

ELITE RESTORATION SERVICES OF IOWA

Labor Rate Schedule

Effective: May 22, 2026

Position	Abbreviation	Standard Hourly Rate	Premium (OT) Rate (1.5x)	Holiday Rate (2.0x)
Project Coordinator	PC	\$130.00	\$195.00	\$260.00
Project Manager	PM	\$125.00	\$187.50	\$250.00
Assistant Project Manager	APM	\$85.00	\$127.50	\$170.00
Resource Coordinator	RC	\$70.00	\$105.00	\$140.00
Restoration Supervisor	RS	\$73.00	\$109.50	\$146.00
Restoration Technician	RT	\$63.75	\$95.63	\$127.50
Deconstruction Labor	DL	\$62.50	\$93.75	\$125.00
General Labor	GL	\$50.00	\$75.00	\$100.00
Project Administrator	PA	\$45.00	\$67.50	\$90.00
Project Auditor	PJA	\$85.00	\$127.50	\$170.00
Project Billing Clerk	PBC	\$62.50	\$93.75	\$125.00
Equipment Operator (Certified)	EOC	\$85.00	\$127.50	\$170.00
Health & Safety Officer	HSO	\$100.00	\$150.00	\$200.00
Desiccant / Distro / Generator Specialist	DSS	\$120.00	\$180.00	\$240.00
CDL Driver	CDL	\$85.00	\$127.50	\$170.00
Contents / Inventory Control	CIC	\$65.00	\$97.50	\$130.00
Dehumidification / Moisture Doc Tech	MDT	\$68.00	\$102.00	\$136.00

ZONE 5 — DES MOINES METRO IN-ZONE PREFERRED PRICING (Routine Events Only)

For routine emergency and non-emergency services within Elite's home zone (Des Moines Metro, including the Capitol Complex, Hoover Building, 6200 Park Avenue, Ankeny laboratories, Terrace Hill, and other Des Moines Metro facilities), Elite passes the operational efficiency of home-zone work back to the State as a labor rate discount. Zone 5 In-Zone Preferred Pricing DOES NOT apply to named Catastrophic Events (see Policy Note 8); during CAT events, Standard Published Rates apply to all zones.

Position	Standard Rate	Zone 5 In-Zone Rate	Savings (\$/HR)	Savings (%)
Project Manager (PM)	\$125.00	\$109.00	\$16.00	12.8%
Restoration Supervisor (RS)	\$73.00	\$70.00	\$3.00	4.1%

Restoration Technician (RT)	\$63.75	\$62.00	\$1.75	2.7%
-----------------------------	---------	---------	--------	------

Note: Asst. Project Manager (APM), Resource Coordinator (RC), Deconstruction Labor (DL), General Labor (GL), Project Administrator (PA), Project Auditor (PJA), Project Billing Clerk (PBC), Equipment Operator (EOC), Health & Safety Officer (HSO), Desiccant Specialist (DSS), CDL Driver, Contents/Inventory (CIC), and Moisture Doc Tech (MDT) are billed at Standard Hourly Rates regardless of zone.

LABOR POLICY NOTES

1. Standard Work Week is defined as Monday through Friday, 8:00 AM through 4:30 PM, excluding Nationally Observed Holidays.
2. Premium (PR) Hourly Rate of 1.5x the applicable Standard Rate applies to work performed in excess of eight (8) hours per day or outside Standard Work Week hours (evenings and weekends).
3. Holiday Hourly Rate of 2.0x the applicable Standard Rate applies to work performed on Nationally Observed Holidays.
4. Per Diem is billed at U.S. GSA per diem rates for the work location or a minimum of \$50.00 per person per day, whichever is greater. No markup applied.
5. Lodging (hotel) charges for out-of-town personnel are invoiced at vendor cost plus a 15% management/coordination markup.
6. A 3% Small Tools Surcharge is applied to all billed labor hours to cover hand tools, blades, fasteners, batteries, and other consumables.
7. Labor Rates do not include fuel surcharges, equipment rental, materials/consumables, subcontractor pass-through, per diem, or lodging unless noted.

8. Named Catastrophic Event Mobilization Fee: For federally declared disasters (FEMA), state-of-emergency declarations by the Governor of Iowa, or named storm events (tornado, derecho, ice storm, etc.) where Elite is activated for State response, a one-time 5% mobilization fee is applied to the event's total invoiced labor, equipment, and materials only. The fee does not apply to subcontractor pass-through, disposal/tipping fees, per diem, or lodging. Standard Published Rates apply to all zones during CAT events — Zone 5 In-Zone Preferred Pricing does not apply. This fee covers pre-deployment staging, multi-crew logistics coordination, and accelerated mobilization of national catastrophe response resources. No mobilization fee applies to standard (non-CAT) emergency and non-emergency service calls.

9. Prompt-Pay Discount: 2% discount if invoice is paid within fifteen (15) days of invoice date; 1% discount if paid within thirty (30) days of invoice date. Standard payment terms per Iowa Code 8A.514 are Net 60 days.

ELITE RESTORATION SERVICES OF IOWA

Equipment Price List

Effective: May 22, 2026

Item Description	Unit	Daily Rate
STRUCTURAL DRYING — Air Movement		
Air Mover	Day	\$29.00
Air Scrubber, Compact (up to 799 CFM)	Day	\$80.00
Air Scrubber, Mid (800-1399 CFM)	Day	\$115.00
Air Scrubber, Large (1400-4099 CFM)	Day	\$140.00
STRUCTURAL DRYING — Dehumidification		
Dehumidifier (Refrigerant) - X-Large 70-109 ppd	Day	\$125.00
Dehumidifier (Refrigerant) - XX-Large 110-159 ppd	Day	\$145.00
Desiccant Dehumidifier - SM (1000-2500 CFM)	Day	\$750.00
Desiccant Dehumidifier - LG (5000 CFM)	Day	\$1,695.00
Desiccant Dehumidifier - XLG (7500 CFM)	Day	\$1,895.00
Desiccant Dehumidifier - XXLG (10000 CFM)	Day	\$2,575.00
Rigid Ducting, 20-25 x 25	Day	\$55.00
STRUCTURAL DRYING — Heat		
Heater - 100,000 to 149,000 BTU	Day	\$275.00
Heater Electric - Small	Day	\$130.00
Diesel Fired Furnace	Day	\$305.00
Injection Drywall Unit	Day	\$184.00
Injection Floor Unit (< 5 panels)	Day	\$275.00
ODOR CONTROL		
Hydroxyl Generator	Day	\$245.00
Fogger ULV	Day	\$30.00
Fogger Thermo	Day	\$150.00
POWER & ELECTRICAL		
Spider Box	Day	\$85.00
Spider Box Cable, 25'	Day	\$35.00
100 AMP Spider Box Feeder Panel	Day	\$150.00
200 AMP Spider Box Feeder Panel	Day	\$215.00
400 AMP Spider Box Feeder Panel	Day	\$250.00
Cable: #2 Banded 5-Wire – per 50'	Day	\$37.00
Cable: 2/0 CAMLOCK – per 50'	Day	\$25.00
Cable: 4/0 CAMLOCK – per 50'	Day	\$35.00
Cable: Pig Tail (set of 5)	Day	\$36.75
Cable: Ramps (Safety)	Day	\$15.00
Generator up to 30 KW	Day	\$545.00
Generator 40-60KW	Day	\$750.00
Generator 61-85KW	Day	\$900.00
Generator up to 100 KW	Day	\$1,050.00
Generator up to 150 KW	Day	\$1,450.00
Generator up to 200 KW	Day	\$1,900.00

Generator up to 250 KW	Day	\$2,200.00
Generator up to 300 KW	Day	\$2,450.00
Generator up to 400 KW	Day	\$3,200.00
Generator 500-750KW	Day	\$4,800.00
Generator 751-1000KW	Day	\$6,500.00
EXTRACTION		
Extraction Unit, Portable Carpet	Day	\$135.00
Extraction Truck Mount	Day	\$450.00
Pump, Sump - 3/4" Submersible	Day	\$75.00
Pump, Trash - 2" Gas	Day	\$155.00
Pump Discharge Hose, 2" (50' Each)	Day	\$35.00
Pressure Washer, Cold (1000-1499 PSI)	Day	\$75.00
Vacuum, HEPA	Day	\$85.00
Vacuum, Shop (Canister or Wet/Dry)	Day	\$30.00
Premium 3-Gal Pump Sprayer	Day	\$15.00
DIAGNOSTIC INSTRUMENTS		
Infrared Camera, Thermal Imaging	Day	\$150.00
Moisture Meter	Day	\$25.00
Hydrometer	Day	\$20.00
Meter, Bore Scope	Day	\$70.00
VEHICLES		
Box Van, Medium	Day	\$175.00
Cargo / Passenger Van	Day	\$170.00
Service Truck – Fuel & Lube	Day	\$275.00
Semi: Tractor Only	Day	\$350.00
Pickup Truck	Day	\$140.00
Pickup Truck, 1 Ton	Day	\$175.00
Vehicle, Box / Moving Truck	Day	\$185.00
Trailer: Enclosed Service 16' – 20'	Day	\$150.00
Trailer: Gooseneck-Flatbed 10' – 18'	Day	\$80.00
Trailer: Gooseneck/Tilt-Flatbed 20' – 45'	Day	\$125.00
Trailer: Semi-Flatbed 48' – 53'	Day	\$180.00
Trailer: Semi-Flatbed 48' w/ 8.5K Moffett	Day	\$450.00
Trailer: Dry Van 48' – 53'	Day	\$295.00
Trailer: Mobile Command Center	Day	\$600.00
Trailer: Mobile Office	Day	\$225.00
Trailer: Mobile Warehouse	Day	\$155.00
Trailer: Mobile Reefer (Freezer)	Day	\$185.00
ATV – All-Terrain Vehicle	Day	\$140.00
Forklift: Moffett (without trailer)	Day	\$235.00
Fuel Cell 50 – 300 Gallon	Day	\$75.00
Fuel Cell 400 – 700 Gallon	Day	\$265.00
Forklift: Telescoping Telehandler 6K–10K lb	Day	\$950.00
Trailer: Enclosed Service 21' – 50'	Day	\$210.00
Trailer, Dump (Equipment Only)	Day	\$105.00
ACCESS & SAFETY		

Scaffold, Baker (per section)	Day	\$29.00
Zip Wall Poles (Pair)	Day	\$20.00
Lights, 50' String	Day	\$25.00
Lights, Demo	Day	\$25.00
Dump Cart	Day	\$27.00
Personal Fall Protection - Harness & Lanyard	Day	\$10.00
PPE (Hard Hat, Goggles, Vest)	Day	\$15.00

ELITE RESTORATION SERVICES OF IOWA

Materials Price List

Effective: May 22, 2026

Item Description	Unit	Unit Price
CONTAINMENT — Poly Sheeting & Zippers		
Poly Sheeting 10' x 100' 2MIL	Each	\$56.55
Poly Sheeting 10' x 100' 4MIL	Each	\$75.00
Poly Sheeting 12' x 100' 4MIL	Each	\$103.34
Poly Sheeting 20' x 100' 4MIL	Each	\$151.67
Poly Sheeting 10' x 100' 6MIL	Each	\$118.34
Poly Sheeting 12' x 100' 6MIL	Each	\$143.34
Poly Sheeting 20' x 100' 6MIL	Each	\$240.00
Poly Sheeting 10' x 100' 6MIL Black	Each	\$133.34
Poly Sheeting 20' x 100' 6MIL Black	Each	\$270.00
Flame Retardant Poly 20' x 100' White 6MIL	Each	\$325.00
Flame Retardant Poly 8'4" x 100' White 4MIL	Each	\$165.00
Clear 4MIL Poly Sheeting	Each	\$57.54
Poly Hanger #3 Blue	Each	\$5.01
Poly Hanger #4 Red	Each	\$5.01
Zip-Up HD Cloth Zipper (2 PK)	Each	\$55.00
Painters Tape, Blue 2" x 60yd	Roll	\$13.34
Preservation Tape, Red 2" x 60yd 7.5MIL	Roll	\$20.00
PACKING & CONTAINERS		
Box, Large 18 x 18 x 24	Each	\$6.93
Box, Medium 18 x 18 x 16	Each	\$4.99
Box, Small 1.5 - 2 Cu. Ft.	Each	\$4.21
Packing Paper	Pack	\$30.32
Bubble Wrap 12 x 250	Roll	\$125.61
Packing Tape	Roll	\$6.91
Contractor Bag, 3MIL Black 42 gal (32/box)	Box	\$44.68
Contractor Bag, 6MIL Clear 30x50 (75/box)	Box	\$129.56
DISINFECTANTS / DEODORIZERS / CLEANERS		
Benefect Botanical Broad Spectrum Disinfectant	Gal	\$77.10
Benefect Decon 30 Disinfectant	Gal	\$56.31
Bioesque Botanical Disinfectant	Gal	\$41.95
Bioesque Protect 90	Gal	\$51.39
Fiberlock IAQ Advanced Peroxide Cleaner	Each	\$77.10
Serum 1000	Gal	\$226.24
Mold Express	Gal	\$235.52
Sentinel 300 Envirowash Peroxide	Gal	\$167.38
Bioesque Mold Stain Remover	Gal	\$47.28
Benefect Atomic Degreaser	Gal	\$57.78
Bioesque Heavy Duty Degreaser	Gal	\$45.20
Glass Cleaner	Can	\$8.66
Benefect Botanical Multi-Purpose Cleaner	Gal	\$51.50

ProKlean Restore DEG Extended Deodorizer	Each	\$60.67
ProKlean FG Restore Registered Fast Gas	Each	\$712.91
ProKlean Restore DL	Each	\$43.31
ProKlean Restore DFG Deodorizing Fast Gas	Each	\$60.64
ODOR CONTROL & SMOKE		
Deodorizing Gel Blocks	Each	\$14.29
Odor Blocks	Each	\$7.76
Odor X Wall Wash with Bio-Solv	Gal	\$48.98
Sentinel 315 Smoke & Soot Cleaner	Gal	\$29.83
Odor X Un-Soot #1 Encapsulant	Gal	\$98.75
Sentinel 537 Clear Smoke & Odor Encapsulant	Gal	\$59.33
Sentinel 538 Clear Smoke & Odor Encapsulant	Gal	\$72.42
Sentinel 539 Clear Smoke & Odor Encapsulant	Gal	\$86.44
Bioesque Mold Resistant Coating	Gal	\$92.36
Chem/Smoke Sponge	Each	\$5.52
FILTERS — AIR SCRUBBERS & HEPA VACS		
12x12x1 Filter, Compact Air Scrubber	Each	\$6.29
16x16x0.5 Stage 1 Pre-Filter Pad, HEPA Scrubber	Each	\$63.30
16x16x1 Potassium/Carbon Filter, HEPA Scrubber	Each	\$55.44
16x16x1 Stage 2 Pre-Filter Pad, HEPA Scrubber	Each	\$7.55
16x16x2.25 HEPA Filter, Air Scrubber	Each	\$158.00
18x18x1 Potassium/Carbon Filter, Large Scrubber	Each	\$103.48
18x18x1 Pleated Pre-Filter, Large Scrubber	Each	\$13.25
18x18x2.25 HEPA Filter, Large Scrubber	Each	\$152.54
Pre-Filter 12x14, MERV 8	Each	\$10.07
Pro Filter, Negative Air Machine	Each	\$18.34
Cloth Filter Bag, Backpack HEPA Vacuum	Each	\$25.82
HEPA Dome Filter, Backpack Vacuum	Each	\$18.97
HEPA Filter Bag with Support, Backpack Vacuum	Each	\$117.81
HEPA Filter Bag, Backpack Vacuum	Each	\$34.46
HEPA Filter Canister, Pancake Vacuum	Each	\$163.34
Micro Filter Bag, Backpack Vacuum	Each	\$22.35
DUCTING — LAY FLAT		
Lay Flat Ducting, 4MIL 10" x 500'	Each	\$119.54
Lay Flat Ducting, 4MIL 14" x 500'	Each	\$149.00
Lay Flat Ducting, 18" x 100' Clear 4MIL	Each	\$169.58
FLOOR & SURFACE PROTECTION		
Floor Protection, Sticky Mat 26 x 37	Each	\$4.13
Mat Frame, Tacky 24" x 36"	Each	\$82.87
HD Floor Protection, Fiberboard 45MIL	Roll	\$111.90
Surface Protection, Polyethylene	Roll	\$65.80
Carpet Protection Film, 36" x 200'	Roll	\$91.46
Carpet Protection Film, 24" x 200'	Roll	\$69.09
Furniture Blocks, Heavy Duty	Each	\$0.13
Furniture Tabs, 4"	Each	\$0.03
TOOLS — HAND TOOLS & BLADES		

Brush, Scrub Type with Handle	Each	\$12.79
Brush, HEPA Vacuum	Each	\$6.50
Mop Head, Cotton	Each	\$8.56
Mop Head, Cotton/Synthetic < 24 oz	Each	\$13.22
Heavy Duty Solvent Trigger Sprayer	Each	\$4.64
Caps, 3/8 Brass Fitting	Each	\$10.00
Wall/Floor Scraper Blade Replacement, 4"	Each	\$1.12
Blade, Circular Saw	Each	\$24.13
Blade, Reciprocating (General)	Each	\$10.62
Blade, Reciprocating (Wood)	Each	\$5.41
Blade, Reciprocating (Metal)	Pack	\$37.21
Blades, Multi-Tool	Pack	\$108.09
Blade, Utility	Pack	\$27.67
PPE — RESPIRATORS & CARTRIDGES		
Respirator, Full Face	Each	\$284.13
Respirator, Half Face	Each	\$30.01
Cartridge/Filter, P100/OV/AG	Each	\$22.49
Cartridge/Filter, P100	Each	\$7.46
Cartridge, Carbon	Each	\$27.29
Cartridge, Standard	Each	\$22.23
Cartridge, HEPA	Each	\$45.27
Cartridge, Organic Vapor	Each	\$50.56
Respirator Wipes	Each	\$0.24
PPE — MASKS / GLOVES / SUITS / EYEWEAR		
Shoe Cover, Booties	Each	\$9.53
Coverall, Hooded with Boot Cover	Each	\$9.36
Coverall, Dust Protection with Hood	Each	\$27.29
Dust Mask, HEPA (N95)	Box	\$37.04
Safety Glasses, Antifog	Each	\$7.80
Splash Goggles, Half Face D3/D4	Each	\$23.78
Gloves, Latex 4 mil	Box	\$19.93
Gloves, Nitrile 6 mil	Box	\$37.68
Gloves, Nitrile Dipper Coated Knit	Pair	\$2.96
Gloves, Work Cotton	Pair	\$2.39
Rubber Boots	Pair	\$50.16
Shoe Covers, Poly	Pair	\$0.53
MISCELLANEOUS		
Lock, Padlock	Each	\$28.59
Lock, Padlock (Alt)	Each	\$51.98
Supply Line Caps	Each	\$17.22
Terry Towels, Recycled (Per Dozen)	Each	\$38.97
Vacuum Dusting Brush, Replacement	Each	\$23.99