



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

27017

EFFECTIVE BEGIN DATE: 07-28-2026
EXPIRATION DATE: 07-27-2027
PAGE: 1 of 5

VENDOR:

Pacific Quest International LLC
Firstwatch
00003237984
C/O Golden Bank
10562 S De Anza Blvd
Cupertino, CA 95014-4450

VENDOR CONTACT:

Darren Kuhn
PHONE: 9206064578
EMAIL: darren@firstwatchgear.com

ISSUER:

Lara Hicok
PHONE: (515) 745-2526
EMAIL: lara.hicok@das.iowa.gov

EXT:

FOB: FOB Dest, Freight Prepaid

Contract For:

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Services - Central Procurement.

Attachment 1: Competitive Solicitation 005-RFB-2832-2026.

Attachment 2: Contractor's Response to Solicitation Criteria 005-RFB-2832-2026 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing).

Attachment 3: Bid Tabulation to competitive solicitation 005-RFB-2832-2026.

Attachment: AT-A-GLANCE - How to Use MA #27017.

See attached AT-A-GLANCE document for ordering instructions.

Quarterly Sales Reports shall be submitted via online portal.

1% Administrative Fee to be sent to DAS Central Services COO, Hoover Building, 3rd Floor, 1305 E Walnut Street, Des Moines, Iowa 50321.

Payment Terms: NET60.

Delivery Terms: FOB Destination, Freight Prepaid.

Delivery Dates: 14-21 days after receipt of order.

No order minimums.

RENEWAL OPTIONS

FROM 07-28-2027 **TO** 07-27-2028

FROM 07-28-2028 **TO** 07-27-2029

FROM 07-28-2029 **TO** 07-27-2030

FROM 07-28-2030 **TO** 07-27-2031

FROM 07-28-2031 **TO** 07-27-2032

AUTHORIZED DEPARTMENT

ALL

SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	34590	\$ 197.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Inflatable Personal Floating Device (PFD)

Inflatable Personal Floating Device (PFD) - Item #FW-40ProA/M-(+ color code). (i.e. #FW-40ProA/M-BK).

Minimum USCG Type II rated.
Rated for Minimum 40# buoyancy.
Designed to be worn over law enforcement body armor.
Includes Automatic Inflator.
Includes MOLLE attachment points, microphone loops, accessory-type pocket, front badge/ID pocket and rear ID pocket with Velcro panels.
Includes Velcro back patch for ID.
Body-camera compatible.
Colors: Black (BK), Green (GN) or Hi-Vis Yellow (HV).
Sizes: Universal sizing.

2	0.00000	EA	34590	\$ 248.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

High-Buoyancy Inherently-Buoyant PFD

High-Buoyancy Inherently-Buoyant Personal Flotation Device (PFD) - Item # HBV-100Tac - High Buoyancy Vest.

Minimum USCG approved.
Designed to be worn over law enforcement body armor, with duty belt and to support minimum 20# of additional law enforcement gear.
Includes MOLLE attachment points, microphone loops, accessory-type pocket, front badge/ID pocket and rear ID pocket with Velcro panels.
Body-camera compatible.
Color: Black.

3	0.00000	EA	34590	\$ 166.500000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Kayak-Style Inherently-Buoyant PFD

Kayak-Style Inherently-Buoyant Personal Flotation Device (PFD) - Item # AV-1000 Marine Duty Vest.

Minimum USCG approved.
Designed to be worn by law enforcement officers who may be swimming or immersed in water (paddling operations).



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Includes MOLLE attachment points, microphone loops, accessory-type pocket, front badge/ID pocket and rear ID pocket with Velcro panels. Body-camera compatible. Colors: Black or Green. Sizes: M-2XL.

4	0.00000	EA	34590	\$ 290.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Float Coat/Bomber Jacket PFD

Float Coat/Bomber Jacket Personal Flotation Device (PFD) - Item # AB-1121 Snowmobile/Marine Patrol Jacket.

Minimum USCG approved for law enforcement in the following settings: Marine Patrol, Snowmobile Patrol, ATV settings on frozen lakes or on ice.

Includes MOLLE attachment points, microphone loops, accessory-type pocket, front badge/ID pocket and rear ID pocket with Velcro panels. Body-camera compatible. Colors: Black or Green. Sizes: M-2XL.

5	0.00000	EA	34590	\$ 290.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Flotation Bibs

Flotation Bibs - Item # AP-1120 Snowmobile/Marine Flotation Bibs.

Designed for use by law enforcement officers in the following settings: Marine Patrol, Snowmobile Patrol and ATV settings. Colors: Black or Green. Sizes: M-2XL.

6	0.00000	EA	34590	\$ 692.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Ice-Rescue Suits

Ice-Rescue Suits - Item # RS-1002 Universal Ice Rescue Suit.

Nylon Construction designed for cold water and immersion settings. Colors: Bright Yellow or Bright Orange. Sizes: M-2XL.



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7	0.00000	EA	12096	\$ 70.500000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Water Safety Equipment and Supplies (Not Otherwise Classifie
Emergency Throw-Bags

Emergency Throw-Bags - Item # RTB-75.

Polypropylene Rope Min50'-Max 75', in Bag.
Bag constructed of quick-drying mesh.
Colors: Bright Yellow or Bright Orange.

8	0.00000	EA	34590	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

First Watch Gear Catalog

40% discount on list price of all items in First Watch Gear Catalog
not detailed above.

www.firstwatchgear.com



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TERMS AND CONDITIONS

Goods Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc. Pacific Quest International LLC, First Watch		AGENCY NAME State of Iowa, DAS Central Procurement	
BY (Authorized Signature) <u>Darren D. Kuhn</u> Darren D. Kuhn (Jul 27, 2026 16:38:28 CDT)	Date Signed 07/27/2026	BY (Authorized Signature) <u>Lara Hicok</u> Lara Hicok (Jul 28, 2026 07:28:32 CDT)	Date Signed 07/28/2026
Printed Name and Title of Person Signing Darren Kuhn		Printed Name and Title of Person Signing Lara Hicok, Procurement Specialist	
Address 586 Carlisle Way, Sunnyvale, CA 94087		Address 1305 E. Walnut St, Des Moines, IA 50319	

MA 27017 - for signature

Final Audit Report

2026-07-28

Created:	2026-07-22
By:	Lara Hicok (lara.hicok@das.iowa.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAhpFXDeAiHpy9l8ixwBiacgJ3uidJTfb0

"MA 27017 - for signature" History

-  Document created by Lara Hicok (lara.hicok@das.iowa.gov)
2026-07-22 - 1:40:22 PM GMT- IP address: 165.206.169.150
-  Document emailed to darren@firstwatchgear.com for signature
2026-07-22 - 1:43:36 PM GMT
-  Email viewed by darren@firstwatchgear.com
2026-07-27 - 9:33:54 PM GMT- IP address: 64.246.249.74
-  Signer darren@firstwatchgear.com entered name at signing as Darren D. Kuhn
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-  Document e-signed by Darren D. Kuhn (darren@firstwatchgear.com)
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-  Document e-signed by Lara Hicok (lara.hicok@das.iowa.gov)
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