Flekis of Opportunities	STATE OF IOWA	MA 005	16150A
	MASTER AGREEMENT Contract Declaration and Execution	EFFECTIVE BEGIN DATE: EXPIRATION DATE: PAGE:	12-16-2016 12-15-2017 1 of 3
VENDOR:			
ED STIVERS FORD	VENDOR CONTACT:	ISSUER:	
Stivers Ford	Ron Reese	Nancy Wheelock	
	PHONE: 515-987-3697 EX	T: 1100 PHONE: 515-725-2268	
1450 E Hickman Rd WAUKEE, IA 50263-8310	EMAIL: rreese@stiversfordia.com	EMAIL: Nancy.Wheelock@	Diowa.gov
ente une monte e acore stato sere con	FOB: FOB Dest, Freight Prepaid		

Contract For: Std Cab Med Duty Chassis Truck Dump Body, Snowplow, Spreader

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachment 1: General Terms and Conditions for service/goods contracts are posted at: https://das.iowa.gov/sites/default/files/ procurement/pdf/terms\_goods.pdf

Attachments 2 thru 4 are on file with the Department of Administrative Services.

Attachment 2: Contractor's Response to Competitive Bidding RFB1116411098 (except for any contractor objection or amendment to the Competitive Bidding Document requirements that the State has not explicitly agreed to in writing)

Attachment 3: Bidders' Cost (final pricing documentation) response to competitive bidding document RFB1116411098.

Attachment 4: Special Terms See Vehicle Specifications Terms and Conditions

#### **RENEWAL OPTIONS**

FROM 12-16-2017 TO 12-15-2018

#### AUTHORIZED DEPARTMENT

ALL

SUB Other Governmental Entities

IN WITNESS WHEREOF, this Agreement has been executed	by the parties hereto.
CONTRACTOR	STATE OF IOWA
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.	AGENCY NAME
Stivers torn	DAS Central Procurement Bureau
BY (Authorized Signature) Date Signed	BY (Authorized Signature) Data Signed
All- 12-12-16	Vanuel Wherlock 12/12/16
Brinted Name and Title of Person Signing	Printed Name and Title of Person Signing
Scott Politte	NAN DO WHEELOCK, Purchasing Agent
Address F HICKNON Ra	Address
Wanker DA 50263	Hoover Bldg 3rd Floor 1305 E Walnut St Des Moines Iowa: 50319-0105



Fields of Opportunities

### MA 005

#### 16150A

12-16-2016 **EFFECTIVE BEGIN DATE:** EXPIRATION DATE: 12-15-2017 PAGE:

2 of 3

	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION UNIT COST / PRICE OF SERVICE
1	0.00000	EA	07206 \$ 0.00000 \$ 0.00000
REF DOC:	REF VNDR LN: REF COMM LN: REF TYPE: FINAL Class 6 Trucks (19,501 - 26,000 lb. GVWR) Std Cab Med Duty Chassis Truck Dump Body, Snowplow, Spreader		
	Standard Cab, Medium Duty Chassis Truck, 4X2, Automatic Transmission, V10 Engine:		
			Make: Ford Model Name: F650 Model Code: F6A Trim Pkg Common Name: XI.

STATE OF IOWA

**MASTER AGREEMENT** 

Contract Declaration and Execution

Trim Pkg Common Name: XL Exact Trim Code: F6A Engine Code: 99Y Transmission Code: 44P GVWR: 26,000 pounds Towing Capacity: 7,500 pounds Wheelbase: 158 inches

The specifications have options to remove the Snowplow, snowplow hitch, and spreader.

The price delivered to DAS Fleet Services in Des Moines, IA is \$83,523.00. The price to any other location within the state of Iowa is \$83,518.00. Delivery to all other locations within the state of Iowa will be an additional maximum charge of \$5.00/mile.

Pricing may vary depending upon options chosen.



Fields of Opportunities

### STATE OF IOWA MASTER AGREEMENT

MA 005

16150A

**Contract Declaration and Execution** 

12-16-2016 **EFFECTIVE BEGIN DATE:** EXPIRATION DATE: PAGE:

12-15-2017 3 of 3

#### **TERMS AND CONDITIONS**

#### Goods Eff Feb 15

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: https://das.iowa.gov/sites/default/files/ procurement/pdf/51415%20terms\_goods.pdf

Standard Cab - Heavy Du	Make: FORD	
Dump Body, and Salt Spr	reader	Model Name: F650
		Exact Model Code: F6A
		Trim Pkg. Common Name: XL
		Exact Trim Pkg. Code: F6A
DEALER NAME	STIVERS FORD	Engine Code: 99Y
		Transmission Code: 44P
		Towing Capacity: 7500
BASE VEHICLE SPECIFIC	ATIONS	
Body & Chassis	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)
Gross Vehicle Weight Rating	26,000 lb. GVWR maximum	STATE GVWR: 26000
Wheelbase length Engine	155 inch minimum	STATE WHEELBASE:158
Engine Size ( Cylinder/Liter )	Base V8 or V10 Gasoline Engine	Cylinders: 10 Liters: 6.8 HP: 320
0		Notes:
Engine Block Heater		41H
Drive Axle		
Axle	Single Axle	F6A 43A
Front Axle limit Rear Axle limit	8,100 pounds 17,850 pounds	43A 474-19k
Rear Axle	Limited Slip / Locking Differential	674- TRACTION CONTROL
Transfer Case	With Hi/Lo ranges	MFG CODE:NA W/ 4X2
Transmission		
Transmission	Power take-off provision	MFG CODE: NA, CLUTCH PUMP
Doors & Windows		
Doors	Power door locks with remote keyless entry	90P
Windows Wipers	Power Intermittent	90P STD
Electrical		
Power Point	Located in Driver Area	STD
Exterior		
Fuel Tank	Highest capacity fuel tank package available. If option exists, must be provided.	STATE CAPACITY: 60 GAL
Fuel Filler Neck Kit	Filler cab set-back adapter kit(s), factory type suitable for flush mounting neck(s) into flat side of body	MFG CODE: FUEL FILL ON TANK
Mud Flaps	All Tires	DLR
Rear Taillights	Cab/Chassis	STD
Running Boards		STD
Floor Floor Covering	Full floor covering, rubber	STD
Interior		
Air Conditioning	AC with all required options.	STD
Gauge Package	Tachometer, oil pressure, coolant temperature, voltmeter and/or transmission	STD, 16V
Radio	temperature. AM/FM with internal clock	STD
Steering Column	Tilt / Cruise Control	STD
	Interior, with insulating headliner, full door and back of cab panels, dome lamp.	881
Trim Package	Split bench seat with vinyl upholstery, folding center seat/armrest/storage box, if available.	
Safety		
Alarm	Backup Alarm, Factory preferred but dealer installed acceptable	17M
Brakes	Hydraulic, 4 Wheel Anti-lock	674
Emergency Brakes	Manual	STD
Tires & Wheels Tires	Mud and Snow	FRONT G661, REAR G182
	Full Size tire and wheel with jack and lub wrench. Tire secured to prevent theft.	SPARE SHIPPED LOOSE, NO CARRIER AVAILABLE
Spare	i un size une anu wheel with jatk anu iub wrench. The secured to prevent thert.	
DUMP BOX	10 East Maximum	HEIL DURACLASS SL-316
Length Height	10 Foot Maximum 26 inch Minimum	28 INCHES
Width	88 inch Minimum	96 INCHES OUTSIDE WIDTH
Capacity	6 to 8 yards	STD
Body Shape	Square	STD
Side Braces	For additional strength	STD
Side Profile Design	Allows for wood or metal side boards to be added for more capacity	STD
Tailgage Tailgata Balaasa	Sloped, 26 inch height minimum, matches side height if possible	STRAIGHT, 38 INCHES IN HEIGHT STD
Tailgate Release Grab Handles	Manual For stors	STD
	For steps	
Top Rail Steel	Sloped	STD STD
Steel Understructure	3/16" AR450 gauge steel for sides, floor and tailgate Should be crossmemberless	STD
Hoist	Twin arm sub frame	STD
<b>B</b>		

Hoist Capacity	Adequate to lift full load box size	STD, NTEA CLASS 50		
Lights	No stop/turn/taillights, strobe or LED lights anywhere on body	(1) STOP/TURN/TAIL LIGHT IN EACH REAR CORNER POST		
Body Paint	White	STD		
SNOWPLOW		BOSS HEAVY DUTY MUNICIPAL STRAIGHT BLADE		
Length	11 feet	10 FEET		
Height	36 inches	34-1/2 INCHES		
Wing Plow	NONE	NONE		
Blade	Steel, One Way Reversible	7 GAUGE STEEL MOLDBOARD, ANGLES LEFT AND RIGHT		
Snowplow Lights	No stop/turn/taillights, strobe or LED lights anywhere on body	BOSS SNOWPLOW LIGHTS		
Snow Deflector		STD		
Cast Iron Plow Shoes		STD		
Controls	Electric	STD, SMART TOUCH HAND HELD IN CAB CONTROLLER		
SPREADER		BUYERS TAILGATE SPREADER		
Capacity	Equal to what dump box will accommodate	STD		
Type and Style	Stainless Steel, Tailgate Spreader	STD, 304 STAINLESS STEEL		
Snowplow Lights	No stop/turn/taillights, strobe or LED lights anywhere on body	NONE		
Spotlight	NONE	NONE		
Spinner	Adjustable with directional control	STD		
Controls	Electric	STD, INDEPENDENTLY RUN THE AUGER AND SPINNER		
Auger	Single auger, poly spinner disc	STD, SINGLE 6" AUGER, 18" POLY SPINNER DISC		
Material Handling	Handles salt and sand, NO slurry	STD		
Hoses	Should have connections in middle of rear	STD		
SNOWPLOW HITCH				
Must be compatible with truck ar	nd snow plow bid.	STD		
IN-CAB CONTROLS				
Must be compatible with truck, d	ump box, snow plow and spreader bid.	STD		
Everything should be operated by electric valves		STD		
Everything should be operated by		MOUNTED ON THE TRUCKS FRAME RAIL		

	BASE VEHICLE PRICE WITH SNOW PLOW, DUMP BODY, & SALT SPREADER
\$83,518.00	CONFIGURED AS PER ABOVE:
\$5.00	Delivery Cost to Department of Administrative Services, Des Moines:
\$83,523.00	TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:

ADDITIONAL OPTIONS						
Engine	Minimum Requirements	Mfg.	. Codes - Specs	(Note S	TD for standard)	Cost
	Turbocharged Diesel, minimum 6.6L displacement - Must be rated minimum 350 HP, minimum 750 lb./ft. torque with HD automatic transmission. Include all required options and other pertinent information.	Cylinders:	Liters:	HP:	Torque:	\$0.00
Electrical						
Lingraded Charging System	Minimum 130 amp alternator, dual batteries (may only be available witih Diesel Engine.)	STD				\$0.00
SNOWPLOW					DEDUCT COST:	\$7,717.00
SNOWPLOW HITCH	SNOWPLOW HITCH & CONTROLS IS INCLUDED WITH THE SNOWPLOW PRICING			DEDUC	T COST: SEE LINE 112	
SPREADER	SPREADER CONTROLS IS INCLUDED WITH THE SPREADER PRICING				DEDUCT COST:	\$4,419.00
IN-CAB CONTROLS	For Dump Box Only. (Minus the valves for the snowplow and spreader)	MFG CODE:	: SEE LINES 112 & 1	114		

DELIVERY				
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa		Per Mile Charge	\$5.00
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	1	\$5.00



Stivers Ford Lincoln 1450 East Highway 6, Waukee, Iowa, 50263 Office: 515-987-3697 Fax: 515-987-0163

## Customer Proposal

### Prepared for:

State of Iowa-DAS

### Prepared by:

Ron Reese Office: 515-987-3697 Email: rreese@stiversfordia.com

Date: 12/15/2015 Vehicle: 2016 F-650 Gas Base Regular Cab





## Standard Equipment & Specs

#### **Dimensions**

Exterior length: 246.0" \* Exterior width: 96.7" \* Exterior height: 92.9" \* Wheelbase: 158.0" \* Front track: 80.8" \* Rear track: 72.6" \* Front legroom: 41.4" \* Front headroom: 40.7" \* Front hiproom: 67.6" \* Front shoulder room: 68.0"

#### Powertrain

320hp 6.8L SOHC 30 valve V-10 engine with SMPI \* Recommended fuel : regular unleaded \* federal \* TorqShift 6 speed automatic transmission with overdrive \* Rear-wheel drive \* Fuel Economy Cty: N/A \* Fuel Economy Highway: N/A \* 50.0 gal. rectangular Left front fuel tank \* Standard rear differential \* Right mounted horizontal muffler \* Right mounted horizontal tailpipe

#### Suspension/Handling

Front non-independent leaf spring suspension \* Rear rigid axle leaf spring suspension \* Hydraulic power-assist recirculating ball Steering \* Front and rear 22.5 x 7.5 wheels \* 11.0R22.5 AS front and rear tires \* Dual rear wheels \* Rubber auxiliary rear springs

#### **Body Exterior**

2 doors \* Driver and passenger folding door mirrors \* Black door mirrors \* Black bumpers \* Side steps \* Clearcoat paint \* Straight front bumper ends \* Hood mounted grille \* Front and rear 22.5 x 7.5 white steel wheels with 10 wheel studs

#### Convenience

Manual air conditioning \* Cruise control with steering wheel controls \* Manual front windows \* Manual door locks \* Manual tilt steering wheel \* Front cupholders \* Passenger visor mirror \* Dual electric horn \* Automatic gearshift steering column lever

#### **Seats and Trim**

Seating capacity of 2 \* Fixed driver seat \* Fixed passenger seat \* Bucket driver seat, Bucket passenger seat \* Driver seat folding back, passenger seat fixed back \* Low back seats \* Driver seat with 4 way direction control, passenger seat with 2 way direction control \* Manual fore/aft seats

#### **Entertainment Features**

AM/FM stereo radio \* Auxiliary audio input \* 2 speakers \* Fixed antenna

#### Lighting, Visibility and Instrumentation

Halogen sealed beam headlights \* Variable intermittent front windshield wipers \* Light tinted windows \* Front reading lights \* Tachometer \* Oil pressure gauge \* Trip computer \* Trip odometer

#### **Safety and Security**

4-wheel ABS brakes \* Hydraulic disc brakes \* Manual door locks

### Dimensions

#### General Weights

<b>J</b>		
Curb	9618 lbs.	Fro
Rear curb weight	3617 lbs.	Fro
Rear axle capacity	17500 lbs.	Fro
Rear spring rating	19000 lbs.	Fro
Rear tire/wheel capacity		Fro
Rear GAWR	19000 lbs.	GV
GCWR	35000 lbs.	
Fuel Tank type		
Capacity	50 gal.	
Front Frame		
Height loaded		He

Front curb weight	6001 lbs.
Front axle capacity	
Front spring rating	
Front tire/wheel capacity	12350 lbs.
Front GAWR	
GVWR	27500 lbs.



Rear Frame Height loaded 38 "	Height unloaded
- 3	Height unioaded
Powertrain	
Engine TypeBlock materialIronHead materialAluminumInjectionSequential MPIOrientationLongitudinalValves per cylinder3	CylindersV-10IgnitionElectronicLiters6.8LRecommended fuelRegular unleadedValvetrainSOHC
Engine Spec	
Bore 3.55" Displacement 415 cu.in.	Compression ratio9.2:1Stroke4.16"
Engine Power	
Output	Torque 460 ftlb @ 3,000 RPM
Alternator	
Amps	
Battery Cold cranking amps 900 Step Yes	Location Forward right
TransmissionElectronic controlYesOverdriveYesTypeAutomatic	Lock-up Yes Speed 6
Transmission Gear Ratios	
1st       3.974         3rd       1.516         5th       0.858         Reverse Gear ratios       3.128	2nd       2.318         4th       1.149         6th       0.674
Transmission Torque Converter Stall ratio 2.00	
Transmission Extras Driver selectable mode Yes	Oil cooler Regular
Drive Type	
Type Rear-wheel	
Exhaust Material Non stainless steel	System type Single
Emissions	Oligio
CARB Federal	
Driveability	
Brakes	
ABS 4-wheel Type Hydraulic disc Suspension Control	ABS channels 4 Vented discs Front and rear



Ride Regular	(
Front Suspension Independence Non-independent	
Front Spring Type Tapered leaf	
Front Shocks Type Regular	
Rear Suspension Independence Rigid axle	
Rear Spring Type Multi-leaf	
Auxiliary Rubber Steering Activation Hydraulic power-assist	
Steering Specs # of wheels 2	
Exterior	
Front Wheels Diameter 22.5"	
Rear Wheels Diameter 22.5" Dual Yes	
Front TiresAspect82SidewallsBSWWidth11.0"RPM496	
Rear TiresAspect82SidewallsBSWWidth11.0"RPM496	
Wheels80.8"Front track80.8"Turning radius (to curb)22'Wheelbase158.0"	
Body Features Front splash guards Side steps Yes	
Body Doors Door count 2	
Exterior Dimensions Length 246.0"	
Body height	

Туре	Leaf
Grade	Regular
Туре	Leaf
Grade	Regular
Туре	Re-circulating ball
Width	
Width	
Diameter Tread LT load rating	AS

Diameter	22.5"
Tread	
LT load rating	G

Rear track	72.6"
Turning radius (to bumper)	

Body material Composite/galvanized steel

Body width	96.7"
Cab to axle	



- . ..

## Standard Equipment & Specs (cont'd)

Axle to end of frame	49.0"
Frame yield strength (psi)	50000.0
Frame rail width	
Max RBM (inlbs.)	665500.0
Front bumper to Front axle	

Frame section modulus	12.6cu.in.
Frame rail depth	
Frame rail thickness	
Frame rail section	9.5"
Nominal RBM (inIbs.)	632000.0

### Seating

Seating
Passenger Capacity Capacity 2
Driver Seat
Type Bucket Back type Low Fore/aft Manual
Passenger Seat
Type Bucket
Back type Low Fore/aft Manual
Front Seat Trim
Material Vinyl
Convenience
AC And Heat Type
Air conditioning Manual
Audio System
Auxiliary audio input Yes
Radio grade Regular
Audio Speakers Speaker type Regular
Audio Antenna
Type Fixed
Cruise Control
Cruise control With steering wheel controls
Convenience Features
12V DC power outlet 2
Door Lock Activation
Type Manual
Instrumentation Type
Display Analog
Instrumentation Gauges
Tachometer Yes Engine temperature Yes
Instrumentation Warnings
Battery Yes
Key
Brake fluid Yes

Back	Folding
Way direction control	4

Back	Fixed
Way direction control	-

Back material		Carpet
---------------	--	--------

Radio	
Seek-scan	Yes

Speakers 2	
------------	--

Horn Dual	electric
-----------	----------

Oil pressure	Yes
Transmission fluid temp	Yes
Lights on Service interval Transmission fluid temp	Yes

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Instrumentation Displays	
Clock In-radio display	
Instrumentation Feature PRND in IP Yes Trip odometer Yes	Trip computer Yes
Steering Wheel Type Material Urethane	Tilting Manual
Front Side Windows Window 1st row activation Manual	
Window Features Tinted Light	
Front Windshield Wiper Variable intermittent	
Rear Windshield	
Window Fixed	
Automatic Gearshift	
Location Steering column lever	
nterior	
Passenger Visor	
Mirror Yes	
Headliner	
Coverage Full	Material Cloth
Floor Trim	
Coverage Full	Covering Vinyl/rubber
Trim Feature Gear shift knob Urethane	
Lighting	
Dome light type Delay Variable IP lighting Yes	Front reading Yes
Floor Console Storage	
Type Partial	
Storage	
Front Beverage holder(s) Yes Instrument panel Bin	Glove box Yes Dashboard Yes
Legroom Front	
Headroom	
Front	
Hip Room	
Front 67.6"	
Shoulder Room	





# Warranty - Standard Equipment & Specs

### Warranty

Basic Distance	Unlimited miles	Months	24 months
Powertrain Distance	100000 miles	Months	60 months
Corrosion Perforation Distance	Unlimited miles	Months	60 months
Roadside Assistance Distance	Unlimited miles	Months	24 months



# **Selected Options**

Code	Description
F6A	Base Vehicle Price (F6A)
99Y	6.8L 3V SEFI V10 Gasoline - 320 HP @ 3900 RPM, 460 lb-ft Torque @ 3000 RPM
41H	Engine Block Heater, Phillips, 120 Volt/750 Watt
44P	Ford TorqShift HD 6-Speed Automatic - Double Overdrive, less PTO Provision
647	(PRNDM). Wheels, Front 22.5x7.5 White Powder Coated Steel, 10- Hole
	(285.75MM BC) hub piloted, flanged nut, metric mount, 7.50 DC rims; with steel hubs.
тст	Tires, Front Two 11R22.5G Goodyear G661 HSA (496 rev/mile)
667	Wheels, Rear 22.5x7.5 White Powder Coated Steel, 10- Hole
	(285.75MM BC) hub piloted, flanged nut, metric mount, 7.50 DC rims; with steel hubs.
RCA	Tires, Rear Four 11R22.5G Goodyear G182 RSD (496 rev/mile)
674	Hydraulic Brake System - Bosch HydroMax w/Traction Control
	Full power with automatic adjustment, 4-channel ABS antilock brake system. Includes 12" x 3" (Bosch) DSSA type rear axle mounted parking brake, Orscheln lever control, right of driver.
43A	8,500 lb. Cap. Non-Driving - Dana D-850F
61B	Taper-Leaf Springs, Parabolic - 8,500 lb. Cap
	2-leaf, 62" x 3.15".
474	19,000 lb. Single-Speed - Dana S17-140 Single reduction with Gentech Quiet Gears, synthetic lube and 190 wheel ends. NOTE: When specifying an axle ratio, check performance guidelines for startability and gradeability.
68M	Multi-Leaf Springs - 19,000 lb. Cap
	11-leaf. Includes 2,000 lb auxiliary springs for load stabilization.
X6D	6.50 Axle Ratio
158WB	158" Wheelbase/84" CA/49" AF/246" OAL
534	Single Channel - Straight 'C' 12.64 SM, 50,000 PSI 632,000 RBM. High strength low alloy steel; 10.125" x 3.062" x 0.312" (257.2mm x 77.8mm x 8.0mm).
91H	Single, Horizontal Muffler - Frame Mounted Right Side Back of Cab w/Catalytic Converter
	Downward facing, outlet tip.
65D	Fuel Tank - LH 60 Gallon - Steel
10	10 Gal. Single Tank Fuel Fill. Mandatory Charge Applied, Based On Tank Selection
17A	175 Amp Mitsubishi Alternator
63A	Extra heavy duty 12 Volt. Battery - One 900 CCA, Includes Steel Battery Box 12Volt, Motorcraft.
17M	Back-Up Alarm - Electric, 102 dBA
16V	Voltmeter
	Available in message center.
881	30/70 Fixed Driver & Fixed 2-Passenger Bench - Vinyl



# Selected Options (cont'd)

Code	Description
600A	Preferred Equipment Package 600A
90P	Power Equipment Group Includes power front side windows, power door locks and door trim panel.
588	Radio AM/FM Stereo w/Aux Audio Input Jack & Clock With two speakers.
85A	Anti Theft System
85K	Remote Keyless Entry w/2 Key Fobs
54H	Mirrors, Dual - Rectangular, XL2020 - 96" Width Integral spot mirror, sail type, manual fold, solid black finish.
PAINT	Paint Type - Environmentally Friendly, "3 - Wet System"
E	Gray
YZ	Oxford White