



**STATE OF IOWA  
MASTER AGREEMENT**

Contract Declaration and Execution

**MA 005**

**19337**

**EFFECTIVE BEGIN DATE:** 09-30-2019

**EXPIRATION DATE:** 12-31-2021

**PAGE:** 1 of 6

**VENDOR:**

**Shimadzu Scientific Inst**

**7102 Riverwood Dr  
Columbia, MD 21046**

**VENDOR CONTACT:**

Doug Catron

**PHONE:** 877-698-7923

**EMAIL:** dhcatron@shimadzu.com

**ISSUER:**

Julie Janssen

**EXT:** 1281 **PHONE:** (515) 281-5602

**EMAIL:** julie.janssen@iowa.gov

**FOB:** FOB Dest, Freight Prepaid

**Contract For:** Analytical Equipment and Supplies

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation RFP63064.

Attachment 2: Contractor's Response to Competitive Solicitation RFP63064 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing).

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation document RFP63064.

Attachment 4: ISU Terms and Conditions

Attachment 5: Iowa State University and Shimadzu Contract

Payment Terms: NET60

Delivery Terms: FOB Destination, Freight Prepaid

No Minimum Order

Sales Contact Information: Doug Catron, 877-698-7923 x 1281, dhcatron@shimadzu.com

<http://www.ssi.shimadzu.com/>

To receive correct discounts on supply items, please get quotes from associated sales representatives listed above. Order Process: For PO's and DO's, please reference ISU RFP 63064 on the order to receive proper discounts.

Instrumentation from Shimadzu is available for demonstration in the Iowa State University Analytical Chemistry Demonstration Lab or room 1802 Gilman Hall. Contact Feili Qin 294-3991 or Steve Veysey 294-5805 to view the equipment or run samples on the equipment.

**RENEWAL OPTIONS**

**AUTHORIZED DEPARTMENT**

ALL

SUB

Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000	EA	49312	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL Chromatographs, Liquid: High-Performance (HPLC), Preparative High Pressure Liquid Chromatography Equipment and Accessorie  Manufacturer's list price less 20% discount				
2	0.00000	EA	49312	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL Chromatographs, Liquid: High-Performance (HPLC), Preparative High Pressure Liquid Chromatography Supplies  Manufacturer's list price less 15% discount				
3	0.00000	EA	49373	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL Spectrophotometers, Atomic Absorption Spectrophotometers Equipment and Accessories  Manufacturer's list price less 20% discount				
4	0.00000	EA	49373	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL Spectrophotometers, Atomic Absorption Spectrophotometers Supplies  Manufacturer's list price less 15% discount				
5	0.00000	EA	49375	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL Spectrophotometers, Infrared Fourier Transform Infared Spectrometers Equipment  Manufacturer's list pruce less 20% discount				
6	0.00000	EA	49375	\$ 0.000000 \$ 0.000000



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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Spectrophotometers, Infrared  
Fourier Transform Infrared Spectrometers Supplies

Manufacturer's list price less 15% discount

7	0.00000	EA	49311	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Chromatographs, Gas  
Gas Chromatography Equipment and Accessories

Manufacturer's list price less 18% discount

8	0.00000	EA	49311	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Chromatographs, Gas  
Gas Chromatography Supplies

Manufacturer's list price less 15% discount

9	0.00000	EA	49055	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Mass Spectrometers and Accessories  
GC/Mass Spectrometer Equipment and Accessories

Manufacturer's list price less 20% discount

10	0.00000	EA	49055	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Mass Spectrometers and Accessories  
GC/Mass Spectrometer Supplies

Manufacturer's list price less 15% discount

11	0.00000	EA	49055	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Mass Spectrometers and Accessories



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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LC/Mass Spectrometer Equipment and Accessories

Manufacturer's list price less 20% discount

12	0.00000	EA	49055	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Mass Spectrometers and Accessories

LC/Mass Spectrometer Supplies

Manufacturer's list price less 15% discount

13	0.00000	EA	49084	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Spectrometers: Auger, Electron Energy Loss, X-Ray Frequency,

AA Spectrometer

Manufacturer's list price less 20% discount

14	0.00000	EA	49084	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Spectrometers: Auger, Electron Energy Loss, X-Ray Frequency,

AA Spectrometer Supplies

Manufacturer's list price less 15% discount

15	0.00000	EA	49055	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Mass Spectrometers and Accessories

Maldi Time of Flight Mass Spectrometer

Manufacturer's List Price less 20%

16	0.00000	EA	49055	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Mass Spectrometers and Accessories

Maldi Time of Flight Supples



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Manufacturer's list price less 15% discount

17	0.00000	EA	20880	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Software, Microcomputer (Not Otherwise Classified)  
Analytical Software

Manufacturer's list price less 15% discount

18	0.00000	EA	46501	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Analyzer Equipment, Medical (Not Otherwise Classified)  
Total Organic Carbon Analyzer TOC-L Equipment

Manufacturer's list price less 18% discount

19	0.00000	EA	46501	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Analyzer Equipment, Medical (Not Otherwise Classified)  
Total Organic TOC-L Supplies

Manufacturer's list price less 15% discount

20	0.00000	EA	49096	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

X-Ray Diffraction and Electron Diffraction Equipment  
Energy Dispersive X-Ray Equipment and Accessories

Manufacturer's list price less 18% discount

21	0.00000	EA	49096	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

X-Ray Diffraction and Electron Diffraction Equipment  
Energy Dispersive X-Ray Supplies

Manufacturer's list price less 15% discount



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**TERMS AND CONDITIONS**

**Referenced Terms**

The parties agree to comply with the terms and conditions pursuant to the bid process which are by this reference made a part of the Agreement.

**THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.**

CONTRACTOR	STATE OF IOWA
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.) SHIMADZU SCIENTIFIC INSTRUMENTS	AGENCY NAME DAS CENTRAL PROCUREMENT & FLEET ENTERPRISE
BY (Authorized Signature)      Date Signed [Signature]      9/20/19	BY (Authorized Signature)      Date Signed [Signature]      9/20/2019
Printed Name and Title of Person Signing KEN UMBARGER      REGIONAL MANAGER	Printed Name and Title of Person Signing Julie Janssen, Purchasing Agent III
Address 14115 W 95th ST LEWELA, KS 66215	Address Hoover Building, 3rd Floor 1305 E Walnut Street Des Moines, Iowa 50319