



**STATE OF IOWA**  
**MASTER AGREEMENT**  
Contract Declaration and Execution

**MA 005**

**26076**

**EFFECTIVE BEGIN DATE:** 11-01-2025  
**EXPIRATION DATE:** 10-31-2026  
**PAGE:** 1 of 4

**VENDOR:**

**JOAN LOCKE INTERPRETING**

**00003211104**

**5940 Shiloh Ln**

**Cedar Rapids, IA 52411-7945**

**VENDOR CONTACT:**

Joan Locke

**PHONE:** 612-702-5476

**EMAIL:** joanlocke.interpreting@gmail.com

**FOB:** FOB Dest, Freight Prepaid

**ISSUER:**

Carlos Fuentes

**PHONE:** 515-240-2698

**EMAIL:** carlos.fuentes1@iowa.gov

**Contract For:** ASL Interpreting Services

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement. Attachments are on file with the Department of Administrative Services - Central Procurement.

Attachment 1: Competitive Solicitation 005-RFB-1966-2026

Attachment 2: Contractor's Response to Competitive Solicitation 005-RFB-1966-2026 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing)

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation document 005-RFB-1966-2026.

See Territory Map attached to determine correct pricing listed on the Master Agreement.

Sales Contact:

Joan Locke

612-702-5467

joanlocke.interpreting@gmail.com

Without affecting the approved Goods or Service prices or discounts specified in the Contract, the State of Iowa shall receive one percent (1.00%) administrative fee on all sales made within the State of Iowa against this agreement. The administration fee due to the State of Iowa shall be paid quarterly by the Contractor directly to the State of Iowa, made payable to the Iowa Department of Administrative Services.

**RENEWAL OPTIONS**

|             |            |           |            |
|-------------|------------|-----------|------------|
| <b>FROM</b> | 11-01-2026 | <b>TO</b> | 10-31-2027 |
| <b>FROM</b> | 11-01-2027 | <b>TO</b> | 10-31-2028 |
| <b>FROM</b> | 11-01-2028 | <b>TO</b> | 10-31-2029 |
| <b>FROM</b> | 11-01-2029 | <b>TO</b> | 10-31-2030 |
| <b>FROM</b> | 11-01-2030 | <b>TO</b> | 10-31-2031 |

**AUTHORIZED DEPARTMENT**

ALL

SUB Other Governmental Entities



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| LINE NO. | QUANTITY / SERVICE DATES | UNIT | COMMODITY / DESCRIPTION | UNIT COST / PRICE OF SERVICE |
|----------|--------------------------|------|-------------------------|------------------------------|
|----------|--------------------------|------|-------------------------|------------------------------|

|   |         |      |       |              |
|---|---------|------|-------|--------------|
| 1 | 0.00000 | HOUR | 96167 | \$ 70.000000 |
|   |         |      |       | \$ 0.000000  |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Sign Language Services for the Hearing Impaired**  
**ASL On-Site Interpreting**

On-Site ASL Interpreting(Territory 1 & 2)

Two hour minimum billed in 15-minute increments thereafter.

For work conducted as part of this RFB, our Cancellation Policy is that no charges will be incurred by the client for work canceled prior to 24 hours before the date/time of the requested work. For work canceled less than 24 hours before the date/time of the requested work, the client will be charged for the entire length of time the work was originally scheduled for. Note, as indicated in our RFB response, the client will be charged a minimum rate of 2-hours for in-person work and 1-hour for VRI work even if the work is scheduled to last less than 2-hours or 1-hour respectively. Work in excess of the minimum times will be invoiced in 15-minute increments thereafter.

|   |         |      |       |               |
|---|---------|------|-------|---------------|
| 2 | 0.00000 | HOUR | 96167 | \$ 150.000000 |
|   |         |      |       | \$ 0.000000   |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Sign Language Services for the Hearing Impaired**  
**ASL On-Site Interpreting**

On-Site ASL Interpreting(Territory 3 & 4)

Two hour minimum billed in 15-minute increments thereafter.

For work conducted as part of this RFB, our Cancellation Policy is that no charges will be incurred by the client for work canceled prior to 24 hours before the date/time of the requested work. For work canceled less than 24 hours before the date/time of the requested work, the client will be charged for the entire length of time the work was originally scheduled for. Note, as indicated in our RFB response, the client will be charged a minimum rate of 2-hours for in-person work and 1-hour for VRI work even if the work is scheduled to last less than 2-hours or 1-hour respectively. Work in excess of the minimum times will be invoiced in 15-minute increments thereafter.

|   |         |     |       |             |
|---|---------|-----|-------|-------------|
| 3 | 0.00000 | MIN | 96167 | \$ 1.250000 |
|   |         |     |       | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Sign Language Services for the Hearing Impaired**  
**ASL Video Remote Interpreting (VRI)**



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| LINE NO. | QUANTITY / SERVICE DATES | UNIT | COMMODITY / DESCRIPTION | UNIT COST / PRICE OF SERVICE |
|----------|--------------------------|------|-------------------------|------------------------------|
|----------|--------------------------|------|-------------------------|------------------------------|

ASL Video Remote Interpreting (VRI) (All Territories)

One hour minimum billed in 15-minute increments thereafter.

For work conducted as part of this RFB, our Cancellation Policy is that no charges will be incurred by the client for work canceled prior to 24 hours before the date/time of the requested work. For work canceled less than 24 hours before the date/time of the requested work, the client will be charged for the entire length of time the work was originally scheduled for. Note, as indicated in our RFB response, the client will be charged a minimum rate of 2-hours for in-person work and 1-hour for VRI work even if the work is scheduled to last less than 2-hours or 1-hour respectively. Work in excess of the minimum times will be invoiced in 15-minute increments thereafter.

|   |         |      |         |             |
|---|---------|------|---------|-------------|
| 4 | 0.00000 | MILE | 9628845 | \$ 0.700000 |
|   |         |      |         | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRAVEL, LOCAL AND NON-LOCAL (SCHEDULED AND UNSCHEDULED)  
TRAVEL, LOCAL AND NON-LOCAL (SCHEDULED AND UNSCHEDULED)

"Portal to Portal" Mileage reimbursement at State of Iowa reimbursement rate.

"Portal to Portal" is defined as from office (company address) to the place of work and back to the office. Note, in our case, the company address and place of residence are the same.



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**TERMS AND CONDITIONS**

**Referenced Terms**

The parties agree to comply with the terms and conditions pursuant to the bid process which are by this reference made a part of the Agreement.

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

| CONTRACTOR                                                                                                                     | STATE OF IOWA                                                                                                                                |
|--------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------|
| CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.)                                       | AGENCY NAME                                                                                                                                  |
| BY (Authorized Signature)      Date Signed<br><u>Joan K. Locke</u><br><small>Joan K. Locke (Oct 29, 2025 09:35:32 CDT)</small> | BY (Authorized Signature)      Date Signed<br><u>Paul Manges 10.29.25</u><br><small>Paul Manges 10.29.25 (Oct 29, 2025 09:51:23 CDT)</small> |
| Printed Name and Title of Person Signing                                                                                       | Printed Name and Title of Person Signing<br>Paul Manges, Procurement Specialist III                                                          |
| Address                                                                                                                        | Address<br>1305 E. Walnut St., Des Moines, IA 50319                                                                                          |