



STATE OF IOWA
MASTER AGREEMENT
 Contract Declaration and Execution

MA 005

24082B

EFFECTIVE BEGIN DATE: 11-01-2025
EXPIRATION DATE: 10-31-2026
PAGE: 1 of 4

VENDOR:

Sector LLC
Sector Technology Group
00003212719

2900 Justin Dr Ste A
Urbandale, IA 50322-3877

VENDOR CONTACT:

Ryan Surber
PHONE: 515-556-8785
EMAIL: ryan.surber@sectortechnologygroup.com

ISSUER:

Paul Manges
PHONE: 515-330-7325
EMAIL: paul.manges@iowa.gov

EXT:

FOB: FOB Dest, Freight Prepaid

Contract For: Sierra Wireless Products, Installation & Service

The State of Iowa and Sector LLC establish this agreement pursuant to the specifications, and terms and conditions from solicitation 005-RFB-0619-2024. Within the State of Iowa, all state agencies, state facilities, cities, counties or education entities or any entity funded in part with state tax dollars, are eligible purchasers and authorized to purchase products and services under the terms of the contract in lieu of a separate competitive selection process.

Administrative Fee - In addition to the approved discounts or prices specified in the Contract herein, Sector, LLC shall pay to the Agency a 1.00% Administrative Fee on all sales made against this Contract. The fee shall be paid quarterly to the Iowa Department of Administrative Services, Central Procurement; Attn: Chief Operating Officer, Level 1, Hoover State Office Building, 1305 E. Walnut Street, Des Moines, IA 50319-0105.

See the Solicitation Documents in the Attachments Section:

- Attachment 1 - RFB Document
- Attachment 2 - Bid Response
- Attachment 3 - Bid Tab

RENEWAL OPTIONS

FROM 11-01-2026 **TO** 10-31-2027

AUTHORIZED DEPARTMENT

- ALL
- SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	HOUR	838	\$ 103.500000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TELECOMMUNICATIONS/CELLULAR EQUIPMENT, ACCESSORIES/SUPPLIES
 Hourly Install Rate - Sierra Wireless Router & Accessories

2	0.00000	HOUR	838	\$ 155.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TELECOMMUNICATIONS/CELLULAR EQUIPMENT, ACCESSORIES/SUPPLIES
 Hourly Labor Rate - Training, Service for Normal Business HR

Hourly Labor Rate - Training, Service for Normal Business Hours
 between 8:00 AM - 5:00 PM.

3	0.00000	HOUR	838	\$ 235.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TELECOMMUNICATIONS/CELLULAR EQUIPMENT, ACCESSORIES/SUPPLIES
 Hourly Labor Rate - Training, Service for After Business HR

Hourly Labor Rate - Training, Service for After Business Hours
 between 5:00 PM - 8:00 AM.

4	0.00000	EA	838	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TELECOMMUNICATIONS/CELLULAR EQUIPMENT, ACCESSORIES/SUPPLIES
 Sierra Wireless Routers - 16% off list price

5	0.00000	EA	838	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TELECOMMUNICATIONS/CELLULAR EQUIPMENT, ACCESSORIES/SUPPLIES
 Sierra Wireless Accessories - 16% off list price

6	0.00000	EA	838	
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\$ 0.000000

\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TELECOMMUNICATIONS/CELLULAR EQUIPMENT, ACCESSORIES/SUPPLIES
 Software Licensing & Support - 5% off list price



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TERMS AND CONDITIONS

Goods Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.		AGENCY NAME	
BY (Authorized Signature)	Date Signed	BY (Authorized Signature)	Date Signed
<i>Ryan Surber</i> <small>Ryan Surber (Sep 22, 2025 22:17:38 CDT)</small>		<i>Paul Manges 9.23.25</i> <small>Paul Manges 9.23.25 (Sep 23, 2025 08:05:36 CDT)</small>	
Printed Name and Title of Person Signing		Printed Name and Title of Person Signing	
Ryan Surber, CEO		Paul Manges Procurement Specialist III	
Address		Address	
2900 Justin Drive, Ste A, Urbandale, IA 50322		1305 E Walnut St., Des Moines, IA 50319	