



STATE OF IOWA  
MASTER AGREEMENT  
Contract Declaration and Execution

MA 005

22225D

EFFECTIVE BEGIN DATE: 02-25-2026  
EXPIRATION DATE: 02-24-2027  
PAGE: 1 of 3

**VENDOR:**

Meridian Rapid Defense Group LLC

VS000009583

177 E Colorado Blvd Ste 200  
Pasadena, CA 91105-1955

**VENDOR CONTACT:**

Mike Juhala

**PHONE:** 5036888565

**EMAIL:** mjuhala@meridian-barrier.com

**FOB:** FOB Dest, Freight Prepaid

**ISSUER:**

Paul Manges

**EXT: PHONE:** 515-330-7325

**EMAIL:** paul.manges@iowa.gov

**Contract For:** Rapid Deployable Portable Vehicle Barrier Solution

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Services - Central Procurement.

Attachment 1: Competitive Solicitation RFB1922005001

Attachment 2: Contractor's Response to Solicitation Criteria RFB1922005001 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing)

Attachment 3: Bid Tabulation to competitive solicitation RFB1922005001.

For ordering:

Sales Contact: Mike Juhala  
Email: mjuhala@meridian-barrier.com  
Cell phone: 503-804-7140

www.meridian-barrier.com

For billing: Alan Walter, CFO 818-641-9802  
awalter@meridian-barrier.com

Vendor shall pay Iowa Department of Administrative Services a quarterly 1.00% administrative fee for all sales made against this contract.

**RENEWAL OPTIONS**

**FROM** 02-25-2027 **TO** 02-24-2028

**AUTHORIZED DEPARTMENT**

ALL

SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	550	\$ 115,795.180000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**MARKERS, PLAQUES AND TRAFFIC CONTROL DEVICES**  
**Portable Vehicle Barrier Kit**

Archer Trailer Kit 1000 includes: Eight (8) Archer 1200 Barriers, One (1) Meridian 8 Barrier Drop Deck Trailer, One (1) Archer Manual Hauler, Two (2) Archer Field Tow Bar, Seven (7) Archer Arrestor Cabels (4ft.), Seven (7) 3 Channel ADA Cable Protector, One (1) Wayfinding Package, One (1) Rapid Gate Kit

2	0.00000	EA	550	\$ 1,442.680000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**MARKERS, PLAQUES AND TRAFFIC CONTROL DEVICES**  
**Portable Vehicle Barriers - Training**

Certified training occurs upon delivery or at customers convenience prior to deployment

3	0.00000	EA	550	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**MARKERS, PLAQUES AND TRAFFIC CONTROL DEVICES**  
**Portable Vehicle Barriers Catalog**

All other equipment, supplies, parts and available training to be provided at discounted cost as shown per attached catalog

4	0.00000	EA	550	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**MARKERS, PLAQUES AND TRAFFIC CONTROL DEVICES**  
**Portable Vehicle Barrier Freight**



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**TERMS AND CONDITIONS**



**Federal Terms 23 Aug 21**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. Federal Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/Terms%20and%20Conditions%20for%20Federal%20Compliance.pdf>

**Goods Effective 1 May 16**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

**THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN “EFFECTIVE BEGIN DATE” IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.**

CONTRACTOR	STATE OF IOWA
<b>CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.)</b>	<b>AGENCY NAME</b>
<b>BY (Authorized Signature)</b> <b>Date Signed</b>  <small>Michael Juhala (Jan 8, 2026 08:58:43 PST)</small>	<b>BY (Authorized Signature)</b> <b>Date Signed</b>  <small>Paul Manges 1.8.26 (Jan 8, 2026 11:00:18 CST)</small>
<b>Printed Name and Title of Person Signing</b>	<b>Printed Name and Title of Person Signing</b>
	Paul Manges, Statewide Procurement Officer
<b>Address</b>	<b>Address</b>
	1305 E. Walnut St., Des Moines, IA 50319