	Air Con Electric	The Waldinger Corporation	Modern Electrical Services, LLC	Commonwealth Electric	Excel Mechanical Company, Inc.	Tri-City Electric Company of Iowa	Baker Electric, Inc.	Industrial Electrical Services	NEC, Inc.	Lumos Electric, Inc.
Response Notes										
Total Bid	662.60	667.19	690.10	780.41	790.00	990.00	990.84	1,015.00	1,495.80	1,513.76
Subtotal: Required Items	662.60	667.19	690.10	780.41	790.00	990.00	990.84	1,015.00	1,495.80	1,513.76
Service Line Items	662.60	667.19	690.10	780.41	790.00	990.00	990.84	1,015.00	1,495.80	1,513.76
Group S1: Bid Specifications. Bidder must satisfy all the specifications to be deemed a Responsible Bidder	662.60	667.19	690.10	780.41	790.00	990.00	990.84	1,015.00	1,495.80	1,513.76
S1.1 Electrician, Journeyman (Regular Labor)										
Unit Price	87.59	87.66	87.80	84.75	108.00	145.00	101.41	100.00	100.33	103.24
Item Total Price	87.59	87.66	87.80	84.75	108.00	145.00	101.41	100.00	100.33	103.24
Commodity Code	-	-	-	-	-	-	-	-	-	-
Description	Regular Hours - Monday through Friday : Hours 7a-5p.	Regular Hours - Monday through Friday : Hours 7a-5p.	Regular Hours - Monday through Friday : Hours 7a-5p.	Regular Hours - Monday through Friday : Hours 7a-5p.	Regular Hours - Monday through Friday : Hours 7a-5p.	Regular Hours - Monday through Friday : Hours 7a-5p.	Regular Hours - Monday through Friday : Hours 7a-5p.	Regular Hours - Monday through Friday : Hours 7a-5p.	Regular Hours - Monday through Friday : Hours 7a-5p.	Regular Hours - Monday through Friday : Hours 7a-5p.
Quantity	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates	6/30/2026	7/1/2026	7/1/2026	6/1/2026	7/1/2026		7/1/2026	5/16/2026	7/1/2026	7/1/2026
Estimated Service End Dates	6/30/2027	6/30/2027	6/30/2027	5/31/2027	6/30/2027		6/30/2027	5/16/2027	6/30/2027	3/30/2027
Comment (Optional)				$15.00 per hour for service van. Total for service driver with van $99.75 per hour 7 am-3:30pm.				7am-4:30pm		Zone 4 Only
S1.2 Electrician, Journeyman (Overtime Labor)										
Unit Price	129.44	126.28	127.50	121.16	152.00	200.00	141.89	150.00	160.53	147.15
Item Total Price	129.44	126.28	127.50	121.16	152.00	200.00	141.89	150.00	160.53	147.15
Commodity Code	-	-	-	-	-	-	-	-	-	-
Description	Overtime Journeyman labor rate. Anytime that falls outside of 'Regular' hours. Does not include Sundays or Holidays Use of overtime labor rates must be approved by the requesting Agency.	Overtime Journeyman labor rate. Anytime that falls outside of 'Regular' hours. Does not include Sundays or Holidays Use of overtime labor rates must be approved by the requesting Agency.	Overtime Journeyman labor rate. Anytime that falls outside of 'Regular' hours. Does not include Sundays or Holidays Use of overtime labor rates must be approved by the requesting Agency.	Overtime Journeyman labor rate. Anytime that falls outside of 'Regular' hours. Does not include Sundays or Holidays Use of overtime labor rates must be approved by the requesting Agency.	Overtime Journeyman labor rate. Anytime that falls outside of 'Regular' hours. Does not include Sundays or Holidays Use of overtime labor rates must be approved by the requesting Agency.	Overtime Journeyman labor rate. Anytime that falls outside of 'Regular' hours. Does not include Sundays or Holidays Use of overtime labor rates must be approved by the requesting Agency.	Overtime Journeyman labor rate. Anytime that falls outside of 'Regular' hours. Does not include Sundays or Holidays Use of overtime labor rates must be approved by the requesting Agency.	Overtime Journeyman labor rate. Anytime that falls outside of 'Regular' hours. Does not include Sundays or Holidays Use of overtime labor rates must be approved by the requesting Agency.	Overtime Journeyman labor rate. Anytime that falls outside of 'Regular' hours. Does not include Sundays or Holidays Use of overtime labor rates must be approved by the requesting Agency.	Overtime Journeyman labor rate. Anytime that falls outside of 'Regular' hours. Does not include Sundays or Holidays Use of overtime labor rates must be approved by the requesting Agency.
Quantity	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates	6/30/2026	7/1/2026	7/1/2026	6/1/2026	7/1/2026		7/1/2026	5/16/2026	7/1/2026	7/1/2026
Estimated Service End Dates	6/30/2027	6/30/2027	6/30/2027	5/31/2027	6/30/2027		6/30/2027	5/16/2027	6/30/2027	6/30/2027
Comment (Optional)				$15.00 per hour for service van. Total for service driver with van $136.16 per hour at OT rates 3:30 pm - 12 am				4:30pm-12pm, and saturdays		
S1.3 Electrician, Journeyman (Double Overtime Labor)										
Unit Price	165.71	164.90	166.90	157.92	194.00	245.00	182.35	200.00	200.66	191.06
Item Total Price	165.71	164.90	166.90	157.92	194.00	245.00	182.35	200.00	200.66	191.06
Commodity Code	-	-	-	-	-	-	-	-	-	-
Description	Journeyman double overtime rate. This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.	Journeyman double overtime rate. This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.	Journeyman double overtime rate. This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.	Journeyman double overtime rate. This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.	Journeyman double overtime rate. This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.	Journeyman double overtime rate. This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.	Journeyman double overtime rate. This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.	Journeyman double overtime rate. This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.	Journeyman double overtime rate. This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.	Journeyman double overtime rate. This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.
Quantity	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates	6/30/2026	7/1/2026	7/1/2026	6/1/2026	7/1/2026		7/1/2026	5/16/2026	7/1/2026	7/1/2026
Estimated Service End Dates	6/30/2027	6/30/2027	6/30/2027	5/31/2027	6/30/2027		6/30/2027	5/16/2027	6/30/2027	6/30/2027
Comment (Optional)				$15.00 per hour for service van. Total for service driver with van $172.92 per hour at DT Rates 12am -7am				12pm-7am, and sundays/holidays		
S1.4 Electrician, Apprentice (Regular Labor)										
Unit Price	58.31	57.55	53.50	59.75	62.00	0.00	66.08	65.00	68.21	79.31
Item Total Price	58.31	57.55	53.50	59.75	62.00	0.00	66.08	65.00	68.21	79.31
Commodity Code	-	-	-	-	-	-	-	-	-	-
Description	Regular Hours - Monday through Friday : Hours 7a-5p.	Regular Hours - Monday through Friday : Hours 7a-5p.	Regular Hours - Monday through Friday : Hours 7a-5p.	Regular Hours - Monday through Friday : Hours 7a-5p.	Regular Hours - Monday through Friday : Hours 7a-5p.	Regular Hours - Monday through Friday : Hours 7a-5p.	Regular Hours - Monday through Friday : Hours 7a-5p.	Regular Hours - Monday through Friday : Hours 7a-5p.	Regular Hours - Monday through Friday : Hours 7a-5p.	Regular Hours - Monday through Friday : Hours 7a-5p.
Quantity	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates	6/30/2026	7/1/2026	7/1/2026	6/1/2026	7/1/2026		7/1/2026	5/16/2026	7/1/2026	7/1/2026
Estimated Service End Dates	6/30/2027	6/30/2027	6/30/2027	5/31/2027	6/30/2027		6/30/2027	5/16/2027	6/30/2027	6/30/2027
Comment (Optional)				No service van charge on top of the apprentice rates.				7am-4:30pm		Zone 4 Only
S1.5 Electrician, Apprentice (Overtime Labor)										
Unit Price	83.20	81.11	79.90	84.25	83.00	0.00	93.41	95.00	102.32	112.88
Item Total Price	83.20	81.11	79.90	84.25	83.00	0.00	93.41	95.00	102.32	112.88
Commodity Code	-	-	-	-	-	-	-	-	-	-
Description	Overtime apprentice labor rate. Anytime that falls outside of 'Regular' hours. Does not include Sundays or Holidays Use of overtime labor rates must be approved by the requesting Agency.	Overtime apprentice labor rate. Anytime that falls outside of 'Regular' hours. Does not include Sundays or Holidays Use of overtime labor rates must be approved by the requesting Agency.	Overtime apprentice labor rate. Anytime that falls outside of 'Regular' hours. Does not include Sundays or Holidays Use of overtime labor rates must be approved by the requesting Agency.	Overtime apprentice labor rate. Anytime that falls outside of 'Regular' hours. Does not include Sundays or Holidays Use of overtime labor rates must be approved by the requesting Agency.	Overtime apprentice labor rate. Anytime that falls outside of 'Regular' hours. Does not include Sundays or Holidays Use of overtime labor rates must be approved by the requesting Agency.	Overtime apprentice labor rate. Anytime that falls outside of 'Regular' hours. Does not include Sundays or Holidays Use of overtime labor rates must be approved by the requesting Agency.	Overtime apprentice labor rate. Anytime that falls outside of 'Regular' hours. Does not include Sundays or Holidays Use of overtime labor rates must be approved by the requesting Agency.	Overtime apprentice labor rate. Anytime that falls outside of 'Regular' hours. Does not include Sundays or Holidays Use of overtime labor rates must be approved by the requesting Agency.	Overtime apprentice labor rate. Anytime that falls outside of 'Regular' hours. Does not include Sundays or Holidays Use of overtime labor rates must be approved by the requesting Agency.	Overtime apprentice labor rate. Anytime that falls outside of 'Regular' hours. Does not include Sundays or Holidays Use of overtime labor rates must be approved by the requesting Agency.
Quantity	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates	6/30/2026	7/1/2026	7/1/2026	6/1/2026	7/1/2026		7/1/2026	5/16/2026	7/1/2026	7/1/2026
Estimated Service End Dates	6/30/2027	6/30/2027	6/30/2027	5/31/2027	6/30/2027		6/30/2027	5/16/2027	6/30/2027	6/30/2027
Comment (Optional)				No service van charge on top of the apprentice rates.				4:30pm-12pm, and saturdays		
S1.6 Electrician, Apprentice (Double Overtime Labor)										
Unit Price	107.35	104.69	105.50	110.37	106.00	0.00	120.70	130.00	136.42	146.45
Item Total Price	107.35	104.69	105.50	110.37	106.00	0.00	120.70	130.00	136.42	146.45
Commodity Code	-	-	-	-	-	-	-	-	-	-
Description	Apprentice double overtime rate. This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.	Apprentice double overtime rate. This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.	Apprentice double overtime rate. This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.	Apprentice double overtime rate. This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.	Apprentice double overtime rate. This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.	Apprentice double overtime rate. This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.	Apprentice double overtime rate. This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.	Apprentice double overtime rate. This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.	Apprentice double overtime rate. This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.	Apprentice double overtime rate. This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.
Quantity	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates	6/30/2026	7/1/2026	7/1/2026	6/1/2026	7/1/2026		7/1/2026	5/16/2026	7/1/2026	7/1/2026
Estimated Service End Dates	6/30/2027	6/30/2027	6/30/2027	5/31/2027	6/30/2027		6/30/2027	5/16/2027	6/30/2027	6/30/2027
Comment (Optional)				No service van charge on top of the apprentice rates.				12pm-7am, and sundays/holidays		
S1.7 Trip Charge (During Regular Hours)										
Unit Price	0.00	0.00	12.00	49.88	25.00	145.00	100.00	100.00	100.33	296.69
Item Total Price	0.00	0.00	12.00	49.88	25.00	145.00	100.00	100.00	100.33	296.69
Commodity Code	-	-	-	-	-	-	-	-	-	-
Description										
Quantity	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates	6/30/2026	7/1/2026	7/1/2026	6/1/2026	7/1/2026		7/1/2026	5/16/2026	7/1/2026	7/1/2026
Estimated Service End Dates	6/30/2027	6/30/2027	6/30/2027	5/31/2027	6/30/2027		6/30/2027	5/1/2027	6/30/2027	6/30/2027
Comment (Optional)				The rate is based on a 30 min trip charge for regular time calls.		Depending on location additional fees may apply.		See Attached for explanations, not a set price		Zone 4 Only
S1.8 Trip Charge (During Emergency Hours)										
Unit Price	0.00	0.00	12.00	67.33	25.00	200.00	140.00	150.00	600.00	391.98
Item Total Price	0.00	0.00	12.00	67.33	25.00	200.00	140.00	150.00	600.00	391.98
Commodity Code	-	-	-	-	-	-	-	-	-	-
Description										
Quantity	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates	6/30/2026	7/1/2026	7/1/2026	6/1/2026	7/1/2026		7/1/2026	5/16/2026	7/1/2026	7/1/2026
Estimated Service End Dates	6/30/2027	6/30/2027	6/30/2027	5/31/2027	6/30/2027		6/30/2027	5/1/2027	6/30/2027	6/30/2027
Comment (Optional)				The rate is based on an average on 30 min trip charge for OT only not DT calls. DT calls will be charged out at $85.51 per trip charge.		Depending on location additional fees may apply.		See Attached for explanations, not a set price		Zone 4 Only
S1.9 Material Mark-Up										
Unit Price	15.00	15.00	15.00	15.00	15.00	20.00	15.00	15.00	12.00	20.00
Item Total Price	15.00	15.00	15.00	15.00	15.00	20.00	15.00	15.00	12.00	20.00
Commodity Code	-	-	-	-	-	-	-	-	-	-
Description	Materials Markup % Equipment and fixtures pricing Resellers must provide book values	Materials Markup % Equipment and fixtures pricing Resellers must provide book values	Materials Markup % Equipment and fixtures pricing Resellers must provide book values	Materials Markup % Equipment and fixtures pricing Resellers must provide book values	Materials Markup % Equipment and fixtures pricing Resellers must provide book values	Materials Markup % Equipment and fixtures pricing Resellers must provide book values	Materials Markup % Equipment and fixtures pricing Resellers must provide book values	Materials Markup % Equipment and fixtures pricing Resellers must provide book values	Materials Markup % Equipment and fixtures pricing Resellers must provide book values	Materials Markup % Equipment and fixtures pricing Resellers must provide book values
Quantity	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates	6/30/2026	7/1/2026	7/1/2026		7/1/2026		7/1/2026	5/16/2026	7/1/2026	7/1/2026
Estimated Service End Dates	6/30/2027	6/30/2027	6/30/2027		6/30/2027		6/30/2027	5/1/2027	6/30/2027	6/30/2027
Comment (Optional)				15% markup						Zone 4 Only
S1.10 Equipment Rental Cost Percentage Mark-Up										
Unit Price	10.00	15.00	15.00	15.00	10.00	20.00	15.00	5.00	10.00	15.00
Item Total Price	10.00	15.00	15.00	15.00	10.00	20.00	15.00	5.00	10.00	15.00
Commodity Code	-	-	-	-	-	-	-	-	-	-
Description	Mark-Up percentage on cost of equipment rentals.	Mark-Up percentage on cost of equipment rentals.	Mark-Up percentage on cost of equipment rentals.	Mark-Up percentage on cost of equipment rentals.	Mark-Up percentage on cost of equipment rentals.	Mark-Up percentage on cost of equipment rentals.	Mark-Up percentage on cost of equipment rentals.	Mark-Up percentage on cost of equipment rentals.	Mark-Up percentage on cost of equipment rentals.	Mark-Up percentage on cost of equipment rentals.
Quantity	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates	6/30/2026	7/1/2026	7/1/2026		7/1/2026		7/1/2026	5/16/2026	7/1/2026	7/1/2026
Estimated Service End Dates	6/30/2027	6/30/2027	6/30/2027		6/30/2027		6/30/2027	5/16/2027	6/30/2027	6/30/2027
Comment (Optional)				15% markup						
S1.11 Subcontractor Markup %										
Unit Price	6.00	15.00	15.00	15.00	10.00	15.00	15.00	5.00	5.00	10.00
Item Total Price	6.00	15.00	15.00	15.00	10.00	15.00	15.00	5.00	5.00	10.00
Commodity Code	-	-	-	-	-	-	-	-	-	-
Description										
Quantity	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Estimated Service Start Dates	6/30/2026	7/1/2026	7/1/2026		7/1/2026		7/1/2026	5/16/2026	7/1/2026	7/1/2026
Estimated Service End Dates	6/30/2027	6/30/2027	6/30/2027		6/30/2027		6/30/2027	5/1/2027	6/30/2027	6/30/2027
Comment (Optional)				15% markup						Zone 4 Only
Questions										
Page1										
Group 1: Form of Bid										
1.1 Enter the Bidder's contact name, telephone number, email address, and shipping address for questions regarding this solicitation.	Joe Davis 515-208-0576 jdavis@airconelec.com 1380 S Pleasant Hill Blvd. Pleasant Hill, Iowa 50327	Paul Robertson 515-669-4731 Paul.Robertson@Waldinger.com 6200 Scout Trail, Des Moines IA 50321	Tom Ledin 5900 NW 2nd St Unit B Des Moines, IA 50313 tom@modernelectricalservices.net 515-669-7838	Tom Washington 515-442-3084 twashington@commonwealthelectric.com 1530 2nd Ave Des Moines IA, 50314	Excel Mechanical Co., Inc. Matt Drewis 5613 NE 22nd St Des Moines, IA 50313 515-288-1450 mdrewis@excelmechanical.net	Tri-City Electric Company of Iowa, LLC Chad Minch 563-322-7181 cminch@tricityelectric.com 6225 N. Brady Street Davenport, IA 52806	Baker Electric Inc. Harold Simpson 515-288-6774 hsimpson@bakerelectric.com 111 Jackson Ave. Des Moines, IA 50315	Industrial Electrical Services Lance Derochie- Owner 712-266-6393 Lance.Derochie@iesconstruction.com 1530 Tri View Ave Sioux City, Iowa, 51106	Justin Kress 3193666257 justink@nelsonelectric.com 618 14th Ave SW Cedar Rapids, Iowa 52404	Tim Brown 319-759-6579 timebrown@yahoo.com 715 Valley Street, Burlington, Iowa 52601
1.2 Enter the Bidder's State or Foreign Country of Residence.	Iowa	Iowa	Iowa	United States	Iowa	Iowa	Iowa	United States	Iowa	Iowa
1.3 Bidder shall enter the Resident Preference given by the State or Foreign Country of the Bidder's residence. Enter the resident preference in the text box or indicate "no preference".	no	Yes	No Preference	Iowa	IA	Iowa	Iowa	IA	Iowa	Iowa
1.4 Enter the number of years the Bidder has been in business in the text box.	12.00	120.00	18.00	45.00	33.00	131.00	66.00	2.00	57.00	9.00
1.5 Enter the number of years of experience the Bidder has with providing the types of goods and/or services sought by the solicitation.	12	24	28	20	30	131	66	13	57	32
1.6 Describe the level of technical experience in providing the types of goods and/or services sought by the solicitation. Enter the information in the the text box or upload a document to the Vendor Attachments Section and enter "see attached" in the text box.	See uploaded vendor attachment.	All field techs have state issued licensing as it pertains to the solicited scope of work, licensed electrical engineers on staff, manufacturer certifications for distribution equipment, and multiple VFD manufacturers.	We perform all areas of electrical work including outside undergorund, light poles, inside brach circuits, panels, feeders, control systems, network cabling, medium voltage cables, and equipment, etc.	Commonwealth Electric has been involved with the state of Iowa Zone 5 contract for 20+ years and performed T&M service work along with hard quotes for numerous city and state entities.	Our company has extensive technical experience providing commercial and industrial electrical construction, service, troubleshooting, and installation services throughout the State of Iowa. Our team has successfully completed projects involving power distribution systems, lighting systems, control systems, equipment installations, conduit systems, panelboards, switchgear, generators, and low-voltage infrastructure for a wide range of public and private sector clients. We maintain experienced field personnel, licensed electricians, project managers, and estimators capable of managing projects from initial planning through final commissioning. Our team is experienced in interpreting plans and specifications, coordinating with other trades, maintaining project schedules, and ensuring all work complies with applicable NEC requirements, state and local codes, and project-specific standards. In addition to new construction projects, we routinely provide maintenance, emergency service, renovations, troubleshooting, and retrofit work for occupied facilities where coordination, safety, and minimal operational disruption are critical. Our company is committed to delivering quality workmanship, responsive communication, and reliable project execution on every project.	Tri-City Electric brings more than 130 years of electrical contracting expertise to every project. Our crews are trained, licensed, and experienced across the full spectrum of electrical systems — from high-voltage distribution to branch circuit wiring — serving commercial, industrial, and institutional clients throughout the region. 15 kV Distribution Systems Tri-City Electric performs installation, maintenance, and replacement of medium-voltage equipment including switchgear, breakers, cables, transformers, and sectionalizers. Our crews are experienced in both interior and exterior/underground environments, ensuring safe and code-compliant execution at every voltage level. 480 V Power Systems We install and service main switchgears, breakers, feeder cables, transformers, and motor controls in industrial and commercial settings. Whether the work is inside a facility or in outdoor/underground configurations, our electricians deliver reliable, production-ready results. 208/120 V Distribution Our teams handle feeder panels, branch circuit panels, transformers, breakers, and all associated wiring for low-voltage systems. We work across interior and exterior/underground environments, ensuring complete and compliant installations from the panel to the point of use. Moves, Adds & Changes Tri-City Electric supports ongoing facility needs including floor duct system modifications, interior and exterior lighting, and raceway and box installations for low-voltage cabling — keeping operations running with minimal disruption. Electrical Locates Our crews are experienced in locating, tracing, and marking existing electrical infrastructure to support safe excavation, renovation, and system planning. From design-assist through project closeout, Tri-City Electric delivers skilled workmanship, responsive project management, and the reliability our clients have trusted for generations. CONFIDENCE DELIVERED.®	Baker Electric has been providing electrical service and contracting for over 60 years. Our experienced licensed electricians have had extensive training and attend continuing education classes regularly. Our technical experience include but are not limited to the following systems. Service and Repair, Commercial and Residential wiring, Low Voltage Technology services, Lighting, Traffic Signalization and Underground, Medium Voltage Systems, Electrical Testing,	See Attached	See attached Capabilities Statement	Dave Bessine Electric has provided full-service electrical contracting throughout southeast Iowa since 2000. Under current ownership since 2017, the company operates with a workforce of approximately 25 licensed foremen, journeymen, and apprentices — all employed under a Collective Bargaining Agreement with IBEW Local 13, Burlington, Iowa. Our personnel hold current Iowa Journeyman and Master Electrician licenses and complete ongoing continuing education through the Southeast Iowa JATC. Our experience spans the full spectrum of electrical work relevant to this contract. We serve as the electrical service contractor for Des Moines County and the City of Burlington, providing ongoing maintenance, repair, and emergency response for government facilities across the region. This work requires rapid mobilization, accurate time-and-materials documentation, and consistent compliance with applicable codes and safety standards — directly consistent with the service model required under this IDIQ contract. In addition to government service work, Dave Bessine Electric regularly performs commercial and industrial electrical maintenance and repair for major regional employers including CNH Industrial, ABB, and Borghi USA. We have extensive experience in traffic signalization installation and ongoing maintenance, fiber optic and low-voltage communications infrastructure (including work for IAAP), and high-voltage electrical installations for clients including IAAP and Wald Family Foods. Our project experience ranges from residential service calls to complex industrial and infrastructure work, giving us the technical range to respond effectively to the variety of requests that arise under a statewide service contract. Dave Bessine Electric is fully licensed, bonded, and insured in the State of Iowa. We are a registered Iowa business and have maintained an active electrical contractor license continuously since 2000. We are prepared to respond to service requests throughout Zone 4 Southeast Iowa within the timeframes required by this contract.
1.7 List all goods and/or services similar to those sought by this solicitation that the Bidder has provided to business or government entities. Fill out the text box or upload a document to the Vendor Attachments Section and enter "see attached" in the text box.	Air Con Electric was awarded the State of Iowa electrical service contract for zone 5 in 2015 2020. During this time frame and on going since then Air Con Electric has continued to grow its experience in servicing the Des Moines metro and central Iowa in trouble shooting and repairs along with new construction installations. Institutions that Air Con Electric has supplied services to include Schools, churches, Military bases, and commercial business both small and large.	Electrical service installation, 277/480v and 120/208v electrical distribution, branch electrical device adds, moves, changes. Lighting - both interior and exterior, lighting controls. Generators and UPS systems. Lightning protection systems. Fire alarm. 15kv medium voltage systems, site utility locates.	All areas of electrical installation and maintenance	Commonwealth Electric has been involved with the state of Iowa Zone 5 contract for 20+ years and performed T&M service work along with hard quotes for numerous city and state entities.	Our company has provided commercial and industrial electrical construction, maintenance, and service work for a wide variety of private businesses, municipalities, educational facilities, industrial facilities, healthcare environments, and government entities throughout Iowa. Similar goods and services provided include: • Electrical service work and preventive maintenance • Commercial and industrial electrical construction • Power distribution installation and upgrades • Panelboard, switchgear, and transformer installations • Lighting system installation and retrofits • Emergency electrical repairs and troubleshooting • Generator and backup power installations • Conduit and wire installations • Equipment connections and control wiring • Low-voltage and control system installations • Tenant improvement and renovation projects • Design-build electrical projects • Electrical upgrades for schools, offices, warehouses, healthcare facilities, and municipal buildings • Installation and maintenance of energy-efficient lighting and controls • Electrical infrastructure support for mechanical and HVAC systems Our company has successfully completed projects requiring coordination with owners, engineers, architects, inspectors, and other trades while maintaining compliance with project specifications, safety standards, and applicable electrical codes.	Tri-City Electric brings more than 130 years of electrical contracting expertise to every project. Our crews are trained, licensed, and experienced across the full spectrum of electrical systems — from high-voltage distribution to branch circuit wiring — serving commercial, industrial, and institutional clients throughout the region. 15 kV Distribution Systems Tri-City Electric performs installation, maintenance, and replacement of medium-voltage equipment including switchgear, breakers, cables, transformers, and sectionalizers. Our crews are experienced in both interior and exterior/underground environments, ensuring safe and code-compliant execution at every voltage level. 480 V Power Systems We install and service main switchgears, breakers, feeder cables, transformers, and motor controls in industrial and commercial settings. Whether the work is inside a facility or in outdoor/underground configurations, our electricians deliver reliable, production-ready results. 208/120 V Distribution Our teams handle feeder panels, branch circuit panels, transformers, breakers, and all associated wiring for low-voltage systems. We work across interior and exterior/underground environments, ensuring complete and compliant installations from the panel to the point of use. Moves, Adds & Changes Tri-City Electric supports ongoing facility needs including floor duct system modifications, interior and exterior lighting, and raceway and box installations for low-voltage cabling — keeping operations running with minimal disruption. Electrical Locates Our crews are experienced in locating, tracing, and marking existing electrical infrastructure to support safe excavation, renovation, and system planning. From design-assist through project closeout, Tri-City Electric delivers skilled workmanship, responsive project management, and the reliability our clients have trusted for generations. CONFIDENCE DELIVERED.®	Electrical Equipment, Lighting, Generators, Low voltage cabling, Camera systems. Underground installations. Trade show electrical services.	n/a	See Attached Capabilities Statement	Dave Bessine Electric is a full-service electrical contractor providing the complete range of electrical services to government and business entities throughout southeast Iowa. The following represents a sample of ongoing client relationships involving services similar to those sought by this solicitation: Des Moines County, Iowa — Ongoing electrical service contractor for county-owned facilities. Scope includes maintenance, repair, and emergency electrical response on a time-and-materials basis. City of Burlington, Iowa — Ongoing electrical service contractor for city-owned facilities and infrastructure. Scope includes maintenance, repair, emergency response, and traffic signalization installation and maintenance. CNH Industrial — Ongoing industrial electrical maintenance, troubleshooting, equipment service, and emergency response at manufacturing facilities. Phoenix Investment (formerly ABB) — Ongoing industrial electrical maintenance and repair including control systems, power distribution, and general electrical service. Borghi USA — Ongoing industrial electrical maintenance and service at regional manufacturing facilities. IAAP — Ongoing high-voltage electrical installation, fiber optic and low-voltage communications infrastructure, and electrical service work. Wald Family Foods — Ongoing high-voltage electrical installation and power distribution service. Imagine the Possibilities — Ongoing Brivo access control installation and service. Various Regional Businesses — Ongoing Brivo access control system installation and service for multiple commercial clients throughout the Burlington area. Dave Bessine Electric's full service scope encompasses residential, commercial, industrial, and infrastructure electrical work including power distribution, lighting, fire alarm, low-voltage and data systems, fiber optic communications, access control, traffic signalization, high-voltage installation, and ongoing maintenance and emergency service — covering the complete range of electrical services that may be required under this contract.
1.8 Bidder shall read, fill-out and upload the Terminations, Litigation and Debarment document.	1.8 Terminations	Termination - signed	MES Terms	Terminations Upload	Terminations, Litigation Document	Terminations	Terminations - Baker Electric Inc.	Terminations Form	Terminations - Nelson Electric	Terminations
1.9 Is the Bidder requesting confidential treatment of specific information?	No	No	No	No	No	No	No	No	No	No
1.10 A Bidder requesting confidential treatment of specific information shall fully complete the form attached. In the Items Section, mark each good or service upon which the Bidder believes confidential information appears.										
1.11 The State of Iowa requires shipping to be FOB Destination, Freight Prepaid. Does the Bidder agree to the terms?	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
1.12 Bidder has read and understands Addendum 1	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
1.13 Bidder to select the Zone or Zones where service is provided.	[Zone 5]	[Zone 1], [Zone 5]	[Zone 5]	[Zone 5]	[Zone 5]	[Zone 4], [Zone 5]	[Zone 5]	[Zone 2]	[Zone 1], [Zone 4]	[Zone 4]
1.14 Bidder has read and understands Addendum 2	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Group 2: Terms and Conditions			f							
2.1 Bidder shall read the RFB Definitions and enter a response.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
2.2 Bidder shall read the Administrative Terms and enter a response.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
2.3 Bidder shall read the Contract Terms & Conditions and enter a response.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
2.4 Bidder shall read the Specification Terms and enter a response.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
2.5 Bidder shall read the Terms and Conditions for SERVICES and enter a response.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
2.6 Bidder shall read the Federal Terms and Conditions and enter a response.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
2.7 Bidder shall read the Insurance Requirements and enter a response.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
2.8 Certain work locations may require criminal history and/or other background investigation(s). The Bidder hereby explicitly authorizes when needed the Agency to conduct criminal history and/or other background investigation(s) of the Bidder, its officers, directors, shareholders, or partners and managerial and supervisory personnel retained by the Bidder for the performance of the resulting Contract. Bidder shall enter a response.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
2.9 Public Entities (Political Subdivisions) - The resulting Contract will be made available to Political Entities, i.e. cities, counties, and schools. Bidder shall enter a response.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
2.10 Nonprofit Entities - The resulting Contract will be made available to nonprofit entities that qualify under I.R.S. § 501 (c) provisions. Bidder shall enter a response.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder does NOT accept the Terms & Conditions (submit exceptions question)	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees

2.11 Quarterly Sales Report - The Bidder shall provide a detailed quarterly report in Microsoft Excel on ALL sales made under the resulting Contract via e-mail to the Iowa Department of Administrative Services. Bidder shall enter a response.	Bidder agrees	Bidder does NOT accept the Terms & Conditions (submit exceptions question)	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
2.12 Administrative Fee - In addition to the approved discounts or prices specified in the solicitation herein, the Bidder shall pay to the Agency a 1.00% Administrative Fee on all sales made against the resulting Contract. The fee shall be paid quarterly to the Iowa Department of Administrative Services. Bidder shall enter a response.	Bidder agrees	Bidder does NOT accept the Terms & Conditions (submit exceptions question)	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
Group 3: Payment Terms										
3.1 Payment Terms - Per Iowa Code § 8A.514 the State of Iowa is allowed sixty (60) days to pay an invoice submitted by a Bidder. Does the Bidder agree to the terms?	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees
3.2 What discount will the Bidder give for payment in 30 days? Enter the discount in the text box. If none, enter zero.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00
3.3 Terms of Pcard Acceptance - The State of Iowa prefers to pay Bidders using its Purchasing Card Program (Pcard) whenever possible. Bidders accepting Pcard payments shall comply with the Terms of Pcard Acceptance.	Bidder agrees	Bidder agrees	Bidder agrees	Bidder agrees	Bidder does NOT accept the Terms & Conditions (submit exceptions question)	Bidder does NOT accept the Terms & Conditions (submit exceptions question)	Bidder agrees	Bidder agrees	Bidder does NOT accept the Terms & Conditions (submit exceptions question)	Bidder agrees
3.4 Emergency Labor - Work performed outside normal working hours (Monday–Friday, 7:00 a.m. to 5:00 p.m.) requires prior approval from the State Agency.	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees
3.5 Material mark-up - Original, paid invoices or receipts that substantiate any material mark up applied to the project must be submitted with the invoice package.	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees
3.6 Reimbursable Expenses - The State has established rules for limitations on reimbursement expenses. Please reference Department of Administrative Services - State Accounting Enterprise Procedure 210-245 (https://das.iowa.gov/state-employees/state-accounting/travel-relocation/210-travel) for limits on travel expenses. Bidder shall enter a response.	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees	Bidder Agrees