



**STATE OF IOWA**  
**MASTER AGREEMENT**  
Contract Declaration and Execution

**MA 005**

**17306B**

**EFFECTIVE BEGIN DATE:** 01-30-2019  
**EXPIRATION DATE:** 01-29-2020  
**PAGE:** 1 of 4

**VENDOR:**

**Titan Machinery**

**2290 NE 54th Ave  
Des Moines, IA 50313**

**VENDOR CONTACT:**

Andy Bethel

**PHONE:** 612-741-3321

**EMAIL:** andy.bethel@titanmachinery.com

**ISSUER:**

Julie Janssen

**PHONE:** (515) 281-5602

**EMAIL:** julie.janssen@iowa.gov

**EXT:**

**FOB:** FOB Dest, Freight Prepaid

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**Contract For:** Parts and Services - Land Pride (DEALER)

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement. Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation RFB1117005168.

Attachment 2: Land Pride Response to Competitive Solicitation RFB1117005168 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing)

Attachment 3: Land Pride Cost (final pricing documentation) Response to competitive solicitation document RFB1117005168.

Attachment 4: Special Terms: This contract is associated with MA17268A (Land Pride corporate contract) for equipment/parts pricing and dealer service rates. This Contract is for Land Pride Equipment, Parts and Services only.

Dealer will provide Certificate of Insurance for liability relating to service work only.

DELIVERY DAYS: 75 days after order receipt.

INVOICING & ORDERING: Dealer may quote equipment pricing but purchase orders for equipment will be created through corporate MA17268. All parts and services purchased through dealers on attached list will be invoiced through this Contract. Additional instructions attached.

SALES CONTACT: Andy Bethel, 612-741-3321, andy.bethel@titanmachinery.com

**RENEWAL OPTIONS**

**FROM** 01-30-2020 **TO** 01-29-2021

**FROM** 01-30-2021 **TO** 01-29-2022

**FROM** 01-30-2022 **TO** 01-29-2023

**AUTHORIZED DEPARTMENT**

ALL

SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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2	0.00000	EA	0208935	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

PARTS AND ACCESSORIES, TRACTORS, FARM  
Parts - Percentage Discount off List Price

There is a 10% discount on OEM parts. The Parts pricing for Land Pride is attached.

3	0.00000	EA	936	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

EQUIP MAINT/REPAIR SVCS-GENERAL EQUIPMENT  
Rate for Maintenance and Repair Services

This hourly rate is for the maintenance and repair of contracted equipment. See service rates on attached dealer list.

4	0.00000	EA	96286	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Transportation of Goods and Other Freight Services  
Freight/Shipping/Delivery and Setup Charges

Freight/Delivery charges for equipment/larger parts/accessories and shipping charges for smaller parts. Includes any setup fees upon delivery.

5	0.00000	EA	92645	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Hazardous Material and Waste Services (Including Emergency R  
Rate for Hazardous Waste Disposal

Rate for Hazardous Waste Disposal. See attached Spreadsheet with Dealer Rates.

6	0.00000	EA	022	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AGRICULTURAL EQUIPMENT AND IMPLEMENT PARTS  
Equipment - Percentage Discount off List Price



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The Percentage Discount off List Price for Landpride equipment is shown in RFB1117005168 Final Bid Tabulation by Bidder Name. This document also contains any applicable delivery charges.

The manufacturer's list price for equipment is attached.

Equipment Warranty period is shown in the attached document named RFB1117005168 Final Bid Tabulation by Bidder Name.



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**TERMS AND CONDITIONS**

**Services Effective 1 May 16**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for service contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20services.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.) <i>Titan Machinery Inc.</i>		AGENCY NAME <i>DAS CENTRAL PROCUREMENT &amp; FLEET ENTERPRISE</i>	
BY (Authorized Signature) <i>Andrew Bethel</i>	Date Signed <i>12/13/18</i>	BY (Authorized Signature) <i>Julie Janssen</i>	Date Signed <i>12-24-18</i>
Printed Name and Title of Person Signing <i>Andrew Bethel Sr Manager CE Government Sales</i>		Printed Name and Title of Person Signing <i>Julie Janssen, Purchasing Agent III</i>	
Address <i>644 E Beaton Dr. West Fargo ND 58078</i>		Address <i>Hoover Building, 3rd Floor 1305 E Walnut Street Des Moines, Iowa 50319</i>	