



Proposal Evaluation
Facility MRO, Industrial, and Building-Related Supplies and Equipment RFP #091422

Possible Points		1Source Holdings, LLC	ABCO Industries, Incorporated	ATEK Distribution, LLC	Best Plumbing Specialties, Inc.	CONTINENTAL HARDWARE, INC.	Fastenal Company	Global Equipment Company, Inc.	HBM Group, Inc.	Hi-Line Electric Co., Inc.	Hilti, Inc.
Conformance to RFP Requirements	50	42	33	38	39	33	44	43	31	42	42
Pricing	400	321	320	314	295	259	321	309	291	313	306
Financial Viability and Marketplace Success	75	52	46	49	57	49	64	65	36	57	64
Ability to Sell and Deliver Service	100	69	66	62	72	61	87	79	64	75	81
Marketing Plan	50	41	36	35	40	26	44	41	29	41	40
Value Added Attributes	75	62	51	50	56	47	66	58	50	64	62
Warranty	50	40	38	39	37	32	43	41	10	42	45
Depth and Breadth of Offered Equipment, Products, or Services	200	164	123	148	151	149	183	174	109	165	145
Total Points	1,000	791	713	735	747	656	852	810	620	799	785
Rank Order		11	17	16	15	18	3	9	19	10	12

Possible Points		Kohler Co.	Lawson Products, Inc.	Motion Industries, Inc.	Sid Tool Co.	Sloan Security Group, Inc.	supplyFORCE	W.W. Grainger	WESCO Distribution, Inc.	White Cap, LP	Winzer Corporation
Conformance to RFP Requirements	50	40	43	45	40		35	44	44	43	42
Pricing	400	283	305	339	311		308	333	313	326	339
Financial Viability and Marketplace Success	75	59	60	67	71		51	68	68	63	58
Ability to Sell and Deliver Service	100	86	84	86	86		76	88	86	80	81
Marketing Plan	50	41	44	44	43		35	45	44	45	41
Value Added Attributes	75	63	63	63	64		57	67	66	66	61
Warranty	50	43	42	42	39		40	43	41	41	41
Depth and Breadth of Offered Equipment, Products, or Services	200	136	173	181	180		169	183	171	173	149
Total Points	1,000	751	814	867	834		771	871	833	837	812
Rank Order		14	7	2	5		13	1	6	4	8

DocuSigned by:
Kim Austin
6830543C58384D1...

Kim Austin, MBA, CPPB, Procurement Lead Analyst

DocuSigned by:
Carol Jackson
6EE63AEDEDF46E...

Carol Jackson, Procurement Analyst

DocuSigned by:
Beverly Hoernberg
36394C13F1E94C7...

Beverly Hoernberg, Procurement Analyst

DocuSigned by:
Tom Sharbonno
D12CB69FE9148E...

Tom Sharbonno, Procurement Analyst