

Event Summary - Rehabilitation Therapy Equipment and Supplies

Type	Request for Bids	Number	005-RFB-0573-2024
Stage Title	-	Organization	DASlowa
Currency	US Dollar	Event Status	Under Evaluation
Department	Administrative Services	Exported on	9/22/2023
Exported by	Julie Janssen	Estimated Value	-
Payment Terms	0% 0, Net 60		

Bid and Evaluation

Respond by Proxy	Allow	Use Panel Questionnaire	No
Sealed Bid	Yes	Auto Score	No
		Cost Analysis	No
Alternate Items	Yes	Confidential Pricing	No

Visibility and Communication

Visible to Public Yes


Enter a short description for this public event

The State of Iowa is seeking eligible bidders to provide appropriate rehabilitation therapy equipment and supplies for the Department of Health & Human Services and the Department of Corrections.

Commodity Codes

Commodity Code	Description
46576	Physical Therapy Equipment and Supplies
93856	Hospital and Medical Equipment, General, Maintenance and Repair
96286	Transportation of Goods, Shipping and Handling, and Other Freight Services

Event Dates

Time Zone	CDT/CST - Central Standard Time (US/Central)
Released	-
Open	8/3/2023 5:00 PM CDT
Close	8/15/2023 3:00 PM CDT
Sealed Until	8/15/2023 3:00 PM
	 Show Sealed Bid Open Date to Vendor
Q&A Close	8/9/2023 2:00 PM CDT

Event Users

Event Creator

There is no user added to group

Event Owners

Julie Janssen

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Contacts**Julie Janssen**

julie.janssen@iowa.gov

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Stakeholders

There is no user added to group

Description

Purpose

The purpose of this Request for Bids (RFB) is to solicit bids from qualified providers to provide the goods and/or services described further in this RFB to the Lead Agency and any Participating Agencies. The Lead Agency intends to award a contract(s) beginning and ending on the dates listed in the solicitation, and the Lead Agency may extend the contract(s) for up to the number of annual extensions identified in the solicitation at the sole discretion of the Lead Agency. Any contract(s) resulting from the RFB shall not be an exclusive contract.

This RFB is designed to provide Bidders with the information necessary for the preparation of competitive Bids. The RFB process is for the Lead Agency's and Participating Agencies' benefit and is intended to provide the Lead Agency with competitive information to assist in the selection process. It is not intended to be comprehensive. Each Bidder is responsible for determining all factors necessary for the submission of a comprehensive Bid.

It is advised to "Save Progress" often and especially after uploading documents.

NOTE: Anytime the Bidder opens their bid after the initial submission, they MUST certify and resubmit. No information will be lost from the initial submission.

NOTE: Bidder must approve and resubmit their bid after an amendment has been posted by the Issuing Officer. If the bid was submitted before the amendment, all information will be saved. The Bidder only needs to read and acknowledge the amendment.

Instructions for Amendments: Answer the newly posted question in the Questions Section, and CERTIFY and SUBMIT your bid again (if previously submitted).

Contract Term

The term of the contract will begin on 9/30/2023 and end on 9/30/2026.

The Agency shall have the sole option to renew the contract upon the same or more favorable terms and conditions for up to one three-year extension. The resulting contract will be available to all State Agencies and Political Sub-Divisions.

Background

To support the Iowa Department of Health & Human Services and Department of Corrections this contract is meant to offer Rehabilitation Therapy Equipment and Supplies. It offers products to assist with mobility, wounds, daily living, splints & braces, clinic equipment, clinic supplies, diagnostics, and evaluations.

There is a current MA in place with yearly sales of \$2,485.41 assisting the Iowa Department of Human Services at the Woodward Resource Center and Glenwood Resource Center.

The State of Iowa does not guarantee any volume of sales on the resulting contract.

Stage Description

No description available.

Prerequisites

★ Required to Enter Bid

F ★ **Instructions To Vendor :**

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Á **Certification**

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Á **Vendor Must Also Upload a File:**

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Á **Prerequisite Content:**

Bidder certifies that the contents of this Bid submitted are true and accurate. Bidder also certifies that Bidder has not knowingly made any false statements in its Bid.

Certification of Independence

I certify that I am a representative of Bidder expressly authorized to make the following certifications on behalf of Bidder. By submitting a Bid in response to the RFB, I certify on behalf of the Bidder the following:

1. The Bid has been developed independently, without consultation, communication or agreement with any employee or consultant to the Agency or with any person serving as a member of the evaluation committee.
2. The Bid has been developed independently, without consultation, communication or agreement with any other Bidder or parties for the purpose of restricting competition.
3. Unless otherwise required by law, the information found in the Bid has not been and will not be knowingly disclosed, directly or indirectly prior to Agency's issuance of the Notice of Intent to Award the contract.
4. No attempt has been made or will be made by Bidder to induce any other Bidder to submit or not to submit a Bid for the purpose of restricting competition.
5. No relationship exists or will exist during the contract period between Bidder and the Agency or any other State agency that interferes with fair competition or constitutes a conflict of interest.

Certification Regarding Debarment

I certify that, to the best of my knowledge, neither Bidder nor any of its principals: (a) are presently or have been debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by a Federal Agency or State Agency; (b) have within a five year period preceding this Bid been convicted of, or had a civil judgment rendered against them for commission of fraud, a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state, or local) transaction or contract under a public transaction, violation of antitrust statutes; commission of embezzlement, theft, forgery, falsification or destruction of records, making false statements, or receiving stolen property; (c) are presently indicted for or criminally or civilly charged by a government entity (federal, state, or local) with the commission of any of the offenses enumerated in (b) of this certification; and (d) have not within a three year period preceding this Bid had one or more public transactions (federal, state, or local) terminated for cause.

This certification is a material representation of fact upon which the Agency has relied upon when this transaction was entered into. If it is later determined that Bidder knowingly rendered an erroneous certification, in addition to other remedies available, the Agency may pursue available remedies including suspension, debarment, or termination of the contract.

Certification Regarding Registration, Collection, and Remission of Sales and Use Tax

Pursuant to *Iowa Code sections 423.2(10) and 423.5(8) (2013)* a retailer in Iowa or a retailer maintaining a business in Iowa that enters into a contract with a state agency must register, collect, and remit Iowa sales tax and Iowa use tax levied under *Iowa Code chapter 423* on all sales of tangible personal property and enumerated services. The Act also requires Bidders to certify their compliance with sales tax registration, collection, and remission requirements and provides potential consequences if the certification is false or fraudulent.

By submitting a Bid in response to the (RFB), the Bidder certifies the following:

- Bidder is registered with the Iowa Department of Revenue, collects, and remits Iowa sales and use taxes as required by *Iowa Code chapter 423*; **OR**
- Bidder is not a "retailer" or a "retailer maintaining a place of business in this state" as those terms are defined in *Iowa Code subsections 423.1(47) and (48)*.

Bidder also acknowledges that the Agency may declare the Bidder's Bid or resulting contract void if the above certification is false. The Bidder also understands that fraudulent certification may result in the Agency or its representative filing for damages for breach of contract in addition to other remedies available to Agency.

2 ★ **Instructions To Vendor :**

Bidder shall read and authorize to release information for their Bid.

Certification

Bidder certifies that they have read and agree to the Authorization to Release Information.

Vendor Must Also Upload a File:

No

Prerequisite Content:

Bidder hereby authorizes the Iowa Department of Administrative Services ("Agency") or a member of the Evaluation Committee to obtain information regarding its performance on other contracts, agreements or other business arrangements, its business reputation, and any other matter pertinent to evaluation and the selection of a successful Bidder in response to this Request for Bids (RFB).

The Bidder acknowledges that it may not agree with the information and opinions given by such person or entity in response to a reference request. The Bidder acknowledges that the information and opinions given by such person or entity may hurt its chances to receive contract awards from the State or may otherwise hurt its reputation or operations. The Bidder is willing to take that risk.

The Bidder hereby releases, acquits and forever discharges the State of Iowa, the Agency, their officers, directors, employees and agents from any and all liability whatsoever, including all claims, demands and causes of action of every nature and kind affecting the undersigned that it may have or ever claim to have relating to information, data, opinions, and references obtained by the Agency or the Evaluation Committee in the evaluation and selection of a successful Bidder in response to the RFB.

The Bidder authorizes representatives of the Agency to contact any and all of the persons, entities, and references which are, directly or indirectly, listed, submitted, or referenced in the Respondent's Bid submitted in response to RFB.

The Bidder further authorizes any and all persons, and entities to provide information, data, and opinions with regard to its performance under any contract, agreement, or other business arrangement, its ability to perform, business reputation, and any other matter pertinent to the evaluation of the Bidder's Bid. The Bidder hereby releases, acquits and forever discharges any such person or entity and their officers, directors, employees and agents from any and all liability whatsoever, including all claims, demands and causes of action of every nature and kind affecting the Bidder that it may have or ever claim to have relating to information, data, opinions, and references supplied to the Agency in the evaluation and selection of a successful Bidder in response to RFB.

Buyer Attachments

There are no Buyer Attachments added to this event.

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Group 1: Form of Bid

1.1	Enter the Bidder's contact name, telephone number, and email address for questions regarding this solicitation. Text (Multi-Line)	★
1.2	Enter the Bidder's State or Foreign Country of Residence. Text (Single Line)	★
1.3	Bidder shall enter the Resident Preference given by the State or Foreign Country of the Bidder's residence. Enter the resident preference in the text box or indicate "no preference". Text (Single Line)	★
1.4	Enter the number of years the Bidder has been in business in the text box. Numeric Text Box	★
1.5	Enter the number of years of experience the Bidder has with providing the types of goods and/or services sought by the solicitation. Text (Single Line)	★
1.6	Describe the level of technical experience in providing the types of goods and/or services sought by the solicitation. Enter the information in the the text box or upload a document to the Vendor Attachments Section and enter "see attached" in the text box. Text (Multi-Line)	★
1.7	List all goods and/or services similar to those sought by this solicitation that the Bidder has provided to business or government entities. Fill out the text box or upload a document to the Vendor Attachments Section and enter "see attached" in the text box. Text (Multi-Line)	★
1.8	The Bidder shall provide references from three (3) previous customers or clients knowledgeable of the Bidder's performance in providing goods and/or services similar to the goods and/or services described in this solicitation. Enter a contact person, telephone number and email address for each reference. Fill out the text box. If the Bidder wants to attach reference letters in the Vendor Attachments Section and enter "see attached" in the text box. Text (Multi-Line)	★
1.9	Bidder shall read, fill-out and upload the Terminations, Litigation, Debarment document. File Upload Terminations, Litigation and Debarment Document -	★
1.10	Is the Bidder requesting confidential treatment of specific information? Yes/No	★
1.11	A Bidder requesting confidential treatment of specific information shall fully complete the form attached. In the Items Section, mark each good or service upon which the Bidder believes confidential information appears. File Upload Form 22 - ../Attachments/QuestionAttachments/Form 22 -11.22.pdf	★
1.12	The State of Iowa requires shipping to be FOB Destination, Freight Prepaid. Does the Bidder agree to the terms? Dropdown List (Pick One) Bidder agrees Bidder does NOT accept the Terms & Conditions (submit exceptions question)	★

- 1.13 Quarterly Sales Report - The Bidder shall provide a detailed quarterly report in Microsoft Excel on ALL sales made under the resulting Contract via e-mail to the Iowa Department of Administrative Services. Bidder shall enter a response. ★
 Dropdown List (Pick One)
 Bidder agrees
 Bidder does NOT accept the Terms & Conditions (submit exceptions question)
- 1.14 Administrative Fee - In addition to the approved discounts or prices specified in the solicitation herein, the Bidder shall pay to the Agency a 1.00% Administrative Fee on all sales made against the resulting Contract. The fee shall be paid quarterly to the Iowa Department of Administrative Services. Bidder shall enter a response. ★
 Dropdown List (Pick One)
 Bidder agrees
 Bidder does NOT accept the Terms & Conditions (submit exceptions question)
- Group 2: Terms and Conditions**
-
- 2.1 Bidder shall read the RFB Definitions and enter a response. ★
 Dropdown List (Pick One)
 Bidder agrees
 Bidder does NOT accept the Terms & Conditions (submit exceptions question)
 Definitions - ../Attachments/QuestionAttachments/Definitions 11.22.pdf
- 2.2 Bidder shall read the Administrative Terms and enter a response. ★
 Dropdown List (Pick One)
 Bidder agrees
 Bidder does NOT accept the Terms & Conditions (submit exceptions question)
 Administrative Terms - ../Attachments/QuestionAttachments/Administrative Terms 11.22.pdf
- 2.3 Bidder shall read the Contract Terms and Conditions and enter a response. ★
 Dropdown List (Pick One)
 Bidder agrees
 Bidder does NOT accept the Terms & Conditions (submit exceptions question)
 Contract Terms and Conditions - ../Attachments/QuestionAttachments/Contract Terms and Conditions
- 2.4 Bidder shall read the Specification Terms and enter a response. ★
 Dropdown List (Pick One)
 Bidder agrees
 Bidder does NOT accept the Terms & Conditions (submit exceptions question)
 Specification Terms and Conditions - ../Attachments/QuestionAttachments/Specifications 11.22.pdf
- 2.5 Bidder shall read the Terms and Conditions for GOODS and enter a response. ★
 Dropdown List (Pick One)
 Bidder agrees
 Bidder does NOT accept the Terms & Conditions (submit exceptions question)
 Terms and Conditions for GOODS - ../Attachments/QuestionAttachments/GOODS Terms and Conditions
- 2.6 Bidder shall read the Insurance Requirements and enter a response. ★
 Dropdown List (Pick One)
 Bidder agrees
 Bidder does NOT accept the Terms & Conditions (submit exceptions question)
 Insurance Requirements RFB - ../Attachments/QuestionAttachments/Insurance Requirements RFB.pdf
- 2.7 The Bidder hereby explicitly authorizes the Agency to conduct criminal history and/or other background investigation(s) of the Bidder, its officers, directors, shareholders, or partners and managerial and supervisory personnel retained by the Bidder for the performance of the resulting Contract. Bidder shall enter a response. ★
 Dropdown List (Pick One)

- Bidder agrees
Bidder does NOT accept the Terms & Conditions (submit exceptions question)
- 2.8 Public Entities (Political Subdivisions) - The resulting Contract will be made available to Political Entities, i.e. cities, counties, and schools. Bidder shall enter a response. ★
Dropdown List (Pick One)
Bidder agrees
Bidder does NOT accept the Terms & Conditions (submit exceptions question)
- 2.9 Nonprofit Entities - The resulting Contract will be made available to nonprofit entities that qualify under I.R.S. § 501 (c) provisions. Bidder shall enter a response. ★
Dropdown List (Pick One)
Bidder agrees
Bidder does NOT accept the Terms & Conditions (submit exceptions question)

Group 3: Payment Terms

- 3.1 Payment Terms - Per Iowa Code § 8A.514 the State of Iowa is allowed sixty (60) days to pay an invoice submitted by a Bidder. Does the Bidder agree to the terms? ★
Dropdown List (Pick One)
Bidder agrees
Bidder does NOT accept the Terms & Conditions (submit exceptions question)
- 3.2 What discount will the Bidder give for payment in 30 days? Enter the discount in the text box. If none, enter zero. ★
Numeric Text Box
- 3.3 Terms of Pcard Acceptance - The State of Iowa prefers to pay Bidders using its Purchasing Card Program (Pcard) whenever possible. Bidders accepting Pcard payments shall comply with the Terms of Pcard Acceptance. ★
Dropdown List (Pick One)
Bidder agrees
Bidder does NOT accept the Terms & Conditions (submit exceptions question)
P-Card Acceptance - ../Attachments/QuestionAttachments/Terms of Pcard Acceptance 11.22.pdf

Group 4: Group 4: Requirements

- 4.1 Bidders must be manufacturers or authorized distributors of the rehabilitation products requested. Bidder must submit proof of business status to resell manufactures products upon request. ★
Yes/No
- 4.2 Bidder must provide and maintain current MSRP throughout the term of the resulting Contract. ★
Yes/No
- 4.3 Bidder must have no minimum order quantity requirement. ★
Yes/No
- 4.4 Bidder must certify that the product bid must be equal to the specification on the line item of the bid. All items must be the brands bid or equivalent. ★
Yes/No
- 4.5 Bidder must have the necessary production facility or inventory to be able to provide below list of items to agencies in a timely manner and in full accordance with the material specifications. ★
Yes/No
- 4.6 Bidder must provide a specific percentage discount from a "Catalog or List Price" for the categories listed in Jaggaer and Iowa Management of Procurement And Contracts System (IMPACS). ★
Yes/No

- 4.7 Orders must be accepted via email, online or fax. Bidders may enter the link to an online site for ordering with the State P-card. All Internet-based ordering mechanisms provided shall be free of charge and must comply with the state's P-card protocol. ★
Yes/No
- 4.8 Bidder must provide requesting Agencies quotes for catalog products per discount percentage. Bidder quotes must include the list price and discounted price on the quote. Bidder must provide quote to requesting Agencies within twenty four (24) business hours of receipt. ★
Yes/No
- 4.9 The Bidder must fax or email an order confirmation to the Agency when an order has been placed within twenty four (24) hours after the order. This fax/email service must be available from all Bidders who accept purchase orders via phone, fax or email at no additional charge to the Agency. ★
Yes/No
- 4.10 All items found to be defective or not in accordance with specifications related to this RFB, although accepted through oversight or otherwise, within thirty (30) days of receipt must be returned and replaced free of charge at the Bidders expense including all transportation and restocking costs. ★
Yes/No
- 4.11 Bidder must have the ability to resolve any questions or problems and correct any and all order errors within thirty (30) days of receipt of order to Agency. The State of Iowa must not be assessed restocking charges or any other form or return charges. ★
Yes/No
- 4.12 Bidder must label shipped package with the ship-to address, contact person. The package must include a packing slip with the purchase order number, ship to information, product description, item number and quantity. The packing slip may also include the invoiced price. ★
Yes/No
- 4.13 Bidder Customer Service must respond to all inquiries from the Agency within twenty four (24) hours of receipt of inquiry. ★
Yes/No
- 4.14 Bidder must notify the Agency within twenty four (24) hours by email or fax when an item or order is on backorder or out of stock once the Bidder is aware of the backorder. This fax or email service must be available from all Bidders who accept orders. ★
Yes/No
- 4.15 The State of Iowa will not buyout any Bidder's stock or inventory at the end of the resulting contract. ★
Yes/No

Service Line Items

There are no Items added to this event.

Price Components

There are no Price Components added to this event.

Vendors

Kmoriservices LLC (HealthSciTech Strategies)

Progress Intention Not Declared

Noella Masengesho

kmorix@kmoriservices.com

VITALITY MEDICAL INC (VITALITY MEDICAL INC)

Progress Event Not Viewed

Wiley Dangerfield

quotes@vitalitymedical.com

EZ WAY INC

Progress No Bid

Rick Finch

rfinch@ezlifts.com

Arjo Inc

Progress Event Not Viewed

Thaer Ahmad

thaer.ahmad@arjo.com

MINA HOLDINGS LLC

Progress Event Not Viewed

Tariq Abdullah

tariq@minaholdingsllc.com

Tariq Abdullah

tariq@minaholdingllc.com

Wilburn Medical Inc (Wilburn Medical USA)

Progress Event Not Viewed

Emily Wilburn Andrews

bids@wilburnmedical.com

JA Kane Company Inc (Minnesota Medical Specialists)

Progress Event Not Viewed

Jim Kane

sales@minnesotamedical.com

Hill-Rom Company

Progress Event Not Viewed

Kirk Lunde

Kirk.Lunde@hillrom.com

Anr Norton

Andrew.Norton@hill-rom.com

Arrowhead Medical, LLC

Progress Response In Progress

Adam Glorvigen

adam@arrowheadmed.com

McKesson Medical Surgica

Progress Event Not Viewed

Theresa Mugge

Theresa.mugge@mckesson.com

Franklin Young International Inc

Progress Event Not Viewed

Dave Stark

Inquiry@FraklinYoung.com

Dave Stark

Inquiry@FranklinYoung.com

Medicaleshop Inc. (Dealer)

Progress Pending Award

Total Bid 1.00

Total Awarded 1.00 USD

Asrar Ahmed

bids@medicaleshop.com

Agiliti Surgical Equipment Repair, Inc. (Agiliti Surgical Equipment Repair, Inc.)

Progress No Bid

Tyler Motter

tyler.motter@agilitihealth.com

Zachary Maahs

zachary.maahs@agilitihealth.com

David Anbari

david.anbari@mobileinstrument.com

BVH MARKETING (Medical Mega)

Progress Intend To Bid

zissy rosner

zc@medicalmega.com

UnityPoint at Home

Progress Event Not Viewed

Pat Reeves

Patrick.Reeves@unitypoint.org

Medline Industries, LP

Progress Event Not Viewed

David Brown

dabrown@medline.com

OWENS & MINOR (OWENS & MINOR)

Progress Event Not Viewed

Owen Minor

contactrequest@owens-minor.com

Electronic Risks Consultants, Inc.

Progress Event Not Viewed

Robert Tolomeo

rtolomeo@erc-corp.com

Jesse Olson

bids@ercmaintenance.com

PATTERSON MEDICAL (ONETIME VENDOR)

Progress Event Not Viewed

customersupport@performancehealth.com

OTR Freight and logistics LLC (OTR Freight and logistics LLC)

Progress Event Not Viewed

Donald Coleman
donald.coleman@otrfl.com

Onvia

Progress Intention Not Declared

Source Management
sourcemanagement@deltek.com

North America Procurement Council, Inc. PBC

Progress Intention Not Declared

Eric Johnson
sourcemanagement@napc.me

Floral Park Consulting LLC

Progress Intention Not Declared

Jack Brownes
jackbrownes32@gmail.com

Industrial Surplus and Salvage Corporation DBA MedWorks Advantage (MedWorks Advantage)

Progress Intend To Bid

mlevine@medworksadvantage.com

RELIANCE MEDICAL PRODUCTS, INC (HAAG-STREIT USA, INC.)

Progress Event Not Viewed

Monahans na
Monahans@reliancemedicalinc.com

Remi Holdings, LLC

Progress Event Not Viewed

Kristen Childers
contracts@theremigroup.com

Q&A Board

Subject = Proposal Document (Medicaleshop Inc.)

Public Thread

Q: Are there any specific proposal docs for vendors?

Question added by: Asrar Ahmed

8/4/2023 4:15 AM CDT

A: There are no specific documents attached. In the question of the bid there questions that may require additional documentation.

Answered by: Andrew Klopf

8/4/2023 8:11 AM CDT

Subject = Line items (Medicaleshop Inc.)

Public Thread

Q: Is it mandatory to bid on all line items or vendor can bid only on the Discount Category of Group P8

Question added by: Asrar Ahmed

8/4/2023 4:02 AM CDT

A: The State is requesting bidder to bid on all line items or equivalent items that they are able to provide. If bidder is not able to provide items or equivalent items bidder must respond with not available (N/A) in line item comments.

Answered by: Andrew Klopf

8/4/2023 8:14 AM CDT