



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

20058A

EFFECTIVE BEGIN DATE: 01-01-2022
EXPIRATION DATE: 12-31-2022
PAGE: 1 of 6

VENDOR:

RICOH USA INC

00003040450

PO Box 802815
Chicago, IL 60680-2815

VENDOR CONTACT:

Travis Massman

PHONE: 573.353.2559

EMAIL: travis.massman@ricoh-usa.com

FOB: FOB Dest, Freight Prepaid

ISSUER:

Julie Janssen

EXT: PHONE: 515-240-2698

EMAIL: julie.janssen@iowa.gov

Contract For: NASPO VP Copiers and Managed Print Services

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Services - Central Procurement.

Attachment 1: Competitive Solicitation RFP-NP-18-001.

Attachment 2: Contractor's Response to Competitive Solicitation RFP-NP-18-001.

Attachment 3: Contractor's Cost Response to competitive solicitation document RFP-NP-18-001.

Attachment 4: NASPO Master Agreement

Attachment 5: State of Iowa Participating Addendum

Sales Contact Information

Travis Massman
573.353.2559
travis.massman@ricoh-usa.com

<https://www.naspo.valuepoint.org/portfolio/copiers-managed-print-services-8119-123121/ricoh-usa-inc/>

RENEWAL OPTIONS

FROM 01-01-2023 **TO** 12-31-2023

FROM 01-01-2024 **TO** 12-31-2024

AUTHORIZED DEPARTMENT

ALL

SUB Other Governmental Entities



STATE OF IOWA
MASTER AGREEMENT
 Contract Declaration and Execution

MA 005

20058A

EFFECTIVE BEGIN DATE: 01-01-2022

EXPIRATION DATE: 12-31-2022

PAGE: 2 of 6

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
----------	--------------------------	------	-------------------------	------------------------------

1	0.00000	EA	60072	\$ 0.000000 \$ 0.000000
---	---------	----	-------	----------------------------

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Multi-Function Office Machines (Combination of Fax-Copier-Sc

Group A - Multifunction Devices

Minimum Configurations:

New Power Filter, Duplex for Segment 3 and above, Standard Paper Drawers equal to or greater than (1 Paper Supply for Segment 2, 2 Paper Drawers for Segments 3 and 4, 2000 sheet capacity for Segments 5 and above), Paper Size Capacity up to 11"x17" and Bypass Paper Supply if applicable for segment.

Group A - Multifunction Devices - B&W and Color/B&W - 20-90 Pages Per Minute. See attached Price Sheet.

2	0.00000	EA	60072	\$ 0.000000 \$ 0.000000
---	---------	----	-------	----------------------------

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Multi-Function Office Machines (Combination of Fax-Copier-Sc

Group B - Multifunction Devices

Minimum Configurations:

New Power Filter, Duplex for Segment 3 and above, Standard Paper Drawers equal to or greater than (1 Paper Supply for Segment 2, 2 Paper Drawers for Segments 3 and 4, 2000 sheet capacity for Segments 5 and above), Paper Size Capacity up to 8 1/2" x 14" and Envelope Adjustment Capability.

Group B - Multifunction Devices - B&W and Color/B&W. See attached Price Sheet.

3	0.00000	EA	60072	\$ 0.000000 \$ 0.000000
---	---------	----	-------	----------------------------

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Multi-Function Office Machines (Combination of Fax-Copier-Sc

Group C - Production Devices

Minimum Configurations:

New Power Filter, Duplex for Segment 3 and above, Standard Paper Drawers equal to or greater than (1 Paper Supply for Segment 2, 2 Paper Drawers for Segments 3 and 4, 2000 sheet capacity for Segments 5 and above), Paper Size Capacity up to 8 1/2" x 14" and Envelope Adjustment Capability.

Group C - Production Devices - B&W and Color/B&W 65-131+ Pages Per Minute. See attached Price Sheet.

4	0.00000	EA	20678	\$ 0.000000 \$ 0.000000
---	---------	----	-------	----------------------------

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Printers, Mainframe Computer (Not Otherwise Classified)



STATE OF IOWA
MASTER AGREEMENT
 Contract Declaration and Execution

MA 005

20058A

EFFECTIVE BEGIN DATE: 01-01-2022
 EXPIRATION DATE: 12-31-2022
 PAGE: 3 of 6

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
----------	--------------------------	------	-------------------------	------------------------------

Group D - Single-Function Printers

Minimum Configurations:
 Must include inkjet, light emitting diode or laser print engine,
 Standard Paper Drawers, Standard Paper Capacity and Network
 Connectivity.

Group D - Single-Function Printers. B&W and Color/B&W See attached
 Price Sheet.

5	0.00000	EA	60072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Multi-Function Office Machines (Combination of Fax-Copier-Sc

Group E - Large/Wide Format Equipment

Minimum Configurations:
 Hard-Disk Drive, Network Connectivity, Touch Screen Control Panel
 and Automatic Media Selection.

Group E - Large/Wide Format Equipment - B&W and Color/B&W. See
 attached Price Sheet.

6	0.00000	EA	2048864	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

SCANNERS, DOCUMENT, DIGITAL

Group F - Scanners

Minimum Configurations:
 Charge-Coupled Device or Contact Image Sensor, Automatic Document
 Feeder, Letter or Legal Paper Size Capacity, Color Depth of at least
 24 Bytes and Single Pass Duplex Scan.

Group F - Scanners - See attached Price Sheet.

7	0.00000	EA	91832	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Consulting Services (Not Otherwise Classified)

Managed Print Services

Managed Print Services - See the attached price sheet.

8	0.00000	EA	20772	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Printer Accessories and Supplies: Chemicals, Forms Tractors,
 Supplies**



STATE OF IOWA
MASTER AGREEMENT
 Contract Declaration and Execution

MA 005

20058A

EFFECTIVE BEGIN DATE: 01-01-2022
 EXPIRATION DATE: 12-31-2022
 PAGE: 4 of 6

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
----------	--------------------------	------	-------------------------	------------------------------

Supplies, including, but not limited to, toner, staples, ink, drums, and waste toner bottles can be either included in the maintenance plan or purchased separately. Pricing is included on the corresponding group spreadsheet.

9	0.00000	EA	20870	\$ 0.000000 \$ 0.000000
---	---------	----	-------	----------------------------

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Printing Software (Microcomputer)
Device Related Software

Contractor shall provide software to enhance the capabilities of the Devices, or software may be provided as a standalone option on any pre-owned, purchased, leased or rented Device. See the corresponding group's pricelist for pricing information.

10	0.00000	EA	60044	\$ 0.000000 \$ 0.000000
----	---------	----	-------	----------------------------

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Copier Vending Machines, Accessories and Supplies
Accessories for Discontinued Base Units

Accessories for Discontinued Base Units - See the attached price list.

11	0.00000	EA	985	\$ 0.000000 \$ 0.000000
----	---------	----	-----	----------------------------

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

EQUIP RENTAL/LEASE - OFFICE, PHOTO, PRINT, RADIO, TV, PHONE
Equipment Lease

Lease options available per the terms of the attached participating addendum.

12	0.00000	EA	93927	\$ 0.000000 \$ 0.000000
----	---------	----	-------	----------------------------

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Copy Machine Maintenance and Repair
Maintenance Plans

Maintenance Plans - Including monthly charge based on CPC. Must include all parts, labor, preventative maintenance, service calls and supplies for Groups A, B, C and D.

13	0.00000	EA	93927	\$ 0.000000
----	---------	----	-------	-------------



STATE OF IOWA
MASTER AGREEMENT
 Contract Declaration and Execution

MA 005

20058A

EFFECTIVE BEGIN DATE: 01-01-2022
 EXPIRATION DATE: 12-31-2022
 PAGE: 5 of 6

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
----------	--------------------------	------	-------------------------	------------------------------

\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Copy Machine Maintenance and Repair
Copy Machine Maintenance and Repair - Hourly Rate

Copy Machine Maintenance and Repair - Hourly Rate for machines not covered under maintenance agreements or for service calls due to misuse, neglect or abuse. Must have signed estimate prior to completing any work.



STATE OF IOWA
MASTER AGREEMENT

Contract Declaration and Execution

MA 005

20058A

EFFECTIVE BEGIN DATE: 01-01-2022

EXPIRATION DATE: 12-31-2022

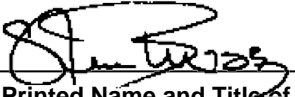
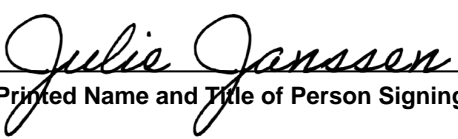
PAGE: 6 of 6

TERMS AND CONDITIONS

Referenced Terms

The parties agree to comply with the terms and conditions pursuant to the bid process which are by this reference made a part of the Agreement.

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.) Ricoh USA, Inc.		AGENCY NAME DAS CENTRAL PROCUREMENT	
BY (Authorized Signature) 	Date Signed 11/18/21	BY (Authorized Signature) 	Date Signed 11/18/2021
Printed Name and Title of Person Signing Steve Bissey, Corporate & Public Sector Contract Strategy		Printed Name and Title of Person Signing JULIE JANSSEN, PURCHASING AGENT III	
Address 300 Eagleview Blvd., Exton, PA 19341		Address HOOVER BUILDING, 3RD FLOOR 1305 E WALNUT STREET DES MOINES, IOWA 50319	