

**ATTACHMENT #5
Cost Proposal**

Payment Terms

Per Iowa Code § 8A.514 the State of Iowa is allowed sixty (60) days to pay an invoice submitted by a vendor.

What discount will you give for payment in 15 days? *NONE*

What discount will you give for payment in 30 days? *NONE*

Cost Proposal

Respondent's Cost Proposal shall include an all-inclusive, itemized, total cost for the proposed 3D Laser Scanner in U.S. Dollars for a period of six years (including all travel, expenses, etc. in prices). All pricing to be FOB Destination, freight cost and all expenses included; and based on Net 60 Days Payment Terms. The following template is required. Please use additional pages to provide any additional narrative support for the costing information. The narrative should provide a break-out of costs into applicable, well-described categories. The State of Iowa reserves the right to negotiate final costs with the awarded contractor.

Additional Costs

Any proposed additional proposed 3D Laser Scanner costs in categories not listed in the table should be listed in a separate table on a separate page attached to this Cost Proposal.

Deliverable Item	Six year total (Firm US \$)
Equipment and Software Costs (As described above by Respondent in Sec. 4) Including, but not limited to: -Cost per software license, or per user -Additional adjunct devices	<i>\$55,865.97</i>
Installation and Implementation Costs (Period when equipment first delivered, implemented and accepted by the State as operational)	<i>\$0.00</i>
Training Costs Including, but not limited to: -Cost for initial training -Cost for advanced training	<i>\$9,130.-</i>
Ongoing Support Including, but not limited to: -Re-calibration Costs -Extended warranty Costs -Software maintenance Costs <i>Please See Attachment #5a.</i>	
TOTAL Six-Year COST:	

COST PROPOSAL

Attachment #5a

3.3.1: FARO will accept the following forms of payment: Credit Card, Check, Electronic Funds Transfer.

3.3.2: FARO accepts the 60 days terms from the State of Iowa.

3.3.3: Respondent Discounts: FARO does not offer any discounts under GSA pricing for early payment.

*FARO currently only offers FIVE years of additional warranty and maintenance at point of sale. After the completion of FIVE years ownership, the user may purchase ONE year warranty per scanner and ONE year maintenance annually per software license.

Based on a TOTAL Five-Year COST: \$84,922.68