



**STATE OF IOWA**  
**MASTER AGREEMENT**  
Contract Declaration and Execution

**MA 005**

**22262A**

**EFFECTIVE BEGIN DATE:** 04-01-2025  
**EXPIRATION DATE:** 03-31-2028  
**PAGE:** 1 of 7

**VENDOR:**

**MOBILIS INC**

**Mobilis Home Medical Equipment**

**00002140825**

**2701 W BROADWAY**

**COUNCIL BLUFFS, IA 51501-3524**

**VENDOR CONTACT:**

Colleen Brabec

**PHONE:** 712-328-2288

**EMAIL:** colleen@mobilismed.com

**ISSUER:**

Carlos Fuentes

**PHONE:** 515-240-2698

**EMAIL:** carlos.fuentes1@iowa.gov

**EXT:**

**FOB:** FOB Dest, Freight Prepaid

**Contract For:** Assistive Technologies, Adapted Seating and Mobility Systems

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation RFB0322005013.

Attachment 2: Contractor's Response to Competitive Solicitation RFB0322005013 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing).

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation document RFB0322005013.

Remit to Address: 2701 W Broadway, Council Bluffs, IA 51501

www.mobilismed.com

Contract and Sales and Assistive Technology Professional ContactManager: Colleen Brabec, ATP. 712.328.2288, Fax: 712.328.2299, colleen@mobilismed.com

Ordering Contact: Joe Hunt, ATP, 712.328.2288, Fax: 712.328.2299, joeh@mobilismed.com

Billing Contact: Leah Wellman, 712.328.2288, Fax: 712.328.2299, leah@mobilismed.com

Delivery Terms: FOB Destination, Freight Prepaid

Delivery Time: 30-45 Days after receipt of order

Payment Terms: NET60

The State reserves the right to add additional items or manufacturers to the Contract.

1% Administrative Fee to be paid quarterly to the DAS CENTRAL PROCUREMENT COO.

**RENEWAL OPTIONS**

**AUTHORIZED DEPARTMENT**

ALL

SUB

Other Governmental Entities



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| LINE NO.                                                                 | QUANTITY / SERVICE DATES | UNIT | COMMODITY / DESCRIPTION | UNIT COST / PRICE OF SERVICE   |
|--------------------------------------------------------------------------|--------------------------|------|-------------------------|--------------------------------|
| 1                                                                        | 0.00000                  | EA   | 55790                   | \$ 1,850.000000<br>\$ 0.000000 |
| REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL                       |                          |      |                         |                                |
| Wheelchair Lifts and Accessories<br>Invacare Spree3G Tilt-in-Space       |                          |      |                         |                                |
| Invacare Spree3G Tilt-in-Space.                                          |                          |      |                         |                                |
| 2                                                                        | 0.00000                  | EA   | 55790                   | \$ 1,900.000000<br>\$ 0.000000 |
| REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL                       |                          |      |                         |                                |
| Wheelchair Lifts and Accessories<br>PDG Company: Bentley Wheelchair      |                          |      |                         |                                |
| PDG Company: Bentley Wheelchair.                                         |                          |      |                         |                                |
| 3                                                                        | 0.00000                  | EA   | 55790                   | \$ 950.000000<br>\$ 0.000000   |
| REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL                       |                          |      |                         |                                |
| Wheelchair Lifts and Accessories<br>Metalcraft Modular Seat 18" Black    |                          |      |                         |                                |
| Metalcraft Modular Seat 18" Black.                                       |                          |      |                         |                                |
| 4                                                                        | 0.00000                  | EA   | 55790                   | \$ 65.000000<br>\$ 0.000000    |
| REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL                       |                          |      |                         |                                |
| Wheelchair Lifts and Accessories<br>TAG Anti Tippers Part#RF235000       |                          |      |                         |                                |
| TAG Anti Tippers Part#RF235000.                                          |                          |      |                         |                                |
| 5                                                                        | 0.00000                  | EA   | 55790                   | \$ 2,300.000000<br>\$ 0.000000 |
| REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL                       |                          |      |                         |                                |
| Wheelchair Lifts and Accessories<br>Sunrise Medical Quickie 2 WheelChair |                          |      |                         |                                |
| Sunrise Medical Quickie 2 Wheelchair.                                    |                          |      |                         |                                |
| 6                                                                        | 0.00000                  | EA   | 55790                   | \$ 1,950.000000<br>\$ 0.000000 |



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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Wheelchair Lifts and Accessories  
Solara 3G Tilt in Space

Solara 3G Tilt in Space.

|   |         |    |       |                 |
|---|---------|----|-------|-----------------|
| 7 | 0.00000 | EA | 55790 | \$ 1,900.000000 |
|   |         |    |       | \$ 0.000000     |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Wheelchair Lifts and Accessories  
PDG Mobility Fuze T-20 Wheelchair.

PDG Mobility Fuze T-20 Wheelchair.

|   |         |    |       |               |
|---|---------|----|-------|---------------|
| 8 | 0.00000 | EA | 55790 | \$ 457.000000 |
|   |         |    |       | \$ 0.000000   |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Wheelchair Lifts and Accessories  
Invacare Matrix PB Deep

Invacare Matrix PB Deep.

|   |         |    |       |                 |
|---|---------|----|-------|-----------------|
| 9 | 0.00000 | EA | 55790 | \$ 2,999.000000 |
|   |         |    |       | \$ 0.000000     |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Wheelchair Lifts and Accessories  
Clark Health Aquatec Ergo VIP Shower Chair

Clark Health Aquatec Ergo VIP Shower Chair item#A1642029.

|    |         |    |       |                 |
|----|---------|----|-------|-----------------|
| 10 | 0.00000 | EA | 55790 | \$ 2,180.000000 |
|    |         |    |       | \$ 0.000000     |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Wheelchair Lifts and Accessories  
Sunrise Quickie Iris Tilt in Space Wheelchai

Sunrise Quickie Iris Tilt in Space Wheelchair Item#183WM56.

|    |         |    |       |             |
|----|---------|----|-------|-------------|
| 11 | 0.00000 | EA | 55790 | \$ 0.000000 |
|    |         |    |       | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Wheelchair Lifts and Accessories



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|----------|--------------------------|------|-------------------------|------------------------------|

**DISCOUNT BY MANUFACTURER**

Sunrise Medical, Quickie Equipment. 30% off MSRP. Parts can be found at [www.sunrisemedical.com](http://www.sunrisemedical.com)

Invacare Tilt-in-space Equipment 30% off MSRP. Parts and equipment can be found at <https://pro.invacare.com>

Invacare PinDot, Silhouette, Cotour-U.30% off MSRP. Parts and equipment can be found at <https://pro.invacare.com>

Invacare Aquatec Ocean Equipment and Parts. 10% off MSRP. [www.clarkehealthcare.com](http://www.clarkehealthcare.com) or <https://pro.invacare.com>

Adaptive Engineering Lab (AEL) Equipment and Parts. 10% off MSRP. [www.aelseating.com](http://www.aelseating.com)

Miller's Adaptive Technologies Equipment and Parts. All products/parts are sold at MSRP. [www.millersadaptive.com](http://www.millersadaptive.com) Price list and catalog

Comfort Company Equipment and Parts 20% off MSRP. [www.comfortcompany.com](http://www.comfortcompany.com) has parts and pricing.

PDG Company Equipment and Parts 30% off MSRP. [www.pdgmobility.com](http://www.pdgmobility.com) has parts and pricing.

Bodypoint Company Equipment and Parts. 20% off MSRP. [www.bodypoint.com](http://www.bodypoint.com) has parts and pricing

Aspen seating and Ride design Equipment and Parts 30% off MSRP on parts and products. [www.ridedesigns.com](http://www.ridedesigns.com) has order forms with parts and MSRP pricing

Supracore Stimulite Pressure Relief Seating Cushions and Parts 15% off MSRP. [www.supracor.com](http://www.supracor.com) has parts and MSRP

Metal Craft Seating Systems Equipment 10% off MSRP. [www.metalcraft-industries.com](http://www.metalcraft-industries.com) has parts and pricing.

Tag (The Aftermarket Group) Equipment 30% off MSRP. [www.aftermarketgroup.com](http://www.aftermarketgroup.com) has parts and pricing

ETAC Swift Mobile and Shower Equipmen 5% off MSRP. [www.etac.com](http://www.etac.com) has parts and pricing.

Rifton Activity Equipment and Parts 5% off MSRP. Parts and pricing can be found at [www.rifton.com](http://www.rifton.com)

Danmar Products Equipment and Parts All items sold at MSRP Parts and pricing can be found at [www.danmarproducts.com](http://www.danmarproducts.com)

RoHo Seating Equipment and Parts 20% off MSRP. Find all parts and pricing at [www.brodaseating.com](http://www.brodaseating.com)

30% off MSRP. parts and pricing can be found at [www.permobilus.com](http://www.permobilus.com)

Smart Caregiver Equipment and Parts 5% off MSRP



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|----------|--------------------------|------|-------------------------|------------------------------|

Enabling Devices Equipment and Parts 5% off MSRP

BRODA Equipment and Parts. 20% off MSRP. Find all parts and pricing at [www.brodaseating.com](http://www.brodaseating.com)

Quickie Iris Equipment and Parts 30% off MSRP.  
[www.sunrisemedical.com](http://www.sunrisemedical.com) has list of parts and prices

LUMEX Equipment and Parts 15% off MSRP. Prices and products can be found at [www.grahamfield.com](http://www.grahamfield.com)

Manufacturers not listed above  
5% off MSRP

|    |         |    |       |             |
|----|---------|----|-------|-------------|
| 12 | 0.00000 | EA | 94874 | \$ 0.000000 |
|    |         |    |       | \$ 0.000000 |

REF DOC:

REF VNDR LN:

REF COMM LN:

REF TYPE: FINAL

**Professional Medical Services (Including Physicians, Pharmac  
On Site Clinic/Assessment of GRC residents**

On Site Clinic/Assessment of GRC residents

No Charge for ATP During Clinic.

ATP's performing Clinic/Assessments: Joe Hunt and Nolan Gillespie.

On-Site custom seating clinic/assessment must be conducted at Glenwood Resource Center twice a month with Glenwood Resource Center inter-disciplinary team. Wheeled Mobility Clinic will be scheduled by mutual agreement between Contractor and Resident Treatment Technician. ATP will be escorted on GRC campus by Resident Treatment Technician or Occupational Therapist.

1.) 24 scheduled on-site assessments with Assistive

Technology Professional (ATP) employed by the Contractor.

2.) On-site assessments average four (4) residents evaluated per clinic/assessment.

3.) The clinic/assessment shall include, but not limited to; Assessment of residents at GRC, pressure mapping, molding and casting of customized seating systems, review fitting of previously molded systems, and adjustments to current seating systems, provision of new parts or adaptations.

4.) ATP must participate on the interdisciplinary team to complete the Wheeled Mobility Assessment long form when requested by GRC staff on residents seen during scheduled on site clinic/assessment.

5.) The GRC team must document the clinic/assessment in writing including but not limited to; the resident's name, date of assessment, reason for assessment, observations, actions taken while on site and recommendations for residents seen while on site of the Glenwood Resource Center.

6.) ATP must be available to provide technical support to GRC and WRC staff by phone on non-clinic/assessment visits.

7.) The ATP must document the equipment list and price quote."

8.) All ATP documentation must be completed and emailed to Resident Treatment Technician by the following scheduled clinic/assessment.

9.) Resident Treatment Technician will schedule follow-up time with ATP.



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|----------|--------------------------|------|-------------------------|------------------------------|

GRC Resident Treatment Technician: Lorriane Hastie.  
lhastie@dhs.state.ia.us, 712-525-1517.

|    |         |    |       |             |
|----|---------|----|-------|-------------|
| 13 | 0.00000 | EA | 94874 | \$ 0.000000 |
|    |         |    |       | \$ 0.000000 |

REF DOC:

REF VNDR LN:

REF COMM LN:

REF TYPE: FINAL

**Professional Medical Services (Including Physicians, Pharmac  
On Site Clinic/Assessment of Agency Residents**

On Site Clinic/Assessment of Agency Residents

No Charge for ATP During Clinic.

ATP's performing Clinic/Assessments: Joe Hunt and Nolan Gillespie.

ATP's Available within 100 mille radius of Council Bluff.

1.) Assistive Technology Professional(s) must conduct on-site custom seating clinics/ assessments at the Agency Facilities. Scheduling of the custom seating clinic/assessment shall be done by mutual agreement between Agency and Contractor.

2.) On-site assessments average four (4) residents evaluated per clinic/assessment.

3.) The clinic/assessment must include, but not be limited to; Assessment of Agency residents, pressure mapping, molding and casting of customized seating systems, review fitting of previously molded systems, and adjustments to current seating systems, provision of new parts or adaptations.

4.) ATP must participate on the team to complete the Wheeled Mobility Assessment long form when requested by Agency staff on residents seen during scheduled on site clinic/assessment.

5.) The Agency team must document the clinic/assessment in writing including but not limited to; the resident's name, date of assessment, reason for assessment, observations, actions taken while on site and recommendations for residents seen while on site of the Agency.

6.) ATP must be available to provide technical support Agency staff by phone on non-clinic/assessment visits.

7.) The ATP must document the equipment list and price quote.



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**TERMS AND CONDITIONS**

**Goods Effective 1 May 16**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

**Services Effective 1 May 16**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for service contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20services.pdf>

**THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.**

| CONTRACTOR                                                                                                          |                                  | STATE OF IOWA                                                                                                       |                                 |
|---------------------------------------------------------------------------------------------------------------------|----------------------------------|---------------------------------------------------------------------------------------------------------------------|---------------------------------|
| <b>CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.)</b><br>Mobilis, Inc.    |                                  | <b>AGENCY NAME</b><br>DAS Central Procurement                                                                       |                                 |
| <b>BY (Authorized Signature)</b><br><u>Colleen Brabec</u><br><small>Colleen Brabec (Mar 26, 2025 09:15 CDT)</small> | <b>Date Signed</b><br>03/26/2025 | <b>BY (Authorized Signature)</b><br><u>Carlos Fuentes</u><br><small>Carlos Fuentes (Mar 26, 2025 09:23 CDT)</small> | <b>Date Signed</b><br>3/26/2025 |
| <b>Printed Name and Title of Person Signing</b><br>Colleen Brabec                                                   |                                  | <b>Printed Name and Title of Person Signing</b><br>Carlos Fuentes, Statewide Procurement Officer                    |                                 |
| <b>Address</b><br>2701 W Broadway, Council Bluffs, IA 51501                                                         |                                  | <b>Address</b><br>Hoover State Office Building, 1305 East Walnut Street Des Moines, IA 50319                        |                                 |