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As one of the most trusted providers of electronic monitoring technologies and services, BI is uniquely positioned to offer the City of Mesa and OMNIA Partners a comprehensive, low-risk, high-value solution.

This *Cost Proposal* contains our proposed pricing for the agency's electronic monitoring program and OMNIA Partners *Master Agreement*. BI's *Cost Proposal* is aligned with RFP requirements and provides several cost models.

Experienced Provider

To provide the best equipment and services, BI has leveraged our extensive history supporting the City of Mesa, OMNIA Partners, and our experience operating electronic monitoring programs of similar size and scope to develop the costs described within this response.

City of Mesa: Pricing Approach

BI appreciates the leadership and effort by the City of Mesa to issue this RFP that includes a partnership as a lead agency to a national cooperative procurement with OMNIA Partners. This leadership provides significant benefits to agencies across the country—the City of Mesa supports these public agencies by offering a full continuum of services at competitive pricing from a vendor evaluated and chosen by the City of Mesa. BI understands and respects the importance and serious responsibility of the City of Mesa to manage this most critical procurement—one that is so closely aligned with the community safety missions of our public sector partners.

BI understands these needs from decades of experience supporting Arizona communities and public safety initiatives across the nations. While every community supervision program inherently carries risk, BI is a trusted and tenured provider familiar with mitigating these risks. Solely dedicated to supporting the missions of community supervision programs, we take pride in providing responsible cost solutions for our products and services. BI remains committed to providing community correction agencies with tools to enhance safety, promote rehabilitation, and support offender accountability. Given the scope of work and national opportunity, we are pleased to offer the City of Mesa the best overall, comprehensive pricing model BI has ever proposed.

Best Value Solution

Historically, BI has never been the lowest cost vendor in our industry. At the same time, we have worked hard to earn a track record of success that is unmatched by others—BI maintains our customers and we are awarded new contracts each year, while still being competitive and sensitive to costs. BI will operate ethically, responsibly, and never compromise our core values just to win business. As the leader in this industry with the largest market share in the United States, we are proud of our reputation and continues to work hard to earn the trust of the agencies we serve.

BI has observed a trend where other vendors have been offering all-time-low prices for electronic monitoring services during the pandemic in an attempt to recover investment losses and improve market share. Being a wholly-owned subsidiary of The GEO Group, we are a public safety company with financial stability. We also know that as other market players continue to drop pricing to gain favor, we must find creative ways to compete, while not compromising our known reputation for quality. BI understands that during the last two years, government budgets have been impacted by the pandemic and are more cost conscious overall. To stay relevant to the needs of our customers and find a way to compete for the agencies we serve, we are pleased to provide a pricing model that will secure existing business and ideally position us for success as well, starting with the City of Mesa. We are still not the lowest cost vendor, but our value added comprehensive solutions are incredibly competitive for the needs of today and tomorrow.

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BI's pricing includes all costs, from all categories, provided in a usage day format. A summary of our solutions for each required category includes:

- Active, Passive, Hybrid GPS Tracking: BI LOC8 XT, LOC8, and ExacuTrack One
- RF Curfew Monitoring: BI HomeGuard 20|20, HomeGuard 200/206, and GroupGuard
- Voice Tracking and Verification: BI VoiceID
- Alcohol Monitoring: BI SL3, SL2, and Sobrietor
  - Transdermal Alcohol Monitoring: BI TAD paired with the HomeBase or HomeGuard 20|20
- Supplemental Support Services: BI Agency Assist
- Smartphone Application: BI SmartLINK (offender application) and TotalAccess Mobile (officer application), BI Mobile
- Data Analytics Software: BI Analytics Suite
- Online Monitoring Software: BI TotalAccess
- Related Products, Services and Solutions: drug and alcohol testing, Day Reporting Centers, field services, and victim alert devices

GPS Service Levels

The agency will have the ability to set the supervision level for all clients monitored through our GPS solution, which is configurable through TotalAccess. BI offers thousands of unique service levels that can be selected by authorized agency personnel. Examples of commonly used GPS active, passive, and hybrid service levels are summarized below.

Table 74. GPS Service Levels

Type	Service Level Variable				
	GPS Collection	*Data Reporting*[1]	*Wi-Fi Tracking*[2]	*Cellular Tracking*[3]	*Zone Crossing*[4]
Active Option 1	One point per minute	Once every 30 minutes	Scans AP every five minutes	Every 30 minutes	Included
Active Option 2	One point per minute	Once every 30 minutes	Scans AP every five minutes	None	Included
Hybrid Option 1	One point per minute	Once every four hours	Scans AP every five minutes	None	Included
Passive Option 1	One point per minute	Once every 12 hours	Scans AP every five minutes	None	Included
Passive Option 2	One point per minute	Once every 12 hours	Scans AP every five minutes	None	None

Service Plan Notes:

[1] Data Reporting—device will report all noncompliant activities (zone infractions, tamper attempts) upon occurrence, regardless of reporting frequency

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[2] Wi-Fi Tracking—available only with LOC8 and LOC8 XT device, unit will attempt a location fix in the absence of GPS signals

[3] Cellular Tracking—the device will attempt a location fix via Cellular technology in the absence of GPS

[4] Zone Crossing—the device will automatically increase its tracking intensity when an offender commits a zone violation; during this time, the unit collects a location point every 15 seconds and reports the collected data to the monitoring system every minute

Authorized agency personnel can adjust active, passive or hybrid reporting modes through TotalAccess without needing to physically interact with equipment.

4.1.1 Pricing Structure and Service Levels

This pricing structure is to assume all entry and installation is conducted by City personnel. Include all pricing options and service plans to be considered in the evaluation of the RFP. Pricing should be Usage Day cost for equipment and all incidentals and accessories required to provide service for that piece of equipment.

BI approached and developed an innovative price offering for the City of Mesa and OMNIA Partners based on more than a decade of direct experience supporting the expansion and evolution of the *Master Agreement*. We believe our pricing model offers the City and programs across the nation the opportunity to increase the effective monitoring of all clients under the agency's supervision while maintaining the highest level of public safety.

BI is providing the City of Mesa with the latest technologies, services, and solutions at a **20% cost savings for active GPS and a 5% cost savings for passive GPS from your current rates,** with technology that exceeds the requirements of this RFP. The new rates and associated cost savings are summarized below.

Table 75. City of Mesa Cost Savings

Type	Item	*Current Rates*	*New Rates*	% Cost Savings
Active GPS	LOC8 XT 30% spares, unlimited lost and damaged	$3.85	$3.05	**20%**
Passive GPS	LOC8 XT 30% spares, unlimited lost and damaged	$3.20	$3.05	**5%**

The following table summarizes our costs for the City of Mesa, assuming the agency completes all entry and installation. This pricing structure mirrors current equipment usage levels active within the City of Mesa. In addition, the table below details the new rates for the City of Mesa based on the agency's current program using GPS technology. We have arrived at these costs by selecting the corresponding tier and lost and damaged equipment allowance described within the *Tiered National Pricing Table*. Should the City's electronic monitoring program expand in the ensuing contract term, the agency can simply select the new technology or per usage day tiers associated with the expansion.

This new rate includes the mandatory requirements of 30% spares and unlimited lost and damaged coverage. BI further illustrates how these rates are calculated using our simple, comprehensive pricing model (see *Proposal Section 4.1.3* within this Tab); this section of our response provides the *Tiered National Pricing Model* that can be used by agencies, on a national basis, to obtain the same rates and benefits procured by the City of Mesa as the lead agency. The following table demonstrates how BI calculated this $3.05 rate—this approach will be consistent for all other proposed technologies in the *Tiered National Pricing Model*.

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Table 76. City of Mesa Pricing: Agency-Performed Installs and Entry

#	Item	Tier	Rental Cost	Monitoring Cost	Total per usage day, per client
	Active, Passive, Hybrid GPS Tracking: *all daily rates include a 30% spare allowance and unlimited lost and damage allowance*				
A.01	LOC8, LOC8 XT *All Active, Passive, Hybrid Options*	1 - 200	$1.45	$1.35	$2.80
K.04	Unlimited Allowance	N/A	N/A	N/A	$0.25
				Total	$3.05

As the City's program expands and evolves during the next contract term, BI will apply all national level, tiered pricing to the City's contract.

4.1.2 Cost Proposal for Monitoring, Installation, and Deactivation

This pricing structure is to assume all entry and installation is conducted by Contractor personnel. Include all pricing options and service plans to be considered in the evaluation of the RFP. Pricing should be Usage Day cost for equipment and all incidentals and accessories required to provide service for that piece of equipment.

BI's pricing structure provides comprehensive costs for installation services performed by BI personnel. Please refer to the *Tiered National Pricing* table (see *Proposal Section 4.1.3* within this Tab) for all proposed costs associated with contractor personnel assuming responsibility for entry and installation. This flexible pricing model is based on BI's best practices—our pricing is tiered, the larger the population the lower the cost. In addition, the prices of BI's in-field installation services are directly proportional to labor costs. Our flexible model provides proportional costs if a service is performed in the offender's residence or at an agency location; similarly, our costs vary based on the length the offender is enrolled in the program.

Similar to *Proposal Section 4.1.1* above, our pricing model for installation costs is taken directly from the *Tiered National Pricing Table* and is summarized below.

Table 77. City of Mesa Cost Savings with Installations

Type	Item	New Rates
Active GPS	LOC8 XT 30% spares, unlimited lost and damaged and BI-performed installations in office, average length of stay 20-49 days	$7.35
Passive GPS	LOC8 XT 30% spares, unlimited lost and damaged and BI-performed installations in office, average length of stay 20-49 days	$7.35

Example Cost Model

Using the prices in the *Tiered National Pricing* table, the City of Mesa simply selects the appropriate line items associated with the agency's needs. In this scenario, the City would require installation services at agency locations, and the offenders would be enrolled in the program for less than fifty days on average.

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Table 78. City of Mesa Pricing: BI-Performed Installs and Entry

#	Item	Tier	*Rental Cost*	*Monitoring Cost*	Total *per usage day, per client*
	A. Active, Passive, Hybrid GPS Tracking: *all daily rates include a 30% spare allowance and 0% lost and damage allowance*				
A.01	LOC8, LOC8 XT *All Active, Passive, Hybrid Options*	1 - 200	$1.45	$1.35	$2.80
K.04	Unlimited Allowance	N/A	N/A	N/A	$0.25
I.05	Field Services/Installs *At Agency Office* *Average Length of Stay 20-49 Days*	1 – 100	N/A	N/A	$4.30
				Total	$7.35

4.1.3 Tiered National Pricing

Contractor is to propose pricing using your applicable (quantity) thresholds for all items in 1 and 2 above. Pricing should be structured in as flexible a manner as possible to allow for the different configurations of many public agencies with diverse needs. Arizona pricing shall correspond with the discount structure proposed nationally. Failure to have pricing correspond may be cause for rejection of your offer.

This portion of BI's *Pricing Forms* includes our tiered, quantity threshold pricing for all proposed technologies and services described within this proposal. With the goal of providing OMNIA Partners the most flexible pricing possible, our approach includes customizable, yet simplified pricing options to support the unique requirements of public agencies operating community supervision programs. BI confirms that these national prices correspond with the discount structure used in our City of Mesa-specific pricing.

For each type of monitoring technology proposed, or *Tiered National Pricing* includes:

- All equipment components, including batteries, chargers, straps, and optional RF curfew monitoring beacon
- 30% spare equipment allowance
- 0% lost and damaged equipment allowance, with optional provisions for additional lost and damaged allowances
- BI's central monitoring computer system, including our secure facility with multiple redundancies, backup power supplies, information security measures, and multiple network protections
- BI's TotalAccess software and TotalAccess Mobile for officers and authorized personnel
  - Automated, near immediate notification of program violations, for example, tamper attempts and Exclusion Zone events
  - Detailed and consolidated reporting capabilities
  - Single interface for all BI technologies
  - Up-to-date maps that accurately display historical and near real time location data
  - Advanced data analytics engine
  - Web services that integrate TotalAccess with City and agency systems
- Responsive account management support from BI's experienced team, many of which have more than a decade of experience supporting OMNIA Partners
- 24/7/365 customer and technical support through live Monitoring Specialists in BI's Monitoring Operations center

Proposed Daily Rates

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The following table summarizes the costs associated with BI's solution.

Table 79. National Tiered Pricing

#	Item	Tier	*Rental Cost*	*Monitoring Cost*	Total *per usage day, per client*
	A. Active, Passive, Hybrid GPS Tracking: *all daily rates include a 30% spare allowance and 0% lost and damaged allowance*				
A.01	LOC8, LOC8 XT *All Active, Passive, Hybrid Options*	1 - 200	$1.45	$1.35	$2.80
		201 - 500	$1.45	$1.30	$2.75
		501+	$1.45	$1.25	$2.70
A.02	ExacuTrack One *All Active, Passive, Hybrid Options*	1 - 200	$1.45	$1.35	$2.80
		201 - 500	$1.45	$1.30	$2.75
		501+	$1.45	$1.25	$2.70
	B. Radio Frequency Tracking: *all daily rates include a 30% spare allowance and 0% lost and damaged allowance*				
B.01	HomeGuard 200 and HomeGuard 20|20 *(landline)*	1 - 200	$0.80	$0.90	$1.70
		201 - 500	$0.80	$0.85	$1.65
		501+	$0.80	$0.80	$1.60
B.02	HomeGuard 206 and HomeGuard 20|20 *(cellular)*	1 - 200	$1.50	$0.90	$2.40
		201 - 500	$1.50	$0.85	$2.35
		501+	$1.50	$0.80	$2.30
B.03	GroupGuard *(landline)*	1 - 200	$0.80	$0.90	$1.70
		201 - 500	$0.80	$0.90	$1.70
		501+	$0.80	$0.90	$1.70
B.04	GroupGuard *(cellular)*	1 - 200	$2.10	$0.90	$3.00
		201 - 500	$2.10	$0.90	$3.00
		501+	$2.10	$0.90	$3.00
B.05	Drive-BI	N/A	$0.95	N/A	$0.95
	C. Voice Tracking/Verification				
C.01	VoiceID	N/A	N/A	N/A	$0.39 *per call*
	D. Alcohol Monitoring: *all daily rates include a 30% spare allowance and 0% lost and damaged allowance*				
D.01	SL2, SL3 *Cellular Remote Breath Alcohol*	1 - 200	$1.35	$2.60	$3.95
		201 - 500	$1.35	$2.55	$3.90
		501+	$1.35	$2.50	$3.85
D.02	Sobrietor *Landline Breath Alcohol*	1 - 200	$1.60	$1.15	$2.75
		201 - 500	$1.60	$1.15	$2.75
		501+	$1.60	$1.15	$2.75
D.03	TAD *Landline Transdermal (Continuous) Alcohol Monitoring—Alcohol only or Alcohol with RF*	1 - 200	$2.95	$2.00	$4.95
		201 - 500	$2.95	$1.95	$4.90
		501+	$2.95	$1.90	$4.85
D.04	TAD *Cellular Transdermal (Continuous) Alcohol Monitoring—Alcohol only or Alcohol with RF*	1 - 200	$2.95 (bracelet) $1.25 (cell base)	$2.00	$6.20

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Table 79. National Tiered Pricing

#	Item	Tier	*Rental Cost*	*Monitoring Cost*	Total *per usage day, per client*
			($4.20 Total)		
		201 - 500	$2.95 (bracelet) $1.25 (cell base) *($4.20 Total)*	$1.95	$6.15
		501+	$2.95 (bracelet) $1.25 (cell base) *($4.20 Total)*	$1.90	$6.10
	E. Supplemental Support Services				
E.01	IVR Check-In *One call per month, up to 6 questions*	N/A	N/A	N/A	$4.50 *per call*
E.02	Officer/Agency Assist *Not to exceed, based on service level*	N/A	N/A	N/A	$1.50
E.03	Data Entry	N/A	N/A	N/A	$0.13
E.04	Alert Escalation *three manual notification attempts*	N/A	N/A	N/A	$0.90
E.05	Call client / offender	N/A	N/A	N/A	$0.90
E.06	Close open alerts	N/A	N/A	N/A	$0.02
E.07	Self Pay - Monthly Reconciliation	N/A	N/A	N/A	$0.29
E.08	BI Agency Assist: Daily Reconciliation *Credit Card Payment Fee (14 days of payments—fee added to offender payment)*	N/A	N/A	N/A	$4.88
E.09	BI Agency Assist: Daily Reconciliation *Check Payment Fee (14 days of payments—fee added to offender payment)*	N/A	N/A	N/A	$2.75
	F. Smartphone Application				
F.01	SmartLINK Connect *(with EM)*	N/A	N/A	N/A	no cost
F.02	SmartLINK Report *(with EM)*	N/A	N/A	N/A	$0.25
F.03	SmartLINK Verify *(with EM)*	N/A	N/A	N/A	$0.50
F.04	SmartLINK Connect *(without EM)*	1 – 1,000	N/A	N/A	$0.25
		1,001 – 9,999	N/A	N/A	$0.15
		10,000 +	N/A	N/A	$0.10
F.05	SmartLINK Report *(without EM)*	1 – 1,000	N/A	N/A	$0.50
		1,001 – 9,999	N/A	N/A	$0.40

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Table 79. National Tiered Pricing

#	Item	Tier	Rental Cost	Monitoring Cost	Total *per usage day, per client*
		10,000 +	N/A	N/A	$0.35
F.06	SmartLINK Verify *(without EM)*	1 – 1,000	N/A	N/A	$0.75
		1,001 – 9,999	N/A	N/A	$0.65
		10,000 +	N/A	N/A	$0.60
F.07	SmartLINK *Video Conference*	N/A	N/A	N/A	$0.35 *per conference, not to exceed*
F.08	BI Mobile *with SmartLINK Verify*	N/A	N/A	N/A	$3.95 *per day*
F.09	TotalAccess Mobile *(officer application)*	N/A	N/A	N/A	no cost
F.10	Officer/Agency Mobile Device	N/A	N/A	N/A	$3.50 *per day*
	G. Data Analytics				
G.01	BI Analytics Suite	N/A	N/A	N/A	no cost
G.02	BI Analytics Suite—Custom	N/A	N/A	N/A	$0.25
	H. Online Monitoring Software				
H.01	TotalAccess	N/A	N/A	N/A	no cost
	I. Related Products and Services				
I.01	Victim Mobile Application *installed on victim-owned device*	N/A	N/A	N/A	no cost
I.02	BI Mobile with Victim Application	N/A	N/A	N/A	$3.95
I.03	Victim Notification Services *automated notification*	N/A	N/A	N/A	no cost
I.04	Victim Notification Services *manual notification*	N/A	N/A	N/A	$1.00
	Field Services Electronic Monitoring Program (Installs)				
	Provided at Agency Office Locations (Not To Exceed Amount) *Subject to agency approval, BI reserves the right to modify these labor rates to include an annual cost-of-living adjustment*				
I.05	Field Services/Installs *At Agency Office Average Length of Stay 20-49 Days*	1 – 100	N/A	N/A	$4.30
		101 – 200	N/A	N/A	$2.16
		201+	N/A	N/A	$2.12
I.06	Field Services/Installs *At Agency Office Average Length of Stay 50-75 Days*	1 – 100	N/A	N/A	$3.93
		101 – 200	N/A	N/A	$2.11
		201+	N/A	N/A	$2.05
I.07	Field Services/Installs *At Agency Office Average Length of Stay 76-85 Days*	1 – 100	N/A	N/A	$2.18
		101 – 200	N/A	N/A	$1.92
		201+	N/A	N/A	$1.88
I.08	Field Services/Installs *At Agency Office Average Length of Stay 86-95 Days*	1 – 100	N/A	N/A	$1.95
		101 – 200	N/A	N/A	$1.78
		201+	N/A	N/A	$1.75
		1 – 100	N/A	N/A	$1.75

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Table 79. National Tiered Pricing

#	Item	Tier	Rental Cost	Monitoring Cost	Total per usage day, per client
I.09	Field Services/Installs *At Agency Office* *Average Length of Stay 96+ Days*	101 – 200	N/A	N/A	$1.75
		201+	N/A	N/A	$1.75
	Provided at Offender's Home (Not To Exceed Amount) *Subject to agency approval, BI reserves the right to modify these labor rates to include an annual cost-of-living adjustment*				
I.10	Field Services/Installs *At Offender's Home* *Average Length of Stay 20-49 Days*	1 – 100	N/A	N/A	$6.09
		101 – 200	N/A	N/A	$3.35
		201+	N/A	N/A	$3.31
I.11	Field Services/Installs *At Offender's Home* *Average Length of Stay 50-75 Days*	1 – 100	N/A	N/A	$6.00
		101 – 200	N/A	N/A	$3.26
		201+	N/A	N/A	$3.22
I.12	Field Services/Installs *At Offender's Home* *Average Length of Stay 76-85 Days*	1 – 100	N/A	N/A	$4.19
		101 – 200	N/A	N/A	$3.11
		201+	N/A	N/A	$3.07
I.13	Field Services/Installs *At Offender's Home* *Average Length of Stay 86-95 Days*	1 – 100	N/A	N/A	$3.99
		101 – 200	N/A	N/A	$2.97
		201+	N/A	N/A	$2.94
I.14	Field Services/Installs *At Offender's Home* *Average Length of Stay 96+ Days*	1 – 100	N/A	N/A	$2.94
		101 – 200	N/A	N/A	$2.94
		201+	N/A	N/A	$2.94
	Other Related Services				
I.15	Day Reporting Center	*Day Reporting Center costs depend on many factors, including but not limited to number of clients, scope of work, and services provided.*			
I.16	Urinalysis	N/A	N/A	N/A	$11.00 *average cost of service*
I.17	Oral Swab	N/A	N/A	N/A	$14.00 *average cost of service*
I.18	Breath Testing	N/A	N/A	N/A	$4.00 *average cost of service*
	J. Additional Spare Allowances: Unlimited				
J.01	All RF Landline Devices	N/A	N/A	N/A	$0.10
J.02	All RF Cellular Devices	N/A	N/A	N/A	$0.40
J.03	All GPS Devices	N/A	N/A	N/A	$0.40
J.04	SL2, SL3	N/A	N/A	N/A	$0.40
J.05	Sobrietor	N/A	N/A	N/A	$0.10
J.06	TAD Bracelet	N/A	N/A	N/A	$0.80
J.07	TAD Cellular HomeBase	N/A	N/A	N/A	$0.80 (bracelet) $0.15 (cell base) *($0.95 total)*
	K. Additional Lost and Damaged Equipment Allowances: *for all products except mobile devices*				
K.01	5% Allowance	N/A	N/A	N/A	$0.10
K.02	10% Allowance	N/A	N/A	N/A	$0.15

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Table 79. National Tiered Pricing

#	Item	Tier	*Rental Cost*	*Monitoring Cost*	Total *per usage day, per client*
K.03	25% Allowance	N/A	N/A	N/A	$0.20
K.04	Unlimited Allowance	N/A	N/A	N/A	$0.25
	L. Equipment and Support Accessories				
L.01	GPS Downloader	N/A	N/A	N/A	$0.95 *per day*
L.02	Overnight Delivery Charge	N/A	N/A	N/A	$35.00 *per device*
	M. Equipment Purchase/Lease Options and Replacement Costs: Per Item				
	Active, Passive, Hybrid GPS: *cost per item*				
M.1	LOC8 XT Complete Unit	N/A	N/A	N/A	$1,980.00
M.1.a	*LOC8 XT GPS Device*	N/A	N/A	N/A	$1,560.00
M.1.b	*LOC8 XT Combined Charger and Beacon*	N/A	N/A	N/A	$250.00
M.1.c	*LOC8 XT Battery Charger*	N/A	N/A	N/A	$95.00
M.1.d	*LOC8 XT Transfer Battery*	N/A	N/A	N/A	$95.00
M.1.e	*LOC8 XT Power Cord*	N/A	N/A	N/A	$18.00
M.1.f	*LOC8 XT Second and Subsequent Years Mandatory Telecom*	N/A	N/A	N/A	$275.00
M.1.g	*LOC8 XT Strap*	N/A	N/A	N/A	$30.00
M.2	LOC8 Complete Unit	N/A	N/A	N/A	$1,980.00
M.2.a	*LOC8 Combined Charger/Beacon*	N/A	N/A	N/A	$250.00
M.2.b	*LOC8 Charger*	N/A	N/A	N/A	$49.00
M.2.c	*LOC8 Battery*	N/A	N/A	N/A	$35.00
M.2.d	*LOC8 Bracelet*	N/A	N/A	N/A	$1,560.00
M.2.e	*LOC8 Second and Subsequent Years Mandatory Telecom*	N/A	N/A	N/A	$275.00
M.2.f	*LOC8 Beacon*	N/A	N/A	N/A	$200.00
M.2.g	*LOC8 Strap*	N/A	N/A	N/A	$20.00
M.3	ExacuTrack One Complete Unit	N/A	N/A	N/A	$1,720.00
M.3.a	*ExacuTrack One Bracelet*	N/A	N/A	N/A	$1,240.00
M.3.b	*ExacuTrack One Second and Subsequent Years Mandatory Telecom*	N/A	N/A	N/A	$275.00
M.3.c	*ExacuTrack One Beacon Corded*	N/A	N/A	N/A	$260.00
M.3.d	*ExacuTrack One Straps*	N/A	N/A	N/A	$30.00
M.3.e	*ExacuTrack One Charger*	N/A	N/A	N/A	$49.00
M.4	GPS Downloader	N/A	N/A	N/A	$796.00
	Radio Frequency Tracking: *cost per item*				
M.5	HomeGuard 20|20 Complete Unit	N/A	N/A	N/A	$1,500.00
M.5.a	*HomeGuard 20|20 Transmitter*	N/A	N/A	N/A	$350.00
M.5.b	*HomeGuard 20|20 Charger*	N/A	N/A	N/A	$13.00
M.5.c	*HomeGuard 20|20 Receiver*	N/A	N/A	N/A	$1,150.00

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EXHIBIT B
PRICING

Table 79. National Tiered Pricing

#	Item	Tier	Rental Cost	Monitoring Cost	Total per usage day, per client
M.5.d	HomeGuard 20|20 Second and Subsequent Years Mandatory Telecom	N/A	N/A	N/A	$250.00
M.5.e	HomeGuard 20|20 Install Kit	N/A	N/A	N/A	$100.00
M.5.f	HomeGuard 20|20 Strap	N/A	N/A	N/A	$8.50
M.5.g	HomeGuard 20|20 Security Clip (requires two)	N/A	N/A	N/A	$0.32
M.6	HomeGuard 200 Complete Unit	N/A	N/A	N/A	$960.00
M.6.a	HomeGuard 200 Base Station	N/A	N/A	N/A	$680.00
M.6.b	RF Transmitter	N/A	N/A	N/A	$280.00
M.6.c	RF Transmitter Straps	N/A	N/A	N/A	$8.50
M.6.d	RF Transmitter Clips	N/A	N/A	N/A	$1.00
M.7	HomeGuard 206 Complete Unit	N/A	N/A	N/A	$1,680.00
M.7.a	HomeGuard 206 Base Station	N/A	N/A	N/A	$1,200.00
M.7.b	HomeGuard 206 Charger	N/A	N/A	N/A	$13.00
M.7.c	HomeGuard 206 Second and Subsequent Years Mandatory Telecom	N/A	N/A	N/A	$250.00
M.7.d	RF Transmitter	N/A	N/A	N/A	$280.00
M.7.e	RF Transmitter Straps	N/A	N/A	N/A	$8.50
M.7.f	RF Transmitter Clips	N/A	N/A	N/A	$1.00
M.8	GroupGuard Landline Receiver	N/A	N/A	N/A	$250.00
M.9	GroupGuard Cellular Receiver	N/A	N/A	N/A	$250.00
M.9.a	GroupGuard Second and Subsequent Years Mandatory Telecom	N/A	N/A	N/A	$250.00
M.10	Drive-BI	N/A	N/A	N/A	$796.00
	Voice Tracking/Verification: *N/A: not a hardware solution*				
	Alcohol Monitoring: *cost per item*				
M.11	SL3 Complete Unit	N/A	N/A	N/A	$600.00
M.12	SL2 Complete Unit	N/A	N/A	N/A	$600.00
M.13	Sobrietor	N/A	N/A	N/A	$2,000.00
M.14	TAD Landline Complete Unit	N/A	N/A	N/A	$2,000.00
M.14.a	TAD Landline Base Station	N/A	N/A	N/A	$1,000.00
M.14.b	TAD Bracelet	N/A	N/A	N/A	$1,000.00
M.14.c	TAD Strap	N/A	N/A	N/A	$149.00
M.15	TAD Cellular Complete Unit	N/A	N/A	N/A	$2,440.00
M.15.a	TAD Cellular Base Station	N/A	N/A	N/A	$1,240.00
M.15.b	TAD Cellular Bracelet	N/A	N/A	N/A	$1,000.00
M.15.c	TAD Cell Second and Subsequent Years Mandatory Telecom	N/A	N/A	N/A	$250.00
M.15.d	TAD Strap	N/A	N/A	N/A	$149.00
	Supplemental Support Services: *N/A: not a hardware solution*				
	Smartphone Application: *replacement cost per item*				

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EXHIBIT B
PRICING

Table 79. National Tiered Pricing

#	Item	Tier	Rental Cost	Monitoring Cost	Total per usage day, per client
M.16	BI Mobile	N/A	N/A	N/A	$600.00
M.17	Officer/Agency Mobile Device	N/A	N/A	N/A	$600.00
	Data Analytics: *N/A: not a hardware solution*				
	Online Monitoring Software: *N/A: not a hardware solution*				
	N. Purchased Equipment Maintenance Costs: *cost per year after 12-month warranty period*				
	All Active, Passive, Hybrid GPS: *LOC8, LOC8 XT, ExacuTrack One*				
N.01	Second and Subsequent Years Mandatory Telecom	N/A	N/A	N/A	$275.00
N.02	Optional Maintenance, Annually	N/A	N/A	N/A	$420.00
	Radio Frequency: *HomeGuard 20|20, 206, 200, GroupGuard*				
N.03	Second and Subsequent Years Mandatory Telecom (cellular units only)	N/A	N/A	N/A	$250.00
N.04	Optional Maintenance, Annually (cellular)	N/A	N/A	N/A	$104.00
N.05	Optional Maintenance, Annually (landline)	N/A	N/A	N/A	$104.00
	Alcohol Monitoring				
N.06	SL2, SL3 Optional Maintenance, Annually	N/A	N/A	N/A	$139.00
N.07	SL2, SL3 Calibration	N/A	N/A	N/A	$65.00
N.08	Sobrietor, Optional Maintenance, Annually	N/A	N/A	N/A	$550.00
N.09	TAD with Landline HomeBase, Optional Maintenance, Annually	N/A	N/A	N/A	$550.00
N.10	TAD Cellular Second and Subsequent Years Mandatory Telecom	N/A	N/A	N/A	$250.00
N.11	TAD with Cellular HomeBase, Optional Maintenance, Annually	N/A	N/A	N/A	$650.00

4.2 Additional Charges

A list of any and all additional charges not specifically listed on the Pricing Form.

BI's *National Tiered Pricing* is inclusive of all costs associated with our electronic monitoring products.

4.3 Other Pricing Details

Provide details of and propose additional discounts for volume orders, special manufacturer's offers, minimum order quantity, free goods program, total annual spend, etc.

BI provides discounts for volume orders as is detailed in our *National Tiered Pricing* model. This approach allows BI to provide the lowest possible price to small agencies without compromising services. We do not have a minimum order quantity—BI designed our *National Tiered Pricing Model* to accommodate electronic monitoring programs of all scopes and sizes.