



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

26372

EFFECTIVE BEGIN DATE: 07-01-2026
EXPIRATION DATE: 06-30-2027
PAGE: 1 of 6

VENDOR:

Communication Innovators

00002119160

PO Box 57037

Pleasant Hill, IA 50317

VENDOR CONTACT:

Chris Barr

PHONE: 515-710-9220

EMAIL: cbarr@gotoci.com

ISSUER:

Michael Bradbury

EXT: **PHONE:** 515-330-8702

EMAIL: michael.bradbury@das.iowa.gov

FOB: FOB Dest, Freight Prepaid

Contract For: Access Control and Entry Systems

The Parties agree to comply with the terms and conditions on the following attachments, which are by this reference made a part of the agreement.

Attachments are on file with the Department of Administrative Services Central Procurement

Attachment 1: Competitive Solicitation for 005-RFB- 2636 -2025

Attachment 2: Vendors Response to Competitive Solicitation 005-RFB- 2636 -2025

Attachment 3: Bid Summary from 005-RFB- 2636 -2025

Contact:

Name: Chris Barr

Number: 515-710-9220

Email: cbarr@gotoci.com

RENEWAL OPTIONS

FROM 07-01-2027 **TO** 06-30-2028

FROM 07-01-2028 **TO** 06-30-2029

FROM 07-01-2029 **TO** 06-30-2030

FROM 07-01-2030 **TO** 06-30-2031

FROM 07-01-2031 **TO** 06-30-2032

AUTHORIZED DEPARTMENT

ALL

SUB Other Governmental Entities



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

26372

EFFECTIVE BEGIN DATE: 07-01-2026

EXPIRATION DATE: 06-30-2027

PAGE: 2 of 6

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
8	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems Boon Edam Percentage Catalog Discount				
Boon Edam = 10% Discount from catalog price.				
12	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems Extreme Networks/Enterasys Percentage Catalog Discount				
Extreme Networks/Enterasys = 47% Discount from catalog price.				
13	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems Genea Percentage Catalog Discount				
Genea = 15% Discount from catalog price.				
14	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems IDEMIA Percentage Catalog Discount				
IDEMIA = 15% Discount from catalog price.				
15	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems Life Safety Power Percentage Catalog Discount				
Life Safety Power = 15% Discount from catalog price.				
16	0.00000	EA	68002	\$ 0.000000 \$ 0.000000



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

26372

EFFECTIVE BEGIN DATE: 07-01-2026

EXPIRATION DATE: 06-30-2027

PAGE: 3 of 6

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
----------	--------------------------	------	-------------------------	------------------------------

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Panasonic Security/i-PRO Percentage Catalog Discount

Panasonic Security/i-PRO = 15% Discount from catalog price.

17	0.00000	EA	68002	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Senstar Percentage Catalog Discount

Senstar = 15% Discount from catalog price.

18	0.00000	EA	68002	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Suprema Percentage Catalog Discount

Suprema = 15% Discount from catalog price.

19	0.00000	EA	68002	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Teledyne Percentage Catalog Discount

Teledyne = 15% Discount from catalog price.

22	0.00000	HOUR	68002	\$ 100.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Project Manager Standard Labor Rate

Standard Labor Rate - Monday-Friday / 7:00am - 5:00pm.

23	0.00000	HOUR	68002	\$ 140.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

26372

EFFECTIVE BEGIN DATE: 07-01-2026

EXPIRATION DATE: 06-30-2027

PAGE: 4 of 6

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
----------	--------------------------	------	-------------------------	------------------------------

Software Installer/Programmer Standard Labor Rate

Standard Labor Rate - Monday-Friday / 7:00am - 5:00pm.

24	0.00000	HOUR	68002	\$ 90.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
CADD Technician Standard Labor Rate

Standard Labor Rate - Monday-Friday / 7:00am - 5:00pm.

25	0.00000	HOUR	68002	\$ 120.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Service Technician Standard Labor Rate

Standard Labor Rate - Monday-Friday / 7:00am - 5:00pm.

26	0.00000	HOUR	68002	\$ 135.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Project Manager Emergency Labor Rate

Emergency labor rates are hours that fall outside of the standard hours.

Requesting Agency must approve use of emergency labor rates.

27	0.00000	HOUR	68002	\$ 189.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Software Installer/Programmer Emergency Labor Rate

Emergency labor rates are hours that fall outside of the standard hours.

Requesting Agency must approve use of emergency labor rates.

28	0.00000	HOUR	68002	\$ 122.000000
				\$ 0.000000



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

26372

EFFECTIVE BEGIN DATE: 07-01-2026
EXPIRATION DATE: 06-30-2027
PAGE: 5 of 6

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
----------	--------------------------	------	-------------------------	------------------------------

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
CADD Technician Emergency Labor Rate

Emergency labor rates are hours that fall outside of the standard hours.

Requesting Agency must approve use of emergency labor rates.

29	0.00000	HOUR	68002	\$ 162.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Service Technician Emergency Labor Rate

Emergency labor rates are hours that fall outside of the standard hours.

Requesting Agency must approve use of emergency labor rates.

30	0.00000	EA	68002	\$ 162.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Trip Fee

Trip Fee



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

26372

EFFECTIVE BEGIN DATE: 07-01-2026

EXPIRATION DATE: 06-30-2027

PAGE: 6 of 6

TERMS AND CONDITIONS

Goods Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

Services Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for service contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20services.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR	STATE OF IOWA
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.)	AGENCY NAME DAS - Central Procurement
BY (Authorized Signature) Date Signed <i>Josh Knight</i> Josh Knight (Jul 21, 2026 07:38:59 CDT) 07/21/2026	BY (Authorized Signature) Date Signed <i>Mike Bradbury</i> Mike Bradbury (Jul 21, 2026 08:25:13 CDT) 07/21/2026
Printed Name and Title of Person Signing Josh Knight	Printed Name and Title of Person Signing Michael Bradbury - Senior Statewide Procurement Officer
Address	Address Hoover Building - Third Floor 1305 E. Walnut St. Des Moines, IA. 50319

MA26372

Final Audit Report

2026-07-21

Created:	2026-07-20
By:	Mike Bradbury (michael.bradbury@das.iowa.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAAnQbu-e7CVOdmpWgQQtrD6yPAZqilYKnW

"MA26372" History

-  Document created by Mike Bradbury (michael.bradbury@das.iowa.gov)
2026-07-20 - 7:20:03 PM GMT- IP address: 165.206.169.150
-  Document emailed to Chris Barr (cbarr@gotoci.com) for signature
2026-07-20 - 7:22:26 PM GMT
-  Email viewed by Chris Barr (cbarr@gotoci.com)
2026-07-21 - 1:26:07 AM GMT- IP address: 172.58.149.93
-  Signer Chris Barr (cbarr@gotoci.com) entered name at signing as Josh Knight
2026-07-21 - 12:38:57 PM GMT- IP address: 46.110.81.210
-  Document e-signed by Josh Knight (cbarr@gotoci.com)
Signature Date: 2026-07-21 - 12:38:59 PM GMT - Time Source: server- IP address: 46.110.81.210 - Signature Appearance Selected: TYPE
-  Document emailed to Mike Bradbury (michael.bradbury@das.iowa.gov) for signature
2026-07-21 - 12:39:01 PM GMT
-  Email viewed by Mike Bradbury (michael.bradbury@das.iowa.gov)
2026-07-21 - 1:25:01 PM GMT- IP address: 165.206.169.150
-  Document e-signed by Mike Bradbury (michael.bradbury@das.iowa.gov)
Signature Date: 2026-07-21 - 1:25:13 PM GMT - Time Source: server- IP address: 165.206.169.150 - Signature Appearance Selected: DRAW
-  Agreement completed.
2026-07-21 - 1:25:13 PM GMT