



**STATE OF IOWA**  
**MASTER AGREEMENT**  
 Contract Declaration and Execution

**MA 005**

**23202B**

**EFFECTIVE BEGIN DATE:** 09-01-2025  
**EXPIRATION DATE:** 08-31-2026  
**PAGE:** 1 of 3

**VENDOR:**

**Lenco Industries Inc**  
**Lenco Armored Vehicles**  
**VS000007446**

**10 Betnr Industrial Dr**  
**Pittsfield, MA 01201-7831**

**VENDOR CONTACT:**

Jim Massery  
**PHONE:** (413) 441-9280  
**EMAIL:** jmassery@lencoarmor.com

**ISSUER:**

Rick Tucker  
**PHONE:** 515-360-9912  
**EMAIL:** rick.tucker@iowa.gov

**EXT:**

**FOB:** FOB Dest, Freight Prepaid

**Contract For:** Armored Rescue Vehicle - Lenco

The State of Iowa and Lenco Industries establish this agreement pursuant to the specifications, and terms and conditions from solicitation 005-RFB-0437-2023. Within the State of Iowa, all state agencies, state facilities, cities, counties or education entities or any entity funded in part with state tax dollars, are eligible purchasers and authorized to purchase products and services under the terms of the contract in lieu of a separate competitive selection process.

Administrative Fee - In addition to the approved discounts or prices specified in the Contract herein, Lenco shall pay to the Agency a \$300 Administrative Fee on all vehicle sales made against this Contract. The fee shall be paid quarterly to the Iowa Department of Administrative Services, Central Procurement; Attn: Chief Operating Officer, Level 3, Hoover State Office Building, 1305 E. Walnut Street, Des Moines, IA 50319-0105.

Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation 005-RFB-0437-2023.

Attachment 2: Contractor's Bid response for 005-RFB-0437-2023

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation 005-RFB-0437-2023

**Contact:**

Jim Massery  
 Cell: 413-441-9280  
 Office: 413-443-7359  
 jmassery@lencoarmor.com

Delivery Time - Vendor shall provide estimated delivery time upon receipt of order.

**RENEWAL OPTIONS**

<b>FROM</b>	09-01-2026	<b>TO</b>	08-31-2027
<b>FROM</b>	09-01-2027	<b>TO</b>	08-31-2028
<b>FROM</b>	09-01-2028	<b>TO</b>	08-31-2029

**AUTHORIZED DEPARTMENT**

ALL  
 SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	07177	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Specialty Vehicles**  
**Armored Rescue Vehicle**

Base Vehicle Specifications Worksheet.

Base price is \$344,022.00. Delivery cost to DAS fleet is \$6,400.00.

Final purchase price will vary depending on vehicle options selected. See Master Pricelist for Options.

2	0.00000	MILE	96286	\$ 5.400000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Transportation of Goods and Other Freight Services**  
**Delivery Charge**



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**TERMS AND CONDITIONS**

**Goods Effective 1 May 16**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

**THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.**

CONTRACTOR		STATE OF IOWA	
<b>CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.)</b> Lenco Industrieds, Inc.		<b>AGENCY NAME</b> Iowa Dept. of Administrative Services	
<b>BY (Authorized Signature)</b> 	<b>Date Signed</b> 06/18/2025	<b>BY (Authorized Signature)</b>  <small>Rick Tucker (Jun 18, 2025 12:00 CDT)</small>	<b>Date Signed</b> 06/18/2025
<b>Printed Name and Title of Person Signing</b> Rob Weisberger Contracting & Sales Administration Specialist		<b>Printed Name and Title of Person Signing</b> Rick Tucker Purchasing Agent	
<b>Address</b>		<b>Address</b>	









# 23202B

Final Audit Report

2025-06-18

Created:	2025-06-17
By:	Rick Tucker (rick.tucker@iowa.gov)
Status:	Signed
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-  Agreement completed.  
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