| SHUMPE LE               | STATE OF IOWA                                      | I    | MA 005   | 17177                               |
|-------------------------|--|------|--|-------------------------------------|
| Fields of Opportunities | MASTER AGREEMENT<br>Contract Declaration and Execu | tion | EFFECTIVE BEGIN DATE:<br>EXPIRATION DATE:<br>PAGE: | 11-08-2016<br>11-07-2017<br>1 of 21 |
| VENDOR:                 |  |      |  |                                     |
| GL DODGE CITY LLC       | VENDOR CONTACT:                                    |      | ISSUER:  |                                     |
| Stew Hansens Dodge City | Harry Bougher                                      |      | Nancy Wheelock                                     |                                     |
|                         | PHONE: 515-251-4234                                | EXT: | PHONE: 515-725-2268                                |                                     |
| 12103 Hickman Rd        | EMAIL: harryb@stewhansens.com                      |      | EMAIL: Nancy.Wheelock@                             | liowa.gov                           |
| Des Moines, IA 50323    |  |      |  | 5                                   |
|                         | FOB: FOB Dest, Freight Prepaid                     |      |  |                                     |

Contract For: 2017 & 2018 Trucks, Vans & SUVs - Stew Hansen Dodge City

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement. Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation RFB1117005161.

Attachment 2: Contractor's Response to Competitive Solicitation RFB1117005161 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing)

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation document RFB1117005161.

Attachment 4: Special Terms

See Vehicle Specifications Terms and Conditions document attached. See Section 4.9 for information on purchases by political subdivisions in surrounding states.

Sales Contact Information Harry Bougher 515-251-4234 harryb@stewhansens.com

#### RENEWAL OPTIONS

**FROM** 11-08-2017 **TO** 11-07-2018

#### AUTHORIZED DEPARTMENT

ALL

SUB Other Governmental Entities

#### IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

| CONTRACTOR  | STATE OF IOWA                            |
|---|--|
| CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc. | AGENCY NAME                              |
| BY (Authorized Signature) Date Signed   | BY (Authorized Signature) Date Signed    |
| Printed Name and Title of Person Signing  | Printed Name and Title of Person Signing |
| Address   | Address                                  |



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| LINE<br>NO. | QUANTITY /<br>SERVICE DATES | UNIT | COMMODITY / DESCRIPTION  | UNIT COST / PRICE OF<br>SERVICE |
|-------------|-----------------------------|------|--|---------------------------------|
|             |                             |      | Moines, IA.  |                                 |
|             |                             |      | Price for vehicles not delivered to DAS is \$23,269<br>additional cost per mile delivery charges.  | 9.00 plus any                   |
|             |                             |      | The delivery cost is limited to \$1.25 per mile (or else in Iowa.  | ne way) anywhere                |
|             |                             |      | Price may vary depending on the options selected f   | for a vehicle.                  |
| 3           | 0.0000                      | EA   | 072  | \$ 0.000000<br>\$ 0.000000      |
| REF DO      | C:                          |      | REF VNDR LN: REF COMM LN:  | REF TYPE: FINAL                 |
|             |                             |      | TRUCKS; ALL FUEL TYPES   |                                 |
|             |                             |      | HPU Group 1 - 2017 Std. Cab 2500 Heavy Pickup 4X2  |                                 |
|             |                             |      | RAM 2500 Std. Cab 4X2 Pickup with V8 Engine per DA   | AS specifications.              |
|             |                             |      | Make: RAM<br>Model: 2500<br>Exact Model: DJ2L62<br>Trim: Tradesman<br>Exact Trim: 22A<br>Engine: DSA<br>Transmission: DFP<br>Payload Capacity: 4,480 lbs.<br>Towing Capacity: 13,150 lbs.<br>GVWR: 10,000 lbs. |                                 |
|             |                             |      | Bid Price is: \$22,618.00 delivered to DAS Fleet Se<br>Moines, IA.   | ervices in Des                  |
|             |                             |      | Price for vehicles not delivered to DAS is \$22,618<br>additional cost per mile delivery charges.  | 3.00 plus any                   |
|             |                             |      | The delivery cost is limited to \$1.25 per mile (or else in Iowa.  | ne way) anywhere                |
|             |                             |      | Price may vary depending on the options selected f   | for a vehicle.                  |
| 4           | 0.0000                      | EA   | 072  | \$ 0.000000<br>\$ 0.000000      |
| REF DO      | с:                          |      | REF VNDR LN: REF COMM LN:  | REF TYPE: FINAL                 |
|             |                             |      | TRUCKS; ALL FUEL TYPES   |                                 |
|             |                             |      | HPU Group 2 - 2017 Std. Cab 2500 Heavy Pickup 4X4  |                                 |
|             |                             |      | RAM 2500 Std. Cab 4X4 Pickup with V8 Engine per DA   | AS specifications.              |
|             |                             |      | Make: RAM<br>Model: 2500<br>Exact Model: DJ7L62<br>Trim: Tradesman   |                                 |



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| NO.         | QUANTITY /<br>SERVICE DATES | UNIT | COMMODITY / DESCRIPTION  | UNIT COST / PRICE OF<br>SERVICE                                    |
|-------------|-----------------------------|------|--|--|
|             |                             |      | Exact Trim: 22A<br>Engine: ESA<br>Transmission: DFP<br>Payload Capacity: 4,480 lbs.<br>Towing Capacity: 16,150 lbs.<br>GVWR: 10,000 lbs  | ·  |
|             |                             |      | Bid Price is: \$26,021.00 delivered to DAS Fleet So<br>Moines, IA.   | ervices in Des   |
|             |                             |      | Price for vehicles not delivered to DAS is \$26,0 additional cost per mile delivery charges.   | 21.00 plus any   |
|             |                             |      | The delivery cost is limited to \$1.25 per mile (or<br>else in Iowa.   | ne way) anywhere   |
|             |                             |      | Price may vary depending on the options selected   | for a vehicle.   |
| 5           | 0.0000                      | EA   | 072  | \$ 0.00000<br>\$ 0.00000   |
| REF DO      | C:                          |      | REF VNDR LN: REF COMM LN:  | REF TYPE: FINAL  |
|             |                             |      | TRUCKS; ALL FUEL TYPES   |  |
|             |                             |      | HPU Group 3 - 2017 Std. Cab 3500 Heavy Pickup 4X4  |  |
|             |                             |      | RAM 3500 Std. Cab 4X4 Pickup with V8 Engine per D.   | AS specifications.   |
|             |                             |      | Make: RAM<br>Model: 3500<br>Exact Model: D28L62<br>Trim: Tradesman<br>Exact Trim: 22A<br>Engine: ESA   |  |
|             |                             |      | Transmission: DFP<br>Payload Capacity: 3,940 lbs.<br>Towing Capacity: 15,970 lbs.<br>GVWR: 10,400 lbs.   |  |
|             |                             |      | Transmission: DFP<br>Payload Capacity: 3,940 lbs.<br>Towing Capacity: 15,970 lbs.  | ervices in Des   |
|             |                             |      | Transmission: DFP<br>Payload Capacity: 3,940 lbs.<br>Towing Capacity: 15,970 lbs.<br>GVWR: 10,400 lbs.<br>Bid Price is: \$25,930.00 delivered to DAS Fleet St  |  |
|             |                             |      | <pre>Transmission: DFP Payload Capacity: 3,940 lbs. Towing Capacity: 15,970 lbs. GVWR: 10,400 lbs. Bid Price is: \$25,930.00 delivered to DAS Fleet So Moines, IA. Price for vehicles not delivered to DAS is \$25,9</pre>   | 30.00 plus any   |
|             |                             |      | <pre>Transmission: DFP Payload Capacity: 3,940 lbs. Towing Capacity: 15,970 lbs. GVWR: 10,400 lbs. Bid Price is: \$25,930.00 delivered to DAS Fleet So Moines, IA. Price for vehicles not delivered to DAS is \$25,9 additional cost per mile delivery charges. The delivery cost is limited to \$1.35 per mile (or)</pre>   | 30.00 plus any<br>ne way) anywhere                                 |
| 6           | 0.00000                     | EA   | <pre>Transmission: DFP Payload Capacity: 3,940 lbs. Towing Capacity: 15,970 lbs. GVWR: 10,400 lbs. Bid Price is: \$25,930.00 delivered to DAS Fleet Se Moines, IA. Price for vehicles not delivered to DAS is \$25,9 additional cost per mile delivery charges. The delivery cost is limited to \$1.35 per mile (or else in Iowa.</pre>  | 30.00 plus any<br>ne way) anywhere                                 |
| 6<br>REF DO |                             | EA   | <pre>Transmission: DFP Payload Capacity: 3,940 lbs. Towing Capacity: 15,970 lbs. GVWR: 10,400 lbs. Bid Price is: \$25,930.00 delivered to DAS Fleet Se Moines, IA. Price for vehicles not delivered to DAS is \$25,9 additional cost per mile delivery charges. The delivery cost is limited to \$1.35 per mile (or else in Iowa. Price may vary depending on the options selected is </pre> | 30.00 plus any<br>ne way) anywhere<br>for a vehicle.<br>\$ 0.00000 |

HPU Group 4 - 2017 Std. Cab 3500 Heavy Pickup 4X2 DRW



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|-------------|-----------------------------|------|--|----------|----------------------|----------------------------|
| LINE<br>NO. | QUANTITY /<br>SERVICE DATES | UNIT | COMMODITY / DESCRIPTION  |          | UNIT COST<br>SERVICE | / PRICE OF                 |
|             |                             |      | RAM 3500 Std. Cab 4X2 DRW Pickup with V8 E specifications.   | ngine pe | er DAS               |                            |
|             |                             |      | Make: RAM<br>Model: 3500<br>Exact Model: D23L62<br>Trim: Tradesman<br>Exact Trim: 22A<br>Engine: ESA<br>Transmission: DFP<br>Payload Capacity: 7,390 lbs.<br>Towing Capacity: 16,520 lbs.<br>GVWR: 13,800 lbs. |          |                      |                            |
|             |                             |      | Bid Price is: \$25,717.00 delivered to DAS<br>Moines, IA.  | Fleet Se | ervices in           | n Des                      |
|             |                             |      | Price for vehicles not delivered to DAS is additional cost per mile delivery charges.  |          | .7.00 plus           | s any                      |
|             |                             |      | The delivery cost is limited to \$1.35 per else in Iowa.   | mile (or | ne way) an           | nywhere                    |
|             |                             |      | Price may vary depending on the options se   | lected f | for a veh            | icle.                      |
| 7           | 0.0000                      | EA   | 072  |          |                      | \$ 0.000000<br>\$ 0.000000 |
| REF DO      | DC:                         |      | REF VNDR LN: REF COMM LN:  |          | REF TYPE: F          | INAL                       |
|             |                             |      | TRUCKS; ALL FUEL TYPES   |          |                      |                            |
|             |                             |      | HPU Group 10 - 2017 Crew Cab 2500 Heavy Pi   | ckup 4X4 | Ł                    |                            |
|             |                             |      | RAM 2500 Crew Cab 4X4 Pickup with Diesel E specifications.   | ngine pe | er DAS               |                            |
|             |                             |      | Make: RAM<br>Model: 2500<br>Exact Model: DJ7L91<br>Trim: Tradesman<br>Exact Trim: 2FA<br>Engine: ETK<br>Transmission: DG7<br>Payload Capacity: 2,380 lbs.<br>Towing Capacity: 17,200 lbs.<br>GVWR: 10,000 lbs. |          |                      |                            |
|             |                             |      | Bid Price is: \$35,219.00 delivered to DAS<br>Moines, IA.  | Fleet Se | ervices in           | n Des                      |
|             |                             |      | Price for vehicles not delivered to DAS is additional cost per mile delivery charges.  |          | .9.00 plu:           | s any                      |
|             |                             |      | The delivery cost is limited to \$1.25 per else in Iowa.   | mile (or | ne way) an           | nywhere                    |



Fields of Opportunities

## STATE OF IOWA MASTER AGREEMENT

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UNIT **COMMODITY / DESCRIPTION UNIT COST / PRICE OF** LINE **QUANTITY /** NO. SERVICE DATES SERVICE Price may vary depending on the options selected for a vehicle. 0.00000 EA 072 8 \$ 0.000000 \$ 0.000000 REF DOC: REF VNDR LN: **REF COMM LN:** REF TYPE: FINAL TRUCKS; ALL FUEL TYPES HPU Group 13 - 2017 Crew Cab 3500 Heavy Pickup 4X4 DRW RAM 3500 Crew Cab 4X4 DRW Pickup with Diesel Engine per DAS specifications. Make: RAM Model: 3500 Exact Model: D28L92 Trim: Tradesman Exact Trim: 2FA Engine: ETK Transmission: DG7 Payload Capacity: 5,830 lbs. Towing Capacity: 18,660 lbs. GVWR: 14,000 lbs. Bid Price is: \$39,004.00 delivered to DAS Fleet Services in Des Moines, IA. Price for vehicles not delivered to DAS is \$39,004.00 plus any additional cost per mile delivery charges. The delivery cost is limited to \$1.25 per mile (one way) anywhere else in Iowa. Price may vary depending on the options selected for a vehicle. 072 9 0.00000 EA \$ 0.000000 \$ 0.000000 FINAL REF DOC: REF TYPE: REF VNDR LN: REF COMM LN: TRUCKS; ALL FUEL TYPES HPU Group 14 - 2017 Std. Cab 3500 Hvy Chassis 4X4 DRW 60" CA RAM 3500 Std. Cab Chassis 4X4 DRW with 60 inch CA and Diesel Engine per DAS specifications. Make: RAM Model: 3500 Exact Model: DD8L63 Trim: Tradesman Exact Trim: 22A Engine: ESB Transmission: DFP Payload Capacity: 7,120 lbs. Towing Capacity: 14,470 lbs.



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|         | QUANTITY /<br>SERVICE DATES | UNIT      | COMMODITY / DESCRIPTION  | UNIT COST / PRICE OF<br>SERVICE |
|---------|-----------------------------|-----------|--|---------------------------------|
|         |                             | •         | GVWR: 13,500 lbs.  |                                 |
|         |                             |           | Bid Price is: \$25,818.00 delivered to DAS Fleet Se<br>Moines, IA.   | ervices in Des                  |
|         |                             |           | Price for vehicles not delivered to DAS is \$25,81<br>additional cost per mile delivery charges.   | 18.00 plus any                  |
|         |                             |           | The delivery cost is limited to \$1.50 per mile (or else in Iowa.  | ne way) anywhere                |
|         |                             |           | Price may vary depending on the options selected f   | for a vehicle.                  |
| LO      | 0.00000                     | EA        | 072  | \$ 0.00000<br>\$ 0.00000        |
| REF DOC | :                           |           | REF VNDR LN: REF COMM LN:  | REF TYPE: FINAL                 |
|         |                             |           | TRUCKS; ALL FUEL TYPES   |                                 |
|         |                             |           | HPU Group 15 - 2017 Std. Cab 3500 Hvy Chassis 4X4  | DRW 84" CA                      |
|         |                             |           | <pre>per DAS specifications.<br/>Make: RAM<br/>Model: 3500<br/>Exact Model: DD8L64<br/>Trim: Tradesman<br/>Exact Trim: 22A<br/>Engine: ESB<br/>Transmission: DFP<br/>Payload Capacity: 6,990 lbs.<br/>Towing Capacity: 21,000 lbs.<br/>GVWR: 13,500 lbs.<br/>Bid Price is: \$25,750.00 delivered to DAS Fleet Se<br/>Moines, IA.<br/>Price for vehicles not delivered to DAS is \$25,75<br/>additional cost per mile delivery charges.<br/>The delivery cost is limited to \$1.50 per mile (or</pre> | 50.00 plus any                  |
|         |                             |           | else in Iowa.  | For a wobigle                   |
| 1       | 0.00000                     | EA        | Price may vary depending on the options selected f   |                                 |
|         |                             | <u>un</u> | ··-  | \$ 0.00000<br>\$ 0.00000        |
| REF DOC | 2                           |           | REF VNDR LN: REF COMM LN:  | REF TYPE: FINAL                 |
|         |                             |           | TRUCKS; ALL FUEL TYPES   |                                 |
|         |                             |           | HPU Group 16 - 2017 Ext. Cab 3500 Hvy Chassis 4X4  |                                 |

RAM 3500 Ext. Cab Chassis 4X4 DRW with 60 inch CA and Diesel Engine per DAS specifications.



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| LINE<br>NO. | QUANTITY /<br>SERVICE DATES | UNIT | COMMODITY / DESCRIPTION  | UNIT COST / PRICE OF<br>SERVICE                   |
|-------------|-----------------------------|------|--|---|
|             |                             |      | Make: RAM<br>Model: 3500<br>Exact Model: DD8L93<br>Trim: Tradesman<br>Exact Trim: 22A<br>Engine: ESB<br>Transmission: DFP<br>Payload Capacity: 6,600 lbs.<br>Towing Capacity: 13,950 lbs.<br>GVWR: 13,500 lbs.   |   |
|             |                             |      | Bid Price is: \$28,358.00 delivered to DAS Fleet Se<br>Moines, IA.   | rvices in Des                                     |
|             |                             |      | Price for vehicles not delivered to DAS is \$28,35<br>additional cost per mile delivery charges.   | 8.00 plus any                                     |
|             |                             |      | The delivery cost is limited to \$1.50 per mile (on else in Iowa.  | e way) anywhere                                   |
|             |                             |      | Price may vary depending on the options selected f   | or a vehicle.                                     |
| 12          | 0.00000                     | EA   | 07190  | \$ 0.00000<br>\$ 0.00000                          |
| REF DO      | DC:                         |      | REF VNDR LN: REF COMM LN:  | REF TYPE: FINAL                                   |
|             |                             |      | Non-r Course   |   |
|             |                             |      | Vans, Cargo  |   |
|             |                             |      | WVN Group 1 - 2017 Small FWD Cargo Van   |   |
|             |                             |      | -  | specifications.                                   |
|             |                             |      | MVN Group 1 - 2017 Small FWD Cargo Van   | specifications.                                   |
|             |                             |      | MVN Group 1 - 2017 Small FWD Cargo Van<br>RAM Promaster City FWD with 4 cyl. Engine per DAS<br>Make: RAM<br>Model: Promaster City<br>Exact Model: VMDH51<br>Trim: SLT<br>Exact Trim: 24D<br>Engine: ED6<br>Transmission: DFH<br>Payload Capacity: 5,395 lbs.<br>GVWR: 5,395 lbs.<br>Cargo Capacity: 1,883 lbs.   |   |
|             |                             |      | MVN Group 1 - 2017 Small FWD Cargo Van<br>RAM Promaster City FWD with 4 cyl. Engine per DAS<br>Make: RAM<br>Model: Promaster City<br>Exact Model: VMDH51<br>Trim: SLT<br>Exact Trim: 24D<br>Engine: ED6<br>Transmission: DFH<br>Payload Capacity: 5,395 lbs.<br>GVWR: 5,395 lbs.<br>Cargo Capacity: 1,883 lbs.<br>Wheelbase: 122.4 in.<br>Bid Price is: \$19,195.00 delivered to DAS Fleet Se  | rvices in Des                                     |
|             |                             |      | MVN Group 1 - 2017 Small FWD Cargo Van<br>RAM Promaster City FWD with 4 cyl. Engine per DAS<br>Make: RAM<br>Model: Promaster City<br>Exact Model: VMDH51<br>Trim: SLT<br>Exact Trim: 24D<br>Engine: ED6<br>Transmission: DFH<br>Payload Capacity: 5,395 lbs.<br>GVWR: 5,395 lbs.<br>Cargo Capacity: 1,883 lbs.<br>Wheelbase: 122.4 in.<br>Bid Price is: \$19,195.00 delivered to DAS Fleet Se<br>Moines, IA.<br>Price for vehicles not delivered to DAS is \$19,19   | rvices in Des<br>5.00 plus any                    |
|             |                             |      | <pre>MVN Group 1 - 2017 Small FWD Cargo Van RAM Promaster City FWD with 4 cyl. Engine per DAS Make: RAM Model: Promaster City Exact Model: VMDH51 Trim: SLT Exact Trim: 24D Engine: ED6 Transmission: DFH Payload Capacity: 5,395 lbs. GVWR: 5,395 lbs. Cargo Capacity: 1,883 lbs. Wheelbase: 122.4 in. Bid Price is: \$19,195.00 delivered to DAS Fleet Se Moines, IA. Price for vehicles not delivered to DAS is \$19,19 additional cost per mile delivery charges. The delivery cost is limited to \$1.50 per mile (on)</pre> | rvices in Des<br>5.00 plus any<br>e way) anywhere |



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| LINE<br>NO. | QUANTITY /<br>SERVICE DATES | UNIT | COMMODITY / DESCRIPTI   | ON                       |                                    | UNIT COS<br>SERVICE | T / PRICE OF               |
|-------------|-----------------------------|------|---|--------------------------|------------------------------------|---------------------|----------------------------|
|             |                             |      |   |                          |                                    |                     | \$ 0.000000                |
| REF DO      | C:                          |      | R   | EF VNDR LN:              | REF COMM LN:                       | REF TYPE:           | FINAL                      |
|             |                             |      | Vans, Cargo   |                          |                                    |                     |                            |
|             |                             |      | MVN Group 2 - 201   | 17 Extended Smal         | l FWD Cargo Van                    |                     |                            |
|             |                             |      | RAM Promaster Cit<br>specifications.  | ty Ext. Van FWD          | with 4 cyl. Engine                 | e per DA            | S                          |
|             |                             |      | Make: RAM<br>Model: Promaster<br>Exact Model: VMDH<br>Trim: SLT<br>Exact Trim: 24D<br>Engine: ED6   | 151                      |                                    |                     |                            |
|             |                             |      | Transmission: DFF<br>Payload Capacity:<br>GVWR: 5,395<br>Cargo Capacity: 1<br>Wheelbase: 122.4  | 5,395 lbs.               |                                    |                     |                            |
|             |                             |      | Bid Price is: \$19<br>Moines, IA.   | 9,195.00 deliver         | ed to DAS Fleet Se                 | ervices             | in Des                     |
|             |                             |      | Price for vehicle<br>additional cost p  |                          | l to DAS is \$19,19<br>ry charges. | 95.00 pl            | us any                     |
|             |                             |      | The delivery cost<br>else in Iowa.  | t is limited to          | \$1.50 per mile (or                | ne way) a           | anywhere                   |
|             |                             |      | Price may vary de   | epending on the          | options selected f                 | for a ve            | hicle.                     |
| 14          | 0.00000                     | EA   | 07192   |                          |                                    |                     | \$ 0.000000<br>\$ 0.000000 |
| REF DO      | C:                          |      | R   | EF VNDR LN:              | REF COMM LN:                       | REF TYPE:           | FINAL                      |
|             |                             |      | Vans, Passenger (1  | Regular and Hand         | licapped Equipped)                 |                     |                            |
|             |                             |      |   |                          | 1 FWD 7-Passenger                  | Van                 |                            |
|             |                             |      | Dodge Grand Carav<br>Engine per DAS sp  |                          | ), 7 passenger, wi                 | th 6 cy             | l. FFV                     |
|             |                             |      | Make: Dodge<br>Model: Grand Cara<br>Exact Model: RTKH<br>Trim: SE<br>Exact Trim: 29E<br>Engine: ERB<br>Transmission: DG2<br>Payload Capacity:<br>GVWR: 6,050 lbs.<br>Wheelbase: 121.2 | 153<br>2<br>5 1,150 lbs. |                                    |                     |                            |
|             |                             |      | Bid Price is: \$20<br>Moines, IA.   | ),992.00 deliver         | ed to DAS Fleet Se                 | ervices             | in Des                     |



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|        | QUANTITY /<br>SERVICE DATES | UNIT | COMMODITY / DESCRIPTION  | UNIT COST / PRICE OF<br>SERVICE |
|--------|-----------------------------|------|--|---------------------------------|
|        |                             |      | Price for vehicles not delivered to DAS is \$20,99<br>additional cost per mile delivery charges.   | 2.00 plus any                   |
|        |                             |      | The delivery cost is limited to \$1.50 per mile (or<br>else in Iowa.   | ne way) anywhere                |
|        |                             |      | Price may vary depending on the options selected :   | for a vehicle.                  |
| 15     | 0.00000                     | EA   | 071  | \$ 0.00000<br>\$ 0.00000        |
| REF DO | C:                          |      | REF VNDR LN: REF COMM LN:  | REF TYPE: FINAL                 |
|        |                             |      | AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TY   | PES                             |
|        |                             |      | SUV Group 3 - 2017 Mid Size 4X4 SUV  |                                 |
|        |                             |      | Jeep Grand Cherokee mid size SUV 4X4 with 6 cyl. 1<br>specifications.<br>Make: Jeep<br>Model: Grand Cherokee<br>Exact Model: WKJH74<br>Trim: Larado<br>Exact Trim:23E<br>Engine: ERC<br>Transmission: DFL<br>Payload Capacity: 1,320 lbs.<br>GVWR: 6,500 lbs.<br>Wheelbase: 114.8 in.<br>Bid Price is: \$26,323.00 delivered to DAS Fleet Se<br>Moines, IA.<br>Price for vehicles not delivered to DAS is \$26,322 | ervices in Des                  |
|        |                             |      | additional cost per mile delivery charges.<br>The delivery cost is limited to \$1.52 per mile (or  | ne way) anywhere                |
|        |                             |      | else in Iowa.  |                                 |
|        |                             |      | Price may vary depending on the options selected :   | for a vehicle.                  |
| 16     | 0.00000                     | EA   | 07190  | \$ 0.00000<br>\$ 0.00000        |
| REF DO | C:                          |      | REF VNDR LN: REF COMM LN:  | REF TYPE: FINAL                 |
|        |                             |      | Vans, Cargo  |                                 |
|        |                             |      | FVN Group 2 - 2017 Full Size Ext. Heavy Duty Cargo   | o Van                           |
|        |                             |      | RAM Promaster Cargo Van, 2 passenger, with V6 Eng<br>specifications.   | gine per DAS                    |
|        |                             |      | Make: RAM<br>Model: Promaster<br>Exact Model: VF3L16   |                                 |



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|         | QUANTITY /<br>SERVICE DATES | UNIT | COMMODITY / DESCRIPTION   | UNIT COST / PRICE OF<br>SERVICE |
|---------|-----------------------------|------|---|---------------------------------|
|         |                             |      | Trim: Tradesman<br>Exact Trim:21A<br>Engine: ERB<br>Transmission: DG2<br>Payload Capacity: 4,430 lbs.<br>GVWR: 9,350 lbs.<br>Wheelbase: 159 in.   |                                 |
|         |                             |      | Bid Price is: \$26,785.00 delivered to DAS Fleet S<br>Moines, IA.   | ervices in Des                  |
|         |                             |      | Price for vehicles not delivered to DAS is \$26,78<br>additional cost per mile delivery charges.  | 5.00 plus any                   |
|         |                             |      | The delivery cost is limited to \$1.55 per mile (o else in Iowa.  | ne way) anywhere                |
|         |                             |      | Price may vary depending on the options selected  | for a vehicle.                  |
| 17 (    | 0.0000                      | EA   | 072   | \$ 0.00000<br>\$ 0.00000        |
| REF DOC | <b>):</b>                   |      | REF VNDR LN: REF COMM LN:   | REF TYPE: FINAL                 |
|         |                             |      | TRUCKS; ALL FUEL TYPES  |                                 |
|         |                             |      | STP Group 2 - 2018 Std. Cab Standard Pickup 4X4   |                                 |
|         |                             |      | See attached rollover form approved for 2018 mode price changes for the MY 2018 vehicles included i   |                                 |
|         |                             |      | RAM 1500 Std. Cab 4X4 Pickup with V6 FFV Engine p specifications.   | er DAS                          |
|         |                             |      | Make: RAM<br>Model: 1500<br>Exact Model: DS6L62<br>Trim: Tradesman<br>Exact Trim: 22B<br>Engine: ERB<br>Transmission: DFL<br>Payload Capacity: 1,560 lbs.<br>Towing Capacity: 4,750 lbs.<br>GVWR: 6,300 |                                 |
|         |                             |      | Bid Price is: \$21,496.00 delivered to DAS Fleet S<br>Moines, IA.   | ervices in Des                  |
|         |                             |      | Price for vehicles not delivered to DAS is \$21,49<br>additional cost per mile delivery charges.  | 6.00 plus any                   |
|         |                             |      | The delivery cost is limited to \$1.25 per mile (o else in Iowa.  | ne way) anywhere                |
|         |                             |      | Price may vary depending on the options selected  | for a vehicle.                  |
| L8 (    | 0.00000                     | EA   | 072   | \$ 0.0000                       |

REF COMM LN:

\$ 0.000000



Fields of Opportunities

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| LINE<br>NO.  | QUANTITY /<br>SERVICE DATES | UNIT | COMMODITY / DESCRIPTION  | UNIT COST / PRICE OF<br>SERVICE   |
|--------------|-----------------------------|------|--|---|
|              |                             |      | TRUCKS; ALL FUEL TYPES   |   |
|              |                             |      | STP Group 4 - 2018 Ext. Cab Standard Pickup 4X4  |   |
|              |                             |      | See attached rollover form approved for 2018 model price changes for the MY 2018 vehicles included in  |   |
|              |                             |      | RAM 1500 Ext. Cab 4X4 Pickup with V6 FFV Engine pe specifications.   | er DAS  |
|              |                             |      | Make: RAM<br>Model: 1500<br>Exact Model: DS6L41<br>Trim: Tradesman<br>Exact Trim: 22B<br>Engine: ERB<br>Transmission: DFL<br>Payload Capacity: 1,700 lbs.<br>Towing Capacity: 4,430 lbs.<br>GVWR: 6,800  |   |
|              |                             |      | Bid Price is: \$23,269.00 delivered to DAS Fleet Se<br>Moines, IA.   | ervices in Des  |
|              |                             |      | Price for vehicles not delivered to DAS is \$23,269<br>additional cost per mile delivery charges.  | 0.00 plus any   |
|              |                             |      | The delivery cost is limited to \$1.25 per mile (on else in Iowa.  | ne way) anywhere  |
|              |                             |      |  |   |
|              |                             |      | Price may vary depending on the options selected f   | or a vehicle.   |
| 19           | 0.00000                     | EA   | Price may vary depending on the options selected f   | for a vehicle.<br>\$ 0.000000<br>\$ 0.000000  |
| 19<br>REF DO |                             | EA   |  | \$ 0.00000  |
|              |                             | EA   | 072  | \$ 0.000000<br>\$ 0.000000  |
|              |                             | EA   | 072 REF VNDR LN: REF COMM LN:  | \$ 0.000000<br>\$ 0.000000  |
|              |                             | EA   | 072<br>REF VNDR LN: REF COMM LN:<br>TRUCKS; ALL FUEL TYPES   | \$ 0.000000<br>\$ 0.000000<br>REF TYPE: FINAL   |
|              |                             | EA   | 072<br>REF VNDR LN: REF COMM LN:<br>TRUCKS; ALL FUEL TYPES<br>HPU Group 1 - 2018 Std. Cab 2500 Heavy Pickup 4X2<br>See attached rollover form approved for 2018 model  | \$ 0.000000<br>\$ 0.000000<br>REFTYPE: FINAL<br>. year vehicles. No<br>h this contract.                                       |
|              |                             | EA   | 072<br>REF VNDR LN: REF COMM LN:<br>TRUCKS; ALL FUEL TYPES<br>HPU Group 1 - 2018 Std. Cab 2500 Heavy Pickup 4X2<br>See attached rollover form approved for 2018 model<br>price changes for the MY 2018 vehicles included in  | \$ 0.000000<br>\$ 0.000000<br>REFTYPE: FINAL<br>. year vehicles. No<br>h this contract.                                       |
|              |                             | EA   | 072<br>REF VNDR LN: REF COMM LN:<br>TRUCKS; ALL FUEL TYPES<br>HPU Group 1 - 2018 Std. Cab 2500 Heavy Pickup 4X2<br>See attached rollover form approved for 2018 model<br>price changes for the MY 2018 vehicles included in<br>RAM 2500 Std. Cab 4X2 Pickup with V8 Engine per DA<br>Make: RAM<br>Model: 2500<br>Exact Model: DJ2L62<br>Trim: Tradesman<br>Exact Trim: 22A<br>Engine: DSA<br>Transmission: DFP<br>Payload Capacity: 4,480 lbs.<br>Towing Capacity: 13,150 lbs. | <pre>\$ 0.000000<br/>\$ 0.000000<br/>REFTYPE: FINAL<br/>. year vehicles. No<br/>h this contract.<br/>AS specifications.</pre> |



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UNIT **COMMODITY / DESCRIPTION UNIT COST / PRICE OF QUANTITY /** LINE NO. SERVICE DATES SERVICE The delivery cost is limited to \$1.25 per mile (one way) anywhere else in Iowa. Price may vary depending on the options selected for a vehicle. 20 0.00000 EΑ 072 \$ 0.000000 \$ 0.000000 FINAL REF DOC: **REF VNDR LN: REF COMM LN:** REF TYPE: TRUCKS; ALL FUEL TYPES HPU Group 2 - 2018 Std. Cab 2500 Heavy Pickup 4X4 See attached rollover form approved for 2018 model year vehicles. No price changes for the MY 2018 vehicles included in this contract. RAM 2500 Std. Cab 4X4 Pickup with V8 Engine per DAS specifications. Make: RAM Model: 2500 Exact Model: DJ7L62 Trim: Tradesman Exact Trim: 22A Engine: ESA Transmission: DFP Payload Capacity: 4,480 lbs. Towing Capacity: 16,150 lbs. GVWR: 10,000 lbs Bid Price is: \$26,021.00 delivered to DAS Fleet Services in Des Moines, IA. Price for vehicles not delivered to DAS is \$26,021.00 plus any additional cost per mile delivery charges. The delivery cost is limited to \$1.25 per mile (one way) anywhere else in Iowa. Price may vary depending on the options selected for a vehicle. 21 0.00000 ĒΑ 072 \$ 0.000000 \$ 0.000000 REF DOC: REF TYPE: FINAL **REF VNDR LN: REF COMM LN:** TRUCKS; ALL FUEL TYPES HPU Group 3 - 2018 Std. Cab 3500 Heavy Pickup 4X4 See attached rollover form approved for 2018 model year vehicles. No price changes for the MY 2018 vehicles included in this contract. RAM 3500 Std. Cab 4X4 Pickup with V8 Engine per DAS specifications. Make: RAM Model: 3500 Exact Model: D28L62 Trim: Tradesman Exact Trim: 22A Engine: ESA



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|         | QUANTITY /<br>SERVICE DATES | UNIT | COMMODITY / DESCRIPTION  | UNIT COST / PRICE OF<br>SERVICE |  |  |
|---------|-----------------------------|------|--|---------------------------------|--|--|
|         |                             |      | Transmission: DFP<br>Payload Capacity: 3,940 lbs.<br>Towing Capacity: 15,970 lbs.<br>GVWR: 10,400 lbs.   |                                 |  |  |
|         |                             |      | Bid Price is: \$25,930.00 delivered to DAS Fleet Services in Des<br>Moines, IA.  |                                 |  |  |
|         |                             |      | Price for vehicles not delivered to DAS is \$25,93<br>additional cost per mile delivery charges.   | 30.00 plus any                  |  |  |
|         |                             |      | The delivery cost is limited to \$1.35 per mile (or else in Iowa.  | ne way) anywhere                |  |  |
|         |                             |      | Price may vary depending on the options selected   | for a vehicle.                  |  |  |
| 22      | 0.00000                     | EA   | 072  | \$ 0.000000<br>\$ 0.000000      |  |  |
| REF DO  | 0:                          |      | REF VNDR LN: REF COMM LN:  | REF TYPE: FINAL                 |  |  |
|         |                             |      | TRUCKS; ALL FUEL TYPES   |                                 |  |  |
|         |                             |      | HPU Group 4 - 2018 Std. Cab 3500 Heavy Pickup 4X2  | DRW                             |  |  |
|         |                             |      | See attached rollover form approved for 2018 mode:<br>price changes for the MY 2018 vehicles included in   |                                 |  |  |
|         |                             |      | RAM 3500 Std. Cab 4X2 DRW Pickup with V8 Engine pespecifications.  | er DAS                          |  |  |
|         |                             |      | Make: RAM<br>Model: 3500<br>Exact Model: D23L62<br>Trim: Tradesman<br>Exact Trim: 22A<br>Engine: ESA<br>Transmission: DFP<br>Payload Capacity: 7,390 lbs.<br>Towing Capacity: 16,520 lbs.<br>GVWR: 13,800 lbs. |                                 |  |  |
|         |                             |      | Bid Price is: \$25,717.00 delivered to DAS Fleet Se<br>Moines, IA.   | ervices in Des                  |  |  |
|         |                             |      | Price for vehicles not delivered to DAS is \$25,72<br>additional cost per mile delivery charges.   | 17.00 plus any                  |  |  |
|         |                             |      | The delivery cost is limited to \$1.35 per mile (or else in Iowa.  | ne way) anywhere                |  |  |
|         |                             |      | Price may vary depending on the options selected i   | for a vehicle.                  |  |  |
| 23      | 0.0000                      | EA   | 072  | \$ 0.000000<br>\$ 0.000000      |  |  |
| REF DOO | <b>):</b>                   |      | REF VNDR LN: REF COMM LN:  | REF TYPE: FINAL                 |  |  |
|         |                             |      | TRUCKS; ALL FUEL TYPES   |                                 |  |  |



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|        | QUANTITY /<br>SERVICE DATES | UNIT | COMMODITY / DESCRIPTION   | UNIT COST / PRICE OF<br>SERVICE |
|--------|-----------------------------|------|---|---------------------------------|
|        |                             |      | See attached rollover form approved for 2018 model price changes for the MY 2018 vehicles included in   |                                 |
|        |                             |      | RAM 2500 Crew Cab 4X4 Pickup with Diesel Engine pe specifications.  | r DAS                           |
|        |                             |      | Make: RAM<br>Model: 2500<br>Exact Model: DJ7L91<br>Trim: Tradesman<br>Exact Trim: 2FA<br>Engine: ETK<br>Transmission: DG7<br>Payload Capacity: 2,380 lbs.<br>Towing Capacity: 17,200 lbs.<br>GVWR: 10,000 lbs.  |                                 |
|        |                             |      | Bid Price is: \$35,219.00 delivered to DAS Fleet Se<br>Moines, IA.  | rvices in Des                   |
|        |                             |      | Price for vehicles not delivered to DAS is \$35,21<br>additional cost per mile delivery charges.  | 9.00 plus any                   |
|        |                             |      | The delivery cost is limited to \$1.25 per mile (on else in Iowa.   | e way) anywhere                 |
|        |                             |      | Price may vary depending on the options selected f  | or a vehicle.                   |
| 24     | 0.00000                     | EA   | 072   | \$ 0.00000<br>\$ 0.00000        |
| REF DO | C:                          |      | REF VNDR LN: REF COMM LN:   | REF TYPE: FINAL                 |
|        |                             |      | TRUCKS; ALL FUEL TYPES  |                                 |
|        |                             |      | HPU Group 13 - 2018 Crew Cab 3500 Heavy Pickup 4X4  | DRW                             |
|        |                             |      | See attached rollover form approved for 2018 model price changes for the MY 2018 vehicles included in   | -                               |
|        |                             |      | RAM 3500 Crew Cab 4X4 DRW Pickup with Diesel Engin  | e per DAS                       |
|        |                             |      | specifications.   |                                 |
|        |                             |      | Make: RAM<br>Model: 3500<br>Exact Model: D28L92<br>Trim: Tradesman<br>Exact Trim: 2FA<br>Engine: ETK<br>Transmission: DG7<br>Payload Capacity: 5,830 lbs.<br>Towing Capacity: 18,660 lbs.<br>GVWR: 14,000 lbs.  |                                 |
|        |                             |      | Make: RAM<br>Model: 3500<br>Exact Model: D28L92<br>Trim: Tradesman<br>Exact Trim: 2FA<br>Engine: ETK<br>Transmission: DG7<br>Payload Capacity: 5,830 lbs.<br>Towing Capacity: 18,660 lbs.   | rvices in Des                   |
|        |                             |      | Make: RAM<br>Model: 3500<br>Exact Model: D28L92<br>Trim: Tradesman<br>Exact Trim: 2FA<br>Engine: ETK<br>Transmission: DG7<br>Payload Capacity: 5,830 lbs.<br>Towing Capacity: 18,660 lbs.<br>GVWR: 14,000 lbs.<br>Bid Price is: \$39,004.00 delivered to DAS Fleet Se |                                 |



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|--------|-----------------------------|------|--|---------------------------------|
|        | •                           |      | else in Iowa.  |                                 |
|        |                             |      | Price may vary depending on the options selected   | for a vehicle.                  |
| 25     | 0.00000                     | EA   | 072  | \$ 0.00000                      |
|        |                             |      |  | \$ 0.000000                     |
| REF DC | REF DOC:                    |      | REF VNDR LN: REF COMM LN:  | REF TYPE: FINAL                 |
|        |                             |      | TRUCKS; ALL FUEL TYPES   |                                 |
|        |                             |      | HPU Group 14 - 2018 Std. Cab 3500 Hvy Chassis 4X4  | DRW 60" CA                      |
|        |                             |      | See attached rollover form approved for 2018 mode price changes for the MY 2018 vehicles included i  |                                 |
|        |                             |      | RAM 3500 Std. Cab Chassis 4X4 DRW with 60 inch CA<br>per DAS specifications.   | and Diesel Engine               |
|        |                             |      | Make: RAM<br>Model: 3500<br>Exact Model: DD8L63<br>Trim: Tradesman<br>Exact Trim: 22A<br>Engine: ESB<br>Transmission: DFP<br>Payload Capacity: 7,120 lbs.<br>Towing Capacity: 14,470 lbs.<br>GVWR: 13,500 lbs. |                                 |
|        |                             |      | Bid Price is: \$25,818.00 delivered to DAS Fleet S<br>Moines, IA.  | ervices in Des                  |
|        |                             |      | Price for vehicles not delivered to DAS is \$25,8<br>additional cost per mile delivery charges.  | 18.00 plus any                  |
|        |                             |      | The delivery cost is limited to \$1.50 per mile (c<br>else in Iowa.  | one way) anywhere               |
|        |                             |      | Price may vary depending on the options selected   | for a vehicle.                  |
| 26     | 0.00000                     | EA   | 072  | \$ 0.000000<br>\$ 0.000000      |
| REF DC | )C:                         |      | REF VNDR LN: REF COMM LN:  | REF TYPE: FINAL                 |
|        |                             |      | TRUCKS; ALL FUEL TYPES   |                                 |
|        |                             |      | HPU Group 15 - 2018 Std. Cab 3500 Hvy Chassis 4X4  | DRW 84" CA                      |
|        |                             |      | See attached rollover form approved for 2018 mode price changes for the MY 2018 vehicles included i  |                                 |
|        |                             |      | RAM 3500 Std. Cab Chassis 4X4 DRW with 84 inch CA<br>per DAS specifications.   | and Diesel Engine               |
|        |                             |      | Make: RAM<br>Model: 3500<br>Exact Model: DD8L64<br>Trim: Tradesman<br>Exact Trim: 22A<br>Engine: ESB   |                                 |



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| LINE<br>NO. | QUANTITY /<br>SERVICE DATES | UNIT | COMMODITY / DESCRIPTION  | UNIT COST / PRICE OF<br>SERVICE |
|-------------|-----------------------------|------|--|---------------------------------|
| L           |                             |      | Transmission: DFP<br>Payload Capacity: 6,990 lbs.<br>Towing Capacity: 21,000 lbs.<br>GVWR: 13,500 lbs.   |                                 |
|             |                             |      | Bid Price is: \$25,750.00 delivered to DAS Fleet Se<br>Moines, IA.   | ervices in Des                  |
|             |                             |      | Price for vehicles not delivered to DAS is \$25,75<br>additional cost per mile delivery charges.   | 50.00 plus any                  |
|             |                             |      | The delivery cost is limited to \$1.50 per mile (or else in Iowa.  | ne way) anywhere                |
|             |                             |      | Price may vary depending on the options selected f   | for a vehicle.                  |
| 27          | 0.00000                     | EA   | 072  | \$ 0.000000<br>\$ 0.000000      |
| REF DO      | C:                          |      | REF VNDR LN: REF COMM LN:  | REF TYPE: FINAL                 |
|             |                             |      | TRUCKS; ALL FUEL TYPES   |                                 |
|             |                             |      | HPU Group 16 - 2018 Ext. Cab 3500 Hvy Chassis 4X4  | DRW 60" CA                      |
|             |                             |      | See attached rollover form approved for 2018 model price changes for the MY 2018 vehicles included in  |                                 |
|             |                             |      | RAM 3500 Ext. Cab Chassis 4X4 DRW with 60 inch CA per DAS specifications.  | and Diesel Engine               |
|             |                             |      | Make: RAM<br>Model: 3500<br>Exact Model: DD8L93<br>Trim: Tradesman<br>Exact Trim: 22A<br>Engine: ESB<br>Transmission: DFP<br>Payload Capacity: 6,600 lbs.<br>Towing Capacity: 13,950 lbs.<br>GVWR: 13,500 lbs. |                                 |
|             |                             |      | Bid Price is: \$28,358.00 delivered to DAS Fleet Se<br>Moines, IA.   | ervices in Des                  |
|             |                             |      | Price for vehicles not delivered to DAS is \$28,35<br>additional cost per mile delivery charges.   | 58.00 plus any                  |
|             |                             |      | The delivery cost is limited to \$1.50 per mile (or else in Iowa.  | ne way) anywhere                |
|             |                             |      | Price may vary depending on the options selected f   | for a vehicle.                  |
| 28          | 0.00000                     | EA   | 07190  | \$ 0.000000<br>\$ 0.000000      |
| REF DO      | C:                          |      | REF VNDR LN: REF COMM LN:  | REF TYPE: FINAL                 |
|             |                             |      | Vans, Cargo  |                                 |
|             |                             |      |  |                                 |

MVN Group 1 - 2018 Small FWD Cargo Van



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|-------------|-----------------------------|---|---|---------------------------------|
|             |                             |   | See attached rollover form approved for 2018 model price changes for the MY 2018 vehicles included in   |                                 |
|             |                             |   | RAM Promaster City FWD with 4 cyl. Engine per DAS   | specifications.                 |
|             |                             |   | Make: RAM<br>Model: Promaster City<br>Exact Model: VMDH51<br>Trim: SLT<br>Exact Trim: 24D<br>Engine: ED6<br>Transmission: DFH<br>Payload Capacity: 5,395 lbs.<br>GVWR: 5,395 lbs.<br>Cargo Capacity: 1,883 lbs.<br>Wheelbase: 122.4 in. |                                 |
|             |                             | Bid Price is: \$19,195.00 delivered to DAS Fleet Services in Des<br>Moines, IA. |   | rvices in Des                   |
|             |                             |   | Price for vehicles not delivered to DAS is \$19,195.00 plus any additional cost per mile delivery charges.  |                                 |
|             |                             |   | The delivery cost is limited to \$1.50 per mile (on else in Iowa.   | e way) anywhere                 |
|             |                             |   | Price may vary depending on the options selected f  | or a vehicle.                   |
| 29          | 0.00000                     | EA  | 07190   | \$ 0.000000<br>\$ 0.000000      |
| REF DO      | C:                          |   | REF VNDR LN: REF COMM LN:   | REF TYPE: FINAL                 |
|             |                             |   | Vans, Cargo   |                                 |
|             |                             |   | MVN Group 2 - 2018 Extended Small FWD Cargo Van   |                                 |
|             |                             |   | See attached rollover form approved for 2018 model price changes for the MY 2018 vehicles included in   |                                 |
|             |                             |   | RAM Promaster City Ext. Van FWD with 4 cyl. Engine specifications.  | e per DAS                       |
|             |                             |   | Make: RAM<br>Model: Promaster City<br>Exact Model: VMDH51<br>Trim: SLT<br>Exact Trim: 24D<br>Engine: ED6<br>Transmission: DFH<br>Payload Capacity: 5,395 lbs.<br>GVWR: 5,395<br>Cargo Capacity: 1,883 lbs.<br>Wheelbase: 122.4 in.      |                                 |
|             |                             |   | Bid Price is: \$19,195.00 delivered to DAS Fleet Se   | ervices in Des                  |
|             |                             |   | Moines, IA.   |                                 |



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UNIT **COMMODITY / DESCRIPTION UNIT COST / PRICE OF** LINE **QUANTITY /** NO. SERVICE DATES SERVICE The delivery cost is limited to \$1.50 per mile (one way) anywhere else in Iowa. Price may vary depending on the options selected for a vehicle. 30 0.00000 EA 07192 \$ 0.000000 \$ 0.000000 REF DOC: **REF VNDR LN: REF COMM LN:** REF TYPE: FINAL Vans, Passenger (Regular and Handicapped Equipped) MVN Group 3 - 2018 Extended Small FWD 7-Passenger Van See attached rollover form approved for 2018 model year vehicles. No price changes for the MY 2018 vehicles included in this contract. Dodge Grand Caravan Ext. Van FWD, 7 passenger, with 6 cyl. FFV Engine per DAS specifications. Make: Dodge Model: Grand Caravan Exact Model: RTKH53 Trim: SE Exact Trim: 29E Engine: ERB Transmission: DG2 Payload Capacity: 1,150 lbs. GVWR: 6,050 lbs. Wheelbase: 121.2 in. Bid Price is: \$20,992.00 delivered to DAS Fleet Services in Des Moines, IA. Price for vehicles not delivered to DAS is \$20,992.00 plus any additional cost per mile delivery charges. The delivery cost is limited to \$1.50 per mile (one way) anywhere else in Iowa. Price may vary depending on the options selected for a vehicle. 31 0.00000 ĒΑ 071 \$ 0.000000 \$ 0.000000 REF DOC: REF TYPE: FINAL **REF VNDR LN: REF COMM LN:** AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES SUV Group 3 - 2018 Mid Size 4X4 SUV See attached rollover form approved for 2018 model year vehicles. No price changes for the MY 2018 vehicles included in this contract. Jeep Grand Cherokee mid size SUV 4X4 with 6 cyl. Engine per DAS specifications. Make: Jeep Model: Grand Cherokee Exact Model: WKJH74 Trim: Larado Exact Trim:23E



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|--------|-----------------------------|------|---|-------------------------------------|--|--|
|        |                             | -    | Engine: ERC<br>Transmission: DFL<br>Payload Capacity: 1,320 lbs.<br>GVWR: 6,500 lbs.<br>Wheelbase: 114.8 in.  | - <b>·</b>                          |  |  |
|        |                             |      | Bid Price is: \$26,323.00 delivered to DAS Fleet Services in Des<br>Moines, IA.<br>Price for vehicles not delivered to DAS is \$26,323.00 plus any<br>additional cost per mile delivery charges.  |                                     |  |  |
|        |                             |      |   |                                     |  |  |
|        |                             |      | The delivery cost is limited to \$1.52 per mile (<br>else in Iowa.  | one way) anywhere                   |  |  |
|        |                             |      | Price may vary depending on the options selected  | for a vehicle.                      |  |  |
| 32     | 0.0000                      | EA   | 07190   | \$ 0.00000<br>\$ 0.000000           |  |  |
| REF DO | C:                          |      | REF VNDR LN: REF COMM LN:   | REF TYPE: FINAL                     |  |  |
|        |                             |      | Vans, Cargo   |                                     |  |  |
|        |                             |      | FVN Group 2 - 2018 Full Size Ext. Heavy Duty Car  | go Van                              |  |  |
|        |                             |      | See attached rollover form approved for 2018 mod<br>price changes for the MY 2018 vehicles included<br>RAM Promaster Cargo Van, 2 passenger, with V6 E<br>specifications.   | in this contract.                   |  |  |
|        |                             |      |   |                                     |  |  |
|        |                             |      | Make: RAM<br>Model: Promaster<br>Exact Model: VF3L16<br>Trim: Tradesman<br>Exact Trim:21A<br>Engine: ERB<br>Transmission: DG2<br>Payload Capacity: 4,430 lbs.<br>GVWR: 9,350 lbs.<br>Wheelbase: 159 in.   |                                     |  |  |
|        |                             |      | Model: Promaster<br>Exact Model: VF3L16<br>Trim: Tradesman<br>Exact Trim:21A<br>Engine: ERB<br>Transmission: DG2<br>Payload Capacity: 4,430 lbs.<br>GVWR: 9,350 lbs.  | Services in Des                     |  |  |
|        |                             |      | Model: Promaster<br>Exact Model: VF3L16<br>Trim: Tradesman<br>Exact Trim:21A<br>Engine: ERB<br>Transmission: DG2<br>Payload Capacity: 4,430 lbs.<br>GVWR: 9,350 lbs.<br>Wheelbase: 159 in.<br>Bid Price is: \$26,785.00 delivered to DAS Fleet  |                                     |  |  |
|        |                             |      | <pre>Model: Promaster<br/>Exact Model: VF3L16<br/>Trim: Tradesman<br/>Exact Trim:21A<br/>Engine: ERB<br/>Transmission: DG2<br/>Payload Capacity: 4,430 lbs.<br/>GVWR: 9,350 lbs.<br/>Wheelbase: 159 in.<br/>Bid Price is: \$26,785.00 delivered to DAS Fleet<br/>Moines, IA.<br/>Price for vehicles not delivered to DAS is \$26,7</pre>  | 85.00 plus any                      |  |  |
|        |                             |      | <pre>Model: Promaster<br/>Exact Model: VF3L16<br/>Trim: Tradesman<br/>Exact Trim:21A<br/>Engine: ERB<br/>Transmission: DG2<br/>Payload Capacity: 4,430 lbs.<br/>GVWR: 9,350 lbs.<br/>Wheelbase: 159 in.<br/>Bid Price is: \$26,785.00 delivered to DAS Fleet<br/>Moines, IA.<br/>Price for vehicles not delivered to DAS is \$26,7<br/>additional cost per mile delivery charges.<br/>The delivery cost is limited to \$1.55 per mile (</pre> | 85.00 plus any<br>one way) anywhere |  |  |



### STATE OF IOWA MASTER AGREEMENT Contract Declaration and Execution

MA 005

EFFECTIVE BEGIN DATE: 11-08-2016 EXPIRATION DATE: 11-07-2017 PAGE: 21 of 21

### **TERMS AND CONDITIONS**

Goods Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf

| STP Group 2 - Standard Cab - Standar | Standard 4X4 Pickup, Automatic Transmission   | Make:                  | RAM                       |  |  |
|--|---|------------------------|---------------------------|--|--|
| ·  |   | Model Name:            | 1500                      |  |  |
| Examples: Silverado 1500, Ford F   | 150, RAM 1500, SIERRA 1500, Titan 1500  | Exact Model Code:      | DS6L62                    |  |  |
|  |   | Trim Pkg. Common Name: | TRADESMAN                 |  |  |
|  |   | Exact Trim Pkg. Code:  | 22B                       |  |  |
| DEALER NAME:   | STEW HANSEN DODGE CITY  | Engine Code:           | ERB                       |  |  |
|  |   | Transmission Code:     | DFL                       |  |  |
|  |   | Payload Capacity:      | 1560                      |  |  |
|  |   | Towing Capacity:       | 4750                      |  |  |
| BASE VEHICLE SPECIFICATIO  | NS  |                        |                           |  |  |
| Body & Chassis   | Minimum Requirements  | Mfg. Codes - Spec      | s (Note STD for standard) |  |  |
| Gross Vehicle Weight Rating  | 6,100 lb. GVWR minimum  | STATE GVWR: 6300       |                           |  |  |
| Wheelbase length   | Minimum 133 inches  | STATE LENGTH:140       | STATE LENGTH:140          |  |  |
| Bed  | LONG BOX  | STATE LENGTH: 8'       |                           |  |  |
| Engine   |   |                        |                           |  |  |
| Engine   | V6 base engine, E85 FFV engine if available in V6; include all required<br>options and other pertinent information. V8 base engine acceptable onl<br>if V6 is not available.<br>E85 FFV Engin | ,<br>,                 | HP: 305 Torque:269        |  |  |

| Engine                 | if V6 is not available.  |                                 |   |
|------------------------|--|---------------------------------|---|
|                        | E85 FFV Engine?  | YES                             |   |
| Engine Block Heater    |  | NHK                             |   |
| Drive Axle             |  |                                 |   |
| Rear Axle              | Locking differential must be provided if available; limited slip acceptable<br>if locking differential not available.  | STATE RATIO:3.21                | Locking or limited slip provided? ANTI SPIN<br>DIFF DSA |
| Transfer Case          | With Hi/Lo ranges  | STD                             |   |
| Transfer Case          | Shift-on-the-fly, electric   | STD                             |   |
| Electrical             |  |                                 |   |
| Power Point            | Located in Driver Area   | STD                             |   |
| Doors & Windows        |  |                                 |   |
| Doors                  | Power locks with remote keyless entry  | AJH                             |   |
| Key Sets with Fobs     | 2 key sets with fobs   | STD                             |   |
| Windows                | Power  | AJH                             |   |
| Windows                | Rear Defroster, if available must provide  | Rear Defroster Included?        | N/A   |
| Wipers                 | Intermittent   | STD                             |   |
| Exterior               |  |                                 |   |
| Bumper                 | Rear Step  | STD                             |   |
| Mirrors                | Power, if available must provide   | Power included? YES WITH AJH    |   |
| Flooring               |  |                                 |   |
| Floor Covering         | Full floor covering, rubber preferred - if available it must be provided.<br>OEM Floor Mats only provided if floor covering must be carpet.                                    | СК9                             |   |
| Interior               |  |                                 |   |
| Air Conditioning       | AC with all required options.  | STD                             |   |
| Bluetooth              | Factory preferred but dealer installed acceptable  | UA1                             | Factory installed? YES                                  |
| Radio                  | AM/FM with internal clock  | STD                             |   |
| Steering Column        | Tilt / Cruise Control  | STD                             |   |
| Trim Package           | Interior, with insulating headliner, full door and back of cab panels, dome<br>lamp. Split bench seat (3-pass) w/cloth upholstery, folding center<br>seat/armrest/storage box. | YLA                             |   |
| Safety                 |  |                                 |   |
| Brakes                 | Power 4 Wheel Anti-lock  | STD                             |   |
| Daytime Running Lights | If available must provide  | LM1                             |   |
| Suspension             |  |                                 |   |
| Suspension Package     | Heavy Duty 4x4 off-road suspension and undercarriage protection<br>package (heavy-duty shocks, skid plates, etc.)  | ADB                             |   |
| Tires & Wheels         |  |                                 |   |
| Tires                  | Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-<br>season M&S tires acceptable only when "LT" all terrain radials not<br>available.             | All Terrain or M&S provided?    | TXN ON/OFF ROAD TIRES                                   |
| Spare                  | If available must provide  | Spare available?: YES           | Full Size?:YES  |
|                        | BASE VEHICLE PRICE CO  | NFIGURED AS PER ABOVE:          | \$21,496.00   |
|                        | Delivery Cost to Department of Admin   | istrative Services, Des Moines: | \$0.00  |
|                        | TOTAL VEHICLE PRICE INCLUDING BA   | SE COST AND DELIVERY:           | \$21,496.00   |
|                        |  |                                 |   |

#### STP Group 2 - Standard Cab - Standard 4X4 Pickup, Automatic Transmission

Examples: Silverado 1500, Ford F150, RAM 1500, SIERRA 1500, Titan 1500

STEW HANSEN DODGE CITY

|                               | Minimum Requirements  | Mfg. Codes - S           | pecs (Note STD for standard)    | Cost                   |
|-------------------------------|---|--------------------------|---------------------------------|------------------------|
| Engine<br>Engine Block Heater | winimum Requirements  | NHK                      | DEDUCT COST:                    | -\$81.0                |
|                               | Minimum 4.5 L displacement in lieu of base engine - include all required                      | Cylinders: 8 Liters: 5.7 | HP: 395 Torque:410              | -301.0                 |
| Engine Upgrade                | options and other pertinent information.  | cymuers. o Elters. 5.7   | 111: 555 Tolque.410             | \$1,693.0              |
| Doors & Windows               |   |                          |                                 | <i><b>Q</b>1,055.0</i> |
| Key Sets, Additional          | 2 key sets including fobs   |                          |                                 | \$100.0                |
| ,                             |   |                          |                                 | \$100.0                |
| Keys, Working                 | 2 working keys without fobs   |                          |                                 |                        |
| Electrical                    |   |                          |                                 | STI                    |
| Power Point                   | Power outlet, 110 Volt; Factory installed preferred, if available must                        |                          |                                 |                        |
| rowerrome                     | provide; dealer installed acceptable when Factory installed not available.                    |                          |                                 | STE                    |
| Exterior                      |   |                          |                                 |                        |
|                               |   |                          |                                 |                        |
| Bed Liner                     | Spray In, Factory installed preferred, if available must provide; dealer                      | DELETE XM9               | Factory installed? YES          |                        |
|                               | installed acceptable when Factory installed not available.                                    |                          |                                 | \$171.0                |
| Bed Insert                    | Factory installed preferred, if available must provide; dealer installed                      | XME                      | Factory installed? YES          |                        |
| bed insert                    | acceptable when Factory installed not available.  | AIVIL                    | ractory installed: 125          | \$278.0                |
| Bed Mat                       | Factory installed preferred, if available must provide; dealer installed                      | DEALER                   | Factory installed? NO           |                        |
| beamac                        | acceptable when Factory installed not available.  | DENEEN                   | Tuetory instance. No            | \$150.00               |
| Cargo Tie Downs               | Factory installed preferred, if available must provide; dealer installed                      |                          | Factory installed?              | <b>CT</b>              |
| •                             | acceptable when Factory installed not available.  |                          | ,                               | STE                    |
| Mud flaps                     | OEM or OEM authorized flexible heavy duty, behind all wheels. No dealer<br>logo on mud flaps. | DEALER                   |                                 | \$195.00               |
|                               | Factory installed preferred, if available must provide; dealer installed                      |                          |                                 | 3193.00                |
| Recovery Hooks                | acceptable when Factory installed not available.  |                          | Factory installed?              | INCLUDED               |
|                               | Tubular, Factory installed preferred, if available must provide; dealer                       |                          |                                 |                        |
| Running Boards                | installed acceptable when Factory installed not available.                                    | MRU                      | Factory installed?YES           | \$319.00               |
| Tailgate                      | Locking, if not standard  |                          |                                 | INCLUDED               |
| Tonneau Cover                 | Soft material style, rolling or trifold; dealer installed acceptable                          | DEALER                   |                                 | \$395.00               |
|                               |   |                          |                                 |                        |
| Tonneau Cover                 | Hard surface, locking; dealer installed acceptable  | DEALER                   |                                 | \$1,195.00             |
|                               | OEM integrated; Factory installed preferred, if available must provide;                       |                          |                                 |                        |
| Trailer Brake Controller      | dealer installed acceptable when Factory installed not available.                             | XHC                      | Factory installed?YES           |                        |
|                               |   |                          |                                 | \$268.00               |
| Trailer tow mirrors           | Factory installed preferred, if available must provide; dealer installed                      | GPG                      | Factory installed? YES          | \$164.00               |
|                               | acceptable when Factory installed not available.  |                          | ,                               | \$104.00               |
|                               | Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at                    |                          |                                 |                        |
| Trailer tow package           | hitch. Factory installed preferred, if available must provide; dealer                         | DELETE XF8               | Factory installed? YES          |                        |
|                               | installed acceptable when Factory installed not available.                                    |                          |                                 | \$91.00                |
|                               | Factory installed preferred, if available must provide; dealer installed                      |                          |                                 |                        |
| Underbody Shield              | acceptable when Factory installed not available.  |                          |                                 | INCLUDED               |
| Safety                        |   |                          |                                 |                        |
| A1                            | Backup alarm; Factory installed preferred, if available must provide;                         | DEALER                   | Forstern Jacto II. d 2 NO       |                        |
| Alarm                         | dealer installed acceptable when Factory installed not available.                             | DEALER                   | Factory installed? NO           | \$125.00               |
| Rearview Camera               | OEM; Factory installed only   | XAC                      | Factory installed?YES           | \$359.00               |
| Reverse Sensing System        | Factory installed preferred, if available must provide; dealer installed                      | ХАА                      | Factory installed? YES          |                        |
| Reverse sensing system        | acceptable when Factory installed not available.  | лаа                      | Factory Installed FES           | \$229.00               |
| Tires & Wheels                |   |                          |                                 |                        |
| Spare                         | Full Size tire, if not included in base   |                          |                                 | STE                    |
|                               | Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All                 |                          |                                 |                        |
| Tires                         | season M&S tires acceptable only when "LT" all terrain radials not                            |                          |                                 |                        |
|                               | available.  |                          | DEDUCT COST:                    | -\$210.00              |
| Other                         |   |                          |                                 |                        |
|                               | Discount percentage off MSRP for options \$1500 or less as specified in                       |                          |                                 |                        |
| Options not listed above      | the Vehicle Specifications Terms and Conditions document attached to                          |                          | Enter Percentage Discount MSRP: | 5%                     |
| options not instea above      | the bid. Engine and powertrain options excluded.  |                          | i creentage Discount Molle i    | 5/                     |
|                               | · · · · · · · · · · · · · · · · · · ·   |                          |                                 |                        |
|                               |   |                          |                                 |                        |
| DELIVERY                      |   |                          |                                 |                        |
| Delivery FOB                  | Price per mile to deliver vehicle anywhere in State of Iowa                                   |                          | Per Mile Charge                 | \$1.2                  |
| Delivery Cost                 | Delivery Cost to Department of Administrative Services, in Des Moines, IA                     |                          |                                 |                        |
|                               |   |                          | ber: 0.00                       | \$0.00                 |

#### STP Group 4 - Extended Cab - Standard 4X4 Pickup, Automatic Transmission

Examples: Silverado 1500, Ford F150, RAM 1500, Sierra 1500

Cab Examples: SuperCab, Double Cab, Quad Cab

DEALER NAME: STEW HANSEN DODGE CITY

| Make:                  | RAM       |
|------------------------|-----------|
| Model Name:            | 1500      |
| Exact Model Code:      | DS6L41    |
| Trim Pkg. Common Name: | TRADESMAN |
| Exact Trim Pkg. Code:  | 22B       |
| Engine Code:           | ERB       |
| Transmission Code:     | DFL       |
| Payload Capacity:      | 1700      |
| Towing Capacity:       | 4430      |
|                        |           |

| BASE VEHICLE SPECIFICATION        | ONS  | Towing Capacity:   |                    | 4430                            |
|-----------------------------------|--|--|--------------------|---------------------------------|
|                                   |  | Mfg. Codes - Spec  | s (Note STD fo     | or standard)                    |
| Body & Chassis                    | 6,300 lb. GVWR minimum   | STATE GVWR: 6800   |                    | n stanuaru)                     |
| Gross Vehicle Weight Rating       | Minimum 140 inches   | STATE LENGTH: 140  |                    |                                 |
| Wheelbase length                  |  |  |                    |                                 |
| Bed                               | SHORT BOX  | STATE LENGTH:6' 4"   |                    |                                 |
| Engine                            |  |  | 110 205            |                                 |
| Engine                            | V6 Engine, E85 FFV engine if available in V6; include all required options<br>and other pertinent information.<br>E85 FFV Engine   | Cylinders: 6 Liters: 3.6                                     | HP: 305            | Torque:269                      |
| Engine Block Heater               |  | NHK  |                    |                                 |
| Drive Axle                        |  |  |                    |                                 |
| Rear Axle                         | Locking differential must be provided if available; limited slip acceptable<br>if locking differential not available.  | STATE RATIO: 3.21  | Locking or limited | d slip provided? ANTI SPIN<br>A |
| Transfer Case                     | Shift-on-the-fly, electric   | STD  |                    |                                 |
| Transfer Case                     | With Hi/Lo ranges  | STD  |                    |                                 |
| Electrical                        |  |  |                    |                                 |
| Power Point                       | Located in Driver Area   | STD  |                    |                                 |
| Doors & Windows                   |  |  |                    |                                 |
| Doors                             | Power door locks with remote keyless entry   | STD  |                    |                                 |
| Key Sets with Fobs                | 2 key sets with fobs   | STD  |                    |                                 |
| Windows                           | Power  | STD  |                    |                                 |
| Windows                           | Rear Defroster, if available must provide  | GFA  | Rear Defroster In  | cluded? YES                     |
| Wipers                            | Intermittent   | STD  | Real Denoster in   |                                 |
| Exterior                          |  |  |                    |                                 |
|                                   | Rear Step  | STD  |                    |                                 |
| Bumper                            |  | STD  | Power included?    | VES                             |
| Mirrors                           | Power, if available must provide   |  | Tower included:    | 125                             |
| Floor Covering                    | Full floor covering, rubber preferred - if available it must be provided.<br>OEM Floor Mats only provided if floor covering must be carpet.                                    | СК9  |                    |                                 |
| Interior                          |  |  |                    |                                 |
| Air Conditioning                  | AC with all required options.  | STD  |                    |                                 |
| Bluetooth                         | Factory preferred but dealer installed acceptable  | UA1  | Factory installed  | 2 VES                           |
| Radio                             | AM/FM with internal clock  | STD  | Tactory installed  | : 125                           |
| Steering Column                   | Tilt / Cruise Control  | STD  |                    |                                 |
| Trim Package                      | Interior, with insulating headliner, full door and back of cab panels,<br>dome lamp. Split bench seat (3-pass) w/cloth upholstery, folding center<br>seat/armrest/storage box. | AJY  |                    |                                 |
| Safety                            |  |  |                    |                                 |
| Brakes                            | Power 4 Wheel Anti-lock  | STD  |                    |                                 |
| Daytime Running Lights            | If available must provide  | LM1  |                    |                                 |
| Suspension                        | Heavy Duty 4x4 off-road suspension and undercarriage protection  |  |                    |                                 |
| Suspension Package Tires & Wheels | package (heavy-duty shocks, skid plates, etc.)   | ADB  |                    |                                 |
|                                   | Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires;  | State Yes to 1 option below: All                             | ON/OFF ROAD TI     | IRES                            |
| Tires                             | All-season M&S tires acceptable only when "LT" all terrain radials not available.  | Terrain? M&S<br>Tires?                                       |                    |                                 |
| Spare                             | If available   | Spare available?:YES   | Full Size?:YES     |                                 |
|                                   |  |  |                    | 622.200.00                      |
|                                   | BASE VEHICLE PRICE CO<br>Delivery Cost to Department of Admi   | ONFIGURED AS PER ABOVE:<br>inistrative Services. Des Moines: |                    | \$23,269.00<br>\$0.00           |
|                                   | · · ·  |  |                    | \$23,269.00                     |
|                                   | TOTAL VEHICLE PRICE INCLUDING B  | HIL COST AND DELIVERT:                                       |                    | <i>423,203.</i> 00              |

#### STP Group 4 - Extended Cab - Standard 4X4 Pickup, Automatic Transmission

Examples: Silverado 1500, Ford F150, RAM 1500, Sierra 1500

#### STEW HANSEN DODGE CITY

| ADDITIONAL OPTIONS       |   |   |            |
|--------------------------|---|---|------------|
| Engine                   | Minimum Requirements  | Mfg. Codes - Specs (Note STD for standard)  | Cost       |
| Engine Block Heater      |   | NHK DEDUCT COST:                            | -\$81.0    |
| Engine Upgrade           | Minimum 4.5 L displacement in lieu of base engine - include all required<br>options and other pertinent information.  | Cylinders: 8 Liters: 5.7 HP: 395 Torque:410 | \$1,693.00 |
| Doors & Windows          |   |   |            |
| Key Sets, Additional     | 2 key sets including fobs   | DEALER                                      | \$100.00   |
| Keys, Working            | 2 working keys without fobs   | DEALER                                      | \$325.00   |
| Window                   | Sliding Rear - Factory installed only   |   | N/A        |
| Electrical               |   |   | N/ F       |
| Power Point              | Power outlet, 110 Volt; Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.   |   | STE        |
| Exterior                 |   |   | -          |
| Bed Liner                | Spray In, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.   | DELETE XM9 Factory installed? YES           | \$170.00   |
| Bed Insert               | Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available.  | XME Factory installed? YES                  | \$278.00   |
| Bed Mat                  | Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available.  | DEALER Factory installed? NO                | \$125.00   |
| Cargo Tie Downs          | Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available.  | Factory installed? YES                      | STE        |
| Mud flaps                | OEM or OEM authorized flexible heavy duty, behind all wheels. No<br>dealer logo on mud flaps.   | DEALER                                      | \$195.00   |
| Recovery Hooks           | Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available.  | Factory installed?                          | INCLUDED   |
| Running Boards           | Tubular, Factory installed preferred, if available must provide; dealer<br>installed acceptable when Factory installed not available.   | MRU Factory installed? YES                  | \$319.00   |
| Tailgate                 | Locking, if not standard  |   | STD        |
| Tonneau Cover            | Soft material style, rolling or trifold; dealer installed acceptable  | DEALER                                      | \$395.00   |
| Tonneau Cover            | Hard surface, locking; dealer installed acceptable  | DEALER                                      | \$1,195.00 |
| Trailer Brake Controller | OEM integrated; Factory installed preferred, if available must provide;<br>dealer installed acceptable when Factory installed not available.  | XHC Factory installed? YES                  | \$268.00   |
| Trailer tow mirrors      | Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available.  | GPG Factory installed? YES                  | \$164.00   |
| Trailer tow package      | Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at hitch. Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available. | DELETE XF8 Factory installed? YES           | \$91.00    |
| Underbody Shield         | Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available.  |   | INCLUDED   |
| Flooring                 |   |   |            |
| Floor Covering           | Full floor carpeting & OEM mats, if not provided in base above.   | DELETE OPTION CK9                           | N/C        |
| Safety                   |   |   |            |
| Alarm                    | Backup alarm, Factory preferred but dealer installed acceptable   | DEALER Factory installed? NO                | \$125.00   |
| Rearview Camera          | OEM; Factory installed only   | XAC Factory installed? YES                  | \$359.00   |
| Reverse Sensing System   | Factory preferred but dealer installed acceptable   | XB9 Factory installed? YES                  | \$228.00   |
| Tires & Wheels           |   |   |            |
| Spare<br>Tires           | Full Size tire, if not included in base<br>Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires;<br>All-season M&S tires acceptable only when "LT" all terrain radials not              | All Terrain or M&S provided?                | STD        |
|                          | available.  |   | INCLUDED   |
| Other                    |   |   |            |
| Options not listed above | Discount percentage off MSRP for options \$1500 or less as specified in<br>the Vehicle Specifications Terms and Conditions document attached to<br>the bid. Engine and powertrain options excluded.         | Enter Percentage Discount MSRP:             | 5%         |

| DELIVERY      |  |                              |                 |        |
|---------------|--|------------------------------|-----------------|--------|
| Delivery FOB  | Price per mile to deliver vehicle anywhere in State of Iowa                  |                              | Per Mile Charge | \$1.25 |
| Delivery Cost | Delivery Cost to Department of Administrative Services, in Des Moines,<br>IA | Enter miles in whole number: | 0.00            | \$0.00 |

| HPU Group 1 - Standard Cab 4                  | X2 Heavy Pickup, Automatic Transmission   | Make:                      | RAM                               |
|---|---|----------------------------|-----------------------------------|
|   |   | Model Name:                | 2500                              |
| Examples: Silverado 2500, Ford 2              | 50, RAM 2500, Sierra 2500   | Exact Model Code:          | DJ2L62                            |
|   |   | Trim Pkg. Common Name:     | TRADESMAN                         |
|   |   | Exact Trim Pkg. Code:      |                                   |
| DEALER NAME                                   | STEW HANSEN DODGE CITY  | Engine Code:               | DSA                               |
|   |   | Transmission Code:         | DFP                               |
|   |   | Payload Capacity:          | 4480                              |
|   |   | Towing Capacity:           | 13150                             |
| BASE VEHICLE SPECIFICATIO                     | Minimum Requirements  | Mfg Codes - Space /        | Note STD for standard)            |
| Body & Chassis<br>Gross Vehicle Weight Rating | 9,000 lb. GVWR minimum  | STATE GVWR: 10000          | Note STD for standard             |
| Wheelbase length for Long box                 | Minimum 133 inches, 56" CA  | STATE LENGTH: 140          |                                   |
| Box   | LONG BOX  | STATE LENGTH: 8'           |                                   |
| Engine  |   |                            |                                   |
| Engine Block Heater                           |   | NHK                        |                                   |
| 5   | V8 Engine, minimum 6.0 L displacement in lieu of base engine; E85 Engine must be provided if  | Cylinders: 8 Liters: 6.4 H | IP: 410 Torque:429                |
| Engine Upgrade                                | available in V8 with a minimum of 6.0 L displacement - include all required options and other   |                            |                                   |
|   | pertinent information.<br>E85 FFV Engine  | ? NO                       |                                   |
| Drive Axle                                    |   |                            |                                   |
| Rear Axle                                     | Locking differential must be provided if available; limited slip acceptable if locking differential   | STATE RATIO:3.73           | Locking or Limited Slip provided? |
| Electrical                                    | not available.  |                            | ANTISPIN DIFF DSA                 |
| Power Point                                   | Located in Driver Area  | STD                        |                                   |
| Doors & Windows                               |   |                            |                                   |
| Doors   | Power locks with remote keyless entry   | AJH                        |                                   |
| Key Sets with Fobs                            | 2 key sets with fobs  | STD                        |                                   |
| Windows                                       | Power   | AJH                        |                                   |
| Windows                                       | Rear defroster, if available must provide   | GFA                        | Rear Defroster Included?YES       |
| Wipers  | Intermittent  | STD                        |                                   |
| Exterior                                      |   |                            |                                   |
| Bumper  | Rear  | STD                        |                                   |
|   | Power, if available must provide; manual acceptable if power not available  | AJH                        | Power Included? YES               |
| Mirrors                                       |   |                            |                                   |
| Floor   |   |                            |                                   |
| Floor Covering                                | Full floor covering, rubber preferred - if available it must be provided. OEM Floor Mats only   | СК9                        |                                   |
| Interior                                      | provided if floor covering must be carpet.  |                            |                                   |
| Air Conditioning                              | AC with all required options.   | STD                        |                                   |
| Bluetooth                                     | Factory preferred but dealer installed acceptable   | UA1                        | Factory installed? YES            |
|   |   | STD                        | ,                                 |
| Gauge Package                                 | Tachometer, oil pressure, coolant temperature, voltmeter and /or transmission temperature.  | STD                        |                                   |
| Radio   | AM/FM with internal clock   | STD                        |                                   |
| Steering Column                               | Tilt / Cruise Control   | STD .                      |                                   |
| Trim Package                                  | Interior, with insulating headliner, full door and back of cab panels, dome lamp. Split bench seat<br>(3-pass) w/cloth upholstery, folding center seat/armrest/storage box. | STD                        |                                   |
| Safety  |   |                            |                                   |
| Brakes  | Power 4 Wheel Anti-lock   | STD                        |                                   |
| Daytime Running Lights                        | If available must provide   | LM1                        |                                   |
| Tires & Wheels                                |   |                            |                                   |
| Tires   | All-season tires  | All Season                 |                                   |
| Spare   | If available must provide   | Spare available?: YES      | Full Size?: YES                   |
|   |   |                            | ¢33,618,0                         |
|   | BASE VEHICLE PRICE CO   | ONFIGURED AS PER ABOVE:    | \$22,018.0                        |
|   | BASE VEHICLE PRICE CO<br>Delivery Cost to Department of Adm   |                            | \$22,618.0<br>\$0.0               |

Examples: Silverado 2500, Ford 250, RAM 2500, Sierra 2500

STEW HANSEN DODGE CITY

| ADDITIONAL OPTIONS       |   |            |                |              |                     |                      |
|--------------------------|---|------------|----------------|--------------|---------------------|----------------------|
| Engine                   | Minimum Requirements  | Mf         | g. Codes - Spe | ecs (Note Si | TD for standard)    | COST                 |
| Engine Block Heater      |   |            |                |              | DEDUCT COST:        | -\$81.00             |
| Base Engine              | V8 base engine; E85 FFV engine if available in V8; include all required options and other pertinent information.<br>E85 FFV Engine?   | Cylinders: | Liters:        | HP:          | Torque:             | N/A                  |
| Doors & Windows          |   |            |                |              |                     |                      |
| Key Sets, Additional     | 2 key sets including fobs   | DEALER     |                |              |                     | \$100.00             |
| Keys, Working            | 2 working keys without fobs   | DEALER     |                |              |                     | \$325.00             |
| Window                   | Sliding Rear, Factory installed only  | CFD        |                |              |                     | \$166.00             |
| Exterior                 |   |            |                |              |                     |                      |
| Bed Liner                | Spray In, Factory installed preferred, if available must provide; dealer installed acceptable when  | XMF        |                | Factory      | installed? YES      | ¢421.00              |
| Bed Insert               | Factory installed not available.<br>Factory installed preferred, if available must provide; dealer installed acceptable when Factory<br>installed not available.  | ХМЕ        |                | Factory      | installed? YES      | \$421.00<br>\$259.00 |
| Bed Mat                  | Factory installed preferred, if available must provide; dealer installed acceptable when Factory  | DEALER     |                | Factory      | installed? NO       |                      |
|                          | installed not available.<br>Factory installed preferred, if available must provide; dealer installed acceptable when Factory  | DEALEN     |                | Feeter       | installed?          | \$159.00             |
| Cargo Tie Downs          | installed not available.  |            |                | Factory      | installeu?          | STD                  |
| Fog Lamps                | Factory installed preferred, if available must provide; dealer installed acceptable when Factory<br>installed not available.  | LNJ & AED  |                | Factory      | installed? YES      | \$927.00             |
| Mud flaps                | OEM or OEM authorized flexible heavy duty, behind all wheels. No dealer logo on mud flaps.<br>Dealer installed acceptable.  | DEALER     |                |              |                     | \$195.00             |
| Recovery Hooks           | Factory installed preferred, if available must provide; dealer installed acceptable when Factory<br>installed not available.  |            |                | Factory      | installed?          | N/A                  |
| Running Boards           | Tubular, Factory installed preferred, if available must provide; dealer installed acceptable when<br>Factory installed not available.   | MRU        |                | Factory      | installed? YES      | \$315.00             |
| Tailgate                 | Locking, if not standard  |            |                |              |                     | INCLUDED             |
| Tonneau Cover            | Soft material style, rolling or trifold; dealer installed acceptable  | DEALER     |                |              |                     | \$395.00             |
| Tonneau Cover            | Hard surface, locking; dealer installed acceptable  | DEALER     |                |              |                     | \$1,295.00           |
| Trailer Brake Controller | OEM integrated; Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available.  | хнс        |                | Factory      | installed? YES      | \$251.00             |
| Trailer tow mirrors      | Factory installed preferred, if available must provide; dealer installed acceptable when Factory<br>installed not available.  | GPG        |                |              | installed? YES      | \$166.00             |
| Trailer tow package #1   | Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at hitch. Factory installed<br>preferred, if available must provide; dealer installed acceptable when Factory installed not<br>available.   | STD        |                | Factory      | installed? YES      | STD                  |
| Trailer tow package #2   | Gooseneck Trailer Hitch; Includes 7 way trailer wiring, steel, powder coated finish(if available<br>must provide), must meet all OEM fastening requirements, Factory installed preferred, if<br>available must provide; dealer installed acceptable when Factory installed not available. | AHU        |                | Factory      | installed? YES      | \$378.00             |
| Floor                    |   |            |                |              |                     |                      |
| Floor Covering           | Full floor carpeting & OEM mats, if not provided in base above.   | DELETE CK9 |                |              |                     | N/C                  |
| Floor Mats               | All Weather; dealer installed acceptable  |            |                |              |                     | \$115.00             |
| Safety                   |   |            |                |              |                     |                      |
| Alarm                    | Backup alarm, Factory preferred but dealer installed acceptable   | DEALER     |                | Factory      | installed? NO       | \$125.00             |
| Rearview Camera          | Factory installed only  | XAC        |                | Factory      | installed? YES      | \$208.00             |
| Reverse Sensing System   | Factory preferred but dealer installed acceptable   | XAA        |                | Factory      | installed? YES      | \$251.00             |
| Tires & Wheels           |   |            |                |              |                     |                      |
| Spare                    | Full Size tire, if not included in base   |            |                |              |                     | STD                  |
| Other                    |   |            |                |              |                     |                      |
| Options not listed above | Discount percentage off MSRP for options \$1500 or less as specified in the Vehicle Specifications<br>Terms and Conditions document attached to the bid. Engine and powertrain options excluded.  |            | Ente           | er Percent   | tage Discount MSRP: | 5%                   |
| DELIVERY                 |   |            |                |              |                     |                      |
|                          |   |            |                |              |                     |                      |

| Delivery FOB  | Price per mile to deliver vehicle anywhere in State of Iowa               |                              | Per Mile Charge | \$1.25 |
|---------------|---|------------------------------|-----------------|--------|
| Delivery Cost | Delivery Cost to Department of Administrative Services, in Des Moines, IA | Enter miles in whole number: | 0.00            | \$0.00 |

| HPU Group 2 - Standard Cal    | b 4X4 Heavy Pickup, Automatic Transmission | Make:                      | RAM              |
|-------------------------------|--|----------------------------|------------------|
|                               |  | Model Name:                | 2500             |
| Examples: Silverado 2500, For | d 250, RAM 2500, Sierra 2500               | Exact Model Code:          | DJ7L62           |
|                               |  | Trim Pkg. Common Name:     | TRADESMAN        |
|                               |  | Exact Trim Pkg. Code:      | 22A              |
| DEALER NAI                    | ME: STEW HANSEN DODGE CITY                 | Engine Code:               | ESA              |
|                               |  | Transmission Code:         | DFP              |
|                               |  | Payload Capacity:          | 4480             |
|                               |  | Towing Capacity:           | 16150            |
| BASE VEHICLE SPECIFICAT       | IONS                                       |                            |                  |
| Body & Chassis                | Minimum Requirements                       | Mfg. Codes - Specs (Note S | TD for standard) |
| Gross Vehicle Weight Rating   | 9,000 lb. GVWR minimum                     | STATE GVWR: 10000          |                  |
| Wheelbase length for Long box | Minimum 133 inches, 56" CA                 | STATE LENGTH:140           |                  |
| Box                           | LONG BOX                                   | STATE LENGTH:8'            |                  |
| Engine                        |  |                            |                  |

| Engine                 |  |   |
|------------------------|--|---|
| Engine Block Heater    |  | NHK   |
| Engine Upgrade #1      | V8 Engine, minimum 6.0 L displacement in lieu of base engine; E85 Engine must be provide<br>if available in V8 with a minimum of 6.0 L displacement - include all required options and<br>other pertinent information.<br>E85 FFV Engine |   |
| Drive Axle             |  |   |
|                        | Locking differential must be provided if available; limited slip acceptable if locking   | STATE RATIO: 3.73 Locking or Limited Slip         |
| Rear Axle              | differential not available.  | provided?ANTISPIN DSA                             |
| Axles                  | Optional lower ratio (higher numerically)  | STATE RATIO:4.10                                  |
| Transfer Case          | Shift-on-the-fly, electric   | DK3   |
| Electrical             |  |   |
| Power Point            | Located in Driver Area   | STD   |
| Doors & Windows        |  |   |
| Doors                  | Power locks with remote keyless entry  | AJH   |
| Key Sets with Fobs     | 2 key sets with fobs   | STD   |
| Windows                | Power  | AJH   |
| Window                 | Rear defroster, if available must provide  | GFA Rear Defroster Included?YES                   |
| Wipers                 | Intermittent   | STD   |
| Exterior               |  |   |
| Bumper                 | Rear   | STD   |
| Mirrors                | Power, if available must provide; manual acceptable if power not available   | AJH Power Included? YES                           |
| Floor                  |  |   |
| Floor Covering         | Full floor covering, rubber preferred - if available it must be provided. OEM Floor Mats only<br>provided if floor covering must be carpet.  | СК9   |
| Interior               |  |   |
| Air Conditioning       | AC with all required options.  | STD   |
| Bluetooth              | Factory preferred but dealer installed acceptable  | UA1 Factory installed? YES                        |
| Gauge Package          | Tachometer, oil pressure, coolant temperature, voltmeter and /or transmission<br>temperature.  | STD   |
| Radio                  | AM/FM with internal clock  | STD   |
| Steering Column        | Tilt / Cruise Control  | STD   |
| Trim Package           | Interior, with insulating headliner, full door and back of cab panels, dome lamp. Split bench<br>seat (3-pass) w/cloth upholstery, folding center seat/armrest/storage box.  | YLA   |
| Safety                 |  |   |
| Brakes                 | Power 4 Wheel Anti-lock  | STD   |
| Daytime Running Lights | If available must provide  | LM1   |
| Suspension             |  |   |
| Suspension Package     | Heavy Duty 4x4 off-road suspension and undercarriage protection package (heavy-duty<br>shocks.) Skid plates must be provided if available.   | ADB   |
| Tires & Wheels         |  |   |
| Tires                  | Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires<br>acceptable only when "LT" all terrain radials not available.   | All Terrain or M&S provided? ON/OFF ROAD TIRES    |
| Spare                  | If available must provide  | Spare available?:YES Full Size?:YES               |
|                        | BASE VEHICLE   | PRICE CONFIGURED AS PER ABOVE: \$26,021.00        |
|                        | Delivery Cost to Departme  | nt of Administrative Services, Des Moines: \$0.00 |
|                        |  | DING BASE COST AND DELIVERY: \$26,021.00          |
|                        |  |   |

#### HPU Group 2 - Standard Cab 4X4 Heavy Pickup, Automatic Transmission

Examples: Silverado 2500, Ford 250, RAM 2500, Sierra 2500

STEW HANSEN DODGE CITY

| ADDITIONAL OPTIONS                |  |   |                      |
|-----------------------------------|--|---|----------------------|
| Engine                            |  |   |                      |
| Engine Block Heater               |  | DEDUCT COST:                                | -\$81.00             |
| Base Engine                       | V8 base engine, E85 FFV engine if available in V8; include all required options and other<br>pertinent information.  | Cylinders: Liters: HP: Torque:              |                      |
|                                   | E85 FFV Engine   |   | N/A                  |
| Engine Upgrade #2                 | Turbocharged Dissel, minimum 6.6L displacement - Must be rated minimum 350 HP,<br>minimum 750 lb./ft. torque with HD automatic transmission. Include all required options<br>and other pertinent information.  | Cylinders: 6 Liters: 6.7 HP: 370 Torque:800 | \$8,735.00           |
| Doors & Windows                   |  |   | + - /                |
| Key Sets, Additional              | 2 key sets including fobs  | DEALER                                      | \$100.00             |
| Keys, Working                     | 2 working keys without fobs  | DEALER                                      | \$325.00             |
| Window                            | Sliding Rear, Factory installed only   | GFD   | \$166.00             |
| Exterior                          |  |   |                      |
| Bed Liner                         | Spray In, Factory installed preferred, if available must provide; dealer installed acceptable<br>when Factory installed not available.   | XMF Factory installed? YES                  | \$422.00             |
| Bed Insert                        | Factory installed preferred, if available must provide; dealer installed acceptable when<br>Factory installed not available.   | XME Factory installed? YES                  | \$259.00             |
| Bed Mat                           | Factory installed preferred, if available must provide; dealer installed acceptable when<br>Factory installed not available.   | DEALER Factory installed? NO                | \$195.00             |
| Cargo Tie Downs                   | Factory installed preferred, if available must provide; dealer installed acceptable when   | Factory installed?                          | STD                  |
| Fog Lamps                         | Factory installed not available.<br>Factory installed preferred, if available must provide; dealer installed acceptable when   | LNJ & AED Factory installed? YES            | \$927.00             |
| Mud flaps                         | Factory installed not available.<br>OEM or OEM authorized flexible heavy duty, behind all wheels. No dealer logo on mud flaps  | DEALER                                      |                      |
| Recovery Hooks                    | Dealer installed acceptable.<br>Factory installed preferred, if available must provide; dealer installed acceptable when   | Factory installed? YES                      | \$195.00             |
|                                   | Factory installed not available.<br>Tubular, Factory installed preferred, if available must provide; dealer installed acceptable   | MRU Factory installed? YES                  | INCLUDED             |
| Running Boards<br>Tailgate        | when Factory installed not available.<br>Locking, if not standard  |   | \$315.00<br>INCLUDED |
|                                   |  | DEALER                                      |                      |
| Tonneau Cover                     | Soft material style, rolling or trifold; dealer installed acceptable   | DEALER DEALER                               | \$395.00             |
| Tonneau Cover                     | Hard surface, locking; dealer installed acceptable<br>OEM integrated; Factory installed preferred, if available must provide; dealer installed   |   | \$1,295.00           |
| Trailer Brake Controller          | acceptable when Factory installed not available.<br>Factory installed preferred, if available must provide; dealer installed acceptable when   | XHC Factory installed? YES                  | \$251.00             |
| Trailer tow mirrors               | Factory installed not available.   | GPG Factory installed? YES                  | \$166.00             |
| Trailer tow package #1            | Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at hitch. Factory installec<br>preferred, if available must provide; dealer installed acceptable when Factory installed not<br>available.  | Factory installed?                          | STD                  |
| Trailer tow package #2            | Gooseneck Trailer Hitch; Includes 7 way trailer wiring, steel, powder coated finish(if<br>available must provide), must meet all OEM fastening requirements, Factory installed<br>preferred, if available must provide; dealer installed acceptable when Factory installed not<br>available. | Factory installed? YES                      | \$478.00             |
| Underbody Shield                  | Factory installed preferred, if available must provide; dealer installed acceptable when<br>Factory installed not available.   |   | INCLUDED             |
| Floor                             |  |   |                      |
| Floor Covering                    | Full floor carpeting & OEM mats, if not provided in base above.  | DELETE CK9                                  | N/0                  |
| Floor Mats                        | All Weather; dealer installed acceptable   |   | \$125.00             |
| Safety                            |  |   |                      |
| Alarm                             | Backup alarm, Factory preferred but dealer installed acceptable  | DEALER Factory installed?NO XAC             | \$125.00             |
| Rearview Camera                   | Factory Installed only<br>Factory preferred but dealer installed acceptable  | XAA Factory installed? YES                  | \$208.00<br>\$261.00 |
| Reverse Sensing System Suspension | ractory preferred but dealer installed acceptable  |   | \$201.00             |
| Snow Plow Prep Package            | Increased capacity front suspension and other components necessary for increased load<br>caused by installation of a front snow plow. Factory installed preferred, if available must<br>provide; dealer installed acceptable when Factory installed not available.                           | Factory installed? YES                      | \$81.00              |
| Tires & Wheels                    |  |   |                      |
| Tires                             | Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires<br>acceptable only when "LT" all terrain radials not available.   | DEDUCT COST:                                | -\$191.00            |
| Spare                             | Full Size tire, if not included in base  | 222301 (031.                                | -3191.00<br>STE      |
| Other                             |  |   | 511                  |
| Options not listed above          | Discount percentage off MSRP for options \$1500 or less as specified in the Vehicle<br>Specifications Terms and Conditions document attached to the bid. Engine and powertrain<br>options excluded.  | Enter Percentage Discount MSRP:             | 5%                   |
| DELIVERY                          |  |   |                      |

| DELIVERY      |   |                              |                 |        |
|---------------|---|------------------------------|-----------------|--------|
| Delivery FOB  | Price per mile to deliver vehicle anywhere in State of Iowa               |                              | Per Mile Charge | \$1.25 |
| Delivery Cost | Delivery Cost to Department of Administrative Services, in Des Moines, IA | Enter miles in whole number: | 0.00            | \$0.00 |

| HPU Group 3 - Standard Ca     | b 4X4 Heavy Pickup, Automatic Transmission  | Make:                             | RAM   |
|-------------------------------|---|-----------------------------------|---|
|                               |   | Model Name:                       | 3500  |
| Examples: Silverado 3500, Foi | rd 350, RAM 3500, Sierra 3500   | Exact Model Code:                 | D28L62                                      |
|                               |   | Trim Pkg. Common Name:            | TRADESMAN                                   |
|                               |   | Exact Trim Pkg. Code:             | 22A   |
| DEALER NA                     | ME: STEW HANSEN DODGE CITY  | Engine Code:                      | ESA   |
|                               |   | Transmission Code:                | DFP   |
|                               |   | Payload Capacity:                 | 3940  |
|                               |   | Towing Capacity:                  | 15970                                       |
| BASE VEHICLE SPECIFICAT       | TIONS   |                                   |   |
| ody & Chassis                 | Minimum Requirements  | Mfg. Codes - Spec                 | cs (Note STD for standard)                  |
| Gross Vehicle Weight Rating   | 10,200 lb. GVWR minimum   | STATE GVWR: 10400                 |   |
| Vheelbase length for Long box | Minimum 133 inches, 56" CA  | STATE LENGTH:140                  |   |
| Box                           | LONG BOX  | STATE LENGTH: 8'                  |   |
| Engine                        |   |                                   |   |
| ngine Block Heater            |   | NHK                               |   |
| ingine Upgrade #1             | V8 Engine, minimum 6.0 L displacement in lieu of base engine; E85 Engine must be<br>provided if available in V8 with a minimum of 6.0 L displacement - include all required<br>options and other pertinent information. |                                   | : 410 Torque:429                            |
|                               | E85 FFV Engine  | ? NO                              |   |
| Drive Axle<br>Rear Axle       | Locking differential must be provided if available; limited slip acceptable if locking  | STATE RATIO: 4.10                 | Locking or Limited Slip provided? ANTI SPIN |
| Axles                         | differential not available.<br>Optional lower ratio (higher numerically)  | STATE RATIO: 4.10                 | DMF   |
| ransfer Case                  | Shift-on-the-fly, electric  | DK3                               | DWI   |
| lectrical                     |   |                                   |   |
| ower Point                    | Located in Driver Area  | STD                               |   |
| oors & Windows                |   |                                   |   |
| oors                          | Power locks with remote keyless entry   | AJH                               |   |
| ey Sets with Fobs             | 2 key sets with fobs  | STD                               |   |
| /indows                       | Power   | НА                                |   |
| /indow                        | Rear defroster, if available must provide   | GFA                               | Rear Defroster Included? YES                |
| lipers                        | Intermittent  | STD                               |   |
| xterior                       |   |                                   |   |
| umper                         | Rear  | STD                               |   |
| irrors                        | Power, if available must provide; manual acceptable if power not available  | HLA                               | Power Included? YES                         |
| loor                          |   |                                   |   |
| oor Covering                  | Full floor covering, rubber preferred - if available it must be provided. OEM Floor Mats<br>only provided if floor covering must be carpet.   | СК9                               |   |
| nterior                       |   |                                   |   |
| ir Conditioning               | AC with all required options.   | STD                               |   |
| Bluetooth                     | Factory preferred but dealer installed acceptable   | UA1                               | Factory installed? YES                      |
| Gauge Package                 | Tachometer, oil pressure, coolant temperature, voltmeter and /or transmission   | STD                               |   |
|                               | temperature.  | CTD                               |   |
| adio<br>teering Column        | AM/FM with internal clock Tilt / Cruise Control   | STD<br>STD                        |   |
| rim Package                   | Interior, with insulating headliner, full door and back of cab panels, dome lamp. Split<br>bench seat (3-pass) w/cloth upholstery, folding center seat/armrest/storage box.   | AJY                               |   |
| Safety                        |   |                                   |   |
| Irakes                        | Power 4 Wheel Anti-lock   | STD                               |   |
| aytime Running Lights         | If available must provide   | LM1                               |   |
| uspension                     |   |                                   |   |
| uspension Package             | Heavy Duty 4x4 off-road suspension and undercarriage protection package (heavy-   | ADB                               |   |
|                               | duty shocks.) Skid plates must be provided if available.  |                                   |   |
| ires & Wheels                 | Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S  | All Terrain or M&S provided?      | ON OFF ROAD TIRES                           |
| Tires                         | tires acceptable only when "LT" all terrain radials not available.  |                                   | Eull Size2: VES                             |
| Spare                         |   | Spare available?: YES             | Full Size?: YES                             |
|                               |   | ONFIGURED AS PER ABOVE:           | \$25,930.0                                  |
|                               | Delivery Cost to Department of Admi   | inistrative Services, Des Moines: | \$0.0                                       |
|                               | TOTAL VEHICLE PRICE INCLUDING B   | ASE COST AND DELIVERY:            | \$25,930.0                                  |
|                               |   |                                   |   |

#### HPU Group 3 - Standard Cab 4X4 Heavy Pickup, Automatic Transmission

Examples: Silverado 3500, Ford 350, RAM 3500, Sierra 3500

STEW HANSEN DODGE CITY

| ADDITIONAL OPTIONS                        |  |   |                      |
|---|--|---|----------------------|
| Engine                                    | Minimum Requirements   | Mfg. Codes - Specs (Note STD for standard)            | Cost                 |
| Engine Block Heater                       |  | DEDUCT COST:  | -\$81.00             |
| Base Engine                               | V8 base engine, E85 FFV engine if available in V8 must provide; include all required<br>options and other pertinent information.<br>E85 FFV Engine   | Cylinders: 8 Liters: 5.7 HP: 383 Torque:400           | -\$425.00            |
| Engine Upgrade #2                         | Turbocharged Diesel, minimum 6.6L displacement - Must be rated minimum 350 HP,<br>minimum 750 lb./ft. torque with HD automatic transmission. Include all required  | Cylinders: 6 Liters:6.7 HP: 370 Torque:800            |                      |
|   | options and other pertinent information.   |   | \$8,735.00           |
| Doors & Windows                           |  |   |                      |
| Key Sets, Additional                      | 2 key sets including fobs  | DEALER  | \$100.00             |
| Keys, Working                             | 2 working keys without fobs  | DEALER  | \$325.00             |
| Window                                    | Sliding Rear, Factory installed only   | GFD   | \$166.00             |
| Exterior                                  |  |   |                      |
| Bed Liner                                 | Spray In, Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available.   | XMF Factory installed? YES                            | \$421.00             |
| Bed Insert                                | Factory installed preferred, if available must provide; dealer installed acceptable when<br>Factory installed not available.   | XME Factory installed? YES                            | \$259.00             |
| Bed Mat                                   | Factory installed preferred, if available must provide; dealer installed acceptable when<br>Factory installed not available.   | DEALER Factory installed? NO                          | \$200.00             |
| Cargo Tie Downs                           | Factory installed preferred, if available must provide; dealer installed acceptable when<br>Factory installed not available.   |   | STD                  |
| Fog Lamps                                 | Factory installed preferred, if available must provide; dealer installed acceptable when<br>Factory installed not available.   | LNJ & AED   | \$927.00             |
| Mud flaps                                 | OEM or OEM authorized flexible heavy duty, behind all wheels. No dealer logo on mud<br>flaps. Dealer installed acceptable.<br>Factory installed preferred, if available must provide; dealer installed acceptable when   |   | \$195.00             |
| Recovery Hooks                            | Factory installed prefered, in available must provide; dealer installed acceptable when<br>Factory installed not available.<br>Tubular, Factory installed preferred, if available must provide; dealer installed   | Eactory installed 2 VES                               | INCLUDED             |
| Running Boards                            | acceptable when Factory installed not available.   | MRU Pactory installeur res                            | \$315.00             |
| Tailgate                                  | Locking, if not standard   |   | INCLUDED             |
| Tonneau Cover                             | Soft material style, rolling or trifold; dealer installed acceptable   | DEALER  | \$395.00             |
| Tonneau Cover                             | Hard surface, locking; dealer installed acceptable   | DEALER  | \$1,295.00           |
| Trailer Brake Controller                  | OEM integrated; Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available.   | XHC Factory installed? YES                            | \$251.00             |
| Trailer tow mirrors                       | Factory installed preferred, if available must provide; dealer installed acceptable when<br>Factory installed not available.   | Factory installed? YES                                | STD                  |
| Trailer tow package #1                    | Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at hitch. Factory<br>installed preferred, if available must provide; dealer installed acceptable when Factory  | Factory installed? YES                                | STD                  |
| Trailer tow package #2                    | installed not available.<br>Gooseneck Trailer Hitch; Includes 7 way trailer wiring, steel, powder coated finish(if<br>available must provide), must meet all OEM fastening requirements, Factory installed<br>preferred, if available must provide; dealer installed acceptable when Factory installed<br>not available. | Factory installed? YES                                | \$378.00             |
| Underbody Shield                          | Factory installed preferred, if available must provide; dealer installed acceptable when<br>Factory installed not available.   | Factory installed? YES                                | INCLUDED             |
| Floor                                     |  |   |                      |
| Floor Covering                            | Full floor carpeting & OEM mats, if not provided in base above.  | DELETE CK9  | N/C                  |
| Floor Mats                                | All Weather; dealer installed acceptable   |   | \$125.00             |
| Safety                                    |  |   | 1                    |
| Alarm                                     | Backup alarm, Factory preferred but dealer installed acceptable  | DEALER Factory installed? NO                          | \$125.00             |
| Rearview Camera<br>Reverse Sensing System | Factory installed only<br>Factory preferred but dealer installed acceptable  | XAC Factory installed? YES XAA Factory installed? YES | \$228.00<br>\$251.00 |
|   | Pactory preferred but dealer installed acceptable  | AA Pactory installed? TES                             | \$251.00             |
| Suspension Snow Plow Prep Package         | Increased capacity front suspension and other components necessary for increased<br>load caused by installation of a front snow plow. Factory installed preferred, if<br>available must provide; dealer installed acceptable when Factory installed not<br>available.  | Factory installed? YES                                | \$133.00             |
| Tires & Wheels                            |  |   |                      |
| Tires                                     | Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires acceptable only when "LT" all terrain radials not available.  | DEDUCT COST:  |                      |
| Spare                                     | Full Size tire, if not included in base  | DEDUCT COST:  | \$191.00-<br>STD     |
| Other                                     |  |   | 515                  |
| Options not listed above                  | Discount percentage off MSRP for options \$1500 or less as specified in the Vehicle<br>Specifications Terms and Conditions document attached to the bid. Engine and<br>powertrain options excluded.  | Enter Percentage Discount MSRP:                       | 5%                   |
| DELIVERY                                  |  |   |                      |
|   | Price per mile to deliver vehicle anywhere in State of Iowa  | Des Mile Channel                                      | \$1.35               |
| Delivery FOB                              | Delivery Cost to Department of Administrative Services, in Des Moines, IA  | Per Mile Charge                                       | \$1.35               |
| Delivery Cost                             | Derivery cost to Department of Auministrative Services, in Des Mollies, IA   | Enter miles in whole number: 0.00                     | ŞU.UL                |

| UDU Crown 4. Chandard Cal      | AV2 Hoovy Distance DDW/ Automatic Transmission  | Mala                                 | DAM  |
|--------------------------------|---|--------------------------------------|--|
| neo Group 4 - Standard Cal     | b 4X2 Heavy Pickup DRW, Automatic Transmission  | Make:                                | RAM<br>3500  |
|                                |   | Model Name:                          |  |
| Examples: Silverado 3500, For  | d 350, Sierra 3500  | Exact Model Code:                    | D23L62   |
|                                |   | Trim Pkg. Common Name:               | TRADESMAN  |
|                                |   | Exact Trim Pkg. Code:                | 22A  |
| DEALER NAM                     | IE: STEW HANSEN DODGE CITY  | Engine Code:                         | ESA  |
|                                |   | Transmission Code:                   | DFP  |
|                                |   | Payload Capacity:                    | 7390   |
|                                |   | Towing Capacity:                     | 16520  |
| BASE VEHICLE SPECIFICAT        | IONS  |                                      | 1  |
| Body & Chassis                 | Minimum Requirements  | Mfg. Codes - Specs (No               | ote STD for standard)                                  |
| Gross Vehicle Weight Rating    | 13,000 lb. GVWR minimum   | STATE GVWR: 13800                    |  |
| Wheelbase length               | Minimum 133 inches  | STATE LENGTH:140                     |  |
| sed                            | LONG BOX  | STATE LENGTH:8'                      |  |
| Ingine                         |   |                                      |  |
| ingine Size ( Cylinder/Liter ) | Base V8 or V10 Engine (E85 FFV, if available in V8 or V10, must be provided); include all<br>required options and other pertinent information.                              | Cylinders: 8 Liters: 6.4 HP: 410     | Torque:429   |
|                                | E85 FFV Engine?   | NO                                   |  |
| ingine Block Heater            |   | NHK                                  |  |
| Drive Axle                     |   |                                      |  |
| ear Axle                       | Locking differential must be provided if available; limited slip acceptable if locking differential not available.  | STATE RATIO:4.10                     | Locking or Limited Slip provided?<br>ANTISPIN STANDARD |
| lectrical                      |   |                                      |  |
| ower Point                     | Located in Driver Area  | STD                                  |  |
| oors & Windows                 |   |                                      |  |
| oors                           | Power locks with remote keyless entry   | АЈН                                  |  |
| ey Sets with Fobs              | 2 key sets with fobs  | STD                                  |  |
| /indows                        | Power   | AJH                                  |  |
| /indow                         | Rear defroster, if available must provide   | GFA                                  | Rear Defroster Included? YES                           |
| /ipers                         | Intermittent  | STD                                  |  |
| xterior                        |   | 515                                  |  |
| umper                          | Rear Step   | STD                                  |  |
|                                | Power, if available must provide; manual acceptable if power not available  | AJH                                  | Power Included? YES                                    |
| irrors                         |   |                                      |  |
| loor                           |   |                                      |  |
| loor Covering                  | Full floor covering, rubber preferred - if available it must be provided. OEM Floor Mats only<br>provided if floor covering must be carpet.                                 | СК9                                  |  |
| Floor Mats                     | All Weather; dealer installed acceptable  | DEALER WEATHERTECH                   |  |
| nterior                        |   |                                      |  |
| ir Conditioning                | AC with all required options.   | STD                                  |  |
| luetooth                       | Factory preferred but dealer installed acceptable   | UA1                                  | Factory installed? YES                                 |
| adio                           | AM/FM with internal clock   | STD                                  | •  |
| iteering Column                | Tilt / Cruise Control   | STD                                  |  |
| rim Package                    | Interior, with insulating headliner, full door and back of cab panels, dome lamp. Split bench<br>seat (3-pass) w/cloth upholstery, folding center seat/armrest/storage box. | YLA                                  |  |
| Safety                         |   |                                      |  |
| irakes                         | Power 4 Wheel Anti-lock   | STD                                  |  |
| aytime Running Lights          | If available must provide   | LM1                                  |  |
| fires & Wheels                 |   |                                      |  |
| ïres                           | All Season Radial.  | STD                                  |  |
| Spare                          | If available must provide   | Spare available?: YES                | Full Size?: YES  |
| •<br>                          |   | CE CONFIGURED AS PER ABOVE:          | \$25,717.00  |
|                                |   | Administrative Services, Des Moines: | \$23,717.00  |
|                                | TOTAL VEHICLE PRICE INCLUDIN  |                                      | \$25,717.00  |
|                                |   | IG BASE COST AND DELIVERY:           | <i>\$23,111.</i> 00                                    |

#### HPU Group 4 - Standard Cab 4X2 Heavy Pickup DRW, Automatic Transmission

Examples: Silverado 3500, Ford 350, Sierra 3500

#### STEW HANSEN DODGE CITY

| ADDITIONAL OPTIONS       |   |  |            |
|--------------------------|---|--|------------|
| Engine                   | Minimum Requirements  | Mfg. Codes - Specs (Note STD for standard)                 | Cost       |
| Engine Block Heater      |   | DEDUCT:  | -\$81.00   |
| Engine Upgrade #1        | Minimum 6.0L displacement - include all required options and other pertinent information.   | Cylinders: Liters: HP: Torque: LIST<br>OTHER REQUIREMENTS: | N/A        |
| Engine Upgrade #2        | Turbocharged Diesel, minimum 6.6L displacement - Must be rated minimum 350 HP,<br>minimum 750 lb./ft. torque with HD automatic transmission. Include all required options and<br>other pertinent information.   | Cylinders: 6 Liters: 6.7 HP: 370 Torque:800                | \$9,820.00 |
| Doors & Windows          | other pertinent mormation.  |  | \$5,620.00 |
| Key Sets, Additional     | 2 key sets including fobs   | DEALER   | \$100.00   |
| Keys, Working            | 2 working keys without fobs   | DEALER   | \$100.00   |
| Exterior                 | 2 working keys without robs   | DEALER   | 3325.00    |
|                          | Spray In, Factory installed preferred, if available must provide; dealer installed acceptable   | Factory installed? YES                                     |            |
| Bed Liner                | when Factory installed not available.   | XMF Pactory installed y res                                | \$251.00   |
| Bed Insert               | Factory installed preferred, if available must provide; dealer installed acceptable when  | DEALER Factory installed?NO                                | \$425.00   |
|                          | Factory installed not available.<br>Factory installed preferred, if available must provide; dealer installed acceptable when  | Factory installed? NO                                      |            |
| Bed Mat                  | Factory installed not available.  | DEALER   | \$125.00   |
| Cargo Tie Downs          | Factory installed preferred, if available must provide; dealer installed acceptable when<br>Factory installed not available.  | Factory installed?   | STD        |
| Fog Lamps                | Factory installed preferred, if available must provide; dealer installed acceptable when<br>Factory installed not available.  | AED & LNJ Factory installed? YES                           | \$927.00   |
| Mud flaps                | OEM or OEM authorized flexible heavy duty, behind all wheels. No dealer logo on mud flaps.<br>Dealer installed acceptable.  | DEALER   | \$195.00   |
| Recovery Hooks           | Factory installed preferred, if available must provide; dealer installed acceptable when<br>Factory installed not available.  | Factory installed?   | N/A        |
| Running Boards           | Tubular, Factory installed preferred, if available must provide; dealer installed acceptable<br>when Factory installed not available.   | MRU Factory installed? YES                                 | \$315.00   |
| Tailgate                 | Locking, if not standard  |  | INCLUDED   |
| Tonneau Cover            | Soft material style, rolling or trifold; dealer installed acceptable  | DEALER   |            |
|                          |   |  | \$395.00   |
| Tonneau Cover            | Hard surface, locking; dealer installed acceptable  | DEALER   | \$1,295.00 |
| Trailer Brake Controller | OEM integrated; Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available.  | XHC Factory installed? YES                                 | \$251.00   |
| Trailer tow mirrors      | Factory installed preferred, if available must provide; dealer installed acceptable when<br>Factory installed not available.  | Factory installed? YES                                     | STD        |
| Trailer tow package #1   | Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at hitch. Factory installed<br>preferred, if available must provide; dealer installed acceptable when Factory installed not<br>available.   | Factory installed?YES                                      | STD        |
| Trailer tow package #2   | Gooseneck Trailer Hitch; Includes 7 way trailer wiring, steel, powder coated finish(if available<br>must provide), must meet all OEM fastening requirements, Factory installed preferred, if<br>available must provide; dealer installed acceptable when Factory installed not available. | Factory installed? YES                                     | \$378.00   |
| Floor                    |   |  |            |
| Floor Covering           | Full floor carpeting & OEM mats, if not provide in base above.  | DELETE CK9   | N/C        |
| Floor Mats               | All Weather   |  | INCLUDED   |
| Safety                   |   |  |            |
| Alarm                    | Backup alarm, Factory preferred but dealer installed acceptable   | DEALER Factory installed? NO                               | \$125.00   |
| Rearview Camera          | Factory installed only  | XAC  | \$208.00   |
| Reverse Sensing System   | Factory preferred but dealer installed acceptable   | DEALER Factory installed? NO                               | \$325.00   |
| Suspension               | Increased capacity front suspension and other components necessary for increased load   | Factory installed?   |            |
| Snow Plow Prep Package   | caused by installation of a front snow plow. Factory installed preferred, if available must<br>provide; dealer installed acceptable when Factory installed not available.   |  | N/A        |
| Tires & Wheels           |   |  |            |
| Spare                    | Full Size tire, if not included in base   |  | STD        |
| Tires                    | Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires<br>acceptable only when "LT" all terrain radials not available.  | All Terrain or M&S provided? ON OFF ROAD TIRES             | \$170.00   |
| Other                    |   |  |            |
| Options not listed above | Discount percentage off MSRP for options \$1500 or less as specified in the Vehicle<br>Specifications Terms and Conditions document attached to the bid. Engine and powertrain<br>options excluded.   | Enter Percentage Discount MSRP:                            | 5%         |

| DELIVERY      |   |                              |                 |        |
|---------------|---|------------------------------|-----------------|--------|
| Delivery FOB  | Price per mile to deliver vehicle anywhere in State of Iowa               |                              | Per Mile Charge | \$1.35 |
| Delivery Cost | Delivery Cost to Department of Administrative Services, in Des Moines, IA | Enter miles in whole number: | 0.00            | \$0.00 |

#### HPU Group 10 - Crew Cab 4X4 Heavy Pickup, Automatic Transmission

DEALER NAME: STEW HANSEN DODGE CITY

Examples: Silverado 2500, F250, Sierra 2500, RAM 2500

Make RAM 2500 Model Name DJ7L91 Exact Model Code TRADESMAN Trim Pkg. Common Name Exact Trim Pkg. Code: 2FA Engine Code: ETK Transmission Code: DG7 2380 Payload Capacity: 17200 Towing Capacity:

|                              |   | Towing Capacity:                    | 17200                       |
|------------------------------|---|-------------------------------------|-----------------------------|
| BASE VEHICLE SPECIFIC        | CATIONS   |                                     |                             |
| Body & Chassis               | Minimum Requirements  | Mfg. Codes - Specs (Not             | e STD for standard)         |
| Gross Vehicle Weight Rating  | 9,000 lb. GVWR minimum  | STATE GVWR: 10000                   |                             |
| Wheelbase length             | Minimum 148 inches.   | STATE LENGTH: 149                   |                             |
| Bed                          | SHORT BOX   | BED LENGTH:6'4"                     |                             |
| Engine                       |   |                                     |                             |
| Engine Upgrade               | Turbocharged Diesel, minimum 6.6L displacement - Must be rated minimum 350<br>HP, minimum 750 lb./ft. torque with HD automatic transmission. Include all<br>required options and other pertinent information. | Cylinders: 6 Liters: 6.7 HP: 370    | Torque:800                  |
| Engine Block Heater          |   | ADE                                 |                             |
| -                            |   |                                     |                             |
| Drive Axle<br>Rear Axle      | Locking differential must be provided if available; limited slip acceptable if locking  |                                     | g or Limited Slip provided? |
|                              | differential not available.   | ANTISF                              | PIN DSA                     |
| Electrical                   |   |                                     |                             |
| Power Point                  | Located in Driver Area  | STD                                 |                             |
| Doors & Windows              |   | 0.00                                |                             |
| Doors                        | Power locks with remote keyless entry   | STD                                 |                             |
| Key Sets with Fobs           | 2 key sets with fobs  | STD                                 |                             |
| Windows                      | Power   | STD                                 |                             |
| Window                       | Rear defroster, if available must provide   |                                     | efroster Included? YESA     |
| Wipers                       | Intermittent  | STD                                 |                             |
| Exterior                     |   |                                     |                             |
| Bumper                       | Rear Step   | STD                                 |                             |
| Mirrors                      | Power, if available must provide; manual acceptable if power not available  | STD Power                           | Included? YES               |
| Floor                        |   |                                     |                             |
| Floor Covering               | Full floor carpeting & OEM mats   | YLA                                 |                             |
| -                            |   |                                     |                             |
| Interior<br>Air Conditioning | AC with all required options.   | STD                                 |                             |
| Bluetooth                    | Factory preferred but dealer installed acceptable   | Factory installed? YES              |                             |
| Gauge Package                | Tachometer, oil pressure, coolant temperature, voltmeter and/or transmission temperature.   | STD                                 |                             |
| Radio                        | AM/FM with internal clock   | STD                                 |                             |
| Steering Column              | Tilt / Cruise Control   | STD                                 |                             |
| Trim Package                 | Interior, with insulating headliner, full door and back of cab panels, dome lamp.<br>Split bench seat (3-pass) w/cloth upholstery, folding center seat/armrest/storage<br>box.                                | AJY                                 |                             |
| Safety                       |   |                                     |                             |
| Brakes                       | Power 4 Wheel Anti-lock   | STD                                 |                             |
| Daytime Running Lights       |   | LM1                                 |                             |
| Suspension                   |   |                                     |                             |
| Suspension Package           | 4x4 off-road suspension and undercarriage protection package (heavy-duty  | ADB                                 |                             |
| Tires & Wheels               | shocks, skid plates, etc.)  |                                     |                             |
| Tires                        | Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season<br>M&S tires acceptable only when "LT" all terrain radials not available.  | All Terrain or M&S provided? TCP ON | N OFF ROAD TIRES            |
| Spare                        | If available  | Spare available?: YES Full Siz      | re?: YES                    |
|                              | BASE VEHICLE PRICE CC   | ONFIGURED AS PER ABOVE:             | \$35,219.00                 |
|                              | Delivery Cost to Department of Admin  | nistrative Services, Des Moines:    | \$0.00                      |
|                              | TOTAL VEHICLE PRICE INCLUDING BA  | ASE COST AND DELIVERY:              | \$35,219.00                 |
|                              |   |                                     |                             |

#### HPU Group 10 - Crew Cab 4X4 Heavy Pickup, Automatic Transmission

Examples: Silverado 2500, F250, Sierra 2500, RAM 2500

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STEW HANSEN DODGE CITY
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| ADDITIONAL OPTIONS       |  |   |            |
|--------------------------|--|---|------------|
| Engine                   | Minimum Requirements   | Mfg. Codes - Specs (Note STD for standard)              | Cost       |
| Engine Block Heater      |  | DEDUCT COST:  | -\$81.0    |
| Base Engine              | Base V8 Engine (E85 FFV, if available in V8, must be provided)<br>E85 FFV Engine?  | Cylinders: 8 Liters:6.4 HP: 410 Torque:429<br>NO Notes: | -\$7,010.0 |
| Drive Axle               |  |   |            |
| Transfer Case            | Shift-on-the-fly   | DK3   | \$230.0    |
| Doors & Windows          |  |   |            |
| Key Sets, Additional     | 2 key sets including fobs  | DEALER  | \$100.0    |
| Keys, Working            | 2 working keys without fobs  | DEALER  | \$325.00   |
| Window                   | Sliding Rear, Factory installed only   |   | N/A        |
| Exterior                 |  |   | •          |
| Bed Liner                | Spray In, Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available.   | XMF Factory installed?YES                               | \$421.00   |
| Bed Insert               | Factory installed preferred, if available must provide; dealer installed acceptable<br>when Factory installed not available.   | XME Factory installed? YES                              | \$259.00   |
| Bed Mat                  | Factory installed preferred, if available must provide; dealer installed acceptable<br>when Factory installed not available.   | DEALER Factory installed? NO                            | \$195.00   |
| Cargo Tie Downs          | Factory installed preferred, if available must provide; dealer installed acceptable<br>when Factory installed not available.   | Factory installed?                                      | STE        |
| Fog Lamps                | Factory installed preferred, if available must provide; dealer installed acceptable<br>when Factory installed not available.   | AED & LNJ Factory installed? YES                        | \$927.00   |
| Mud flaps                | OEM or OEM authorized flexible heavy duty, behind all wheels. No dealer logo on<br>mud flaps. Dealer installed acceptable.   | DEALER  | \$195.00   |
| Recovery Hooks           | Factory installed preferred, if available must provide; dealer installed acceptable<br>when Factory installed not available.   | Factory installed?                                      | INCLUDED   |
| Running Boards           | Tubular, Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available.  | MRU Factory installed? YES                              | \$378.00   |
| Tailgate                 | Locking, if not standard   |   | STD        |
| Tonneau Cover            | Soft material style, rolling or trifold; dealer installed acceptable   | DEALER  | \$395.00   |
| Tonneau Cover            | Hard surface, locking; dealer installed acceptable   | DEALER  | \$1,195.00 |
| Trailer Brake Controller | OEM integrated; Factory installed preferred, if available must provide; dealer<br>installed acceptable when Factory installed not available.   | XHC Factory installed? YES                              | \$251.00   |
| Trailer tow mirrors      | Factory installed preferred, if available must provide; dealer installed acceptable<br>when Factory installed not available.   | GPG Factory installed? YES                              | \$166.00   |
| Trailer tow package #1   | Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at hitch.<br>Factory installed preferred, if available must provide; dealer installed acceptable<br>when Factory installed not available.  | Factory installed? YES                                  | STD        |
| Trailer tow package #2   | Gooseneck Trailer Hitch; Includes 7 way trailer wiring, steel, powder coated<br>finish(if available must provide), must meet all OEM fastening requirements,<br>Factory installed preferred, if available must provide; dealer installed acceptable<br>when Factory installed not available. | Factory installed? YES<br>AHU                           | \$378.00   |
| Underbody Shield         | Factory installed preferred, if available must provide; dealer installed acceptable<br>when Factory installed not available.   | Factory installed? YES                                  | INCLUDED   |
| Floor                    |  |   |            |
| Floor Covering           | Full floor carpeting & OEM mats, if not provided in base above.  | DEDUCT COST:  | N/C        |
| Floor Mats               | All Weather  | DEALER  | \$125.00   |
| Safety                   |  |   |            |
| Alarm                    | Backup alarm, Factory preferred but dealer installed acceptable  | DEALER Factory installed? NO                            | \$125.00   |
| Rearview Camera          | Factory installed only.  | XAC Factory installed? YES                              | \$208.00   |
| Reverse Sensing System   | Factory preferred but dealer installed acceptable  | XAA Factory installed? YES                              | \$251.00   |
| Suspension               |  |   |            |
| Snow Plow Prep Package   | Increased capacity front suspension and other components necessary for<br>increased load caused by installation of a front snow plow. Factory installed<br>preferred, if available must provide; dealer installed acceptable when Factory<br>installed not available.                        | Factory installed? YES<br>AHD                           | \$123.00   |
| Tires & Wheels           |  |   |            |
| Spare                    | Full Size tire, if not included in base  |   | STD        |
| Tires                    | Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires acceptable only when "LT" all terrain radials not available.  | DEDUCT COST:  | -\$191.00  |
| Other                    |  |   |            |
| Options not listed above | Discount percentage off MSRP for options \$1500 or less as specified in the Vehicle<br>Specifications Terms and Conditions document attached to the bid. Engine and<br>powertrain options excluded.  | Enter Percentage Discount MSRP:                         | 5%         |
|                          |  |   |            |
| DELIVERY                 |  |   |            |

| DELIVERY      |   |                              |                 |        |
|---------------|---|------------------------------|-----------------|--------|
| Delivery FOB  | Price per mile to deliver vehicle anywhere in State of Iowa               |                              | Per Mile Charge | \$1.25 |
| Delivery Cost | Delivery Cost to Department of Administrative Services, in Des Moines, IA | Enter miles in whole number: | 0.00            | \$0.00 |

#### HPU Group 13 - Crew Cab 4X4 DRW Heavy Pickup, Automatic Transmission

Examples: Silverado 3500, F350, Sierra 3500, RAM 3500

DEALER NAME: STEW HANSEN DODGE CITY

|   | Make:                  | RAM       |
|---|------------------------|-----------|
|   | Model Name:            | 3500      |
|   | Exact Model Code:      | D28L92    |
|   | Trim Pkg. Common Name: | TRADESMAN |
| _ | Exact Trim Pkg. Code:  | 2FA       |
|   | Engine Code:           | ЕТК       |
|   | Transmission Code:     | DG7       |
|   | Payload Capacity:      | 5830      |
|   | Towing Capacity:       | 18660     |
|   |                        |           |

|                             |  | Towing Capacity:                                  | 18                     | 660                  |
|-----------------------------|--|---|------------------------|----------------------|
| BASE VEHICLE SPECIFICAT     | IONS   | -   |                        |                      |
| Body & Chassis              | Minimum Requirements   | •   | s (Note STD for st     | andard)              |
| Gross Vehicle Weight Rating | 13,000 lb. GVWR minimum  | STATE GVWR: 14000                                 |                        |                      |
| Wheelbase length            | Minimum 167-172 inches, 56 inch CA only  | STATE LENGTH:169                                  |                        |                      |
| Bed                         | LONG BOX   | STATE LENGTH: 8'                                  |                        |                      |
| Engine                      |  |   |                        |                      |
| Engine Upgrade              | Turbocharged Diesel, minimum 6.6L displacement - Must be rated<br>minimum 350 HP, minimum 750 lb./ft. torque with HD automatic<br>transmission. Include all required options and other pertinent<br>information. | Cylinders: 6 Liters: 6.7 HP:                      | 370 Torque:8           | 00                   |
| Engine Block Heater         |  | ADE   |                        |                      |
| Drive Axle                  |  |   |                        |                      |
| Rear Axle                   | Locking differential must be provided if available; limited slip acceptable if   | STATE RATIO:3.73                                  | Locking or Limited Sli | p provided? ANTISPIN |
|                             | locking differential not available.  |   | STANDRAD               |                      |
| Rear Axle                   | Optional lower ratio (higher numerically); must provide if available   | STATE RATIO: 3.73 DME                             |                        |                      |
| Transfer Case               | With Hi/Lo ranges; if available must provide   | STD   |                        |                      |
| Transfer Case               | Shift-on-the-fly   | DK3   |                        |                      |
| Electrical                  |  |   |                        |                      |
| Power Point                 | Located in Driver Area   | STD   |                        |                      |
| Doors & Windows             |  |   |                        |                      |
| Doors                       | Power locks with remote keyless entry  | STD   |                        |                      |
| Key Sets with Fobs          | 2 key sets with fobs   | STD   |                        |                      |
| Windows                     | Power  | STD   |                        |                      |
| Window                      | Rear defroster, if available   | GFA   | Rear Defroster Includ  | ed? YES              |
| Wipers                      | Intermittent   | STD   |                        |                      |
| Exterior                    |  |   |                        |                      |
| Bumper                      | Rear Step  | STD   |                        |                      |
| Mirrors                     | Power, if available must provide; manual acceptable if power not available   | STD   | Power Included? YES    |                      |
| Floor                       |  |   |                        |                      |
| Floor Covering              | Full floor covering, rubber preferred - if available it must be provided.<br>OEM Floor Mats only provided if floor covering must be carpet.  | СКЭ   |                        |                      |
| Interior                    |  |   |                        |                      |
| Air Conditioning            | AC with all required options.  | STD   |                        |                      |
| Bluetooth                   | Factory preferred but dealer installed acceptable  | UA1   | Factory installed?     | YES                  |
| Radio                       | AM/FM with internal clock  | STD   | ,                      | -                    |
| Steering Column             | Tilt / Cruise Control  | STD   |                        |                      |
| Trim Package                | Interior, with insulating headliner, full door and back of cab panels, dome<br>lamp. Split bench seat (3-pass) w/cloth upholstery, folding center<br>seat/armrest/storage box.                                   | YLA   |                        |                      |
| Safety                      |  |   |                        |                      |
| Brakes                      | Power 4 Wheel Anti-lock  | STD   |                        |                      |
| Daytime Running Lights      | If available must provide  | LM1   |                        |                      |
| Suspension                  |  |   |                        |                      |
| Suspension Package          | 4x4 off-road suspension and undercarriage protection package (heavy-<br>duty shocks, skid plates, etc.);   | ADB   |                        |                      |
| Tires & Wheels              |  |   |                        |                      |
| Tires                       | Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-<br>season M&S tires acceptable only when "LT" all terrain radials not<br>available.   | All Terrain or M&S provided?<br>ON OFF ROAD TIRES | TV3                    |                      |
| Spare                       | If available must provide  | Spare available?: YES                             | Full Size?: YES        |                      |
|                             | BASE VEHICLE PRICE CO  | NFIGURED AS PER ABOVE:                            |                        | \$39,004.00          |
|                             | Delivery Cost to Department of Admi  | inistrative Services, Des Moines                  | i                      | \$0.00               |
|                             | TOTAL VEHICLE PRICE INCLUDING BA   | ASE COST AND DELIVERY:                            |                        | \$39,004.00          |

## HPU Group 13 - Crew Cab 4X4 DRW Heavy Pickup, Automatic Transmission

Examples: Silverado 3500, F350, Sierra 3500, RAM 3500

STEW HANSEN DODGE CITY

| ADDITIONAL OPTIONS       |  |   |                  |
|--------------------------|--|---|------------------|
| Engine                   | Minimum Requirements   | Mfg. Codes - Specs (Note STD for standard)  | Cost             |
| Engine Block Heater      |  | DEDUCT COST:                                | -\$81.00         |
|                          | Base V8 or V10 Engine; (E85 FFV engine in V8 or V10, if available must be  | Cylinders: 8 Liters: 6.4 HP: 410 Torque:429 |                  |
| Base Engine              | provided)  |   |                  |
|                          | E85 FFV Engine?  | NO  | \$7,035.00       |
| Doors & Windows          |  |   |                  |
| Key Sets, Additional     | 2 key sets including fobs  | DEALER                                      | \$100.00         |
| Keys, Working            | 2 working keys without fobs  | DEALER                                      | \$325.00         |
| Exterior                 |  |   |                  |
| Bed Liner                | Spray In, Factory installed preferred, if available must provide; dealer   | XMF Factory installed? YES                  |                  |
|                          | installed acceptable when Factory installed not available.   |   | \$421.00         |
| Bed Insert               | Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available.                 | DEALER Factory installed? NO                | \$425.00         |
|                          | Factory installed preferred, if available must provide; dealer installed   | Factory installed? NO                       | 1                |
| Bed Mat                  | acceptable when Factory installed not available.   | DEALER                                      | \$195.00         |
| Cargo Tie Downs          | Factory installed preferred, if available must provide; dealer installed   | Factory installed? YES                      | STD.             |
|                          | acceptable when Factory installed not available.<br>Factory installed preferred, if available must provide; dealer installed                 | Factory installed? YES                      | STD              |
| Fog Lamps                | acceptable when Factory installed not available.   | AED & LNJ                                   | \$927.00         |
| Mudiflanc                | OEM or OEM authorized flexible heavy duty, behind all wheels. No dealer  | DEALER                                      |                  |
| Mud flaps                | logo on mud flaps. Dealer installed acceptable.  |   | \$195.00         |
| Recovery Hooks           | Factory installed preferred, if available must provide; dealer installed   | Factory installed? YES                      | STD              |
| -                        | acceptable when Factory installed not available.<br>Tubular, Factory installed preferred, if available must provide; dealer                  | Factory installed? YES                      | 310              |
| Running Boards           | installed acceptable when Factory installed not available.   | MRU   | \$378.00         |
| Tailgate                 | Locking, if not standard   |   | STD              |
| Tonneau Cover            | Soft material style, rolling or trifold; dealer installed acceptable   | DEALER                                      | \$395.00         |
|                          |  |   |                  |
| Tonneau Cover            | Hard surface, locking; dealer installed acceptable   | DEALER                                      | \$1,295.00       |
| Trailer Brake Controller | OEM integrated; Factory installed preferred, if available must provide;<br>dealer installed acceptable when Factory installed not available. | XHC Factory installed? YES                  | \$251.00         |
| <b>-</b>                 | Factory installed preferred, if available must provide; dealer installed   |   | 7-000            |
| Trailer tow mirrors      | acceptable when Factory installed not available.   | Factory installed? YES                      | STD              |
|                          | Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at   | Factory installed? YES                      |                  |
| Trailer tow package #1   | hitch. Factory installed preferred, if available must provide; dealer  |   | STD              |
|                          | installed acceptable when Factory installed not available.   | Factory installed? YES                      | 310              |
|                          | Gooseneck Trailer Hitch; Includes 7 way trailer wiring, steel, powder  |   |                  |
| Trailer tow package #2   | coated finish(if available must provide), must meet all OEM fastening  | АНИ   |                  |
|                          | requirements, Factory installed preferred, if available must provide; dealer<br>installed acceptable when Factory installed not available.   |   | 4070.00          |
|                          | Factory installed preferred, if available must provide; dealer installed   | Extend to the DVEC                          | \$378.00         |
| Underbody Shield         | acceptable when Factory installed not available.   | Factory installed? YES                      | INCLUDED         |
| Floor                    |  |   |                  |
| Floor Covering           | Full floor carpeting & OEM mats, if not provided in base above.  | DELETE CK9                                  | N/C              |
| Floor Mats               | All Weather; dealer installed acceptable   | DEALER                                      | \$125.00         |
| Safety                   |  |   | Ş125.00          |
| Alarm                    | Backup Alarm, Factory preferred but dealer installed acceptable  | DEALER Factory installed? NO                | \$125.00         |
| Rearview Camera          | Factory installed only.  | XAC Factory installed? YES                  | \$208.00         |
| Reverse Sensing System   | Factory preferred but dealer installed acceptable  | XAA Factory installed? YES                  | \$251.00         |
| Suspension               |  |   | <i>\$</i> 251.00 |
|                          | Increased capacity front suspension and other components necessary for   | Factory installed? YES                      |                  |
|                          | increased load caused by installation of a front snow plow. Factory  | ,   |                  |
| Snow Plow Prep Package   | installed preferred, if available must provide; dealer installed acceptable  | AHD   |                  |
|                          | when Factory installed not available.  |   | \$81.00          |
| Tires & Wheels           |  |   | 301.00           |
| THES & WHEEKS            | Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-   |   |                  |
| Tires                    | season M&S tires acceptable only when "LT" all terrain radials not   |   |                  |
|                          | available.   | DEDUCT COST:                                | -\$170.00        |
| Spare                    | Full Size tire, if not included in base  |   | STD              |
| Other                    |  |   |                  |
|                          | Discount percentage off MSRP for options \$1500 or less as specified in the  |   |                  |
| Options not listed above | Vehicle Specifications Terms and Conditions document attached to the   | Enter Percentage Discount MSRP:             | 5%               |
|                          | bid. Engine and powertrain options excluded.   | , i i i i i i i i i i i i i i i i i i i     |                  |
|                          |  | I   |                  |
| DELIVERY                 |  |   |                  |
| Delivery FOB             | Price per mile to deliver vehicle anywhere in State of Iowa  | Per Mile Charge                             | \$1.25           |
| DenveryTOD               | Delivery Cost to Department of Administrative Services, in Des Moines, IA  |   | ş1.25            |
|                          | Benner, Cost to Department of Authinistrative Scivices, in Des MUIITES, IA   |   |                  |

| Delivery FOB  | Price per mile to deliver vehicle anywhere in State of Iowa               | Per Mile Charge              |      | \$1.25 |
|---------------|---|------------------------------|------|--------|
| Delivery Cost | Delivery Cost to Department of Administrative Services, in Des Moines, IA | Enter miles in whole number: | 0.00 | \$0.00 |

| Group 14 - Standard Cab 4    | IX4 Heavy Chassis DRW, Automatic Transmission  | Make                              | RAM                               |
|------------------------------|--|-----------------------------------|-----------------------------------|
| 60" Cab to Axle              |  | Model Name                        | 3500                              |
| Examples: Silverado 3500, Fo | ord 350, Sierra 3500   | Exact Model Code                  | DD8L63                            |
| •                            |  | Trim Pkg. Common Name             |                                   |
|                              |  | Exact Trim Pkg. Code              | 22A                               |
| DEALER NA                    | ME: STEW HANSEN DODGE CITY   | Engine Code                       |                                   |
| DEALER NA                    | ME. STEW HANSEN DODGE CITT   | _                                 |                                   |
|                              |  | Transmission Code                 |                                   |
|                              |  | Payload Capacity                  |                                   |
|                              |  | Towing Capacity                   | 14470                             |
| BASE VEHICLE SPECIFICA       | TIONS  |                                   |                                   |
| Body & Chassis               | Minimum Requirements   | Mfg. Codes - Spece                | s (Note STD for standard)         |
| Gross Vehicle Weight Rating  | 13,000 lb. GVWR minimum  | STATE GVWR: 13500                 |                                   |
| Cab to Axle                  | 60 inch  | STATE LENGTH:60"                  |                                   |
| ingine                       |  |                                   |                                   |
|                              | Base V8 or V10 Engine (E85 FFV, if available in V8 or V10, must be                                   | Cylinders: 8 Liters: 6.4          | HP: 410 Torque:429                |
| ngine Size                   | provided); include all required options and other pertinent information.                             |                                   |                                   |
| -                            | FOR FILL OF THE STATE  |                                   |                                   |
| ngine Block Heater           | E85 FFV Compliant Engine   | NHK                               |                                   |
| -                            |  |                                   |                                   |
| Drive Axle<br>Rear Axle      | Locking differential must be provided if available; limited slip acceptable                          | STATE RATIO:4 10                  | Locking or Limited Slip provided? |
| cal Axic                     | if locking differential not available.   | STATE NATIO.4.10                  | ANTISPIN STD                      |
| ransfer Case                 | With Hi/Lo ranges  | STD                               |                                   |
| lectrical                    |  |                                   |                                   |
| Power Point                  | Located in Driver Area   | STD                               |                                   |
| Doors & Windows              |  | 515                               |                                   |
| oors                         | Power locks with remote keyless entry, if available must provide                                     | AJH                               |                                   |
| Key Sets with Fobs           | 2 key sets with fobs   | STD                               |                                   |
| Vindows                      | Power  | AJH                               |                                   |
|                              |  | GFA                               | Rear Defroster Included? YES      |
| Vindow                       | Rear defroster, if available must provide  |                                   | Real Delifoster Included : 125    |
| Vipers                       | Intermittent   | STD                               |                                   |
| Exterior                     |  |                                   |                                   |
| Airrors                      | Power, if available must provide; manual acceptable if power not<br>available                        | AJH                               | Power Included? YES               |
| Floor                        |  |                                   |                                   |
|                              | Full floor covering, rubber preferred - if available it must be provided.                            | STD                               |                                   |
| Floor Covering               | OEM Floor Mats only provided if floor covering must be carpet.                                       |                                   |                                   |
|                              |  |                                   |                                   |
| nterior                      |  | 070                               |                                   |
| ir Conditioning              | AC with all required options.  | STD                               |                                   |
| lluetooth                    | Factory preferred but dealer installed acceptable  | UA1                               | Factory installed? YES            |
| Radio                        | AM/FM with internal clock  | STD                               |                                   |
| Steering Column              | Tilt / Cruise Control  | STD                               |                                   |
| Trim Package                 | Interior, with insulating headliner, full door and back of cab panels,                               | V9                                |                                   |
| IIII F dCKdge                | dome lamp. Split bench seat (3-pass) w/cloth upholstery, folding center<br>seat/armrest/storage box. |                                   |                                   |
| afety                        |  |                                   |                                   |
| Brakes                       | Power 4 Wheel Anti-lock  | STD                               |                                   |
| Daytime Running Lights       | If available must provide  | LM1                               |                                   |
| Fires & Wheels               |  |                                   |                                   |
| Fires                        | All Season Radial.   | STD                               |                                   |
| Spare                        | If available must provide  | Spare available?: YES             | Full Size?: YES                   |
|                              |  |                                   |                                   |
|                              | BASE VEHICLE PRICE C   | ONFIGURED AS PER ABOVE:           | \$25,818.00                       |
|                              | Delivery Cost to Department of Adn   | ninistrative Services. Des Moines | \$0.00                            |
|                              | Senter, cost to Separatient of Add   |                                   | çeiee                             |

| TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY: | \$25,818.00 | <b>Final Bid Price</b> |
|---|-------------|------------------------|

## Group 14 - Standard Cab 4X4 Heavy Chassis DRW, Automatic Transmission

Examples: Silverado 3500, Ford 350, Sierra 3500

| STEW HAN | ISEN D | ODGE | СІТҮ |
|----------|--------|------|------|
|----------|--------|------|------|

|                          |  | STEW HANSEN DODGE CITY                                     |                       |
|--------------------------|--|--|-----------------------|
| ADDITIONAL OPTIONS       |  |  |                       |
| Engine                   |  |  |                       |
| Engine Block Heater      |  | DEDUCT:  | -\$81.00              |
| Engine Upgrade #1        | Minimum 6.0L displacement - include all required options and other<br>pertinent information.   | Cylinders: Liters: HP: Torque: LIST OTHER<br>REQUIREMENTS: | N/A                   |
| Engine Upgrade #2        | Turbocharged Diesel, minimum 6.6L displacement - Must be rated<br>minimum 350 HP, minimum 750 lb./ft. torque with HD automatic<br>transmission. Include all required options and other pertinent<br>information.   | Cylinders: 6 Liters: 6.7 HP: 325 Torque:750                | \$11,999.00           |
| Doors & Windows          |  |  | +,                    |
| Key Sets, Additional     | 2 key sets including fobs  | DEALER   | \$100.0               |
| Keys, Working            | 2 working keys without fobs  | DEALER   | \$325.0               |
| Exterior                 |  |  | 3323.00               |
|                          | Factory installed preferred, if available must provide; dealer installed   | Factory installed?   |                       |
| Fog Lamps                | acceptable when Factory installed not available.   | ractory installed:   | N/A                   |
| Recovery Hooks           | Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available.   | XEA Factory installed? YES                                 | \$43.00               |
| Running Boards           | Tubular, Factory installed preferred, if available must provide; dealer<br>installed acceptable when Factory installed not available.  | MRU Factory installed? YES                                 | \$298.00              |
| Trailer Brake Controller | OEM integrated; Factory installed preferred, if available must provide;<br>dealer installed acceptable when Factory installed not available.   | XHC Factory installed? YES                                 | \$251.00              |
| Trailer tow mirrors      | Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available.   | Factory installed?   | STD                   |
| Trailer tow package #1   | Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at<br>hitch. Factory installed preferred, if available must provide; dealer<br>installed acceptable when Factory installed not available.  | Factory installed?   | N/A                   |
| Trailer tow package #2   | Gooseneck Trailer Hitch; Includes 7 way trailer wiring, steel, powder<br>coated finish(if available must provide), must meet all OEM fastening<br>requirements, Factory installed preferred, if available must provide;<br>dealer installed acceptable when Factory installed not available. | Factory installed?   | N/#                   |
| Underbody Shield         | Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available.   | XEF  | \$81.00               |
| Safety                   |  | · · · · · · · · · · · · · · · · · · ·                      |                       |
| Alarm                    | Backup alarm, Factory preferred but dealer installed acceptable  | DEALER Factory installed? NO                               | \$125.00              |
| Rearview Camera          | Factory installed only.  | XAC Factory installed? YES                                 | \$336.00              |
| Suspension               |  |  |                       |
| Snow Plow Prep Package   | Increased capacity front suspension and other components necessary<br>for increased load caused by installation of a front snow plow. Factory<br>installed preferred, if available must provide; dealer installed acceptable<br>when Factory installed not available.                        | Factory installed? YES                                     | \$170.00              |
| Tires & Wheels           |  |  | <i><b></b><i></i></i> |
| Spare                    | Full Size tire, if not included in base  |  | INCLUDED              |
| Tires                    | Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires;<br>All-season M&S tires acceptable only when "LT" all terrain radials not<br>available.  | All Terrain or M&S provided? TV3<br>ON OFF ROAD TIRES      | \$170.00              |
| Other                    |  |  |                       |
| Options not listed above | Discount percentage off MSRP for options \$1500 or less as specified in<br>the Vehicle Specifications Terms and Conditions document attached to<br>the bid. Engine and powertrain options excluded.  | Enter Percentage Discount MSRP:                            | 5%                    |
| DELIVERY                 |  |  |                       |
| Delivery FOB             | Price per mile to deliver vehicle anywhere in State of Iowa  | Per Mile Charge  | 64.54                 |
| Delivery FUD             | Delivery Cost to Department of Administrative Services, in Des Moines,   |  | \$1.50                |
| Delivery Cost            | IA   | Enter miles in whole number: 0.00                          | \$0.00                |

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RAM Group 15 - Standard Cab 4X4 Heavy Chassis DRW, Automatic Transmission Make 84" Cab to Axle 3500 Model Name Examples: Silverado 3500, Ford 350, Sierra 3500 DD8L64 Exact Model Code TRADESMAN Trim Pkg. Common Name: Exact Trim Pkg. Code: 22A DEALER NAME: STEW HANSEN DODGE CITY Engine Code ESB DFP Transmission Code:

Engine Code:ESBTransmission Code:DFPPayload Capacity:6990Towing Capacity:21000

**BASE VEHICLE SPECIFICATIONS** Body & Chassis Mfg. Codes - Specs (Note STD for standard) **Minimum Requirements** Gross Vehicle Weight Rating 13,000 lb. GVWR minimum STATE GVWR: 13500 STATE LENGTH:84 Cab to Axle 84 inch (83 to 84 inch accentable) Engine Base V8 or V10 Engine (E85 FFV, if available in V8 or V10, must be Cylinders: 8 Liters: 6.4 HP: 410 Torque:429 provided); include all required options and other pertinent information Engine Size **E85 FFV Compliant Engine** NO Engine Block Heater NHK **Drive Axle** Locking differential must be provided if available; limited slip acceptable STATE RATIO: 4.10 Locking or Limited Slip provided? Rear Axle ANTISPIN STD if locking differential not available Transfer Case STD With Hi/Lo ranges Electrical Power Point Located in Driver Area STD Doors & Windows Power locks with remote keyless entry, if available must provide AJH Doors Key Sets with Fobs STD 2 key sets with fobs Windows Power AJH Window Rear defroster, if available must provide GFA Rear Defroster Included? YES Wipers Intermittent STD Exterior Power, if available must provide; manual acceptable if power not AJH Power Included? YES Mirrors available Floor Full floor covering, rubber preferred - if available it must be provided. STD Floor Covering OEM Floor Mats only provided if floor covering must be carpet. Interior Air Conditioning AC with all required options. STD Bluetooth Factory installed? YES UA1 Factory preferred but dealer installed acceptable Radio AM/FM with internal clock STD Steering Column Tilt / Cruise Control STD Interior, with insulating headliner, full door and back of cab panels, V9 Trim Package dome lamp. Split bench seat (3-pass) w/cloth upholstery, folding center seat/armrest/storage box Safety Brakes Power 4 Wheel Anti-lock STD Daytime Running Lights If available must provide LM1 Tires & Wheels All Season Radial. STD Tires Spare If available must provide Spare available?: YES Full Size?: YES \$25,750.00 BASE VEHICLE PRICE CONFIGURED AS PER ABOVE: Delivery Cost to Department of Administrative Services, Des Moines \$0.00 TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY: \$25,750.00

## Group 15 - Standard Cab 4X4 Heavy Chassis DRW, Automatic Transmission

Examples: Silverado 3500, Ford 350, Sierra 3500

## STEW HANSEN DODGE CITY

| ADDITIONAL OPTIONS       |  |  |                             |
|--------------------------|--|--|-----------------------------|
| Engine                   |  |  |                             |
| Engine Block Heater      |  |  | DEDUC                       |
| ingine Upgrade #1        | Minimum 6.0L displacement - include all required options and other pertinent information.  | Cylinders: Liters: HF<br>REQUIREMENTS:           |                             |
| Engine Upgrade #2        | Turbocharged Diesel, minimum 6.6L displacement - Must be rated<br>minimum 350 HP, minimum 750 lb./ft. torque with HD automatic<br>transmission. Include all required options and other pertinent<br>information.   | Cylinders: 6 Liters: 6.7 H                       | HP: 325 Torque:750          |
| Doors & Windows          |  |  |                             |
| Key Sets, Additional     | 2 key sets including fobs  | DEALER   |                             |
| Keys, Working            | 2 working keys without fobs  | DEALER   |                             |
| Exterior                 |  |  |                             |
|                          | Factory installed preferred, if available must provide; dealer installed   |  | Factory installed?          |
| Fog Lamps                | acceptable when Factory installed not available.   |  |                             |
| Recovery Hooks           | Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available.   | XEA  | Factory installed? YES      |
| Running Boards           | Tubular, Factory installed preferred, if available must provide; dealer<br>installed acceptable when Factory installed not available.  | MRU  | Factory installed? YES      |
| Frailer Brake Controller | OEM integrated; Factory installed preferred, if available must provide;<br>dealer installed acceptable when Factory installed not available.   | хнс  | Factory installed? YES      |
| Frailer tow mirrors      | Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available.   |  | Factory installed?          |
| Frailer tow package #1   | Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at<br>hitch. Factory installed preferred, if available must provide; dealer<br>installed acceptable when Factory installed not available.  |  | Factory installed?          |
| Trailer tow package #2   | Gooseneck Trailer Hitch; Includes 7 way trailer wiring, steel, powder<br>coated finish(if available must provide), must meet all OEM fastening<br>requirements, Factory installed preferred, if available must provide;<br>dealer installed acceptable when Factory installed not available. |  | Factory installed?          |
| Underbody Shield         | Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available.   | XEF  |                             |
| Safety                   |  |  |                             |
| Alarm                    | Backup alarm, Factory preferred but dealer installed acceptable  | DEALER   | Factory installed? NO       |
| Rearview Camera          | Factory installed only.  | XAC  | Factory installed? YES      |
| Suspension               |  |  |                             |
| Snow Plow Prep Package   | Increased capacity front suspension and other components necessary<br>for increased load caused by installation of a front snow plow. Factory<br>installed preferred, if available must provide; dealer installed acceptable<br>when Factory installed not available.                        | AHD  | Factory installed? YES      |
| Tires & Wheels           |  |  |                             |
| pare                     | Full Size tire, if not included in base  |  |                             |
| Tires                    | Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires;<br>All-season M&S tires acceptable only when "LT" all terrain radials not<br>available.  | All Terrain or M&S provided?<br>ON OFF ROAD TIRE | TV3                         |
| Other                    |  |  |                             |
| Options not listed above | Discount percentage off MSRP for options \$1500 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded.  | En   | ter Percentage Discount MSR |
| DELIVERY                 |  |  |                             |
|                          | Price per mile to deliver vehicle anywhere in State of Iowa  |  | D RATI- CI                  |
| Delivery FOB             |  |  | Per Mile Char               |
| Delivery Cost            | Delivery Cost to Department of Administrative Services, in Des Moines,<br>IA   | Enter miles in whole number                      | . 0.00                      |

Final Bid Price

Page 2

| -\$81.00    |
|-------------|
| N/A         |
|             |
|             |
| \$11,999.00 |
|             |
| \$100.00    |
| \$325.00    |
|             |
| N/A         |
| \$43.00     |
| \$298.00    |
| \$251.00    |
| STD         |
|             |
| N/A         |
|             |
|             |
| N/A         |
| \$81.00     |
|             |
| \$125.00    |
| \$336.00    |
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| INCLUDED    |
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| \$1.50 |
|--------|
| \$0.00 |

| Group 16 - Extended Cab  | 4X4 Heavy Chassis DRW, Automatic Transmission  | Make:                      | RAM  |          |
|--|--|----------------------------|--|----------|
| 60" Cab to Axle<br>Examples: Silverado 3500, Ford 350, Sierra 3500 |  | Model Name:                | 3500   |          |
|  |  | Exact Model Code:          | DD8L93                                       |          |
|  |  | Trim Pkg. Common Name:     | TRADESMAN                                    |          |
|  |  | Exact Trim Pkg. Code:      | 22A  |          |
| DEALER NA  | ME: STEW HANSEN DODGE CITY   | Engine Code:               | ESB  |          |
|  |  | Transmission Code:         | DFP  |          |
|  |  | Payload Capacity:          |  |          |
|  |  | Towing Capacity:           | 13950  |          |
| BASE VEHICLE SPECIFICA   |  | Towing capacity.           | 13330  |          |
| Body & Chassis   | Minimum Requirements   | Mfg. Codes - Specs         | (Note STD for standard)                      |          |
| Gross Vehicle Weight Rating  | 13,000 lb. GVWR minimum  | STATE GVWR: 13500          |  |          |
| Cab to Axle  | 60 inch  | STATE LENGTH:60"           |  |          |
| Engine   |  |                            |  |          |
| Engine Size  | Base V8 or V10 Engine (E85 FFV, if available in V8 or V10, must be<br>provided); include all required options and other pertinent information.                                 | Cylinders: 8 Liters: 6.4 I | HP: Torque:                                  |          |
|  | E85 FFV Compliant Engine?  | NO                         |  |          |
| Engine Block Heater  |  | NHK                        |  |          |
| Drive Axle   |  |                            |  |          |
| Rear Axle  | Locking differential must be provided if available; limited slip acceptable<br>if locking differential not available.  | STATE RATIO:3.73           | Locking or Limited Slip<br>provided?ANTISPIN |          |
| Transfer Case  | With Hi/Lo ranges  | STD                        | provided PAIN HSPIN                          |          |
| Electrical   |  |                            |  |          |
| Power Point  | Located in Driver Area   | STD                        |  |          |
| Doors & Windows  |  |                            |  |          |
| Doors  | Power locks with remote keyless entry, if available must provide   | GXM                        |  |          |
| Key Sets with Fobs   | 2 key sets with fobs   | STD                        |  |          |
| Windows  | Power  | STD                        |  |          |
| Window   | Rear defroster, if available must provide  | N/A                        | Rear Defroster Included?NO                   |          |
| Wipers   | Intermittent   | STD                        |  |          |
| Exterior   |  |                            |  |          |
| Mirrors  | Power, if available must provide; manual acceptable if power not<br>available  | STD                        | Power Included?YES                           |          |
| Floor  |  |                            |  |          |
| Floor Covering   | Full floor covering, rubber preferred - if available it must be provided.<br>OEM Floor Mats only provided if floor covering must be carpet.                                    | STD                        |  |          |
| Interior   |  |                            |  |          |
| Air Conditioning   | AC with all required options.  | STD                        |  |          |
| Bluetooth  | Factory preferred but dealer installed acceptable  | UA11                       | Factory installed?YES                        |          |
| Radio  | AM/FM with internal clock  | STD                        |  |          |
| Steering Column  | Tilt / Cruise Control  | STD                        |  |          |
| Trim Package   | Interior, with insulating headliner, full door and back of cab panels,<br>dome lamp. Split bench seat (3-pass) w/cloth upholstery, folding center<br>seat/armrest/storage box. | VP                         |  |          |
| Safety   |  |                            |  |          |
| Brakes   | Power 4 Wheel Anti-lock  | STD                        |  |          |
| Daytime Running Lights   | If available must provide  | LM1                        |  |          |
| Tires & Wheels   |  |                            |  |          |
| Tires  | All Season Radial.   | STD                        |  |          |
| Spare  | If available must provide  | Spare available?:YES       | Full Size?:YES                               |          |
|  | BASE VEHICLE PRICE C   | ONFIGURED AS PER ABOVE:    | \$28,358.00                                  |          |
|  | Delivery Cost to Department of Adm   |                            |  |          |
|  |  |                            |  |          |
|  | TOTAL VEHICLE PRICE INCLUDING B  | BASE COST AND DELIVERY:    | \$28,358.00 Fina                             | al Bid P |

| BASE COST AND DELIVERY: | \$28,358.00 | Final Bid Price |
|-------------------------|-------------|-----------------|
|                         |             |                 |

## Group 16 - Extended Cab 4X4 Heavy Chassis DRW, Automatic Transmission

Examples: Silverado 3500, Ford 350, Sierra 3500

STEW HANSEN DODGE CITY

|                          |  | STEW HANSEN DODGE CITY                      |               |
|--------------------------|--|---|---------------|
| ADDITIONAL OPTIONS       |  |   |               |
| Engine                   |  |   |               |
| Engine Block Heater      |  | DEDUCT:                                     | -\$81.00      |
| Engine Upgrade #1        | Minimum 6.0L displacement - include all required options and other   | Cylinders: Liters: HP: Torque: LIST OTHER   |               |
| 0                        | pertinent information.   | REQUIREMENTS:                               | N/A           |
|                          | Turbocharged Diesel, minimum 6.6L displacement - Must be rated   | Cylinders: 6 Liters: 6.7 HP: 325 Torque:750 |               |
| Engine Upgrade #2        | minimum 350 HP, minimum 750 lb./ft. torque with HD automatic<br>transmission. Include all required options and other pertinent               |   |               |
|                          | information.   |   | \$7,850.00    |
| Doors & Windows          | information.   |   |               |
| Key Sets, Additional     | 2 key sets including fobs  | DEALER                                      | \$100.00      |
| Keys, Working            | 2 working keys without fobs  | DEALER                                      | \$325.00      |
|                          |  |   | \$325.00      |
| Exterior                 | Factory installed preferred, if available must provide; dealer installed   |   |               |
| Fog Lamps                | acceptable when Factory installed not available.   | LNJ Factory installed?YES                   | \$119.00      |
| D                        | Factory installed preferred, if available must provide; dealer installed   | Factory installed?YES                       | •             |
| Recovery Hooks           | acceptable when Factory installed not available.   | XEA Factory installeurres                   | \$43.00       |
| Running Boards           | Tubular, Factory installed preferred, if available must provide; dealer  | MRT Factory installed?YES                   | 644F 00       |
|                          | installed acceptable when Factory installed not available.   |   | \$445.00      |
| Trailer Brake Controller | OEM integrated; Factory installed preferred, if available must provide;<br>dealer installed acceptable when Factory installed not available. | XHC Factory installed?YES                   | \$251.00      |
|                          | Factory installed preferred, if available must provide; dealer installed   |   | \$251.00      |
| Trailer tow mirrors      | acceptable when Factory installed not available.   | Factory installed?                          | STD           |
|                          | Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at   | Factory installed?                          |               |
| Trailer tow package #1   | hitch. Factory installed preferred, if available must provide; dealer  |   |               |
|                          | installed acceptable when Factory installed not available.   |   | UPFITTER ONLY |
|                          | Gooseneck Trailer Hitch; Includes 7 way trailer wiring, steel, powder  | Factory installed?                          |               |
| Trailer tow package #2   | coated finish(if available must provide), must meet all OEM fastening  |   |               |
| Trailer tow package #2   | requirements, Factory installed preferred, if available must provide;  |   |               |
|                          | dealer installed acceptable when Factory installed not available.  |   | UPFITTER ONLY |
| Underbody Shield         | Factory installed preferred, if available must provide; dealer installed   | XEF   |               |
| Underbody Shield         | acceptable when Factory installed not available.   | XEF   | \$43.00       |
| Safety                   |  |   |               |
| Alarm                    | Backup alarm, Factory preferred but dealer installed acceptable  | DEALER Factory installed?NO                 | \$125.00      |
| Rearview Camera          | Factory installed only.  | XAC Factory installed?YES                   | \$336.00      |
| Suspension               |  |   |               |
|                          | Increased capacity front suspension and other components necessary   | Factory installed?YES                       |               |
|                          | for increased load caused by installation of a front snow plow. Factory  |   |               |
| Snow Plow Prep Package   | installed preferred, if available must provide; dealer installed acceptable  | AHD   |               |
|                          | when Factory installed not available.  |   | \$170.00      |
| Tires & Wheels           |  |   |               |
| Spare                    | Full Size tire, if not included in base  |   | INCLUDED      |
|                          | Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires;  | All Terrain or M&S provided? TV3            |               |
| Tires                    | All-season M&S tires acceptable only when "LT" all terrain radials not   | ALL TERRAIN                                 |               |
|                          | available.   |   | \$213.00      |
| Other                    |  |   |               |
|                          | Discount percentage off MSRP for options \$1500 or less as specified in  |   |               |
| Options not listed above | the Vehicle Specifications Terms and Conditions document attached to   | Enter Percentage Discount MSRP:             | 2%            |
| options not instea above | the bid. Engine and powertrain options excluded.   | Enter i creentage Discount Moter.           | 270           |
|                          | S  |   |               |
|                          |  |   |               |
| DELIVERY                 |  |   |               |
| Delivery FOB             | Price per mile to deliver vehicle anywhere in State of Iowa  | Per Mile Charge                             | \$1.50        |
| Delivery Cost            | Delivery Cost to Department of Administrative Services, in Des Moines,   |   | ć             |
|                          | IA   | Enter miles in whole number: 0.00           | \$0.00        |

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| MVN Group 1 - Small FWD Cargo Van, 2- Passenger, Automatic Transmission |       |
|---|-------|
| Examples: City Express, Promaster City, Transit Connect, NV200          | Taina |

|                  | Make:                      | RAM                     |
|------------------|----------------------------|-------------------------|
|                  | Model Name:                | PROMASTER CITY          |
|                  | Exact Model Code:          | VMDH51                  |
|                  | Trim Pkg. Common Name:     | SLT                     |
|                  | Exact Trim Pkg. Code:      | 24D                     |
|                  | Engine Code:               | ED6                     |
|                  | Transmission Code:         | DFH                     |
|                  | State GVWR:                | 5395                    |
|                  | Payload Capacity:          | 1883                    |
|                  | Wheelbase:                 | 122.4                   |
|                  |                            |                         |
|                  | Mfg. Codes - Specs         | (Note STD for standard) |
|                  | STATE CAPACITY: 1883 LBS   |                         |
|                  |                            |                         |
| f available in 4 | Cylinders: 4 Liters:2.4 HP | : 178 Torque:174        |
| other pertinent  |                            |                         |
| E85 FFV Engine?  | NO                         |                         |
| U U              |                            |                         |
|                  | STD                        |                         |
|                  |                            |                         |
|                  | STD                        |                         |
|                  | STD                        |                         |
|                  | STD                        |                         |

DEALER NAME: STEW HANSEN DODGE CITY

|                        | Payload Capacity: 1883   |                          |                         |  |  |
|------------------------|--|--------------------------|-------------------------|--|--|
|                        |  | Wheelbase:               | 122.4                   |  |  |
| BASE VEHICLE SPECIFI   | CATIONS  |                          |                         |  |  |
| Body & Chassis         | Minimum Requirements   | Mfg. Codes - Specs       | (Note STD for standard) |  |  |
| Cargo Capacity         | Minimum of 103 cubic feet.   | STATE CAPACITY: 1883 LBS | · · ·                   |  |  |
| Engine                 |  |                          |                         |  |  |
| Base Engine            | 4 cylinder, minimum 2.0 L engine; E85 FFV engine must be provided if available in 4<br>cylinder with minimum 2.0 L engine; include all required options and other pertinent<br>information.<br>E85 FFV Engine? |                          | : 178 Torque:174        |  |  |
| Electrical             |  |                          |                         |  |  |
| Power Point            | Located in Driver Area (12V)   | STD                      |                         |  |  |
| Doors & Windows        |  |                          |                         |  |  |
| Doors                  | Power door locks with remote keyless entry with 2 key fobs   | STD                      |                         |  |  |
| Doors - Glass          | No side door or rear door glass  | STD                      |                         |  |  |
| Doors - Side and Rear  | Dual Sliding Side Cargo Doors; rear swinging cargo doors   | STD                      |                         |  |  |
| Key Sets with Fobs     | 2 key sets with fobs   | STD                      |                         |  |  |
| Rear Window            | Defroster required; Wiper and Washer if available must provide   | N/A                      |                         |  |  |
| Windows                | Power  | STD                      |                         |  |  |
| Wipers                 | Intermittant   | STD                      |                         |  |  |
| Exterior               |  |                          |                         |  |  |
| Bumpers                | Body color painted front/rear  | STD                      |                         |  |  |
| Floor                  |  |                          |                         |  |  |
| Floor Covering         | Full floor rubber covering with fitted rubber front floor mats   | CLY                      |                         |  |  |
| Interior               |  |                          |                         |  |  |
| Air Conditioning       | Air Conditioning with all required options.  | STD                      |                         |  |  |
| Bluetooth              | Dealer installed when factory installed is not available.  | STD                      | Factory installed? YES  |  |  |
| Interior Package       | Full interior insulation/trim package b-pillar forward, to include doorside wall panels,<br>headliner, dome lamp(s).   | STD                      |                         |  |  |
| Radio                  | AM/FM with internal clock  | STD                      |                         |  |  |
| Steering Column        | Tilt, if available must provide; cruise control  | STD                      |                         |  |  |
| Safety                 |  |                          |                         |  |  |
| Brakes                 | Power 4 Wheel Anti-lock  | STD                      |                         |  |  |
| Daytime Running Lights | if available must provide  | LMK                      |                         |  |  |
| Seating                |  |                          |                         |  |  |
| Seating, Front         | Front bucket seats with arm rest; cloth upholstery   | STD                      |                         |  |  |
| Tires & Wheels         |  |                          |                         |  |  |
| Tires                  | All Season Radial  | STD                      |                         |  |  |
| Spare                  | If available must provide  | Spare available?: NO     | Full Size?:NO           |  |  |
| Wheel Covers           | if available must provide  | STD                      |                         |  |  |
|                        |  |                          | ¢10.10E.00              |  |  |

BASE VEHICLE PRICE CONFIGURED AS PER ABOVE: \$19,195.00 \$0.00 \$19,195.00 FINAL BID PRICE Delivery Cost to Department of Administrative Services, Des Moines TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:

| Engine                        | Minimum Requirements  | Mfg. Codes - Specs (Note STD for standard) | Cost    |
|-------------------------------|---|--|---------|
| Engine Block Heater           | Factory installed if available must provide; dealer installed acceptable if Factory<br>installed not available.   | Factory Installed?                         | N/      |
| Engine Upgrade                | V6 engine upgrade; include all required options and other pertinent information.  | Cylinders: Liters: HP: Torque:             | N/      |
| Doors & Windows               |   |  |         |
| Doors - Glass                 | Side Door Glass for both Dual Sliding Doors   | GKC & GKH                                  | \$90.0  |
| Doors - Glass                 | Rear Door Glass   | GC2  | \$263.0 |
| Key Sets, Additional          | 2 key sets including fobs   | ХСН  | \$111.0 |
| Keys, Working                 | 2 working keys without fobs   | ХСН  | \$111.0 |
| Floor                         |   |  |         |
| Mats                          | Front, all weather floor mats; dealer installed acceptable  |  | INCLUDE |
| Safety                        |   |  |         |
| Alarm                         | Backup alarm; Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available.  | DEALER Factory Installed? NO               | \$125.0 |
| Cargo Control Safety Bulkhead | Expanded metal mesh cargo control safety bulkhead directly behind front seats.<br>Dealer installed is acceptable.   | AS1  | \$356.0 |
| Rearview Camera               | Factory installed only  | AMV Factory installed? YES                 | \$503.0 |
| Reverse Sensing System        | Factory installed preferred, if available must provide; dealer installed acceptable<br>when Factory installed not available.  | AMV Factory Installed? YES                 | \$503.0 |
| Seating                       |   |  |         |
| Driver's Seat                 | Power   |  | N/.     |
| Tires & Wheels                |   |  |         |
| Spare                         | Full Size tire, if not included in base   |  | N//     |
| Other                         |   |  |         |
| Options not listed above      | Discount percentage off MSRP for options \$1500 or less as specified in the Vehicle<br>Specifications Terms and Conditions document attached to the bid. Engine and<br>powertrain options excluded. | Enter Percentage Discount MSRP:            | 55      |

| DELIVERY      |   |                              |                 |        |
|---------------|---|------------------------------|-----------------|--------|
| Delivery FOB  | Price per mile to deliver vehicle anywhere in State of Iowa               |                              | Per Mile Charge | \$1.50 |
| Deliver yCost | Delivery Cost to Department of Administrative Services, in Des Moines, IA | Enter miles in whole number: | 0.00            | \$0.00 |

| MVN Group 2 - Extended Sr    | nall FWD Cargo Van, 2 Passenger, Automatic Transmission   | Make:                                  | RAM                 |
|------------------------------|---|--|---------------------|
|                              |   | Model Name:                            | PROMASTER CITY      |
| Examples: City Express, Prom | aster City, Transit Connect, NV200  | Exact Model Code:                      | VMDH51              |
|                              |   | Trim Pkg. Common Name:                 | SLT                 |
|                              |   | Exact Trim Pkg. Code:                  | 24D                 |
|                              | E: STEW HANSEN DOGDE CITY   | Engine Code:                           | ED6                 |
| DEALER NAM                   |   |  |                     |
|                              |   | Transmission Code:                     | DFH                 |
|                              |   | State GVWR:                            | 5395                |
|                              |   | Payload Capacity:                      | 1883                |
|                              |   | Wheelbase:                             | 122.4               |
| BASE VEHICLE SPECIFICAT      |   |  |                     |
| Body & Chassis               | Minimum Requirements  | Mfg. Codes - Specs (Note               | e STD for standard) |
| Cargo Capacity               | Minimum of 122 cubic feet.  | STATE CAPACITY: 1883 LBS               |                     |
| Engine                       |   |  |                     |
|                              | 4 cylinder, minimum 2.0 L engine; E85 FFV engine must be provided if available in 4 cylinde<br>with minimum 2.0 L engine; include all required options and other pertinent information. | er Cylinders: 4 Liters: 2.4 HP: 178    | Torque:174          |
| Base Engine                  | with minimum 2.0 L engine, include an required options and other pertinent mormation.   |  |                     |
|                              | E85 FFV Engin   | e? NO Not                              | tes:                |
| Electrical                   |   |  |                     |
| Power Point                  | Located in Driver Area, 12V   | STD                                    |                     |
| Doors & Windows              |   |  |                     |
| Doors                        | Power door locks with remote keyless entry  | STD                                    |                     |
| Doors - Glass                | No side door or rear door glass   | STD                                    |                     |
| Doors - Side and Rear        | Dual Sliding Side Cargo Doors ; rear swing cargo doors  | STD                                    |                     |
| Key Sets                     | 2 Key sets including fobs   | STD                                    |                     |
| Rear Window                  | Defroster required; Wiper and Washer if available must provide  | N/A                                    |                     |
| Windows                      | Power   | STD                                    |                     |
| Wipers                       | Intermittent  | STD                                    |                     |
| Exterior                     | Device bested   | STD                                    |                     |
| Mirrors<br>Floor             | Power, heated   | 310                                    |                     |
| Floor Covering               | Full Floor carpet with color keyed mats, all positions  | CLC                                    |                     |
| Interior                     |   |  |                     |
| Air Conditioning             | Front AC with all required options.   | STD                                    |                     |
| Bluetooth                    | Dealer installed when factory installed is not available.   |  | tory installed? YES |
|                              | Minimum engine coolant temperature gauge. If a full gauge package (oil pressure, coolant  |  |                     |
| Gauge Package                | temperature, voltmeter) is available, it must be provided.  |  |                     |
| Interior Package             | Full interior insulation/trim package b-pillar forward, to include doorside wall panels,  | STD                                    |                     |
| Radio                        | headliner, dome lamp(s).<br>AM/FM with internal clock   | STD                                    |                     |
| Steering Column              | Tilt, if available, and cruise control  | STD                                    |                     |
| Safety                       |   | S                                      |                     |
| Brakes                       | Power 4 Wheel Anti-lock   | STD                                    |                     |
| Daytime Running Lights       | If available must provide   | LMK                                    |                     |
| Seating                      |   |  |                     |
| Seating, Front               | Front bucket seats with arm rest; cloth upholstery  | STD                                    |                     |
| Tires & Wheels               |   | -                                      |                     |
| Tires                        | All Season Radial   | STD                                    |                     |
| Spare                        | If available must provide   |  | Size?: NO           |
| Wheel Covers                 | If available must provide   | STD                                    | 0.201110            |
|                              |   |  |                     |
|                              | BASE VEHICLE PR   | ICE CONFIGURED AS PER ABOVE:           | \$19,195.0          |
|                              | Delivery Cost to Department of  | of Administrative Services, Des Moines | \$0.0               |
|                              |   | NG BASE COST AND DELIVERY:             | \$19,195.0          |

| 9 195 00  | FINAL BID PRICE |
|-----------|-----------------|
| .9,195.00 | FINAL DID PRICE |

| ADDITIONAL OPTIONS            |   |  |          |
|-------------------------------|---|--|----------|
| Body & Chassis                | Minimum Requirements  | Mfg. Codes - Specs (Note STD for standard) | Cost     |
| Increased Cargo Capacity      | Minimum of 155 cu. Ft., if available  | STATE Capacity:                            | N/A      |
| Engine                        |   |  |          |
| Engine Block Heater           |   |  | N/A      |
| Engine Upgrade                | V6 engine upgrade; include all required options and other pertinent information.  | Cylinders: Liters: HP: Torque:             | N/A      |
| Doors & Windows               |   |  |          |
| Doors - Glass                 | Side Door Glass for Dual Sliding Doors  | GKC & GKH                                  | \$90.00  |
| Doors - Glass                 | Rear Door Glass   | GC2  | \$263.00 |
| Key Sets, Additional          | 2 key sets including fobs   | ХСН  | \$111.00 |
| Keys, Working                 | 2 working keys without fobs   | ХСН  | \$111.00 |
| Exterior                      |   |  |          |
| Mirrors                       | Power, heated   | DEDUCT COST:                               | N/A      |
| Floor                         |   |  |          |
| Vinyl Flooring                | Full vinyl flooring throughout van  | DEALER                                     | \$225.00 |
| Mats                          | Front, all weather floor mats; dealer installed acceptable  | CLY  | \$58.00  |
| Safety                        |   |  |          |
| Alarm                         | Backup alarm; Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available.  | DEALER Factory Installed? NO               | \$125.00 |
| Cargo Control Safety Bulkhead | Expanded metal mesh cargo control safety bulkhead directly behind front seats. Dealer<br>installed is acceptable.   | AS1  | \$356.00 |
| Rearview Camera               | Factory installed only  | AMV Factory installed? YES                 | \$503.00 |
| Reverse Sensing System        | Factory installed preferred, if available must provide; dealer installed acceptable when<br>Factory installed not available.  | AMV Factory installed? YES                 | \$503.00 |
| Seating                       |   |  |          |
| Driver's Seat                 | Power   |  | N/A      |
| Tires & Wheels                |   |  |          |
| Spare                         | Full Size tire, if not included in base   |  | N/A      |
| Other                         |   |  |          |
| Options not listed above      | Discount percentage off MSRP for options \$1500 or less as specified in the Vehicle<br>Specifications Terms and Conditions document attached to the bid. Engine and powertrain<br>options excluded. | Enter Percentage Discount MSRP:            | 5%       |

| DELIVERY      |   |                              |                 |        |
|---------------|---|------------------------------|-----------------|--------|
| Delivery FOB  | Price per mile to deliver vehicle anywhere in State of Iowa               |                              | Per Mile Charge | \$1.50 |
| Delivery Cost | Delivery Cost to Department of Administrative Services, in Des Moines, IA | Enter miles in whole number: | 0.00            | \$0.00 |

| MVN Group 3 - Extended 9     | Small FWD Van, 7 Passenger, Automatic Transmission   | Make                               | DODGE                  |
|------------------------------|--|------------------------------------|------------------------|
|                              |  | Model Name                         | GRAND CARAVAN          |
| Examples: City Express, Pror | naster City, Transit Connect, Grand Caravan  | Exact Model Code                   | RTKH53                 |
|                              |  | Trim Pkg. Common Name              | s: SE                  |
|                              |  | Exact Trim Pkg. Code               | 29E                    |
| DEALER NAME                  | STEW HANSEN DODGE CITY   | Engine Code                        | ERB                    |
|                              |  | Transmission Code                  |                        |
|                              |  | State GVWR                         |                        |
|                              |  | Payload Capacity                   |                        |
|                              |  | Wheelbase                          |                        |
| BASE VEHICLE SPECIFICA       | TIONS  | wheelbase                          | 121.2                  |
|                              | 1003   |                                    |                        |
| Engine                       | 4 cylinder, minimum 2.0 L engine; E85 FFV engine must be provided if available in 4  | Cylinders: 6 Liters: 3.6 Hi        | P: 283 Torque:260      |
| Paca Engina                  | cylinder, minimum 2.0 L engine; E85 FFV engine must be provided if available in 4<br>cylinder with minimum 2.0 L engine; include all required options and other pertinent  | Cymuers. 0 Liters: 5.0 Hi          | P: 283 Torque:260      |
| Base Engine                  | information.   |                                    |                        |
|                              | E85 FFV Engine   |                                    | Notes:                 |
| ngine Block Heater           |  | NHK                                |                        |
| electrical                   | Located in Driver Area, 131/   | STD                                |                        |
| Doors & Windows              | Located in Driver Area, 12V  |                                    |                        |
| Doors & Windows              | Power door locks with remote keyless entry   | STD                                |                        |
| Doors - Side                 | Dual Sliding Side Passenger Doors  | STD                                |                        |
| ley Sets                     | 2 Key sets including fobs  | STD                                |                        |
| tear Window                  | Defroster, Wiper and Washer  | STD                                |                        |
| Vindows                      | Power  | STD                                |                        |
| /indows                      | Privacy Glass Behind "B" pillar for Passengers, if available must provide  | STD                                |                        |
| /indows                      | With full window package for passengers  | STD                                |                        |
| /ipers                       | Intermittent   | STD                                |                        |
| loor                         |  |                                    |                        |
| loor Covering                | Full Floor carpet with color keyed mats, all positions   | STD                                |                        |
| nterior                      |  |                                    |                        |
| ir Conditioning              | Front AC with all required options.  | STD                                |                        |
| luetooth                     | Dealer installed when factory installed is not available.  | AAJ                                | Factory installed? YES |
| auge Package                 | Minimum engine coolant temperature gauge. If a full gauge package (oil pressure,<br>coolant temperature, voltmeter) is available, it must be provided.   | STD                                |                        |
| nterior Package              | Full interior insulation/trim package, to include door side wall panels, full headliner,<br>dome lamp(s).  | STD                                |                        |
| assenger compartment         | Operable ventilating rear quarter vents  | STD                                |                        |
| Radio                        | AM/FM with internal clock  | STD                                |                        |
| iteering Column              | Tilt with cruise control   | STD                                |                        |
| Safety                       |  |                                    |                        |
| Brakes                       | Power 4 Wheel Anti-lock  | STD                                |                        |
| Daytime Running Lights       | If available must provide  | STD                                |                        |
| Seating                      |  |                                    |                        |
| Seating, Front               | Front bucket seats with arm rest; cloth upholstery   | STD                                |                        |
| eating, 2nd and 3rd Rows     | 2nd row buckets with fold-in-floor and 3rd row 60/40 split-folding bench with fold-in-<br>floor and tailgate position feature, all with cloth upholstery. If fold-in-floor seating is not<br>available, stationary, 2nd and 3rd row seating is acceptable. | сус                                |                        |
| Tires & Wheels               |  |                                    |                        |
| Tires                        | All Season Radial  | STD                                |                        |
| Spare                        | If available must provide  | Spare available?:YES               | Full Size?: NO         |
| Wheel Covers                 |  | STD                                |                        |
|                              | BASE VEHICLE PRIC  | CE CONFIGURED AS PER ABOVE         | \$20,992               |
|                              | Delivery Cost to Department of   | Administrative Services, Des Moine |                        |
|                              | TOTAL VEHICLE PRICE INCLUDIN   |                                    |                        |
|                              |  | IS DALE COST AND DELIVERT          | ·                      |

| Engine                   | Minimum Requirements  | uirements Mfg. Codes - Spec |               |      | . Codes - Specs (Note STD for standard) |          |  |
|--------------------------|---|-----------------------------|---------------|------|---|----------|--|
| Engine Block Heater      |   |                             |               | -    | DEDUCT COST:                            | -\$85.00 |  |
| Engine Upgrade           | V6 engine upgrade; include all required options and other pertinent information.  | Cylinders:                  | Liters:       | HP:  | Torque:                                 | N/A      |  |
| Doors & Windows          |   |                             |               |      |   |          |  |
| Key Sets, Additional     | 2 key sets including fobs   | DEALER                      |               |      |   | \$125.00 |  |
| Keys, Working            | 2 working keys without fobs   | DEALER                      |               |      |   | \$325.00 |  |
| Exterior                 |   |                             |               |      |   |          |  |
| Mirrors                  | Power, heated   |                             |               |      |   | STD      |  |
| Floor                    |   |                             |               |      |   |          |  |
| Vinyl Flooring           | Full vinyl flooring throughout van  |                             |               |      |   | N/A      |  |
| Mats                     | Front, all weather floor mats; dealer installed acceptable  | DEALER                      |               |      |   | \$135.00 |  |
| Safety                   |   |                             |               |      |   |          |  |
| Alarm                    | Backup alarm; Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available.  | DEALER                      |               |      | Factory Installed? NO                   | \$135.00 |  |
| Rearview Camera          | Factory installed only  | RBZ                         |               |      | Factory installed? YES                  | \$620.00 |  |
| Reverse Sensing System   | Factory installed preferred, if available must provide; dealer installed acceptable when<br>Factory installed not available.  | XAA                         |               |      | Factory installed? YES                  | \$225.00 |  |
| Seating                  |   |                             |               |      |   |          |  |
| Driver's Seat            | Power   | JPR                         |               |      |   | \$178.00 |  |
| Tires & Wheels           |   |                             |               |      |   |          |  |
| Spare                    | Full Size tire, if not included in base   | TBT COMPAC                  | CT ONLY AVAIL | ABLE |   | N/A      |  |
| Other                    |   |                             |               |      |   |          |  |
| Options not listed above | Discount percentage off MSRP for options \$1500 or less as specified in the Vehicle<br>Specifications Terms and Conditions document attached to the bid. Engine and<br>powertrain options excluded. |                             |               | Ente | er Percentage Discount MSRP:            | 5%       |  |

| DELIVERY      |   |                              |                 |        |
|---------------|---|------------------------------|-----------------|--------|
| Delivery FOB  | Price per mile to deliver vehicle anywhere in State of Iowa               |                              | Per Mile Charge | \$1.50 |
| Delivery Cost | Delivery Cost to Department of Administrative Services, in Des Moines, IA | Enter miles in whole number: | 0.00            | \$0.00 |

| SUV Group 3 - Mid-Size 4 Door AWD or 4X4 SUV, Automatic Transmission or CVT |   | Make                               |                         |
|---|---|------------------------------------|-------------------------|
| Examples: Explorer, Journey, Grand Cherokee, GMC Acadia, Traverse           |   | Model Name                         |                         |
|   |   | Exact Model Code                   |                         |
|   |   | Trim Pkg. Common Name              |                         |
|   |   | Exact Trim Pkg. Code               | 23E                     |
| DEALER NAM  | NE: STEW HANSEN DODGE CITY  | Engine Code                        | e: ERC                  |
|   |   | Transmission Code                  | e: DFL                  |
|   |   | State GVWF                         | <b>R:</b> 6500          |
|   |   | Payload Capacity                   | <b>/:</b> 1320          |
|   |   | Cargo Capacity Behind Rear Sea     | t: 36.3                 |
| ASE VEHICLE SPECIFICAT  | IONS  |                                    | •                       |
| ody & Chassis   | Minimum Requirements  | Mfg. Codes - Specs                 | (Note STD for standard) |
| /heelbase length  | Wheelbase: 112 to 119 inches.   | STATE WHEELBASE: 114.8             |                         |
| -   | Wheelbase. 112 to 115 menes.  | STATE WILLEBASE. 114.8             |                         |
| ngine   | V6 engine, E85 FFV engine must be provided if available in V6; include all  | Cylinders: 6 Liters: 3.6 H         | HP: 293 Torque:260      |
| ase Engine  | required options and other pertinent information.   |                                    |                         |
| -   | E85 FFV Engine  | ? NO                               |                         |
| ngine Block Heater  | Or cold climate package   | NHK                                |                         |
| rive Axle   |   |                                    |                         |
| ear Axle  | Traction control  | STD                                |                         |
| ansfer Case   | with Hi/Low ranges, if available must provide   | STD                                |                         |
| lectrical   |   |                                    |                         |
| ower Point  | Located in Driver Area  | STD                                |                         |
| oors & Windows  |   | 670                                |                         |
| oors  | Power door locks with remote keyless entry  | STD                                |                         |
| ar Window   | Defroster, Wiper and Washer   | STD                                |                         |
| ndows   | Dark tinted behind "B" pillar, Factory installed if available must provide;<br>dealer installed if factory installed not available.                             | STD                                |                         |
| ipers   | Intermittent Wipers   | STD                                |                         |
| xterior   |   |                                    |                         |
| irrors  | Power exterior foldaway   | STD                                |                         |
| oor   |   |                                    |                         |
| oor Covering  | Full floor carpeting & OEM mats   | STD                                |                         |
| terior  |   |                                    |                         |
| Conditioning  | Front AC with all required options.   | STD                                |                         |
| ietooth   | Dealer installed when factory installed is not available.   | STD                                | Factory installed? YES  |
| uge Package   | Oil pressure, coolant temperature, voltmeter  | STD                                |                         |
| terior Package  | Full interior insulation/trim package, to include door/side wall panels, full   | STD                                |                         |
| -   | headliner, dome lamp.<br>AM/FM with internal clock  | STD                                |                         |
| adio<br>eering Column   | Tilt with cruise control  | STD                                |                         |
| -   |   |                                    |                         |
| afety<br>akes   | Power 4 Wheel Anti-lock   | STD                                |                         |
| ytime Running Lights  | If available must provide   | STD                                |                         |
| action Control  |   | STD                                |                         |
| ating   |   |                                    |                         |
| counts  | Front bucket seats, Power 6-way driver; passenger seats with manual   | STD                                |                         |
| river and Front Passenger   | driver/passenger lumbar support and 2-position driver memory seat with  |                                    |                         |
| 5   | easy entry/exit feature. Cloth upholstery.  |                                    |                         |
| ear Passenger   | One 3-person rear split bench seat w/folding backs, all w/cloth upholstery,   | STD                                |                         |
| -   | Nominally flat cargo area with rear seats folded.   | STD                                |                         |
| eating Capacity<br>ires & Wheels  | Five (5) Passenger Seating;   | UIC                                |                         |
| ILES & WHEELS   |   | All Terrain or M&S provided?       | ALL TERRAIN             |
| ires  | Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-<br>season M&S tires acceptable only when "LT" all terrain radials not available. |                                    |                         |
| oare  | If available must provide   | Spare available?: YES              | Full Size?: YES TBB     |
|   |   |                                    |                         |
|   | BASE VEHICLE PRICE  | CONFIGURED AS PER ABOVE            |                         |
|   | Delivery Cost to Department of A  | Administrative Services, Des Moine | s \$0.0                 |
|   |   | BASE COST AND DELIVERY             | \$26,323.0              |
|   | TOTAL VEHICLE PRICE INCLUDING   | <b>G BASE COST AND DELIVERY</b>    | ʻ: \$26,323.            |

| ADDITIONAL OPTIONS       |   |  |          |
|--------------------------|---|--|----------|
| Engine                   | Minimum Requirements  | Mfg. Codes - Specs (Note STD for standard)     | Cost     |
| Engine Block Heater      | Or cold climate package   | DEDUCT COST:                                   | -\$85.00 |
| Engine Upgrade           | In lieu of base engine - include all required options and other pertinent<br>information.   | Cylinders: Liters: HP: Torque:                 |          |
|                          | E85 FFV Engine?   |  | N/A      |
| Drive Axle               |   |  |          |
| Rear Axle                | Locking differential must be provided if available; limited slip acceptable if<br>locking differential not available.   | STATE RATIO: Locking or Limited Slip provided? | N/A      |
| Doors & Windows          |   |  |          |
| Key Sets, Additional     | 2 key sets including fobs   | DEALER   | \$325.00 |
| Keys, Working            | 2 working keys without fobs   | DEALER   | \$325.00 |
| Exterior                 |   |  |          |
| Trailer Brake Controller | OEM integrated; Factory installed preferred, if available must provide; dealer<br>installed acceptable when Factory installed not available.  | Factory Installed?                             | N/A      |
| Trailer Tow Package      | Class IV receiver hitch, 2-inch shaft, 7 wire trailer wiring receptacle at hitch.<br>Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available. | AHX Factory Installed? YES                     | \$708.00 |

### SUV Group 3 - Mid-Size 4 Door AWD or 4X4 SUV, Automatic Transmission or CVT

Examples: Explorer, Journey , Grand Cherokee, GMC Acadia, Traverse

# STEW HANSEN DODGE CITY

| Floor                    | Minimum Requirements  | Mfg. Codes - Specs (Note STD for standard) | Cost       |
|--------------------------|---|--|------------|
| Floor Covering           | Full floor carpeting & OEM mats   | DEDUCT COST:                               | STI        |
| Safety                   |   |  |            |
| Backup Alarm             | Backup alarm; Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.   | DEALER<br>Factory Installed? NO            | \$125.0    |
| Reverse Backup Camera    | Factory installed only.   | STD Factory Installed? YES                 | STE        |
| Reverse Sensing System   | Factory installed preferred, if available must provide; dealer installed<br>acceptable when Factory installed not available.  | DEALER Factory Installed? NO               | \$325.00   |
| Seating                  |   |  |            |
| Driver and Passenger     | Power 6-way driver & passenger seats with manual driver/passenger lumbar<br>support and 2-position driver memory seat with easy entry/exit feature.   | DEDUCT COST:                               | N/A        |
| Suspension               |   |  |            |
| Suspension Package       | 4x4 off-road suspension and undercarriage protection package  | AVT  | \$1,609.00 |
| Tires & Wheels           |   |  |            |
| Spare                    | Full Size tire, if not included in base   |  | INCLUDE    |
| Tires                    | Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-<br>season M&S tires acceptable only when "LT" all terrain radials not available.                                     | DEDUCT COST:                               | N/A        |
| Other                    |   |  |            |
| Options not listed above | Discount percentage off MSRP for options \$1500 or less as specified in the<br>Vehicle Specifications Terms and Conditions document attached to the bid.<br>Engine and powertrain options excluded. | Enter Percentage Discount MSRP:            | 5%         |

| DELIVERI                |   |                              |        |        |
|-------------------------|---|------------------------------|--------|--------|
| Delivery Price Per Mile | Price per mile to deliver vehicle anywhere in State of Iowa               |                              | \$1.52 |        |
| Delivery FOB            | Delivery Cost to Department of Administrative Services, in Des Moines, IA | Enter miles in whole number: | 0.00   | \$0.00 |

| FV/N Crown 2 Full Size Exten      | ded Heavy Duty Cargo Van, 2-Passenger, Automatic Transmission   | Make                             | RAM   |
|-----------------------------------|---|----------------------------------|---|
| FVN Group 2 - Full Size Exten     | ded Heavy Duty Cargo Van, 2-Passenger, Automatic Transmission   |                                  |   |
|                                   |   | Model Name                       |   |
| Examples: Transit 350, Promaste   | er 3500, Express 3500, NV3500   | Exact Model Code                 | VF3L16  |
|                                   |   | Trim Pkg. Common Name            | TRADESMAN   |
|                                   |   | Exact Trim Pkg. Code             | 21A   |
| DEALER NAM                        | E: STEW HANSEN DODGE CITY   | Engine Code                      | ERB   |
|                                   |   | Transmission Code                | DG2   |
|                                   |   | Cargo Capacity (CU/FT)           |   |
|                                   |   | Payload Capacity                 |   |
|                                   |   | Payloau Capacity                 | 4450  |
| BASE VEHICLE SPECIFICATIO         |   |                                  |   |
| Body & Chassis                    | Minimum Requirements  |                                  | cs (Note STD for standard)                                |
| Gross Vehicle Weight Rating       | 9,200 minimum GVWR  | STATE GVWR: 9350                 |   |
| Roof Height                       | Standard if available must provide; High roof acceptable  | STATE ROOF HEIGHT: 99"           |   |
| Wheelbase                         | Minimum 138 inch.   | STATE WHEELBASE: 159             |   |
| Engine                            |   |                                  |   |
|                                   | V6 or V8 engine, E85 if available in V6 or V8 must provide; include all required options and  | Cylinders: 6 Liters: 3.6 H       | IP: 280 Torque:260  |
| Base Engine                       | other pertinent information.  |                                  |   |
|                                   | E85 FFV Engine?   | NO                               | Notes:  |
| Drive Axle                        |   |                                  |   |
| Rear Axle                         | Locking differential must be provided if available; limited slip acceptable if locking differential<br>not available.   | STATE RATIO: 3.86                | Locking or Limited Slip provided? TRACTION<br>CONTROL FWD |
| lectrical                         |   |                                  |   |
| Power Point                       | Located in Driver Area  | STD                              |   |
| Doors & Windows                   |   |                                  |   |
| Doors                             | Power door locks with remote keyless entry  | STD                              |   |
| Doors                             | Passenger Side and Rear swinging cargo doors with privacy glass   | GLB GKB                          |   |
| Key Sets                          | 2 Key sets including fobs   | STD                              |   |
| Rear Window                       | Defroster and Wiper and Washer, if available must provide   | GFA                              |   |
| Windows                           | Power   | STD                              |   |
| Wipers                            | Intermittent  | STD                              |   |
| Exterior                          |   |                                  |   |
| Bumper                            | Rear Step   | STD                              |   |
| Floor                             |   |                                  |   |
| loor Covering                     | Rubber front floor covering in driver area only   | STD                              |   |
| nterior                           |   |                                  |   |
| Air Conditioning                  | AC with all required options.   | STD                              |   |
| uxiliary Heater and Air Condioner | Factory installed if available must provide; dealer installed acceptable  | DEALER                           | Factory installed? NO                                     |
| Bluetooth                         | Dealer installed when factory installed is not available.   | UA1                              | Factory installed? YES                                    |
| nterior Package                   | Full factory DSO/SEO work-van interior cargo liner system to include door side wall panels, full<br>bulkhead full headliner, front and rear dome lamp(s). Dealer installed is not acceptable. | CTE & CWC                        |   |
| Radio                             | AM/FM with internal clock   | STD                              |   |
| teering Column                    | Cruise control  | TELESCOPIC ONLY                  |   |
| afety                             |   |                                  |   |
| Brakes                            | Power 4 Wheel Anti-lock   | STD                              |   |
| Daytime Running Lights            | if available must provide   | LMK                              |   |
| Seating                           |   |                                  |   |
| beats                             | Front high back bucket seats with cloth upholstery  | A7                               |   |
| Tires & Wheels                    |   |                                  |   |
| lires                             | All Season Radial   | STD                              |   |
| Spare                             | If available must provide   | Spare available?: YES            | Full Size?: YES   |
|                                   |   |                                  |   |
|                                   | BASE VEHICLE PRICE CO   | NFIGURED AS PER ABOVE            | \$26,785.00   |
|                                   | Delivery Cost to Department of Adm  | inistrative Services, Des Moines | \$0.0   |
|                                   |   |                                  |   |

 TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:
 \$26,785.00

| ADDITIONAL OPTIONS          |   |  |                        |
|-----------------------------|---|--|------------------------|
| Engine                      | Minimum Requirements  | Mfg. Codes - Specs (Note STD for standard) | COST                   |
| Engine Block Heater         |   | NHK  | \$85.00                |
| Engine Upgrade              | Largest gas engine (E85 if available) in lieu of base engine - include all required options and<br>other pertinent information.<br>E85 FFV Engine   | Cylinders: Liters: HP: Torque:             | N/A                    |
| Doors & Windows             |   |  |                        |
| Key Sets, Additional        | 2 key sets including fobs   | GXK  | \$111.00               |
| Keys, Working               | 2 working keys without fobs   | GXK  | \$111.00               |
| Side Door                   | Side cargo doors, swinging dual solid panel (no glass)  |  | N/A                    |
| Side Door                   | Passenger Side sliding cargo door with privacy glass. Operable for ventilation if possible  |  | INCLUDED               |
| Exterior                    |   |  |                        |
| Mirrors                     | Power heated  | GTR  | \$218.00               |
| Interior                    |   |  |                        |
| Cargo Liner System          | Full factory DSO/SEO work-van interior cargo liner system to include door side wall panels, full<br>bulkhead full headliner, front and rear dome lamp(s). Dealer installed is not acceptable.   | DEDUCT COST:                               | -\$218.00              |
| Full Interior Liner Package | Adrian Steel or pre-approved equal. Must be compatible with OEM cargo area door window<br>packages (not windows all-around). Must include full door/side wall panels, front bulkhead, ful<br>headliner, front and rear dome lamps, full rubber cargo area floor mat. Quality shall be | I CWN                                      |                        |
|                             | indistinguishable from OEM.   |  | \$2,227.00<br>INCLUDED |
| Steering Column             | Tilt  |  | INCLUDED               |

## FVN Group 2 - Full Size Extended Heavy Duty Cargo Van, 2-Passenger, Automatic Transmission

Examples: Transit 350, Promaster 3500, Express 3500, NV3500

## STEW HANSEN DODGE CITY

| ADDITIONAL OPTIONS (Cont. | )   |           |  |          |
|---------------------------|---|-----------|--|----------|
| Safety                    | Minimum Requirements  | ſ         | Mfg. Codes - Specs (Note STD for standard) | COST     |
| Backup Alarm              | Backup alarm; Factory installed preferred, if available must provide; dealer installed acceptable<br>when Factory installed not available.  | DEALER    | Factory Installed? NO                      | \$125.00 |
| Reverse Backup Camera     | Factory installed only.   | XAC & RA2 | Factory Installed? YES                     | \$547.00 |
| Reverse Sensing System    | Factory installed preferred, if available must provide; dealer installed acceptable when Factory<br>installed not available.  | XRA       | Factory Installed? YES                     | \$263.00 |
| Seating                   |   |           |  |          |
| Crew Van Seating Package  | 2nd row bench seat and related equipment for 5-passenger seating  |           |  | N/A      |
| Tires & Wheels            |   |           |  |          |
| Spare                     | Full Size tire, if not included in base   |           |  | STD      |
| Other                     |   |           |  |          |
|                           | Discount percentage off MSRP for options \$1500 or less as specified in the Vehicle<br>Specifications Terms and Conditions document attached to the bid. Engine and powertrain<br>options excluded. |           | Enter Percentage Discount MSRP:            | 5%       |

| DELIVERY      |   |                              |                 |        |
|---------------|---|------------------------------|-----------------|--------|
| Delivery FOB  | Price per mile to deliver vehicle anywhere in State of Iowa               |                              | Per Mile Charge | \$1.55 |
| Delivery Cost | Delivery Cost to Department of Administrative Services, in Des Moines, IA | Enter miles in whole number: | 0.00            | \$0.00 |