment	cooking equipment	40%	
Glastender	bar equipment	53%	
Globe	Slicers and Mixers	56%	

Grindmaster/ Cecilware	beverage solutions	45%	
Groen	Steam Equipment	54%	
Grosfillex	Commercial outdoor furnishings (chairs, tables, chaise lounges, and umbrellas)	55%	
Halton	Hoods, ventilation	CUSTOM	Custom quote required
Hamilton Beach Commercial	Bar Blenders, Food Blenders, Spindle Mixers, Glass Washers, Dishers, Irons, Juice Extractors, Coffee Makers/Brewers, Stand Mixers, Specialty Blenders	48%	
Hanson Heat Lamps	heat lamp products	35%	
Harold Import Company	import Smallwares	40%	
Hatco	warming and holding products	45%	
Heatcraft	Refrigeration	50%	
Hestan Commercial Corporation	high end stainless appliances	45%	
Hobart	Warewash	26%	
Hollowick, Inc.	Liquid Candle Lamps & Lamp Fuel, Butane Products, Chafing Fuel: including ABC ValuLine Chafing Fuel (ABC 24638), Wax Candles, Easy Floral Vases, Smart Candle Flame Free Lighting, Tiki Brand Outdoor Lighting	35%	
Homer Laughlin China Co	China All products including Kenilworth and Hall China.	50%	
Hoshizaki Ice	Ice machines	55%	
Hoshizaki Refrigeration	Reach Ins	60%	
Howard-McCray	Refrigerated solutions	50%	
Hubbell	Booster heaters	45%	
Ice-O-Matic	Ice Machines	55%	
IMC Teddy	Stainless products	50%	
Imperial Brown	Custom Walk In's	CUSTOM	Custom quote required
Imperial Range	cooking equipment	60%	
Innova Products	smallwares	40%	
Insinger Machine Co	Dishwashers, Pot Washers, Tray Washers, Vegetable Peelers, Aqua-Scrubbers, Disposers, Conveyors & Tray Accumulators (Parts, H.G.W. Young Potato cutters excluded)	25%	
Insinkerator	Food Waste Disposers, Hot Water Dispensers, Pulper Systems	40%	
Intermetro Industries	Mobile Pan Racks, Full line Shelving,except Wire, Heated Carts, etc.	50%	
Intermetro Industries	Wire shelving Only	65%	
International Tableware	tableware	60%	
Irinox	Blast Chillers Shock Freezers	20%	
iSi North America, Inc.	Whip Cream Dispensers	50%	
Iwatani	Butane Stoves and Torches	45%	
Jaccard Corporation	smallwares	40%	
Jackson	Warewash	48%	
Jade Range - Jade Group	cooking equipment	42%	
JMC Furniture	Furniture	35%	
John Boos & Company	Hard Maple & S/S Work Tables, Stands, Cabinets, Butcher Blocks, Hard Maple & Plastic Cutting Boards, Contract Furniture, Institutional Stainless Tables and Sinks, Prochef Cooktops	58%	
JRC Ritz Foodservice/ Arden Companies	Oven Mitts, Pot Holders, Pan Grabber, Silicone, Teflon and Pyrex Mitts, Towels, Dishcloths, Chef's Coats, Pants, Hats, Aprons, Pizza Delivery Pouches, Cheesecloth, Butchers String, etc.	52%	
Kairak	Refrigerated Counters	45%	
Kelmax	Shelving, Dunnage, Keg Racks	5000%	
Kintera (ProCore) - TriMark Exclusive	Refrigerated & Cooking Equipment, Ice Machine	LIST	
Kitchen Brains(FAST)	FAST Timers and Modularm Products	41%	
KitchenAid Commercial	small appliances	41%	
Koala Kare Products	infant care products	50%	
Kolpak	Stock Items Kold lockers	50%	
Kolpak	Custom Walk In's	CUSTOM	Custom quote required

Krowne Metal	stainless	50%	
Lakeside Manufacturing	Banquet Transport Equipment, Bars Portable Liquor, Carts (Enclosed, Plastic, Stainless Utility, Queen Mary, Bussing & Storage, Ergonomic, Tray Delivery, Foodservice, Serving), Waste/Silver Boxes, Dish Dollies, Dish Handling Equipment, Equipment Stands, Racks Pan/Tray, Holding Cabinets, Heated Humidified, Ice Carts, Work Tables, Dispensers Self-leveling Tray/Plate/Pellet.	55%	
Lang Manufacturing	cooking equipment	60%	
Lenox Commercial Division	Dinnerware	50%	
Libbey, Inc	Glassware	55%	
Lincoln - Welbilt	Conveyor Ovens and toasters	53%	
Low Temp Industries (LTI)	Serving lines, cabinets, carts	CUSTOM	Custom quote required
Lodge Manufacturing Company	Cast Iron Cookware and Enamel on Cast Iron Cookware.	40%	
Magikitch'n	cooking equipment	57%	
Manitowoc Ice - Welbilt	Ice Machines	57%	
Mars Air Door	Accessories and parts	20%	
Market Forge	Cooking Equipment, steamers	50%	
MARSAL OVEN	Cooking Equipment	45%	
MasonWays indestructuctible Plastics, LLC	Dunnage racks and storage solutions	6%	
Master-Bilt	Stock items reach in refrigerators & freezers	55%	
Master-Bilt	Custom Walk In's	CUSTOM	Custom quote required
Matfer Bourgeat, Inc	Stovetop Cooking Equipment, Utensils.	41%	
Meiko	Ware Washing Solutions	35%	
Mercer	Cutlery	55%	
Merco	Heated Holding Bins	42%	
Merrychef - Welbilt	Speed Cooking Technology	50%	
Micro-Matic	Draft Beer Systems	50%	
MIDDLEBY MARSHALL	Food Preparation and Cooking Equipment	20%	
Mity-Lite Inc.	Furniture	40%	
Mod-U-Serve	Serving lines, cabinets, carts	30%	
Moffat	Bakery Equipment	47%	
Montague Company	cooking equipment	45%	
Moyer Diebel	Warewash	30%	
MTS Seating	Furniture	50%	
Multiplex	Ice Machine, Refrigeration, dispensers	35%	
Multiplex	Soda & Ice Beverage Dispenser & Parts	40%	
MVP Group	Equipment	41%	
Myco Tableware	Tableware	48%	
National Public Seating	Furniture	45%	
Natura Water	Water dispensing solution	35%	
Nemco Food Equipment	Food Prep, Food Warmers, Countertop Cooking Equipment, Countertop Merchandising Equipment, Food Waste Disposers, Hot Dog Equipment, Parts	54%	
New Age Industrial Corp.	Stainless soltuons	54%	
Nexstep Commercial (O'Cedar Commercial)	wet mops, mop sticks, mop buckets and wringers, janitor carts, trash can dollies, waste receptacles, dust mops, floor sweeps, angle brooms, corn brooms, microfiber products, squeegees,	48%	
Nor-Lake, Inc	Custom Walk In's	CUSTOM	Custom quote required
Nor-Lake, Inc	Stock Items Kold lockers	50%	
Notrax	Floor matts	25%	
Olde Thompson	Salt Mills, Pepper Mills and Spice Racks	45%	
Oneida Global Foodservice	Tabletop items	50%	
Original Wood Seating	Furniture	55%	
Ovention	High Sppeed Cooking	18%	
Panasonic	Microwaves	57%	

Perlick	Beer & Wine Solutions	52%	
Piper Products	Premium Kitechen Soltions	46%	
Pitco	Fryers	57%	
Polar King	Custom Walk In's	CUSTOM	Custom quote required
PowerSoak - Unified Brands	Ware Washing Solutions	22%	
Premiere Collection - TriMark Exclusive	Tabletop, Glassware, accessories, and silverware	LIST	
Prince Castle	Counter top Equipment	45%	
RAK Porcelain USA	China	57%	
Rancilo	Espresson, coffee machine	15%	
Randell	Refrigerated equipment solutions	57%	
Rational	Combi Ovens	38%	
RDT	Custom refrigeration systems	CUSTOM	Custom quote required
Risch, Inc.	Menu Covers, Table Tents, Check Holders	40%	
Robot Coupe, USA, Inc.	Commercial Food Processing and Vegetable Processing Machines & Accessories, Power Mixers, Blixers	25%	
Rosenthal Sambonet	Paderno Products, Sambonet Flatware, Rosenthal, Arthur Krupp Porcelain, Arthur Krupp Metalware, All Clad	51%	
Rosseto	Counter top Dsiplays	46%	
Royal Industries	Smallwares	35%	
RPI Industries, Inc. (Regal-Pinnacle)	interior and millwork solutions	50%	
Rubbermaid Commercial Products, LLC	Smallwares	46%	
Salvajor	Disposers & Waste Systems	50%	
Sammic	Dishwashers and kitchen accessories	28%	
San Jamar	Smallwares	45%	
Saniserv	Frozen Drink and Ice Cream Machines	47%	
Schaerer	Espresson, coffee machine	15%	
Scotsman	Ice Machines	60%	
SecoSelect	Smallwares and plastics	40%	
Select Stainless	Custom Fabrication	CUSTOM	Custom quote required
Service Ideas	Insulated Servers, Insulated Platters, Airpots, other tabletop items and Buffet Beverage Service	50%	
Silver King	refrigerated equipment	48%	
Sitram (BB Inc.)	stainless cookware	40%	
Snap Drape International	Table and Stage Skirting, Valances, Lace, Imprinted Skirting, Throw Covers and Toppers, Urban Natural Table Caps, MarketPlace Linens, and CityScape Placemats.	25%	
Somat Group (Red Goat and Master Disposer)	Disposers & Waste Systems	20%	
Southbend	cooking equipment	60%	
Spaceman USA	Frozen Drink and Ice Cream Machines	52%	
Spill-Stop Mfg, LLC	Bar accessories, Pourers	41%	
Spring USA Corporation	Buffet equipment and accessories	50%	
Star Manufacturing	cooking equipment	60%	
Steelite International USA, Inc	China	56%	
Stero	Warewash	25%	
Stoelting	Frozen Drink and Ice Cream Machines	40%	
Structural Concepts	Display Refrigeration	56%	
Syracuse China Co	china	42%	
T&S Brass & Bronze Works, Inc.	faucets and fittings. Gas Hoses (Safe-T-Link). Equip faucets	48%	
Tablecraft Products Company	Ashtrays, Bar Supplies, Condiment Dispensers, Tote Boxes, Squeeze Dispensers, Film & Foil Dispensers, Cleaning Sup. Glassware, S & P, Cheese Shakers, Kitchen Supplies, Coffee Supplies, Buffet Trays, Tray Stands, Flowers/Vases, Kitchen Gadgets & Accessories, Menu Covers, High Chairs, Porcelain, Stainless Steel & Recycled Green Glass Buffet Display, Plastic, Stainless Steel, Chrome & Wrought Iron Baskets, Plastic & Stainless Steel Beverage Dispensers and Professional Bakeware Products.	45%	

Tarrison LTD	Storage & Handling, Stainless Steel, Servery, Induction Cooking Systems, Refrigeration and Outdoor Cooking Equipment	40%	
Taylor Precision Products	Thermometers, Timers, Digital Thermometers, Mechanical Scales, Digital Scales, Houdini Wine Accessories	55%	
ThermalRite	Walk-ins	CUSTOM	Custom quote required
Thermohauser of America, Inc	catering accessories	35%	
Thermo-Kool	Walk-ins	CUSTOM	Custom quote required
Thunder Group	Small equipment	65%	
Titan Stainless	S/S Custom Fab.	CUSTOM	Custom quote required
Titan Stainless	Stock	40%	
Toastmaster	small appliances	60%	
Traulsen Dealers Choice	refrigerated equipment	65%	
Traulsen Spec Line	refrigerated equipment	52%	
TriMark	Smallwares, kitchen supplies	LIST	
True Foodservice	refrigerated equipment	65%	
Turbo Air	Refrigerated Reach ins, S/S Sinks and Tables	64%	
TurboChef Technologies, Inc.	Speed Cooking Technology	30%	
Turgla	China	45%	
Tuxton	China	60%	
Ultrafryer	Frying equipment	40%	
Univex Corporation	Mixers, Power Base Patty Presses, Meat Slicers, Peelers. Spare Parts, Mixer Accessories, and attachments excluded.	45%	
UNOX INC	Food Preparation and Cooking Equipment ☐	20%	
Update International	import Smallwares	45%	
US Range	Cooking equipment	55%	
Varimixer	Food prep equipment	25%	
Vertex China	China	55%	
Victorinox Swiss Army, Inc.	Cutlery, Cut Resistant Gloves, Knife Sharpeners, Knife Holders, Spatulas, Turners, Bamix	35%	
Victory	Refrigeration	70%	
Villeroy & Boch	tableware	15%	
Vitamix	Blenders, Drink Machines, Frozen Dessert Mixers, Blender Container Rinser	54%	
Vollrath Company, LLC	smallwares	50%	
Vollrath Company, LLC	equipment	55%	
Vulcan	cooking equipment	60%	
Wabash Valley Manufacturing	Outdoor Furniture	30%	
Walco Stainless	Cutlery and tableware	57%	
Waring Commerical Products	Cooking equipment	56%	
Wells	Cooking equipment	55%	
Winco	kitchen equipment and smallwares	60%	
Win-Holt Equipment Group	Custom Fabrication Racks, Cabinets, Dollies, Shelving, Plastics, Proofers, Trays, Material Handling, Tables, Sinks, and Engineered Products.	51%	
Winston	Cooking and holding equipment	50%	
Wolf Range - Vulcan	Cooking equipment	60%	
World Dryer Corporation	Hand dryers and related products	10%	
World Tableware Inc.	Tableware	55%	
Wusthof Trident	Cutlery	10%	
Zwilling J.A. Henckels	Cutlery	50%	