



LIBRARIA®

City of Hemet

Library Materials and Services

Prepared By

Children's Plus, Inc. DBA Libraria

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Beecher, IL 60401

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CORPORATE DESCRIPTION

Our company was founded in 1979 by the sole owner, Kevin Walsh, as a library wholesaler specializing in children's and young adult print materials for schools and public libraries. Since then, we have grown to serve thousands of libraries across the nation, including some of the largest school districts and public library systems. We have operated as Children's Plus, Inc. for decades and in 2024, officially rebranded as Libraria. As of this fall, we now carry adult titles in our catalog.

Located just south of Chicago in Beecher, IL, we house our corporate headquarters, our 40,000 square foot warehouse with over 1 million volumes in stock and our 10,000 square foot ancillary warehouse. The corporate headquarters is also the location of our state-of-the-art bindery, where our exclusive, high-quality prebound books are produced. Libraria has over 140 employees, including dedicated account managers nationally located. Both warehouses and the corporate office is open 8:00am to 5:00pm CST, Monday through Friday.

We understand that our customers are not a "one size fits all". We believe that each library and its individual branches are as unique as every reader we serve and are committed to delivering high-quality solutions to meet these individual needs. As we've grown, we've remained committed to providing the best in customer service, and we've worked to continue to add the value, tools, and resources needed for supplying today's libraries, including:

Fully searchable website catalog at www.libraria.com. Our website includes full admin functionality, with multiple collection, location, fund, list-building, exporting, and related capabilities – with no licensing or usage fees, or user limits. Our interface is user-friendly, and we provide training as needed at no cost to our customers.

Library Materials In addition to the thousands of titles listed on our website at www.libraria.com, we can furnish virtually any title in print. Libraria represents all major U.S. publishers, as well as hundreds of smaller, independent presses. We have access to over 565,000 children's, young adult, and adult titles, trade literature, school library publishers, Spanish, prebound collections, and more, with the addition of adult titles to our catalog this fall. For world languages, we have access to over 39,000 titles in Spanish and over 50 additional world languages.

Selection Assistance Free collection development services are provided by our team, who can help your staff build quality, custom-curated lists that fit your budget and collection needs. Selection lists are available at no additional cost, online every month, including themed lists, award winners, reviewed titles, grade-level collections, new trade literature, lists by format (e.g. Picture Books), and more.

Accurate invoicing. With Libraria you are assured of prompt, accurate invoicing. Libraria sends invoices via mail, email or EDI when orders are shipped. They can also be sent with the order if required.

100% satisfaction guarantee means any product may be returned for any reason and a full credit will be issued for the item, with no charge for shipping, handling, or restocking. If a replacement product is required it will be sent at no charge for shipping or handling.

For questions pertaining to this contract, please contact us at bids@libraria.com or (800) 230-1279 at your earliest convenience.

PRICING

DISCOUNTS

Libraria is offering the following discounts for print.

Binding	Discount
Trade Hardcover	20.00%
Trade Paperback	20.00%
Mass Market Paperback	20.00%
Board Books	20.00%
Prebounds	20.00%**
Library Binding	25.00%**
Large Print	5.00%
Trade Library Binding	5.00%

**These classes of products are currently listed on our website at School & Library Price.

Libraria also provides free collection development services including but not limited to:

- Monthly and seasonal new title selection lists
- Custom collections and selection lists
- Re-Opening collections
- Summer reading support
- Special programming support

Any additional website training will be free of cost.

PROCESSING PRICING

Libraria offers high-quality in-house cataloging and physical processing tailored to your library's specifications.

PUBLIC LIBRARY SHELF READY PRICING

Tier 1 - \$1.00

- MARC record
- Barcode label, spine label, property label or stamp
- Mylar cover

Tier 2 - \$2.15

- Includes Tier 1 Cataloging and Processing
- MARC record with custom holdings and OCLC number
- Up to two additional program or custom labels

Tier 3 - \$3.30

- Includes Tier 1 and Tier 2 Cataloging and Processing
- MARC record with localized customization
- Z39.50 or live lookup
- Series or custom cuttering
- New vs. add MARC records
- Up to five additional program or customer labels

Add-Ons

- | | |
|----------------------------------|--------|
| • Program and attached RFID Tag | \$1.00 |
| • Attach 3 M theft strip | \$1.00 |
| • Apply Kapco Cover to paperback | \$3.00 |

A-La-Carte

- | | |
|---|--------|
| • MARC records only | \$0.75 |
| • Print and attach barcode | \$0.25 |
| • Print and attach spine label | \$0.25 |
| • Print and attach property label or property stamp | \$0.25 |
| • Print and attach other label (custom) | \$0.25 |
| • Mylar book cover only | \$0.60 |

SCHOOL SHELF READY PRICING**Level 1 - \$1.00**

- MARC Record
- Spine label
- Barcode
- Mylar
- Up to 2 additional labels

Level 2 - \$1.50

- Includes Level 1 Processing
- Specialty labels such as genre labels
- More than 2 additional labels

DIY Processing - \$0.50

- Unattached processing including MARC record, spine label, barcode, and up to 4 additional labels

Add-Ons

- | | |
|----------------------------------|--------|
| • 3M Theft or Checkpoint Theft | \$1.00 |
| • Attach Book Pockets | \$0.40 |
| • Apply Kapco Cover to paperback | \$3.00 |

A-La-Carte

- | | |
|---|--------|
| • MARC records only | \$0.25 |
| • Print and attach barcode | \$0.25 |
| • Print and attach spine label | \$0.25 |
| • Print and attach property label or property stamp | \$0.25 |
| • Print and attach other label (custom) | \$0.25 |
| • Mylar book cover only | \$0.60 |

SHIPPING

We charge a 2% shipping rate and ship via our preferred carrier, FedEx.

COMPLETE ORDERING INFORMATION

COMPANY INFORMATION

Children's Plus, Inc. DBA Libraria

1387 Dutch American Way

Beecher, IL 60401

Phone: (800) 230-1279

Fax: (800) 230-1279

Email for orders: orders@libraria.com

ORDERS

Orders are accepted via the website, email, EDI, phone, or fax. We can set up an unlimited number of accounts for the specific needs of the library, including different age ranges, rush orders, special processing, shipping, and invoicing needs.

Purchase orders must include the contract number in order to receive discounts. If purchase orders are not used, our Customer Service team must be notified at time of order placement at cs@libraria.com.

MINIMUM ORDER REQUIREMENTS

We do not have any minimum order requirements.

LIBRARIA.COM

Launched in August of 2024, our website includes full admin functionality, with multiple collection, location, fund, list-building, exporting, and related capabilities – with no licensing or usage fees, or user limits. Our interface is user-friendly, and we provide training as needed at no cost to our customers. Once an account is created, the user has access to our entire database of available titles, along with the ability to create lists, update processing specifications, create orders, and more. Convenient ordering is available via EDI, FTP, FAX, US mail, e-mail, and phone.

Features of our website:

- No limits or costs to the number of accounts a library can have
- Selection and ordering of new materials

- View product information
- Read reviews from major library journals and resources
- Receive electronic selection lists for forthcoming titles
- Track order status
- Create multi-user lists, shopping carts, or similar collections
- Access customer support services during our normal business hours via our Live Chat
- Provide different levels of access that will allow full privileges to Collection Development staff to select and order materials; and limited access to public services staff to select materials.
- View discount schedule for individual titles available at the time of order
- Maintain multiple accounts
- Recognize duplicate orders
- Access ISBN look-up to check against Library holdings

CUSTOMER SERVICE

Our service is the most important aspect of Libraria. From the time we are awarded the bid until after the books are shelved, we aim to be the best in personalized service. Our helpful and knowledgeable staff is always available to answer any questions regarding order, shipping, tracking, replacements, and backorders. At Libraria, you will speak to a customer service representative immediately. If a representative is not immediately available, you will receive a response within a 24-hour business day. A customer service representative can be reached from 8:00 a.m. to 5:00 p.m. (CST) Monday through Friday via phone (800-230-1279) or email (cs@libraria.com).

FILL RATES

Our fill rate is 98%+

TURNAROUND TIMES

Our current turnaround times are:

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- Orders without processing – 3-4 weeks
 - Orders with unattached processing – 4-5 weeks
 - Fully processed orders – 5-6 weeks

RETURNS

Missing or damaged orders can be reported to Customer Service at cs@libraria.com. A call tag is issued for returns with no restocking fee. Credit or replacement is issued when product is received.

REFERENCES

SAN FRANCISCO PUBLIC LIBRARIES

Shellie Cocking
Chief of Collections and Technical Services
(415) 557-4369
Shellie.cocking@sfpl.org
Customer since 2010

Libraria serves as a primary book supplier for this library system with 29 branch locations serving the 15th largest metro area in the US. We launched full EDI ordering integration with this customer in 2014 and provide a range of collection development value-added services as well. We have partnered with them on several special giveaway projects (exp: Mayor's Program, San Francisco Jr. Giants program) and several grants programs. Most recently a grant that provided 10 books for every student in the San Francisco Unified School District.

LOS ANGELES PUBLIC LIBRARY

Catherine Royalty
Collection Services Manager
(213) 228-7192
croyalty@lapl.org
Customer since 2013

We began business with this 73-branch library system in 2015. Since then, we have supplied over 385,300 children's and young adult titles to this 2nd largest metro area library system. We are also proud to partner with them on their One Book, One County project and their Big Read event.

MID-CONTINENT PUBLIC LIBRARIES

Susan Wray
Assistant Director and COO
(816) 836-5200
swray@mymcpl.org
Customer since 2002

Serving suburban Kansas City with 34 locations, this library system's incredible summer reading program is supported in many ways by Libraria. We offer drop-shipping to their locations for books they choose to distribute to their patrons, returnable terms to eliminate any inventory risk when the program ends, and we create a range of collection development lists for their reading programs and themes. In May of 2015 Libraria was awarded the primary vendor contract for juvenile print materials. We have also implemented EDI and shelf-ready processing services for MCPL.