



CONTRACT TITLE: Barnes & Noble Booksellers, Inc.

CONTRACT NUMBER: 26358

OVERVIEW	
CONTRACTOR DETAIL	CONTRACT AND SOLICITATION DETAIL
Contractor Legal Name: Barnes & Noble Booksellers, Inc. 33 E 17th St. New York, NY 10003 Contractor dba (if applicable): Commodity: Library Materials, Discount Books, Audio Books Representative(s): • Anne Sciorrotta-Schmitz crm2921@bn.com (515) 443-2469 • Corporate Office businessdevelopmentbids@bn.com (212) 352-3769 or (212) 633-3300 Website: www.barnesandnoble.com	Contract Type: • State of Iowa MA 26358 ○ Initial Term: 7/1/2026 – 6/30/2028 ➤ Option to renew for up to 4 additional 1-yr periods; renewal limit 6/30/2032 ○ Solicitation Details: RFB-2511-2026 Purchasing Contact: Linh Van Gundy Email: linh.vangundy@das.iowa.gov
CONTRACT DESCRIPTION	
Discounted library books (hardbound books, paperback books, trade books, reference books as well as Audio CD or Playaways (CD's and DVD's). Available to all State Agencies, Governmental Entities and Political Subdivisions.	
Purchasing: Pcard or DO	
Mobile App: ☐ Yes ☒ No	
Pricing: • 20% discount on orders up to \$999.99 • Bulk Order Discounts: 30% discount on orders \$1,000.00-\$4,999.99; and 35% discount on orders over \$5,000.00 • Tiered discounting excludes textbooks, reference, technical books, eBooks & all non-book items; please partner with the Dedicated Barnes & Noble Representative to inquire what discounting these items may be eligible for. • Access to our online ordering portal &CLASSWORK	
Restrictions or Limitations (if applicable): N/A	
HOW TO USE THIS CONTRACT	
Dedicated Barnes & Noble Representative: Anne Sciorrotta-Schmitz crm2921@bn.com (515) 443-2469 • Available to support your purchases and will work with the library to curate book lists for Adult, Teen and Young Reader patrons. • Will also introduce your administrators to our new procurement portal, &CLASSWORK, where availability of books can be viewed in real-time, quotes can be built and requested, and purchase orders processed. Order Processing: • For books, purchase orders may be processed using our procurement portal, &CLASSWORK. • Availability and discounting may be viewed in real time. • Administrators and teachers may create baskets and request quotes seamlessly. The representative will also be available to review quotes and purchase orders and follow up with requestors to confirm receipt and delivery. For orders in all other departments, work directly with the representative or store location for availability, discounting, and ordering logistics. Returns: Purchases are non-returnable. However, should the product arrive damaged or defective, please reach out to the dedicated representative. Whenever possible, Barnes & Noble will issue refunds back to the method of payment used at the time of order placement.	
Admin Fee: ☒ Yes ☐ No	



- 1%; Paid quarterly

Reporting: Quarterly sales

Next review Date: April 2028