

## ENERGY (005-RFB-2501-2026)

Energy Manufacturer/Brand Name System	Percentage Discount
ABB	6.00%
Acuity Brands Acuity Intelligent Spaces (AIS)	
Acuity Brands Distech Controls	
Accurate Controls	
Belimo	62.00%
Carrier Global	
Danfoss-Graham	10.00%
GE Current   Hubbell	
Honeywell Alerton	
Honeywell Forge	
Honeywell Tridium Niagara Controls	
Johnson Controls	
Legrand Wattstopper	
Leviton Lighting Controls	
Lynxpring Automation	
Rockwell Automation Allen Bradley	
Schneider Electric Andover (legacy)	20.00%
Schneider Electric EcoStruxure	65.00%
Schneider Electric IA Series (legacy)	20.00%
Schneider Modicon	65.00%
Schneider Square D Lighting Controls	
Schneider Square D VFDs	65.00%
Siemens Controllers	35.00%
Siemens Field Components	
Trane Tracer SC+	
Trane Tracer Ensemble	
Wiz	

**\*Bidder to enter percentage discount off MSRP**

**Bidder Company Name: Basepoint Building Automations (C13)**

**Bidder Name: Grant Vanderheiden**

**Bidder Signature and Date: 5/1/26**

**Bidder Phone: 515-499-1247**

**Bidder E-Mail: gvanderheiden@basepointba.com**

## LABOR RATES (005-RFB-2501-2026)

Regular Hourly Labor Rates	<i>Labor Rate / Hour</i>
Project Manager	\$ 158.20
Software Installer/Programmer	\$ 170.10
CADD Technician	\$ 158.20
Service Technician	\$ 143.60
Overtime Hourly Labor Rates	<i>Overtime Rate / Hour</i>
Project Manager	\$237.30 <i>Sunday and Holidays are double time.</i>
Software Installer/Programmer	\$255.15 <i>Sunday and Holidays are double time.</i>
CADD Technician	\$237.40 <i>Sunday and Holidays are double time.</i>
Service Technician	\$215.40 <i>Sunday and Holidays are double time.</i>

**\*Regular Hours Defined as Monday-Friday from 7:00am to 5:00pm.**

**\*Overtime hours are anytime that fall outside of Regular Hours.**

*The proposed hourly labor rates must include the costs for trucks, tools, and common equipment.*

*The State understands it is customary to charge for workers time to travel from the shop to work site.*

*(das.iowa.gov) for distance traveled (round trip) from Bidder's shop to the work site is allowed.*

*The State will not reimburse for hotels, or meals.*

**Bidder Company Name: Basepoint Building Automations (CI3)**

**Bidder Name: Grant Vanderheiden**

**Bidder Signature and Date: 5/1/2026**

**Bidder Phone: 515-499-1247**

**Bidder E-Mail: gvanderheiden@basepointba.com**

## FIRE/LIFE (005-RFB-2501-2026)

Fire/Life Manufacturer/Brand Name System	<i>Percentage Discount</i>
Accurate Controls	
Bosch	
Eaton Cooper Notification	
Honeywell Farenhyt	
Honeywell Gamewell-FCI	
Honeywell VESDA Air Sampling	
Johnson Controls	
Reolink	
Siemens Desigo Fire/Life Safety	
Ubiquiti UniFi Protect	
Verkada	

**\*Bidder to enter percentage discount off MSRP**

**Bidder Company Name:** \_\_\_\_\_

**Bidder Name:** \_\_\_\_\_

**Signature and Date:** \_\_\_\_\_

**Bidder Phone:** \_\_\_\_\_

**Bidder E-Mail:** \_\_\_\_\_