



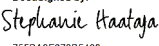
Proposal Evaluation
Road Right-of-Way Maintenance Equipment RFP #070821

Possible Points		Alamo Group (TX) Inc.	All Traffic Solutions, Inc.	Altos, Inc.	American Signal Company	ATMAX Equipment Co.	BCS America, LLC.	Bomford Turner Limited	BRIGGS & STRATTON, LLC.	Bush Hog, Inc.	Diamond Mowers, LLC	Embankscape Equipment LLC	Fecon, LLC	FINN Corporation
Conformance to RFP														
Requirements	50	45	35	40	33	39	39	42	37	45	42	42	38	43
Pricing	400	328	314	339	304	344	336	344	316	331	319	321	314	336
Financial Viability and Marketplace Success														
Ability to Sell and Deliver Service	75	67	58	58	51	57	53	63	57	65	65	59	52	58
Marketing Plan	100	87	74	72	64	69	71	74	75	90	86	72	80	78
Value Added Attributes	50	44	35	39	24	39	39	36	36	45	42	44	38	43
Warranty	75	66	51	60	45	56	56	59	56	65	57	60	54	62
Depth and Breadth of Offered Equipment, Products, or Services	50	42	41	42	38	42	41	41	40	42	43	43	42	41
Total Points	1,000	848	752	807	701	800	789	824	741	848	815	780	771	814
Rank Order		2.5	18	9	23	12	14	5	20	2.5	6	15	16	7

Possible Points		FoxEnergy Systems Inc.	GreenClimber of North America, Inc.	Hayward Distributing Company	Land Pride, A Division of Great Plains Mfg. Inc.	Logix ITS	Max Distributing	Montage Enterprises Inc.	ProLogic ITS, LLC	RhinoAg, Inc.	Schulte Industries Ltd.	Striping Service and Supply, Inc.	Tiger Corporation
Conformance to RFP													
Requirements	50	24	42	40	39	43	36	34	39	40	41	33	44
Pricing	400	292	341	315	321	323	300	323	305	313	323	241	349
Financial Viability and Marketplace Success													
Ability to Sell and Deliver Service	75	44	59	55	63	65	52	54	59	61	65	47	66
Marketing Plan	100	54	80	80	84	83	61	62	73	80	84	61	84
Value Added Attributes	50	31	45	40	41	41	36	37	39	39	43	25	44
Warranty	75	50	65	58	61	62	54	47	56	61	64	41	64
Depth and Breadth of Offered Equipment, Products, or Services	50	22	42	41	41	41	40	42	42	40	40	31	43
Total Points	1,000	651	832	766	811	803	709	739	764	793	804	623	865
Rank Order		24	4	17	8	11	22	21	18	13	10	25	1

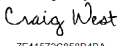
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Greg Grunig, Procurement Lead Analyst

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Steff Haataja, CPIM, Procurement Analyst

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Craig West, Procurement Analyst